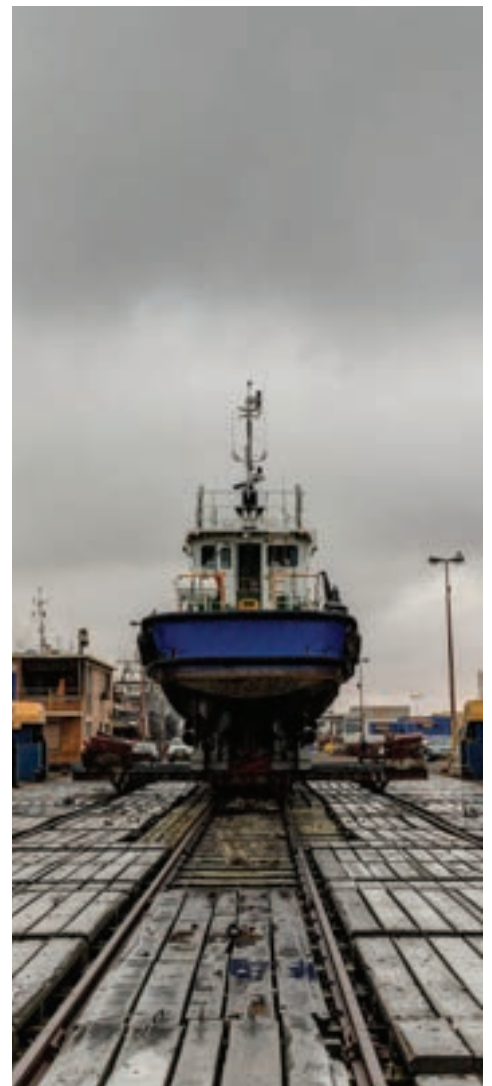
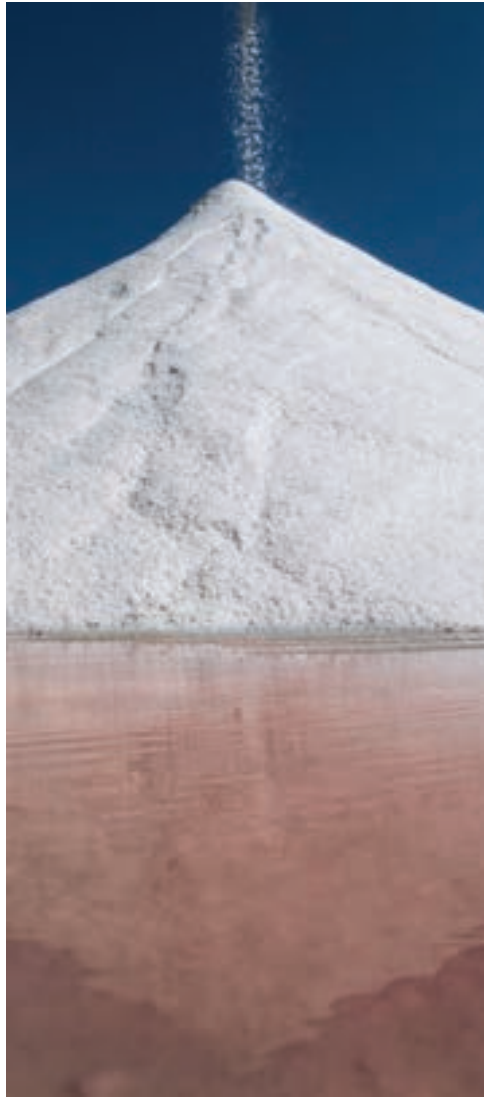


# NAMIBIA

## TRADE NETWORK



## MAKING AN IMPACT THAT MATTERS

*since 1845*

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# MESSAGE FROM THE EDITOR

**T**he past year has been nothing short of extraordinary and will be remembered in many ways, but none more so than for the numerous and unexpected challenges which affected both private citizens and businesses alike.

There can therefore hardly be a more appropriate focus than organisational resilience and assessing the impact of Covid-19 on the Namibian business landscape – not so much to focus on the harsh realities, but rather the stories of renewed resilience, organisational agility, survival and perseverance.

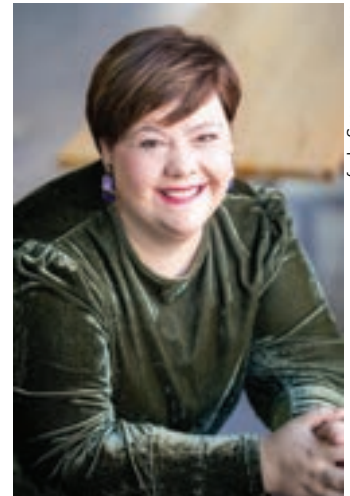
It goes without saying that the Covid-19 pandemic exposed key vulnerabilities in our societies and our economic system. Within a matter of weeks, established business practices failed and many previously thriving enterprises had to fight for survival.

Yet it became apparent that some businesses are setting themselves apart from the rest by finding opportunities in what from the outside appears to be total chaos. Which begs the question: What are the characteristics which allowed some businesses to succeed despite the unprecedented adversity?

Once the pandemic dissipates, just returning to 'business as usual' will not deliver a sustained, long-term economic recovery that will at the same time also address preexisting challenges. As economies start to reopen and we start to move towards the next normal, we want to encourage Namibian businesses and organisations to incorporate agile business practices by attempting to analyse what exactly this entails.

By definition, agile organisations are purposely designed to be responsive to any changes by making lightning-fast decisions to absorb and adapt to challenges. McKinsey's research on how agile organisations fared during the pandemic showed that 93% of organisations through their agile business units had performed 'better' or 'significantly better' than their non-agile business units in both customer satisfaction and operational performance.

In principle, any agile transformation needs to be both comprehensive and reinventive. It should be comprehensive in that it touches strategy, structure, people, processes, and technology. These practices need to be embedded in the organisational culture.



Susan Nel Photography

**Elmarie van Rensburg & Daleen Small, Editor and Brand Manager**

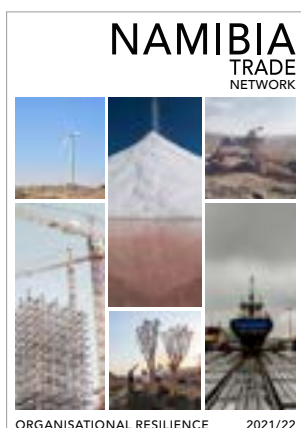
In the final analysis, whether it is setting up systems to enable clarity of purpose, rapid decision-making processes, reallocation of resources, diversification, utilising the business ecosystem or reducing hierarchical barriers, there are many ways to strive towards resilience and it is about settling on the right mix to address our unique business challenges.

In our continuous drive to build a stronger Namibian business sphere we wish to encourage all businesses to share the innovative ways our enterprises had to adapt to deal with current and future changes. Let us take time to reflect on what our organisation has learned from the crisis, and what we deem critical to the future survival of our specific area of operation.

In sharing our comprehensive business network combined experiences, once this is over and should the next crisis hit, we will all have greater resilience to absorb and adapt to the challenges we might face to the benefit of the overall Namibian economy.

Follow us on social media and refer to our website for up-to-date, relevant updates on our comprehensive business network.

**Elmarie van Rensburg**



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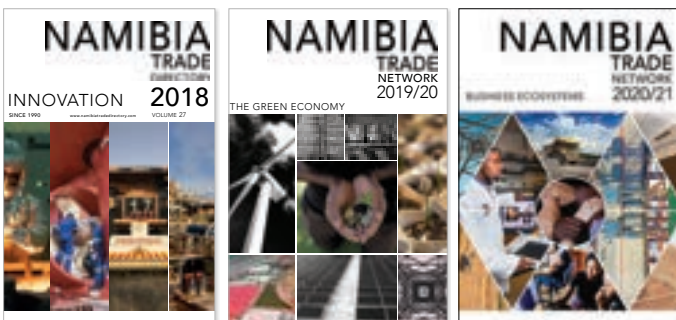
# NAMIBIA TRADE NETWORK

## NAMIBIA TRADE NETWORK

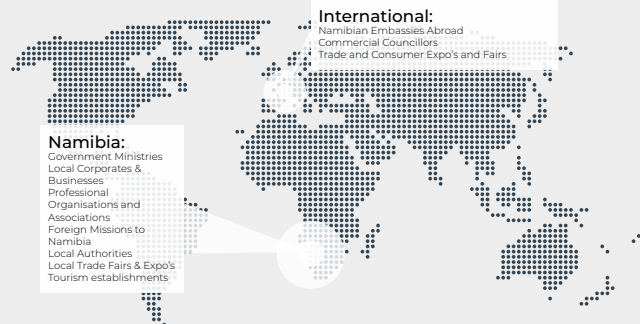


ORGANISATIONAL RESILIENCE

2021/22



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- ▶ NAMIBIAN BUSINESS PROFESSIONALS
- ▶ TRADE-RELATED INFORMATION

of the Namibian Government's  
**INFORMATION CAMPAIGN**  
Namibia,  
it's products  
and services

AT THE FOREFRONT  
to market

ENDORSED BY

The Ministry of Industrialisation  
and Trade

WEBSITE ANNUAL VISITS:

110,000

CONTENT  
GENERATION

CONTENT  
MARKETING

SOCIAL MEDIA  
REPRESENTATION

11,211  
FOLLOWERS

1,296  
FOLLOWERS

TOP  
GLOBAL

AUDIENCES

- Namibia
- United States
- South Africa & Botswana
- Germany
- France
- United Kingdom
- Angola
- India

**MINING EXPO**  
**ERONGO TRADE FAIR**  
**ERONGO BUSINESS & TOURISM EXPO**  
**WINDHOEK TOURISM EXPO**  
**ONGWEDIVA TRADE FAIR**

ANNUAL PORTFOLIO

4,000

PRINT  
RUN

212 GLOSSY  
PAGES

~85%  
CONTENT



# MESSAGE FROM THE MINISTER

## Minister of Industrialisation and Trade

**T**he Covid-19 pandemic continues to cause severe harm to the global economy, affecting trade, investment, industrialisation, international travel, and general global supply and demand for goods and services. Namibia has not been spared from the economic devastation: the impact of Covid-19 on the local economy, including the loss of income and jobs, is clearly visible and has affected our businesses' productivity and growth. This calls for our maximum effort to build our businesses' resilience, to ensure that Covid-19 does not surpass our effort to grow our businesses and threaten our business survival and sustainability. The pandemic has also unlocked opportunities and presents us with outlooks – in particular around domestic production capacities in various areas – and it is important to optimise this economic dynamism and translate it into innovative ventures for economic sustainability.

### CUSTOMISED INITIATIVES

The Ministry of Industrialisation and Trade's business support development initiatives have been customised to form part of the countrywide recovery plan. The crisis will have a profound negative impact on economic growth, but it is our belief that together with you, as our key stakeholders, we have an opportunity to reposition and explore immediate and recovery support to our economy. As the custodian for business development and support in general, the ministry will continue to make considerable efforts to assist entrepreneurs in several ways, especially those affected by the pandemic, and will continue to work with strategic partners in order to provide the much-needed support to our entrepreneurs.

### KEY LESSONS LEARNED

Key lessons from the pandemic include the disruptions to the businesses' supply chains that were not identified until they

were stressed by the pandemic. Methods of managing supply chains were not sufficient for the unpredictable environment of Covid-19, including spikes in demand, partners who suddenly paused or ceased operations, and sudden material and product shortages as well as the importance of being able to react, adapt and set up crisis management mechanisms to weather situations of uncertainty. The pandemic also brought to the fore the importance of digitalisation and the need to embrace the Fourth Industrial Revolution as movements were restricted for months and the only best possible option was to transact online.

### AFCTA IS CRITICAL

The operationalisation of the African Continental Free Trade Area (AfCFTA) has to be accelerated to address the shortages by rationalising local production. Removing tariffs and border controls would facilitate the transit of goods and people. The Covid-19 crisis highlighted the need to expand the road network, which proved vital for the delivery of food in the early months of the crisis, as sea and air links had been completely closed. The country also needs to prioritise the pharmaceutical sector development to safeguard the health of the citizens and ensure sufficient capacity of the much-needed medication.

### RESILIENCE 'CALLS FOR A POSITIVE ATTITUDE'

This year's theme of resilience also calls for a positive attitude, confidence, conviction, the ability to preserve through the economic headwinds, and the ability to see failure as a form of learning curve to do things differently and to find new innovative modalities in conduction trade. Therefore, as government, we are mindful that our economic, social and environmental future rests on our ability to place people at the centre of decision making by formulating responsive policies and strategies which speak to the current situation. Therefore

effective governance, responsive institutions, and stakeholder engagements are the foundation of sustainable development. We remain optimistic about our prospects to recover from the devastation of 2020 and there is no doubt that this country can return to a positive growth path. In his New Year address, His Excellency the president emphasised the need for business to get out of their comfort zones and persevere through the challenging times while imploring government to consult all stakeholders, including the business community across the country, in order to chart a better path towards recovery as a collective, and through these engagements identify effective solutions to implementing projects and programmes which can bring about the much-needed solutions for all Namibians. This should be an ongoing process, because as we address existing issues, new problems may arise. The Year of Resilience as declared by the Head of State must therefore be defined by a collective approach to nation building and the challenges we face. Therefore government needs to ensure that all channels of communication between government and the people be enhanced so that every citizen can participate in shaping the policies' agenda. The Ministry of Industrialisation and Trade remains committed to achieving its mandate of spearheading Micro, Small & Medium Enterprises (MSME) development, develop and manage Namibia's economic regulatory framework, promote economic growth and development through the formulation and implementation of appropriate policies with the view to attract investment, increase trade, and develop and expand the country's industrial base. All these undertakings cannot happen in a vacuum; it is through consultative meeting that the ministry can attain its mandate. Foreign Direct Investments remain a key source of private external finance for many developing countries, including Namibia. It has the potential to bring about the much-needed economic stimulation,



**Honourable Lucia lipumbu (MP)**

development of human capital, increase in employment, and access to management expertise, skills, and technology.

### POLICY CERTAINTY

At a time of persistent crises and pressing social and environmental challenges, harnessing economic growth for sustainable and inclusive development is more important than ever. Investment is a primary driver of such growth. Mobilising investment and ensuring that it contributes to sustainable development objectives are therefore a priority for all countries and for developing countries in particular. Against this background, a new generation of investment policies is emerging, pursuing a broader and more intricate development policy agenda, while building or maintaining a generally favourable investment. Investment policies place inclusive growth and sustainable development at the heart of efforts to attract and benefit from investment. The ministry is further committed to developing a competitive industrial sector in the country by having policies and strategies in place pertaining to industrial development to encourage the supply-chain capacity of local industries ensuring an increased contribution of the manufacturing sector to the country's Gross Domestic Product (GDP). The ministry will also continue to develop industrial infrastructure by ensuring the availability of appropriate industrial premises and related infrastructure to make it easy for economic agents to create and operate industries, especially for MSMEs.

**Lucia lipumbu (MP)**  
**Minister of**  
**Industrialisation and Trade**

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# FAST FACTS ON NAMIBIA

## GENERAL



**SURFACE AREA:** 824,268 km<sup>2</sup>  
**CAPITAL:** Windhoek  
**INDEPENDENCE:** 21 March 1990  
**CURRENT PRESIDENT:** Hage Geingob  
 Multiparty parliament

Democratic constitution  
 Secular state  
 freedom of religion  
 90% Christian  
 Division of power between executive, legislature and judiciary  
 Freedom of the press/media

## ECONOMY

**MAIN SECTORS:**  
 Mining, fishing, tourism and agriculture

**BIGGEST EMPLOYER:**

Agriculture

**MINING:** Diamonds, uranium, copper, lead, zinc, magnesium, cadmium, arsenic, pyrites, silver, gold, lithium minerals, dimension stones (granite, marble, blue sodalite) and many semi-precious stones

**MONEY MATTERS**  
**CURRENCY:**  
 The Namibia Dollar (N\$) is fixed to and on par with the SA Rand. The South African Rand is also legal tender. Foreign currency, international Visa, MasterCard, American Express and Diners Club credit cards are accepted.

## TAX AND CUSTOMS

All goods and services are priced to include value-added tax of 15%. Visitors may reclaim VAT.

**ENQUIRIES:** Ministry of Finance  
 Tel (+264 61) 23 0773 in Windhoek

## TRANSPORT

Public transport is **NOT** available to all tourist destinations in Namibia.

There are bus services from Windhoek to Swakopmund as well as Cape Town/Johannesburg/Vic Falls.

Namibia's main railway line runs from the South African border, connecting Windhoek to Swakopmund in the west and Tsumeb in the north.

There is an extensive network of international and regional flights from Windhoek and domestic charters to all destinations.

## ENVIRONMENT

**20%** **NATURE RESERVES:** of surface area

**HIGHEST MOUNTAIN:**

Brandberg

**OTHER PROMINENT**

**MOUNTAINS:** Spitzkoppe, Moltkeblick, Gamsberg

**PERENNIAL RIVERS:** Orange, Kunene, Okavango, Zambezi and Kwando/Linyanti/Chobe

**EPHEMERAL RIVERS:**  
 Numerous, including Fish, Kuiseb, Swakop and Ugab

## FLORA

**14** vegetation zones  
**680** ENDEMIC plant species  
**400** species of trees  
**120+** species of lichen  
**LIVING FOSSIL PLANT:**  
*Welwitschia mirabilis*

**FAUNA**  
**BIG GAME:** Elephant, lion, rhino, buffalo, cheetah, leopard, giraffe

**20** antelope species  
**250** mammal species (14 endemic)  
**256** reptile species  
**50** frog species  
**699** bird species

**ENDEMIC BIRDS** including Herero Chat, Rockrunner, Damara Tern, Monteiro's Hornbill and Dune Lark

## DRINKING WATER

Most tap water is purified and safe to drink.

Visitors should exercise caution in rural areas.

## TIME ZONES

GMT + 2 hours

## ELECTRICITY

220 volts AC, 50hz, with outlets for round three-pin type plugs

## INFRASTRUCTURE

**ROADS:**  
 5,450 km tarred  
 37,000 km gravel

**HARBOURS:** Walvis Bay, Lüderitz

**46** airstrips  
**MAIN AIRPORTS:** Hosea Kutako International Airport, Eros Airport

**RAIL NETWORK:** 2,382 km narrow gauge

**TELECOMMUNICATIONS:**

6.2 telephone lines per 100 inhabitants  
 Direct-dialling facilities to 221 countries

**MOBILE COMMUNICATION SYSTEM:**

GSM agreements with 117 countries / 255 networks

## INFRASTRUCTURE

**1** medical doctor per 3,650 people

**+4** privately run hospitals in Windhoek with intensive-care units  
 Medical practitioners (world standard)  
 24-hour medical emergency services

## POPULATION

**2.5** million **DENSITY:** 2.2 per km<sup>2</sup>

**420 000** inhabitants in Windhoek (15% of total)  
**OFFICIAL LANGUAGE:** English  
 14 regions  
 13 ethnic cultures  
 16 languages and dialects

**ADULT LITERACY RATE:** 92%  
**POPULATION GROWTH RATE:** 2.6%

**EDUCATIONAL INSTITUTIONS:**  
 over 1,900 schools, various vocational and tertiary institutions

## FOREIGN REPRESENTATION

More than 50 countries have Namibian consular or embassy representation in Windhoek.

# ABOUT NAMIBIA

## PUBLIC HOLIDAYS 2021

<b>01 JAN</b> Fri New Year's Day	<b>21 MAR</b> Sun Independence Day	<b>22 MAR</b> Mon Independence Day Observed	<b>2 APR</b> Fri Good Friday
<b>4 APR</b> Sun Easter Sunday	<b>5 APR</b> Mon Easter Monday	<b>1 MAY</b> Sat Workers' Day	<b>4 MAY</b> Tues Cassinga Day
<b>13 MAY</b> Thur Ascension Day	<b>25 MAY</b> Tues Africa Day	<b>26 AUG</b> Thur Heroes' Day	<b>10 DEC</b> Fri Human Rights Day/ Women's Day
<b>25 DEC</b> Sat Christmas Day	<b>26 DEC</b> Sun Family Day	<b>27 DEC</b> Mon Family Day Observed	

## PUBLIC HOLIDAYS 2022

<b>01 JAN</b> Sat New Year's Day	<b>21 MAR</b> Mon Independence Day	<b>15 APR</b> Fri Good Friday	<b>17 APR</b> Sun Easter Sunday
<b>18 APR</b> Mon Easter Monday	<b>01 MAY</b> Sun Workers' Day	<b>02 MAY</b> Mon Workers' Day Observed	<b>04 MAY</b> Wed Cassinga Day
<b>25 MAY</b> Wed Africa Day	<b>26 MAY</b> Thur Ascension Day	<b>26 AUG</b> Fri Heroes Day	<b>10 DEC</b> Sat Human Rights Day/ Women's Day
<b>25 DEC</b> Fri Christmas Day	<b>26 DEC</b> Mon Christmas Day Observed	<b>26 DEC</b> Mon Family Day	



National Flag



Presidential Standard



National Coat of Arms



National Seal



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# INVEST IN NAMIBIA

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*Namibia celebrated 30 years of independence and peace on 21 March 2020 and offers a stable investment environment.*

“

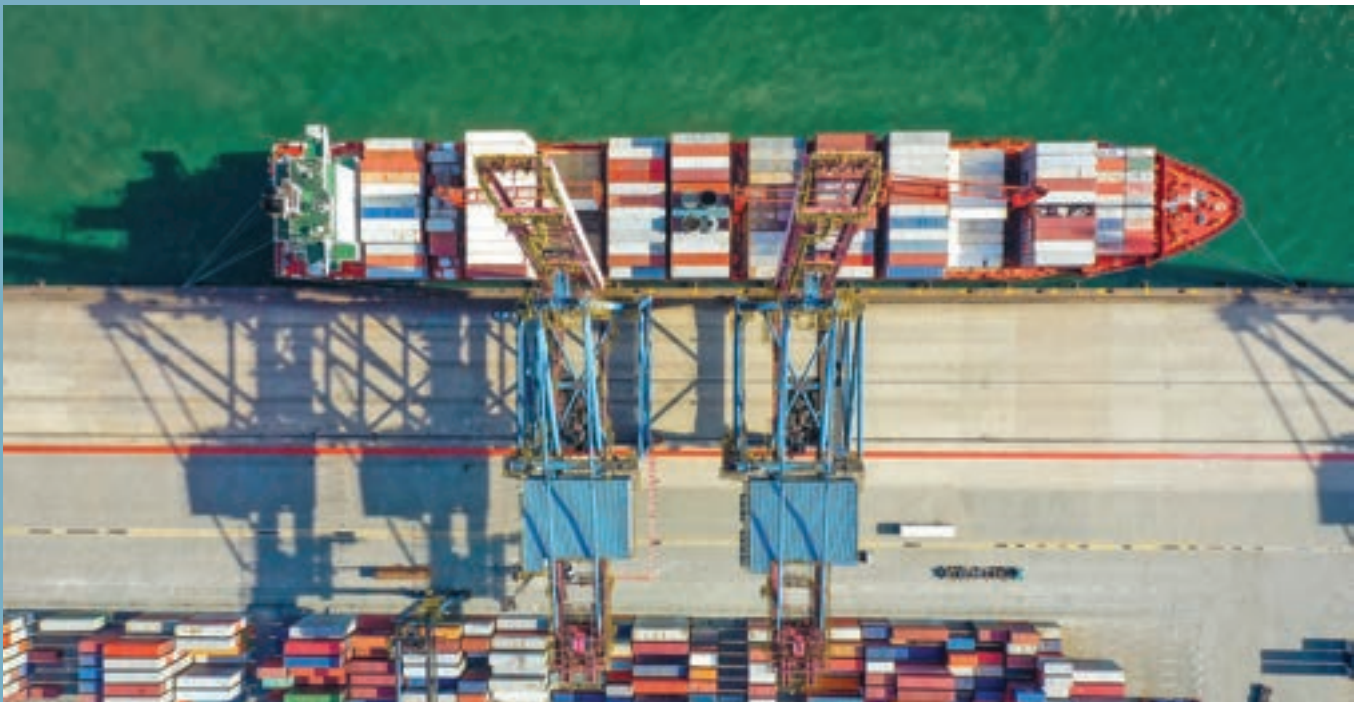
*The overall national vision of Namibia Vision 2030 is, “A prosperous and industrialised Namibia, developed by her human resources, enjoying peace, harmony and political stability.*

**T**he overall national vision of Namibia Vision 2030 is, “A prosperous and industrialised Namibia, developed by her human resources, enjoying peace, harmony and political stability.” To achieve this vision, the government has enacted several laws and formulated a number of policies to make Namibia an attractive investment destination.

This includes the following acts:

- Public Procurement Act, Act No.15, 2015 which came into effect on 1 April 2017
- Business and Intellectual Property Authority Act, Act No. 8, 2016
- Namibia Industrial Development Agency Act, Act No. 16, 2016
- Public Private Partnership Act, Act No. 4 of 2017

The government is in the process of amending provisions of the Public Procurement Act and the Foreign Investment Act while the Namibia Equitable Economic Empowerment Bill (NEEEB) is expected to be tabled in the National Assembly during the second half of 2020 following extensive public consultations.







Debmairine Namibia



Venture Media

## WHY INVEST IN NAMIBIA?

### 1. PEACE AND STABILITY

Namibia has been politically stable since it gained independence from South Africa in 1990. Free, fair and transparent elections are held every five years for the country's president, National Assembly, Regional Councils and local authorities.

### 2. A SOUND CONSTITUTION

The country is governed in accordance with the Constitution which guarantees fundamental human rights. The powers of the state are divided between the Executive branch, the Legislative branch, consisting of 104 members in the National Assembly and a 42-member National Council, and an independent judiciary.

### 3. STABLE MACROECONOMIC ENVIRONMENT

The country's economy has remained stable despite the global economic downturn and the negative impact of the COVID-19 pandemic. The Bank of Namibia (BoN), the country's central bank, plays an important role in ensuring macroeconomic stability.

### 4. EXCELLENT INFRASTRUCTURE

Namibia has an excellent road, railroad, airport and shipping infrastructure with a global ranking of 76th in the World Economic Forum's Global Competitiveness Report for 2019 and the 3rd place in the Southern African Development Community (SADC) – after South Africa and Mauritius. Its road infrastructure was ranked the best in Africa and 21st out of 141 countries in the world.

Major expansions are continuing at the Walvis Bay port following the increase in the harbour's container handling capacity from 350,000 20-foot equivalent units (TEU) to 750,000 TEUs. The upgrading of the country's railway network and several major road construction projects to facilitate the improved flow of traffic along the four Walvis Bay Corridors is continuing, despite the initial delays caused by the COVID-19 pandemic.

### 5. SOUND FINANCIAL SECTOR

Namibia is a member of the Common Monetary Area (CMA) with South Africa, Lesotho and Swaziland. The Namibia dollar (NAD) is pegged to the South African Rand (ZAR) and hence subject to fluctuations of the South African Rand.

The financial sector is served by seven commercial banks with international links to facilitate international banking and a branch of a foreign commercial bank which are all authorised by the Bank of Namibia (BoN). Non-banking financial services are regulated by the Namibia Financial Institutions Supervisory Authority (NAMFISA). The Development Bank of Namibia (DBN) offers a range of financial products for approved developmental projects.

### 6. SOUND REGULATORY FRAMEWORK

Namibia has a clear legislative framework for the operation of businesses in the country. The regulation and administration of businesses and industrial property is administered by the Business and Intellectual Property Authority (BIPA) which was established under the *Business and Intellectual Property Authority Act, Act No. 8, 2016*. Other relevant acts include the Copyright and Neighbouring Rights Protection Act of 1994, Close Corporation Act of 1988 and the Companies Amendment Act of 2007.

### 7. NATURAL RESOURCES IN ABUNDANCE

Namibia has an abundance of natural resources including minerals, diamonds and fisheries. These resources create opportunities for local processing and value-addition in fields such as agriculture, fish processing and value-added Blue Economy products, dimension stone processing, gemstones and jewellery, metal fabrication and forestry-related products, including handicrafts.

# INVESTMENT OPPORTUNITIES

*With its stable government and economy, Namibia offers numerous opportunities in various fields for international investors.*

## SERVICED LAND AND HOUSING

Namibia has a huge backlog of affordable serviced land and housing. Several large housing projects have been launched but there are still opportunities for investment in this field, especially middle- and low-income housing.

## MANUFACTURING

The broad outline for the country's industrialisation between 2012 and 2030 is provided in Namibia's Industrial Policy.

Specific targets in Vision 2030 are that the manufacturing and services sectors should constitute about 80% of the country's gross domestic product (GDP) and that processed goods should account for no less than 70% of total exports. There is, consequently, great potential for manufacturing enterprises that produce processed and value-added goods, as well as services.

Namibia has a wealth of natural resources and local value addition is one of the most important features of Growth at Home, a strategy that is being implemented to advance the country's industrialisation. The strategy also aims to upgrade and diversify locally manufactured products. Growth at Home, which started in 2015, is being implemented in four phases of five years to 2030 and beyond. Priority industrialisation programmes have been identified in the following sectors: agro- and fish-processing, steel manufacturing and metal fabrication, transportation equipment, manufacturing, automotive industry, chemical industry, mineral beneficiation, green economy, building material and furniture, and pharmaceuticals and cosmetics.

## PRIVATE PUBLIC PARTNERSHIPS

The government has created a conducive environment for Public Private Partnership (PPP) investment. This includes the National PPP Policy of 2012, the Private Public Partnership Act, Act No. 4 of 2017 and PPP regulations. Investment opportunities include, amongst others, agriculture, renewable energy, public services in the health and education sectors, housing, land servicing, water provision, public asset maintenance and transport and logistics.

## SPECIAL ECONOMIC ZONE REGIME

The Special Economic Zone regime will replace the Export Processing Zone which has been phased out. The new regime, which is being finalised, will define the governance structure, as well as applicable incentives.



*Namibia is a popular tourist destination and the fourth most competitive tourist country in Africa.*



## MARKET ACCESS

Namibia's strategic location on the southwestern coast of Africa places it in an ideal position to facilitate trade between landlocked southern African countries and global markets through four well-developed transport corridors. The Walvis Bay Corridor Group promotes trade through four corridors: the Trans Kalahari Corridor (Namibia, Botswana, and South Africa), Walvis Bay-Ndola-Lubumbashi Corridor (Namibia, Zambia, and the Democratic Republic of Congo), the Trans Cunene Corridor (Namibia and Angola) and the Trans Oranje Corridor which links the port of Lüderitz with the Northern Cape Province in South Africa and the capital Windhoek.

Namibia enjoys trade preference with the United States until 2025 under AGOA, and 100% customs-free access to the European Union market under the Economic Partnership Agreement (EPA) between the EU and the Southern Africa Development Community (SADC). It is a signatory to the SADC Protocol on Trade and has ratified the African Continental Free Trade Area agreement.

## RENEWABLE ENERGY

The country's power utility, NamPower, plans to increase the generation of renewable energy by an additional 100 MW by 2023, while independent power producers (IPPs) are anticipated to generate an additional 124 MW of renewable energy.

The liberalisation of participation in energy generation through the Modified Single Buyer Model has created opportunities for investments

in renewable energy, aimed at reducing Namibia's reliance on imported electricity. Renewable energy projects include solar photovoltaic (PV), wind and biofuel projects.

## TOURISM

Namibia ranks among the top five most competitive tourist destinations in Africa. It is a country wide open spaces and landscapes ranging from the Namib Desert to the woodlands and waterways in the northeast of the country. Opportunities in the tourism industry include investment in accommodation facilities and PPPs in community conservancies.

## POPULATION AND LANGUAGES

Namibia ranks amongst the most sparsely populated countries in the world with an average population density of approximately three people per square kilometre. The estimated population is estimated at 2.5 million in 2020, of which around 17% live in the capital, Windhoek. Close to 45% of the population live in urban areas, but this is expected to grow to 67% in 2041.

English, the official language, is widely spoken but it is common for people to speak two or more languages. Oshiwambo is the home language of close to 50% of the population. Afrikaans, Otjiherero, Khoekhoegowab (Damara/Nama), Rukwangali, Silozi, Tswana, German and various San languages, as well as other languages are also spoken by different population groups.



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# KEY INVESTOR SERVICE AGENCIES

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01

## NAMIBIA INVESTMENT PROMOTION AND DEVELOPMENT BOARD

The Namibia Investment Promotion and Development Board became operational on 1 January 2020. Its mandate is to promote an environment that is conducive for business and market Namibia as a favourable business destination.

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<https://nipdb.com>



02

## WALVIS BAY CORRIDOR GROUP

The Walvis Bay Corridor Group is a facilitation centre and one-stop shop coordinating trade along the four Walvis Bay Corridors linking Namibia and the ports of Walvis Bay and Lüderitz to the rest of the SADC countries.

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03

## DEVELOPMENT BANK OF NAMIBIA

A broad range of financial products, as well as financing for PPPs engaged in developing infrastructure, is provided by the Development Bank of Namibia (DBN) for priority development projects.

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## INVESTMENT OPPORTUNITIES IN NAMIBIA

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- Value-added products
- Port-related services
- Railway development and linkage
- Cargo-handling
- Warehousing and distribution
- Walvis Bay Corridor Group projects
- Truck stop facilities
- Seawater desalination plants
- Groundwater (borehole drilling)
- Pipeline construction to transport water over long distances

## 04

## NCCI – THE NAMIBIA CHAMBER OF COMMERCE AND INDUSTRY

The NCCI's brand promise is to be "A premier voice for business in Namibia." Its core functions include:  
Outgoing and incoming business missions  
Certificates of Origin

The Chamber provides trade and investment facility related advisory services to its members and non-member institutions. The service is rendered through consultancy to individual business leaders and covers, amongst others:

- Business support by providing accurate and up to date information regarding export- import regulations, investment requirements, licensing requirements and more.
- Business matchmaking like B2B or B2G meetings
- Support in trade missions and exhibitions
- Industry representation in international trade negotiations or facilitation meetings

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# Namibia Investment Promotion & Development Board

*Promoting and facilitating local and foreign investment*

## About us

The Namibia Investment Promotion and Development Board (NIPDB) is Namibia's Investment Promotion Agency (IPA) and is a Non-Profit Organisation incorporated under Section 21 of the Companies Act (28 of 2004). NIPDB was established as an autonomous entity in the Presidency and set to be declared a Public Enterprise in accordance with Section 2 of the Public Enterprises Governance Act (Act No. 1 of 2019). NIPDB commenced operations on 1 April 2021 and is mandated to:

1. Promote and facilitate investment by foreign and domestic investors as well as new ventures that contribute to economic development and job creation.
2. Implement Namibia's investment Policy and Strategy.
3. Review and propose policy reforms and measures to support trade and investment promotion and conducive labour market policies; and to improve the country's competitiveness and the ease of doing business.
4. Develop and implement branding interventions that promote Namibia as an attractive investment destination.
5. Develop institutional mechanisms and assume a lead coordinating role across all levers for the development of small and medium enterprises nationally.
6. Implement the National MSME Policy of 2016.
7. Promote regional Special Economic Zones that leverage the geographic comparative advantages of each region.
8. Facilitate collaborative roles between the government and the private sector to stimulate growth, expansion and development of the Namibian economy.

To date, NIPDB has made significant progress particularly in effectively taking over legacy projects and the activities of the Namibian Investment Centre (NIC), as well as migrating SME development programmes from the Ministry of Industrialisation and Trade (MIT).



Advisory Board

The Board envisions a competitive business and investment environment that attracts both local and foreign investors. Successful implementation of its mandate will enable Namibia to build an inclusive and sustainable economy that will improve the country's trade account, stimulate the start-up ecosystem, support SME development, create jobs and unlock equal opportunities for all Namibians.

Building trust relationships and improving Namibia's ease of doing business are integral aspects of our investment strategy and at the heart of everything we do.

The work we have been assigned will undoubtedly impact generations to come and we know that collaboration and key partnerships are necessary for us to achieve our directive. Thus, we look forward to working hand in hand with other Government Offices, Ministries and Agencies (OMAs), Public Enterprises, all our investors (Large, Medium, Small and Micro), civil society and all other stakeholders as we embark on this journey. In John C Maxwell's words, "One is too small a number to achieve greatness." Our mandate is for the betterment of Namibia and her people, and we will join hands with others to see it accomplished.







**Nangula Uaandja**  
Chief Executive  
Officer



**Richwell Lukonga**  
Chief Operating  
Officer



**Jessica Hauuanga**  
Customer  
Experience and  
After-Care



**Francois van  
Schalkwyk**  
Investments and  
New Ventures



**Margareth Gustavo**  
Strategy and  
Branding



**Dino Ballotti**  
SME Development,  
Innovation and  
Acceleration

# We are Celebrating the best of Namibia at the World Expo 2020 Dubai

For over a century, World Expos have provided a global platform to showcase the latest innovation, technology and talent. In this era where the nations of the globe enjoy a high level of connectivity, where inter-continental partnerships and networking have become the norm, these expos have become highly important engagement opportunities. Held every 5 years and hosted by a different country each time, the World Expo invites various countries, companies, international organisations, private sector, civil society and the general public to participate.

The World Expo 2020 Dubai was originally scheduled to take place in 2020 but was postponed due to the global Covid-19 pandemic. The World Expo 2020 Dubai is now set to run from its official public opening on 1 October 2021 until its closing on 31 March 2022. This will be a platform created to share innovations, celebrate human progress and foster universal cooperation. Due to the scale and diversity of its participants (ranging from top decision makers to young children), the World Expo 2020 Dubai is designed to be a multifaceted event where extraordinary exhibitions, diplomatic encounters, business meetings, public debates and live shows will all take place at the same time at various locations within the Expo Village.

Namibia is delighted to be one of 193 exhibitors and participants at this year's World Expo. Our pavilion will be located in the "Opportunity District" and the overall theme is "Preserving Natural Treasures for Future Generations: The Opportunity of a lifetime".

We invite you to come and celebrate Namibia at the World Expo Dubai 2020, either virtually or in person. You will find that Namibia represents unlimited investment, business and leisure opportunities. Visit us at [www.namibiaexpo2020dubai.com](http://www.namibiaexpo2020dubai.com)

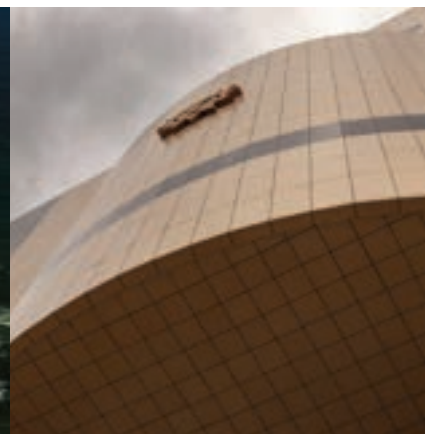
## **Nangula Uaandja**

Commissioner General, Namibia

CEO: Namibia Investment Promotion and Development Board



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# ECONOMIC UPDATE

by IJG SECURITIES

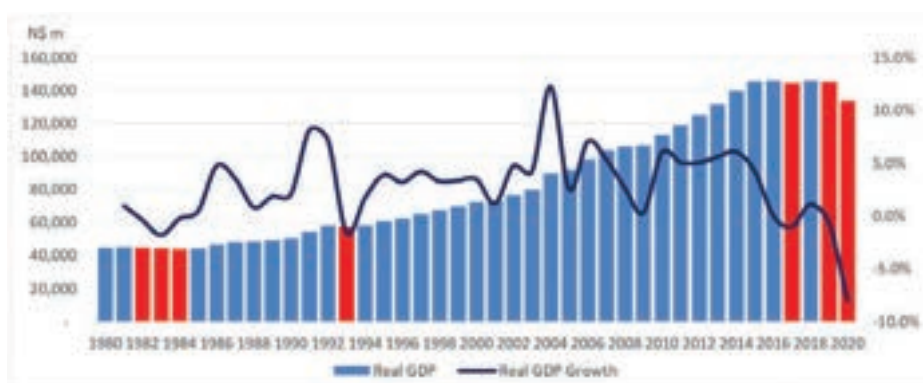
## 2020: A YEAR TO FORGET

2020 was not the first year of the now long-winded Namibian recession, but it was certainly the toughest. 2020 was expected to see a return to growth after four long years of economic stagnation, with both the Ministry of Finance and the Bank of Namibia expecting a modest recovery. This expectation was abruptly interrupted in March as the Covid-19 pandemic delved the world into a state of general uncertainty and, in the case of stock markets, panic. The IMF's April 2021 World Economic Outlook estimates a global contraction of 3.3% in 2020, a larger contraction than that recorded in 2009 after the Global Financial Crisis, widely believed to have been the worst financial crisis since the great depression.

With the world facing a pandemic Namibia itself recorded an 8.0% contraction in real GDP in 2020, the largest on record. This followed four years of economic stagnation in Namibia in which two

of the three annual contractions experienced since independence were recorded. 2020 thus marked the fifth year of Namibia's economic slide, with real economic activity falling to levels last seen in 2013. The compound annual growth rate experienced between 2015 and 2020 was -1.7%, indicating that the Namibian economy was going backwards while the rest of the world

continued to grow. This period of stagnation followed a period of rapid growth between 2010 and 2015 during which public and private sector debt contributed to an overheating of the economy. The compound annual growth rate for this period was 5.2%, well above the 4.1% compound annual growth rate experienced from independence to 2010.



Source: NSA

The unfortunate net result of the overheating economy, pro-cyclical policy employed by government during the 2010 to 2015 period, and the 2020 Covid-19 pandemic is a compound annual growth rate of just 1.7% over the last decade. Prior to the pandemic, Namibian economic growth was on track to achieve 2.8% annual growth for the decade, still significantly below the 4.1% annual growth of the prior decades. Pro-cyclical policy during the 2010 to 2015 period left the fiscus without the tools necessary to deal with the various economic shocks experienced during the second half of the decade, which reversed much of the elevated growth achieved during the first half.

In Namibia few industries experienced any growth at all in 2020, and many contracted by more than 10%. According to the preliminary national accounts, primary industries contracted by 6.1% in 2020, buoyed somewhat by a 76.5% growth in crop farming and forestry following a good rainy season after years of drought. Secondary industries as a whole contracted by 14.4%, with manufacturing in particular contracting by a staggering 19.6%. Tertiary industries contracted by 5.6%, but with some sectors such as tourism and transport posting contractions of over 25%.

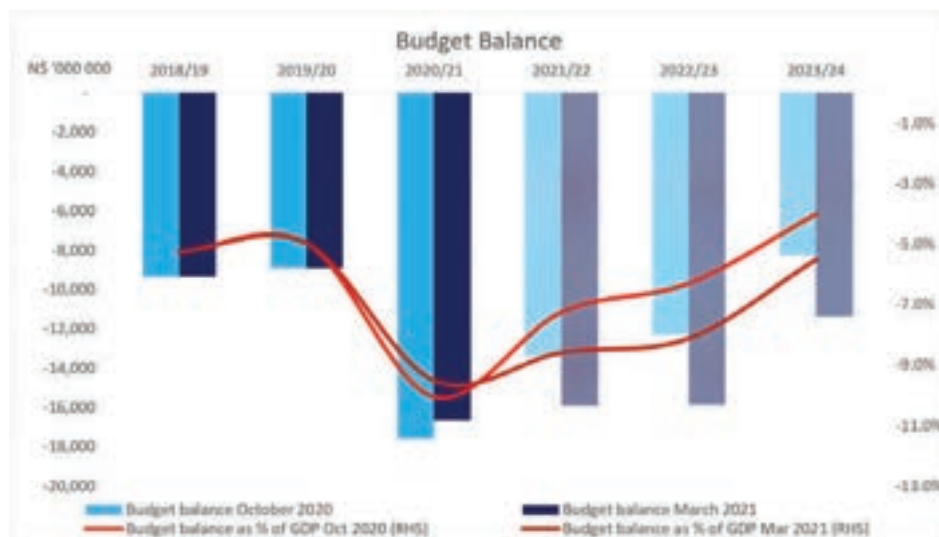


Source: BoN, SARB, IJG Securities

## FISCUS AND THE BUDGET

Pro-cyclical fiscal policy also resulted in a large, and growing, government (public) debt burden. Debt-to-GDP rose to 62.6% as at March 2021 with the end of the 2020/21 government financial year. The current year will see debt-to-GDP surpass 70%, a far cry from the 35% limit government set themselves a few short years ago. The years between 2015 and 2021 were generally characterised by large budget deficits that were not reigned in as projected in successive Medium-Term Expenditure Frameworks presented by the Ministry of Finance for these years.

Behind these large deficits lie a bloated expenditure profile largely made up of consumptive expenditure, as well as stagnating government revenues, reflected in the recessionary environment Namibia has been in for the last five years. The 2020/21 budget deficit of 9.5% of GDP was the largest in Namibian history, both proportionally and in absolute terms. Government revenue averaged N\$55.2bn over the last six budget years, while expenditure averaged N\$66.5bn. Revenue for 2021/22 is also expected to drop to below this six-year average, while expenditure will exceed the average. Thus the budget for the year starting in March 2021 is more stretched than in most recent years.



Source: Ministry of Finance, IJG

This trend of running large budget deficits will see a continuation of growth in public debt stock which will in turn further erode the fiscal tool chest and government's ability to deal with any future economic shocks, such as a potentially drawn out Covid-19 pandemic. Of real concern is the growth in debt service costs that the large debt-to-GDP position has resulted in. Over 16% of revenue this year will go towards paying interest on government debt, meaning less room to spend money on maintaining and building new infrastructure such as schools, hospitals, roads and rail.

Government finances are thus stretched and therefore government expenditure is likely to be a drag on economic activity going forward rather than the driver that it has been previously. The fiscus will not be a safeguard against economic shocks in the same way as in developed countries where government balance sheets are able to support economic activity. While this is a precarious position with regards to the political stability and institutional strength of Namibia there may be some positives to come from this. One such positive is the fact that government is starting to accept that private sector needs to be involved in development where government no longer can, and that government does not need to do everything itself. This has already manifested in a liberalisation of the regulation on power generation with the modified single buyer model for electricity. We could also see the first partial privatisation of a state-owned entity with the listing of MTC on the Namibian Stock Exchange, providing Namibians with an opportunity to invest in the defensive telecommunications industry. The liquidation of the loss-making national carrier, Air Namibia, is another such step in the right direction.

#### COVID-19 RECAP

Last year's unprecedented contraction was brought about by the Covid-19 pandemic induced lockdowns and both global and domestic restrictions on activity. The extent of the contraction in GDP was due in large part to the severity of the initial lockdowns coupled with the structure of the Namibian economy. There was much uncertainty regarding the virus, how dangerous it was and how it should be treated. This high degree

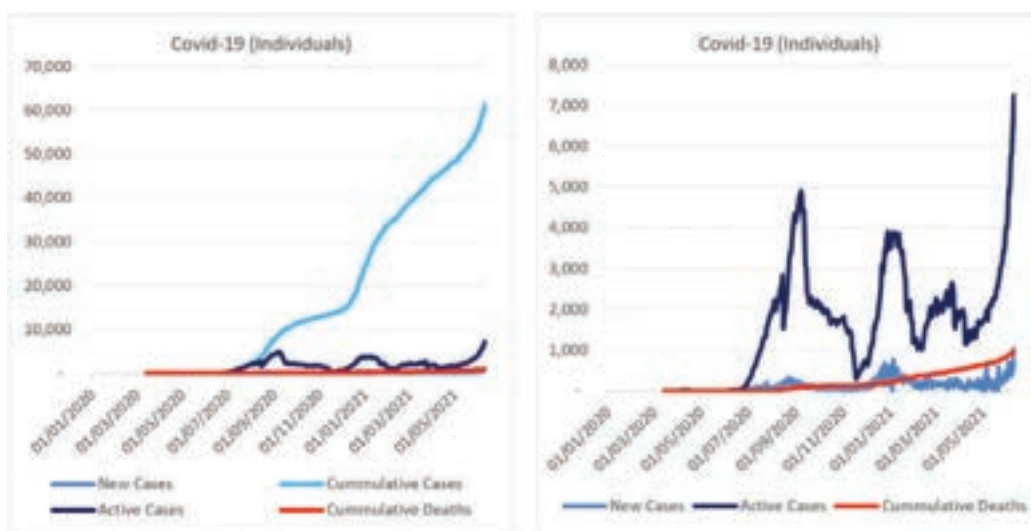
of uncertainty was met with strict lockdown measures around the globe. The Namibian president declared a state of emergency on the 17th of March and Namibia went into its first hard lockdown later that month. Initial lockdown measures restricted commuting, travel, and to a large extent trade. Tourism came to a halt, restaurants were closed, and the manufacture and sale of alcohol halted. Any activities seen as non-essential whether mining and exploration or manufacturing were temporarily suspended while the severity of the pandemic was assessed. Most of the economic damage experienced in 2020 can be attributable to these early hard lockdowns between 27 March and 29 June. Official communication was that the lockdowns were necessary to allow the Ministry of Health and healthcare sector to prepare for an increase in hospitalisations due to Covid-19.

According to official data around 44,000 Covid-19 cases were recorded between March 2020 and March 2021, and around 61,000 total cases as at the time of writing on the 11th of June 2021. This means roughly 2.5% of the population has tested positive for the disease, assuming each case was recorded in an individual that had not previously tested positive (which is not the case). It is likely though that a greater percentage of the population has been infected but been asymptomatic.

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*While monetary conditions within Namibia are supportive of economic activity, the fiscal position remains stretched and government's ability to provide stimulus and COVID-19 relief is limited.*





Source: Ministry of Health and Social Services

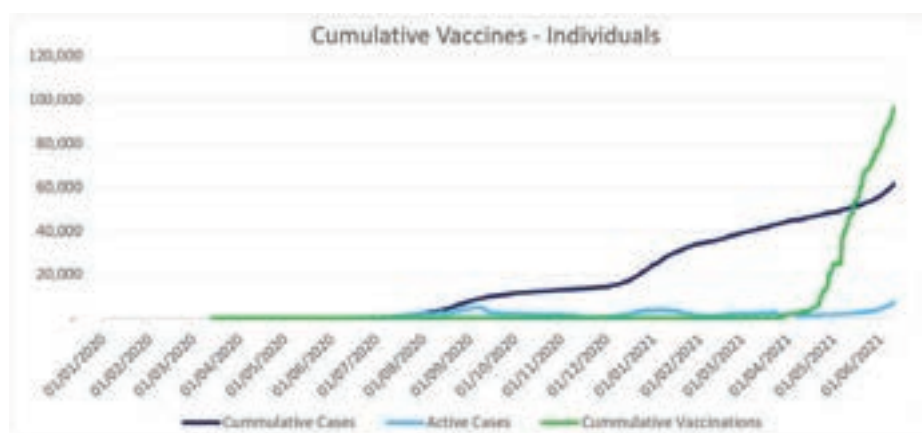
The mortality rate as at the time of writing is approximately 0.04% of the population or 1.58% of cumulative cases to date. Looking at the 12 months between the start of the hard lockdowns and the end of March 2021 the mortality rates drop to 0.02% of the population and 1.18% of cumulative recorded cases. While these numbers are relatively low, less than motor accident fatalities for the few years prior to the pandemic, they are increasing rapidly as indicated in the second figure above. The third wave has thus far been the harshest, with 445 deaths since the end of March 2021 versus 523 during the 12 months prior. This is likely to see a return to stricter lockdown conditions in the very short term, which will impact economic activity, adding to the headwinds currently facing Namibia. This third wave will also bring Namibia closer to herd immunity and has resulted in heightened vaccination rates as can be seen on the chart below.

## ECONOMIC TAILWINDS

As described above, Namibia faces numerous economic headwinds ranging from the Covid-19 pandemic to a weakened fiscus with very few tools left with which to stimulate economic activity. These headwinds pose difficult challenges, not only in the short-term, but over the next decade, and increase uncertainty of what the future holds. There are however a number of tailwinds which may generate some optimism.

In the near-term interest rates remain highly accommodative, with the Bank of Namibia's repo rate at historically low levels. Monetary policy in developed markets also remains accommodative and expected to remain so over the short- to medium-term, which is supportive of emerging markets in general. This is also supportive of accommodative monetary policy in South Africa, and by extension Namibia, as it underpins currency strength and a low inflation rate which is supportive of demand. While we do not expect accommodative policy to last for long, it is supportive in the short run and has enabled Namibia to access debt more easily and more cheaply. This has enabled the Namibian government to provide some support to the domestic economy during the pandemic. Cheaper debt, such as that obtained from the IMF and domestic savings, should buy time for the implementation of structural changes which are long overdue.

Key to the implementation of structural changes is the buy-in and willingness of government



Source: Ministry of Health and Social Services

decision makers to do so. As alluded to above, this seems to be gaining momentum. Crucial decisions such as those taken on liquidating Air Namibia and committing to the listing of MTC indicate a willingness to make such decisions not previously evident. The introduction of the Namibia Investment Promotion and Development Board (NIPDB), under strong leadership, is another positive development which seems to be gaining momentum with regards to creating enabling frameworks through which local and foreign direct investment can take place. And given the weak position the fiscus finds itself in, investment, both foreign and domestic, is crucial to turning the trajectory of the Namibian economy around. Adding to this silver lining is the fact that the recessionary period leading up to the pandemic brought about much streamlining of businesses

and has left the private sector more efficient with strong businesses ready to invest. Thus, while headwinds are still plentiful, prudent fiscal management coupled with the implementation of structural changes to the roles of government and private sector in the Namibian economy may provide for much optimism going forward if adequately supported by policy makers.



By Research Analyst: Eric van Zyl

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# GOVERNMENT OF NAMIBIA

*Photography credit: Namibian Presidency, Parliament of Namibia*



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# Ministry of Home Affairs, Immigration, Safety and Security

## VISION

To be the world's leader in managing the population register and immigration, provide quality law enforcement and correctional services.

## MANDATE

The core mandate of the Ministry of Home Affairs, Immigration, Safety and Security (MHAISS) is to manage the National Population Register, facilitate lawful migration into the country, receive and protect refugees and asylum seekers. Furthermore, to ensure internal security, maintain law and order, investigate offences, and protect society by providing safe, secure and human custody of offenders, rehabilitation, and social re-integration.

## MISSION

The mission of the MHAISS is to manage the national population register, facilitate lawful migration, excellent policing and exceptional correctional services that empowers offenders to effectively re-integrate into society as law abiding citizens.

## OUR PROGRAMMES

- Establishment and Regulation of the population Register
- Immigration Control and Citizenship
- Refugee Management
- Combatting of crime
- Public and VIPs Protection
- Staff training and development
- Forensic Services
- Information and Communication Technology
- Safe Custody
- Rehabilitation and Re-integration of offenders
- Coordination and Support Services
- Granting of Visas and work permits



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# Ministry of International Relations and Cooperation



Honourable Netumbo Nandi-Ndaitwah  
Deputy Prime Minister and Minister of  
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Honourable Jenelly Matundu  
Deputy Minister of International  
Relations and Cooperation



Ambassador Penda Naanda  
Executive Director of International  
Relations and Cooperation Namibia

## MANDATE

The Ministry of International Relations and Cooperation is tasked with managing Namibia's policy on international relations and cooperation as stipulated in Article 96 of the Namibian Constitution, with an overarching objective of protecting the nation's interest abroad. The ministry is also entrusted with the primary function of formulating, promoting and executing Namibia's foreign policy and the conduct of Namibia's international relations. The foundation and guide for the Ministry of International Relations and Cooperation is the Namibian Constitution, which defines all aspects of state power in Namibia.

## VISION

A prosperous, economically competitive and globally respectable Namibia

## MISSION

To promote, protect and defend Namibia's national interests and image globally

## THE FIVE GUIDELINES WHICH ARE CONTAINED IN ARTICLE 96 OF THE CONSTITUTION ARE:

- adopt and maintain a policy of non-alignment
- promote international cooperation, peace and security
- create and maintain just and mutually beneficial relations among nations
- foster respect for international law and treaty obligations
- encourage the settlement of international disputes by peaceful means

## KEY STRATEGIC FOREIGN POLICY GOALS AND OBJECTIVES ARE:

- promotion and protection of Namibia's sovereign, territorial integrity, national security and social wellbeing
- promotion and enhancement of Namibia's prosperity through economic growth and sustainable development
- promotion of International peace and security, regional cooperation, especially through active support, collective initiatives and effective multilateralism
- promotion of Namibia and Africa's standing and influence in world affairs
- protection of the welfare of Namibian citizen abroad
- provision of professional and appropriate service to the government and Private institutions and individuals with interests abroad

## INVESTMENT OPPORTUNITIES IN NAMIBIA

At Namibia's independence, the economy was small and the majority of people were excluded from any meaningful economic activity and effective participation. Namibia has made significant progress on all fronts since gaining independence in 1990, and is today considered as one of the most stable democracies in the world. Supported by prudent monetary policies and fiscal discipline, Namibia is able to maintain macro economic stability.

However, Namibia's economy has thus far not reached the degree of diversification and value addition necessary to provide sustained economic growth. While the Namibian economy is predominantly reliant on the primary sector, it offers abundant investment opportunities in sectors such as manufacturing, mining, energy, agriculture, infrastructure development, tourism, fishing and services.

Namibia's trade policy and advantages are defined by its membership to the multilateral and regional trade arrangements, such as the Southern African Development Community (SADC), Southern African Customs Union (SACU), the World Trade Organisation (WTO), the Economic Partnership Agreement (EPA) between the African Caribbean and Pacific Group (ACP) of countries.

The Namibian Diplomatic Missions have a special role to play in the promotion of Foreign Direct Investment through win-win partnerships. Our economic diplomacy strives to connect investment opportunities to investors in order to finance development.

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# MINISTRY OF FINANCE

## VISION

*"Our vision is to be a catalyst and adaptive institution that promotes sustainable economic prosperity for all."*

## MISSION

*"Our mission is to ensure prudent public finance management and setting the direction of Namibia's economic and fiscal policy for sustainable, inclusive economic growth and development."*

The Ministry of Finance (MOF) under the public-private partnership (PPP) sphere regulates the implementation of legislative framework, provides overarching guidance and regulatory oversight, guides and regulates the functioning of the PPP Committee and the PPP Unit, and provides approvals where the Line Ministry acts as the Line Agency.

PPP Directorate is responsible for promoting private-sector participation in infrastructure development and provision of public services through PPP projects in Namibia.





**Honourable Minister, Ipumbu  
W. Shiimi**



**Honourable Deputy Minister,  
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**Executive Director – Ms Ericah  
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**Director of PPP Unit - Ms  
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**Deputy Director of Capacity  
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Charity Sihope**



**Deputy Director of Project  
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Shipepe**

## CORE FUNCTIONS OF PPP UNIT:

- provide analytical support to the Ministry of Finance and PPP Committee in undertaking the analysis necessary to advise the PPP Committee/Minister of MOF in administering the PPP Policy.
- assist the PPP Committee/MOF in issuing regulations, circulars and guidance notes pertaining to PPPs
- assist public entities in Namibia by preparing and taking to market PPP projects initiatives
- ensure consistency in the project preparation and the evaluation processes, and to act as gatekeeper in ensuring that every progression in the PPP process meets the principles and requirements of the PPP policy
- promote PPPs within the government and coordinate PPP capacity development at public entities that are involved in planning and investment in terms of infrastructure, or are likely to play a substantial enabling role.

## PPP CONSIST OF TWO DIVISIONS:

### 1. PROJECT APPRAISALS

This division focuses on reviewing and preparing recommendations with respect to various transaction approvals sought for PPP projects from the PPP Committee at the Ministry of Finance.

### 2. OUTREACH AND CAPACITY BUILDING AND OUTREACH

This division focuses on PPP training and development for various government offices, ministries and agencies O/M/As and private sector stakeholders. The division engages with public entities in developing PPP project concepts and hand-holding them through project preparation and transaction phases.

## WHAT WE DO:

- provide quarterly foundation trainings on PPPs
- continuously provide technical support to public entities in developing robust and bankable PPP projects
- facilitate PPP projects preparation for public entities within five working days upon receipt of the request
- facilitate the selection process of private partners within five working days after the feasibility study is approved
- make recommendations to the PPP Committee on transactional approvals within 30 days upon receipt of the request.





# Ministry of Justice

## VISION

To be the leading provider of legal services.

## MISSION

To deliver quality, timely and accessible legal services.

## CORE VALUES

**Integrity:** We act with honesty and impartiality.

**Transparency:** Activities must be done in an open, straight forward and easily understandable manner.

**Service Excellence:** We are ready to go the extra mile.

**Accountability:** We take responsibility for our decisions and actions.

**Professionalism:** We take pride in what we do and deliver quality and timely.

**Synergy:** We value our staff and those whom we serve and promote teamwork.

## MANDATE

To provide legal services and access to justice.

### Directorate: Legislative Drafting

This directorate is charged with the functions of scrutinising and drafting bills for parliament, proclamations of the president, regulations and government notices from ministries, offices and agencies, as well as rules of the supreme court, high court and magistrate courts.

### Directorate: Legal Advice

This directorate is involved in the provision of legal advice and opinions, consultations with clients and drafting of agreements, scrutinising bills and proclamations before tabling in parliament, representing and negotiating on behalf of the government on national and international forums, representing the president and government on commissions of enquiry and offices/ministries/agencies (O/M/As) in disciplinary hearings as presiding officers, investigators and initiators.

### Directorate: Public Prosecution

This directorate, which serves the prosecutor-general, is mandated to prosecute crime in all courts in Namibia, as well as to defend and institute

appeals in criminal matters in the high and supreme courts; The directorate also brings applications for asset forfeiture under the Prevention of Organised Crime Act and performs any other functions and exercises powers which may be conferred on the prosecutor-general by any other act of parliament.

### Directorate: Civil Litigation

The mandate of this directorate derives from the Government Attorney Proclamation of 1982 and relates mainly to the provision of legal representation in courts for government offices, ministries, agencies and other entities engaged in government administration. The government attorney's office performs activities similar to those performed in accordance with the law, practice or custom by legal practitioners, notaries or conveyancers, on behalf of government or entities engaged in government administration.

### Directorate: Legal Services

This directorate is responsible for the administration and execution of legal processes on national, regional and international level relating to mutual legal assistance; extraditions; human rights and humanitarian law; bilateral and multilateral legal matters; policy and research; providing administrative support to the Board of Legal Education; Disciplinary Committee for legal practitioners and issuing of apostilles in terms of the Hague Convention of 5 October 1961.

### Directorate: Legal Aid

This directorate is charged with the responsibility of providing legal aid, i.e. legal advice and legal representation at government expense to all Namibians who qualify to be granted legal aid based on income criteria determined in regulations promulgated by the Minister of Justice in terms of the Legal Aid Act, 1990.

### Directorate: Master of the High Court

This directorate is required by statute to supervise the administration of deceased estates, liquidations and insolvencies, registration of trusts and the administration of the Guardian's Fund.

### Directorate: Law Reform

The Law Reform and Development Commission Act, 1991 establishes the Law Reform and Development Commission (LRDC). The core function of the directorate is to render support to the LRDC by conducting research in connection with and to examine all branches of the Namibian Law to enable the LRDC to make recommendations for reform and development of the said law.

### Directorate: Central Administration

This directorate is mandated to provide various administrative support services to the rest of the Ministry of Justice and the Office of the Attorney-General in terms of its strategic objective: to ensure an enabling environment and high performance culture.



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## Ministry of Mines & Energy

"promoting Namibia's mineral, geological and energy resources"

# Ministry of Mines & Energy

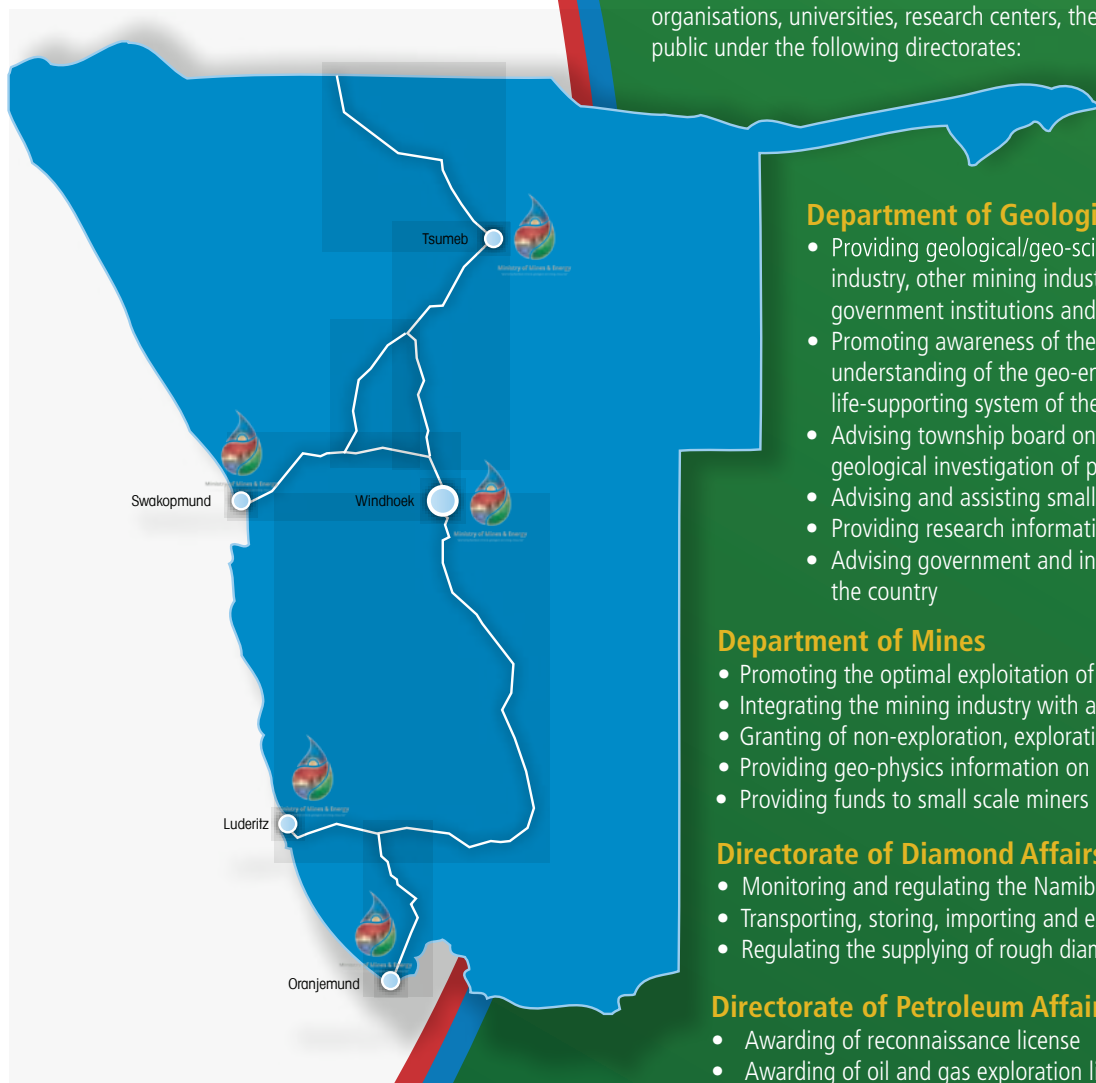
### About the Ministry

The Ministry of Mines and Energy (MME) is the State's lead agency in attracting private investment in resources exploration and development through the provision of geoscientific information on minerals and energy resources, and management of an equitable and secure titles systems for the mining, petroleum and geothermal industries.

It also carries prime responsibility for regulating these extractive industries in the country, including the collection of royalties, and ensuring that safety, health and environmental standards are consistent with the relevant State and Commonwealth legislation, regulations and policies.

### Services

The Ministry of Mines and Energy offers the following services to geoscience organisations, universities, research centers, the mining and petroleum industries and the public under the following directorates:



### Department of Geological Survey

- Providing geological/geo-scientific information to the oil and gas industry, other mining industries, various types of engineering firms, government institutions and municipalities.
- Promoting awareness of the earth sciences in order to enhance the understanding of the geo-environment and its impact on the life-supporting system of the Namibian people.
- Advising township board on the establishment of new townships, geological investigation of possible impact of the pahl fault.
- Advising and assisting small-scale miners
- Providing research information on Namibia's earth surfaces
- Advising government and industry about environmental hazards around the country

### Department of Mines

- Promoting the optimal exploitation of Namibia's mineral resources
- Integrating the mining industry with all other sectors of the economy
- Granting of non-exploration, exploration and mining licenses
- Providing geo-physics information on mineral exploration
- Providing funds to small scale miners

### Directorate of Diamond Affairs

- Monitoring and regulating the Namibian diamond industry.
- Transporting, storing, importing and exporting of diamonds
- Regulating the supplying of rough diamonds to local cutting and polishing factories

### Directorate of Petroleum Affairs

- Awarding of reconnaissance license
- Awarding of oil and gas exploration licenses
- Providing statistics on fuel adjustments and fuel consumption

### Directorate of Energy

- Regulating the supply of energy by power suppliers
- Developing the countries energy sector
- Implementing government policies on energy
- Facilitating the implementation of the petroleum act and issuing of retailer and wholesaler licenses
- Providing loans for instalments of solar pumps, solar home systems, solar heaters and solar cookers and stoves

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# WHEN LIFE GIVES US LEMONS...

HEIDI BURMEISTER-NEL

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Heidi Burmeister-Nel

**R**esilience has been described as the ability to bounce or leap back from being knocked down by life's adversities, subsequently rising stronger than what you were before. One could perhaps rather identify with more the image of someone crawling forward on hands and knees, and clumsily rising like a new-born giraffe. The words 'bounce' and 'rise' don't do justice to the lifelong process of building resilience by way of perseverance through blood, sweat and tears.

Events in our lives have the potential to both change and shape us, for better or for worse. Developing resilience can take time and is a lifelong process. The way we interact with life events, both pleasant and unpleasant, prepares us for challenges later in life. Thus, both positive and negative experiences contribute to becoming more resilient.

Many interactive factors influence our capacity to be resilient. While certain uncontrollable factors like personality, genes and the availability of support may play a role in how resilient we are in certain situations, other factors are less fixed. These can be cultivated over time. This article is about the traits and skills we can build on if we want to become more resilient. These include our **awareness** of what we pay **attention** to or focus on in life. Our attention will determine *what* we see in the world and *how* we **make sense** of what we see defines our 'reality'. We all have biases in term of *what* we see and in *how* we make sense of our lives. How we evaluate and see the world is our thinking processes. Thoughts directly impact and determine our inner **emotional experience**. Through fascinating and complicated neurobiological processes, our thoughts determine how and what we feel, and consequently how we will act in the world.

It is therefore not as much a situation itself that impacts us most, but rather our perception about the situation. The resulting emotions from these perceptions determine how we act towards ourselves and other people as well as engage with life and the world at large. Our actions (behavioural patterns) shape how we cope and what strategies we apply during difficult and adverse times.

The evolutionist perspective shows us that humans are by nature more prone to be biased towards the negative. This is because the brain pays more attention to what is wrong and threatening, as a mechanism to ensure survival. While it is crucial to pay attention to potential threats and danger, the downside is that this tendency can result in a vicious cycle where threat becomes anticipated and focussed on.

The appraisal theorem, however, teaches us that what and how we think and 'see' can consciously be altered. Our awareness is shaped by a vast number of factors such as how we were raised, life events, cultural background, and parental care. Humans are the only species that can reflect on these factors and decrease the unhealthy effects of an overly negative focus by deliberately shifting perspective. This does not imply moving from pessimism to radical optimism but rather to develop our capacity for awareness and to enhance the positive experiences in our lives.

To explain our amendable traits more practically: it starts with what we feed our mind, limiting unnecessary negativity,



exposure to catastrophic events, and watching alarming news. Negative thoughts trigger the fight and flight system (sympathetic nervous system). When we become aware of what we have filled our minds with and adjust our irrational thinking by gaining a more logical perspective, we lower the fight and flight system in the brain, which in turn calms the body. In this way our thoughts directly impact our physiological experience and stress responses. Similarly, mindful practices, prayer, meditation, and other self-soothing practices aid in lowering stress and facilitate self-regulation. All such methods, practices, or skills have prolonged physiological benefits.

Meaningful social / family interactions contribute to strengthening the factors needed to build resilience. As we share our life events, enjoyable moments are relived, while new memories are made. Peers are often influential in altering perspectives and offering support. When we interact in caring, and enjoyable ways, we can actively **anchor** the pleasurable details of a positive event in memory. This makes it easier to intentionally draw from this memory for future reference, a skill resilient people often make use of. In this way, by **'savouring the moment,'** the senses are sharpened and attuned to the pleasant experience, making a recollection more potent. The brain reacts to these recollections similarly as it did to the original experience. With the mental picture comes the associated feeling.

**Gratitude** often goes hand in hand with resilience. Gratitude can be as simple as sensing the sun's rays on our skin, noticing leaves yellowing in autumn or appreciating the smell of rain on thirsty soil. Gratitude is about shifting attention (mindfulness) to small things in our life that we can be thankful for and about responses of kindness to other people, animals or nature. Often in the act of the kindness the ripple effect generates positive feelings. Gratitude is not denial of pain and loss but seeing simple joys despite it. The shift in attention from *self* to *other*, could have just enough internal effect to make life tolerable.

The ability to self-care is another action derived from the way in which we perceive ourselves and the world. Resilient individuals understand that self-care is a necessity which can take many shapes: the way we engage in our own inner self-talk to our eating habits, our routines, our sleeping 'hygiene' and our physical exercise. We all know the importance of self-care and we all have our successes and failures. To care for the self is probably one of the hardest – and kindest – things we can do for ourselves.

Coping during difficult times often takes tenacity and courage, neither of which implies the absence of anxiety. It rather implies that despite fear or anxiety, or how dark and dismal things may seem, that you have the courage to step into it and face life head-on. This determination is about knowing that if I cannot get out of it, the only other way is to get into it. While discernment about what is in and out of my control is crucial, it is also about taking what is in our control, irrespective of how frivolous it may appear, and to get on with it. Taking control may be as simple as taking a shower, calling a friend, watching a sunset, or petting a dog. The power of small actions should never be underestimated.

Dealing with painful emotions is part of courage. *Feeling* emotions can be incredibly hard and we often 'feel' (or rather 'believe') that we are incapable of tolerating the pain, consequently, avoiding dealing with it. We

often overestimate the difficulty of dealing with emotions while underestimating our ability to deal with it. Emotions need to be held, felt, and metabolised. They always carry information (not always truths) and need to be curiously explored. The brain needs to connect the dots to process and make sense of experiences. It is not time, but how we mentally put time to use, that can have a healing effect.

Cultivating our ability to be resilient is a lifelong process. Reflecting upon our life may reveal the numerous times that we have had to rely on support systems, solutions, and wisdom. The poet Mary Oliver captures something of this in a short poem entitled 'The uses of sorrow', written after a severe loss.

*Someone I loved once gave me  
a box full of darkness.  
It took me years to understand  
that this, too, was a gift.*

Often in the midst of difficulty, pain, and loss, we have no other option but to just be present in it. Sometimes the best, or only way, to cope with adversity is to be in it and feel it. Once it has been integrated in the mind and body, we can rely on our 'resilience chest' to use when life and God call upon us to get into it. It is when we get into it that we often find our 'why', or when we have a 'why' it is when you get 'into it'. As Nietzsche said, 'He who has a why to live can bear almost any how'.

Recommended readings:

- *The Resilience Factor: 7 Keys to Finding Your Inner Strength and Overcoming Life's Hurdles* – Karen Reivich and Andrew Shatte Ph.D.
- *Big Magic: Creative Living Beyond Fear* – Elizabeth Gilbert.
- *Rising Strong: How the Ability to Reset Transforms the Way We Live, Love, Parent, and Lead* – Brené Brown.
- *The Yes Brain: How to Cultivate Courage, Curiosity, and Resilience in Your Child* – Daniel J. Siegel and Tina Payne Bryson.

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*While discernment about what is in and out of my control is crucial, it is also about taking what is in our control, irrespective of how frivolous it may appear, and to get on with it.*

# RESILIENCE IN THE WORKPLACE – TOWARDS A CAREER-RESILIENT WORKFORCE

DAAN STRAUSS

*Secretary General: Namibian Employers' Federation*

*Daan served in human resource, training, public relations and managerial positions at various public and private institutions in Namibia since 1984. He has extensive experience in the fields of strategic planning, training, facilitation and performance management.*

**T**he year 2020 taught Namibian employers a few lessons and we are still learning as we approach the halfway mark for 2021. For many businesses, the effect of the pandemic was devastating, and most businesses find it very hard to stay resilient through the slow post-Covid recovery phase. One of the major concerns remains the ability of the workforce to remain resilient. How can an employer help the workforce to develop career resilience in this situation?

Career resilience is the individual's ability to adjust and adapt to changes in his/her career as they happen. This implies that potential challenges need to be anticipated and actively prepared for to allow workers to cope with adversity, build assets to overcome future diversity, and reduce risk factors that might cause stress in the future. How can this be possible in a situation where the employer can no longer offer job security in exchange for performance and loyalty?

A first and very important step in this process is to nurture a mindset of resilience to keep the workforce in a resourceful state that keeps on fostering personal growth. In a world of fear, social distancing, virtual meetings, lockdowns and all kinds of other restrictions, this is no easy feat.

Let us have a look at some pointers:



**Daan Strauss**

## **STAY REAL**

Employers need to safeguard the company values and beliefs that the business holds in high regard. If employers, and consequently their workforce, can maintain congruence between these values, beliefs and consequent actions, it can lead to

increased levels of emotional intelligence. The stated company values, vision and mission should remain the guidelines for conduct under any circumstances. When employees find real meaning in these, they are more likely to cope in times of adversity.

## CREATE IMPACT

Employees who feel that they are having a direct impact on the performance outcomes of the business, have feelings of increased competency and self-determination in what they are achieving. They need to do work that matters. When the outcomes of their work are aligned with company performance outcomes, they create real impact and employees feel much more empowered to perform and achieve.

This means, of course, that there must be some form of appropriate performance management. However big or small the business, some organisational measures simply must be in place.

The Covid-19 pandemic and its impact already clearly demonstrated that a lack of a bespoke company structure and business model, lack of well-defined job descriptions, lack of company human resource policies (particularly performance management, training, development and disciplinary measures), lack of in-company standard operating procedures and a lack of high level statements (vision, mission and values) make it extremely difficult to manage employees well.

## UNDERSTAND THE CONTEXT

It is a fact that we all experience ups and downs and that is completely normal, also at the workplace. Employers must understand that it is very hard in these times for employees to maintain a positive mindset. However, we can put the emphasis on a mindset of opportunity and growth. The effects of pandemic were, and still are, profound but it also created opportunities. Namibian companies who displayed the required resilience came safely through the worst of it by being flexible, albeit with a generous measure of courage and creativity. But that is what it takes.

With a mindset that embraces the challenges, the opportunities and the solutions, we can manage our negative thoughts to promote an environment where mistakes are welcomed and pressure is seen as a motivator.

## MAINTAIN BALANCE

Physical and mental health is more important now than ever. In many cases working from home allows employees to be 'connected' full-time and with the traditional eight-to-five office arrangement gone, most find it hard to switch off. That almost unattainable healthy work-life balance remains important; employees must simply find time to relax.

Work is an important part of modern life, but our careers are not supposed to suffocate us. We remain social beings and allowing ourselves to socialise and enjoy our free time can have a profound impact on our wellbeing and work performance. Through healthy engagement with our families, friends and colleagues, we can work effectively whilst making the most of our lives outside employment.

To build resilience at work we need to stay active, enjoy a balanced diet and ensure that we get sufficient sleep. Without these basic elements, we will find it increasingly harder to face our challenges. Physical exercise is a good way to avoid stress and recharge our minds. Mental and physical health ensures confidence and feelings of self-worth, creating resilient people.

## CONNECT AND NETWORK

There is much advantage in having a variety of colleagues and peers. All of them have their own sets of knowledge, qualities and attributes, so they should be consulted for advice, support and guidance. This can lead to new learning opportunities and personal improvement. Do not forget to ask them

for feedback on your own performance. The simple act of listening to their feedback can provide you with valuable personal insights.

A social working environment creates a sense of unity of purpose and there is strength in that. Research has shown that wider diversity leads to increased innovation and change. Our social networks can motivate, inspire and challenge us. We need to build and maintain strong networks to remain resilient.

Resilience is what gives people the psychological strength to cope with stress and hardship. It is the mental reservoir of strength that people can call on in times of need to carry them through without falling apart.

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*A first and very important step in this process is to nurture a mindset of resilience to keep the workforce in a resourceful state that keeps on fostering personal growth.*



# RESILIENCE: 'THE ABILITY TO BOUNCE BACK FAST AFTER A SETBACK'

NANGULA NELULU UAANDJA

*Policy certainty critical – Uaandja*

*Namibia Trade Network (NTN) sat down with the newly appointed CEO of the Namibia Investment Promotion and Development Board (NIPDB) on how she and her team intend to attract foreign direct investment (FDI) to the country.*



**Nangula Nelulu Uaandja**

**N**angula Nelulu Uaandja, the chief executive officer (CEO) at the Namibia Investment Promotion and Development Board (NIPDB), says someone recently captured the essence of the concept of resilience: the ability to bounce back fast after a setback.

Known for her direct and no-nonsense approach, the former managing partner of auditing giant PricewaterhouseCoopers (PwC) says resilience starts with policy agility. "One of the discussions that we are having in the economic sphere is how do our policies,

how does our economy support the bouncing back of companies."

As a case in point, she says, a closer look needs to be had at Namibia's current insolvency and business rescue policies and legislation.

She acknowledges that there is room for improvement, especially as far as it relates to business rescue support. Given the high-level priority which this enjoys, the head of state, President Hage Geingob has recently established a committee that would be directly tasked with business rescue, Uaandja says.

Another critical component that capacitates business and economic resilience relates to the scope and magnitude of the country's and the company's reserves to help it withstand pressure and shocks. "Even the ants store food and our ability to bounce back depends on our reserves," she says.

Testimony to her approach to her roles and responsibilities, Uaandja says resilience equally depends on one's spirit. According to her, one's personal push and one's leadership approach are key in building resilience of spirit.

## **NIPDB'S MANDATE**

The mandate of the NIPDB is quite extensive, she shares. However, according to her, two elements are critical, namely an increase in employment in the country as well as the improvement of Namibia's trade account. "And that, of course, comes with

two (further) things: Number 1 is really to promote investment; to bring investment to Namibia; to promote local investment and to promote Namibia as a preferred investment destination.

"Number 2 is to support our start-ups, small and medium-sized enterprises (SMEs) and make sure that we coordinate SME activities in our country across all levers of the economy. There are a lot of supporting activities but in brief that is our mandate."

She is a fervent believer in collaboration and cooperation. Therefore Uaandja believes that every Namibian has a role to play in fulfilling the NIPDB's mandate. "I consider my team to be the entire Namibia. One of my favourite authors, John Maxwell, says: 'One is too small a number to achieve greatness.' If we want to achieve greatness, we need all Namibians on board to help make sure that we make this mandate a reality."

## **IMPACT OF 2020**

It is no secret that 2020 – as a result of the Covid-19 pandemic and resultant regulation to arrest its further spread – has had a devastating impact – not only on the local economy but on the global economy, Uaandja emphasises.

This has resulted in a decrease of approximately 11% in foreign direct investment (FDI) in sub-Saharan African countries, she says.

Before the advent of the pandemic, Namibia had already been struggling regarding FDI,

she admits, especially since 2015. By 2019, Namibia's FDI had recorded a negative figure, following a downward trajectory.

Since then, efforts to turn the situation around are slowly starting to bear fruit, Uaandja says. Notwithstanding the devastation given rise to by the Covid-19 pandemic, Namibia's FDI has seen some improvement over the last year in particular, Uaandja says. According to her, positive FDI to the tune of N\$250 million has been recorded during the last quarter of 2020.

Due to the restrictions in place to curb the further spread of the pandemic, having in-person conversations with prospective investors has without a doubt been a challenge, she states.

Fortunately, for her and her team, virtual engagements were already the order of the day by the time they hit the ground running at the start of 2021, Uaandja says. "So, yes, 2020 has been devastating to our economies, but as a people, we have definitely bounced back, and we are thinking of different ways on how to attract investment (to the country)."

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*Policy certainty is critical for foreign direct investment.*

## KEY LESSONS LEARNED THUS FAR

Using the analogy of a bleeding patient arriving in a casualty ward, Uaandja says under those circumstances, there is no time to establish what had caused the bleeding: you just have to stop the bleeding.

She and the team have hit the ground running and are continuing to do so. "While we all want the luxury of time to first put in place policies, structures and frameworks, we don't have that luxury."

Uaandja attributes another analogy 'The Sand Box Concept' to the Governor of the Bank of Namibia (BoN), Johannes Gawaxab, which just means that we should be in a live experiment at present. "You do and as you do, you put the policies in place, and with that of, course, there is a number of mistakes that one can make, but you need to make sure that you learn from your mistakes and that you collaborate with other people so that they can support you."

Hope is on the horizon, though, she says. As matters stand at present, several potential investors have their eyes set on Namibia, according to her. During the times that they have been able and allowed to do so, regulations permitting, the Board has brought some of these potential investors to Namibia, shown them around in the country and engaged them in constructive conversation.

Part of their work also involves ironing out bureaucratic processes that could be dealt with more efficiently, the NIPDB CEO says. These have a direct impact on the country's ability to secure FDI. "We have also been quite busy, working with various ministries and government departments, looking at some of the bottlenecks that investors might experience."

These bottlenecks relate to but are not limited to delays with the issuing of permits, visas, or licences to enable the investors to operate businesses in the country. "We need to help them get those permits faster than they normally would."

This would boost investment activities and support the growth of the economy, she says. "So, it has been quite an exciting journey, actually."

Uaandja acknowledges that Namibia is not a perfect landscape. Challenges abound relating to unemployment, inequality and levels of poverty. For this purpose, we need all Namibians to alleviate the impact of these challenges and build the country's economy, she pleads.

Building on her clarion call to every citizen in the Land of the Brave, Uaandja says Namibians who have a job or access to opportunities must give it their all and appreciate their privilege keeping in mind that one Namibian might have to go to bed hungry. She concluded: "I believe there is a lot of hope for Namibia. I believe that Namibia has a lot of potential, but that potential cannot be realised without the support of every one of us."

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# ADVERTISING AND MEDIA

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*Namibia retained its number one spot for media freedom in Africa in the 2021 World Press Freedom Index compiled by Reporters without Borders. The country was ranked 24th out of 180 countries, but dropped one spot in the rankings from 23rd in 2020. Namibia has been Africa's best ranked country since 2019.*

**R**eporters without Borders said in its 2021 report: 'Press freedom has a firm hold in Namibia ... and enjoys solid guarantees. It is protected by the constitution and is often defended by the courts when under attack from other quarters within the state or by vested interests. It, however, stated that the country's legal framework could be improved by the promulgation of a long-promised law on access to state-held information'.

## AIRWAVES RULE

The Namibian Broadcasting Corporation (NBC), the state-owned broadcaster, dominates the electronic media in terms of its radio and television footprint and audience. Its nine radio stations which broadcast in English and eight indigenous languages reach close to 80% of the population.

The radio broadcast sector is vibrant with some 30 commercial and community radio stations licensed by the Communications Regulatory Authority of Namibia (CRAN). These stations cater for a wide variety of target audiences with content ranging from music and talk radio to religious and community broadcasts.

NBC also dominates the television media in terms of its number of viewers and reach, especially in the rural areas. The broadcaster has three digital television channels – NBC1, NBC2 and NBC3 – a general entertainment channel.

One Africa Television, the first free-to-air commercial television station in Namibia, began broadcasting in 2003. MultiChoice Namibia, a digital satellite pay TV platform, offers multiple television programmes ranging from news, family entertainment and sports to children's programmes and lifestyle on six packages. GOtv, MultiChoice Namibia's digital terrestrial subscription service provides affordable family entertainment.

## NBC GOES OFF AIR

Workers at the national broadcaster, the Namibia Broadcasting Corporation (NBC), embarked on a nationwide four-week strike on 22 April 2020 which resulted in a total blackout of the corporation's radio and television services. Workers went on strike after a dispute over salary increases was declared with the board in late January. The NBC board initially offered employees a once-off payment of N\$7.6 million, but this was withdrawn after the corporation's budget allocation was cut from N\$334 million for the 2020/2021 financial year to N\$127

million – a reduction of 62%. An 8% salary increase and the permanent appointment of contract workers were among the demands made by the striking workers. The strike was called off at the end of May.

## PRINT UNDER PRESSURE

The newspaper industry has shown resilience despite increased production and transport costs, as well as declining circulation and advertising revenue for printed editions of newspapers. As a result a number of newspapers have gone online and there has been greater emphasis on news dissemination by means of social-media platforms. As elsewhere in the world, it remains a major challenge for media houses to monetising social media content.

Despite the country's small population, Namibians have a choice of five national daily newspapers – three English, one Afrikaans and one German-language newspaper. There are also two weekly English newspapers and three online English newspapers.

## WORLD PRESS FREEDOM DAY

Namibia hosted the World Press Freedom Day on 3 May 2021, an event which coincided with the 30th anniversary of the Windhoek Declaration adopted at a UNESCO press freedom seminar held in the Namibian capital in 1991. The event, which was held from 29 April to 3 May, was attended by 100 participants in Windhoek and was followed by more than 3 000 virtual participants from over 150 countries. Participants adopted the Windhoek+30 Declaration which expanded the original declaration with three goals: media viability, transparency of digital platforms, and citizens empowered with media and information literacy.

## EDITORS' FORUM OF NAMIBIA

The Editors' Forum of Namibia (EFN) hosted the second annual media awards event in April 2020 to coincide with the UNESCO World Press Freedom Day International Conference. Over 130 print and electronic media entries were received from over 40 journalists for eight categories. The Journalist of the Year award went to Sonja Smith of The Namibian newspaper. Renowned investigative journalist, author and academic, Professor Anton Harber, was the guest speaker at the event which was sponsored by FNB Namibia. At the same occasion the EFN also honoured founding editor of The Namibian newspaper, Gwen Lister, for her role in campaigning for media freedom and freedom of speech.

Four panellists were elected to the EFN's Media Appeals Committee at its 2020 annual general meeting. The committee is composed of four



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*Advertising agencies in Namibia provide a variety of services, ranging from campaigns and brand marketing and events to media planning, web and online media.*



members from the media and four members representing the public. It is the highest body that hears cases or considers rulings referred to it by the Media Ombudsman.

The Media Ombudsman ruled on several complaints during 2020, while one case had to be postponed due to the restrictions on public gatherings to curb the spread of Covid-19. The Namibian Presidency withdrew a complaint against The Namibian newspaper following the publication of an article 'Confusion as Presidency shuts out media' – which the Office of the president claimed was defamatory and misleading – in October 2020.

### **MEDIA WORKERS UNION LAUNCHED**

The first-ever union for journalists and media workers in Namibia, the Namibia Media Professionals Union (Nampu), was launched in November 2020. The union will strive to protect members' rights and interests and improve the working conditions of media workers in the print, electronic and online media. It will also represent members in labour matters and will negotiate with employers on behalf of members.

### **ADVERTISING**

The advertising industry operates in an environment free of any statutory body or a voluntary watchdog, but maintains high standards of professionalism. Advertising agencies in Namibia provide a variety of services, ranging from campaigns and brand marketing and events to media planning, web and online media. Advertising spending is split between electronic (radio and television), newspapers, online and social media, as well as outdoor advertising.

Despite the increased online presence and social media engagement of newspapers, monetisation of social media platforms and online media continues to be a major challenge for newspapers. Revenue generated from these platforms continues to represent a small percentage of total advertising income.

### **MEDIA AT A GLANCE**

- Namibia is ranked first in Africa for media freedom and 24th in the world.
- Newspapers: three English, one Afrikaans and one German; two weekly newspapers; three online newspapers.
- Radio stations: 30 licensed community and commercial radio stations; NBC (nine radio stations).
- Television: NBC (three stations); Multichoice Namibia (digital subscription television); GOtv (terrestrial digital television); One Africa (free to air television).



# VITAL CONTACTS

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## NAMPA - Namibia Press Agency

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## NBC - Namibia Broadcasting Corporation

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## Namibia Community Radio Network

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## NBC Afrikaans Radio

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pr@nbc.na  
www.nbc.na

## NBC German Radio

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Tel: +264 61 291 2330  
pr@nbc.na  
www.nbc.na

## NBC National Radio and Rukavango Radio

P O Box 321, Windhoek  
Tel: +264 61 291 2003  
pr@nbc.na  
www.nbc.na

## NBC Oshiwambo Radio and Damara/ Nama Radio

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Tel: +264 65 220 451  
pr@nbc.na  
www.nbc.na

## NBC Otjiherero Radio

P O Box 321, Windhoek  
Tel: +264 61 291 2457  
pr@nbc.na  
www.nbc.na

## NBC Tswana Radio and Lazi Radio

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Tel: +264 61 669 1668  
pr@nbc.na  
www.nbc.na

## Omulunga Radio

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info@omulunga.com.na  
www.omulunga.com.na

## Radio Antenna Namibia

P O Box 11849, Windhoek  
Tel: +264 61 225 182

## Ecclesia

P O Box 11525, Windhoek  
Tel: +264 61 259 639  
marketingecclesia@sapo.ao  
www.radioecclesia.org

## Radio Kudu

P O Box 5369, Windhoek  
Tel: +264 61 242 350  
ct@futuremedia.com.na

## Radio Live (Community Radio Rehoboth)

P O Box 1426, Rehoboth  
Tel: +264 62 525 421

## Radio Wave

Tel: +264 61 242 350  
info@radiowave.com.na  
www.radiowave.com.na

## UNAM Radio

Private Bag 13301, Windhoek  
Tel: +264 61 206 3111  
info@unam.na  
www.unam.edu.na

## TELEVISION STATIONS

### NBC Television (Namibia Broadcasting Corporation)

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Tel: +264 61 291 3111  
tvlicence@nbc.na  
www.nbc.com

### One Africa Television

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contact@oneafrica.tv  
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**The Executive Magazine** is an annual publication that serves as Namibia's premier business leadership magazine, where the country's top executives from various sectors are engaged on themes of governance (leadership), innovation and commerce, among others. The magazine, along with its sister publication, **The Board**, further chronicles the growth prospects, strategies and challenges faced by key organizations operating in Namibia, from the perspectives of the featured executives.

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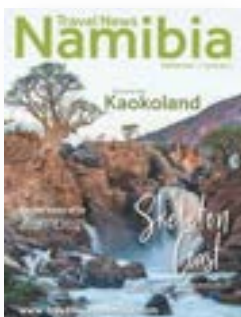
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# AGRICULTURE

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*Agriculture, one of the country's mainstay industries, has been identified by the government as one of three priority areas and unlocking the potential of the agricultural sector is one of the goals of the Economic Advancement pillar of the Harambee Prosperity Plan II (HPPII). This will be achieved through promoting and facilitating: '... private strategic investments into the agricultural sector, through a thorough review of the possibility of applying the PPP approach to all green schemes in the various regions of the country'*



Namibia's first-ever berry plantation at the Mashare irrigation scheme in Kavango East projected a harvest of 450 tonnes of blueberries following the first harvest of 160 tonnes in 2020. Mashare Berries Farming plans to expand the project from the initial 20 ha to 60 ha in 2021/2022. The blueberries, which are marketed under the trademark Namib Blue, are exported to markets in Europe and the Indian Ocean islands of Mauritius, Seychelles and the Maldives and are also sold locally.

Along the Orange River, in the south of the country, Karas Date Farming harvested more than 400 tonnes of dates, most of which are destined for export to the United Kingdom, the European Union, and the United Arab Emirates.

Vineyards at Komsberg farm, owned by Ali Saeed Juma Albwardy of the United Arab Emirates, cover an area of 180 ha along the Orange River. A harvest of 880 000 cartons of export grapes is projected for the 2021/2022 season. The 96 ha planted under citrus trees is expected to come into production in 2023.

Several measures were introduced to stimulate the local production of horticultural products as from 1 August 2020. Importers of fresh and chilled cut fruit and vegetables, irrespective of whether these products are single or mixed, are required to obtain a permit from the Namibian Agronomic Board. An import levy of 5% and a trader levy of 1.4% calculated at landed cost is payable on fresh produce. As frozen fruit and vegetables do not form part of the Market Share Promotion scheme, no fees are levied on those products.

## LIVESTOCK

The livestock farming sub-sector is expected to take some time to recover as livestock farmers began rebuilding their herds after they were forced to destock as a result of the protracted drought. The depletion of breeding herds resulted in 219 525 less cattle being slaughtered for domestic or export and sold live in 2020 than in 2019. The availability of only 30 000 slaughter cattle for the local and export market placed Namibia's export quotas at risk. Meatco has been awarded a 1 200 tonne quota for the export of beef to the United States of America (USA) in 2021. Namibia became the first African country to export beef to the USA when the first consignment from Meatco left in February 2020. Exports of Namibian beef to the USA were set to increase to 5 700 tonnes in 2025.

**T**he Green Scheme Policy was devised to attract investment and promote increased food production through irrigation, in communal areas in the north-central and northern parts of the country where there are perennial rivers. For various reasons, the green schemes managed by the Agriculture Business Development Agency (AgribusDev), a statutory body, have not been performing satisfactorily and have been included in the priority list of Public Private Partnerships (PPPs) which is scheduled to be finalised in fourth quarter of the 2021/22 financial year.

## HORTICULTURE

Several major investments in horticultural projects during the past few years have created much-needed jobs in the agriculture sector and has boosted the country's export earnings.

The grape industry recorded an excellent harvest of 8,6 million boxes of table grapes which generate N\$1 billion in export revenue for the 2020/2021 season. The bumper harvest was attributed to ideal weather conditions during the harvesting and packing periods. Namibia's main export markets are the United Kingdom, the European Union, the Middle East, North America and Africa.

Sheep numbers decreased drastically from 2,7 million in 2012 to less than 1 million in 2020. The drastic decline has been attributed to a protracted drought in southern Namibia and unfavourable export regulations of live sheep to South Africa under the Small Stock Marketing Scheme which was suspended for one year in 2019.

## CEREAL PRODUCTION

Following a record cereal harvest in the 2019/2020 season when the devastating drought was finally broken, the country experienced low rainfall in the first half of the 2020/2021 rainy season. This delayed the planting of mahangu (pearl millet) in the northern communal areas, with heavy rainfall in the maize triangle between Otavi, Grootfontein and Tsumeb in early January 2021.

## PORK-SECTOR GROWTH

Namibia's pork sector has grown by nearly 60% since the Pork Market Share Protection Scheme (PMSPS) was introduced in 2012 to promote local pork production and to protect the industry against the importation of low-priced pork meat and products. The scheme, which is administered by the Meat Board of Namibia, has been extended to 30 September 2028. Namibia's one major pork producer and a number of small producers produce around 50% of the local demand.

## POULTRY INDUSTRY

Namibia's emerging poultry industry continues to enjoy infant industry protection which became effective in May 2013. The country's three registered broiler producers produce around 1 700 tonnes of the monthly demand of 3 000 tonnes of poultry meat, but is faced with cheap imports, mainly from South Africa and Brazil as well as from illegal dumping. Another major challenge is the drastic increase in the cost of poultry feed which comprises 65% of the total cost of producing a chicken.

## DAIRY IN DIRE STRAITS

The dairy industry, which has been facing a crisis for several years, deepened in 2020 with only 12 dairy producers. Raw milk production decreased from 21,8 million litres in 2019 to 17,2 million litres in 2020, a decrease of 21%. One of the main challenges faced by the industry has been the importation of long-life milk and other dairy produce which are sold at lower prices than the locally produced dairy products.

The industry's fortunes were exacerbated by a shortage of fodder from the Hardap irrigation scheme in late 2019/early 2020. This resulted in increased prices of imported fodder, while the ban on alcohol sales of alcohol resulted in the non-availability of spent grain – one of the key components of feed.



## CHARCOAL

The charcoal industry continues its rapid growth trajectory and accounted for 16.8% of total agricultural exports, compared to 10.3% in 2018. The country ranks sixth out of 15 countries who earned the highest dollar value from charcoal exports in 2019 when 152 768 tonnes of charcoal were exported through the Walvis Bay port.

## PROSPECTS FOR 2021

The Bank of Namibia (BoN) projected that the agriculture, forestry and fishing sector would grow by 4,4% and 4,8% in 2021 and 2022, following negative growth of 1,4% in 2020. The bank attributed the anticipated growth to, amongst others: '... better performances in the livestock sector'.

### AGRICULTURE AT A GLANCE

- Agriculture has been identified as one of the government's three priority areas.
- Agriculture is the largest employer in the country.
- Around 70% of the population depends directly or indirectly on agriculture.
- Main agricultural sectors are livestock, horticulture, poultry, agronomy.
- Livestock farming contributed 3.5% to the Gross Domestic Product (GDP) in 2020.

## VITAL CONTACTS

### AMTA - Agro Marketing And Trade Agency

P O Box 350, Windhoek  
Tel: +264 61 202 3300  
www.amta.na

### Agricultural Bank Of Namibia (Agribank)

Private Bag 13208, Windhoek  
Tel: +264 61 207 4201  
info@agribank.com.na  
www.agribank.com.na

### Agricultural Business Development Agency

P O Box 41006, Ausspannplatz  
Tel: +264 61 424 800  
info@greenscheme.org.na  
www.agribusdev.org.na

### NAB - Namibia Agronomic Board

P O Box 5096, Ausspannplatz  
Tel: +264 61 379 500  
nabdesk@nab.com.na  
www.nab.com.na

### NAU- Namibia Agricultural Union

Private Bag 13255, Windhoek  
Tel: +264 61 23 7838  
nau@agrinamibia.com.na  
www.agrinamibia.com.na

### Namibia National Farmers Union

P O Box 3117, Windhoek  
Tel: +264 61 271 117  
info@nnfu.org.na  
www.nnfu.com.na





**NAMIB POULTRY**

BECAUSE YOU DESERVE BETTER

# OUR HATCHING STORY



**Namib Poultry Industries (NPI)** became a fully integrated and operational poultry farm in May 2012, supplying and meeting the great demand for fresh and frozen chicken to Namibian citizens. A wholly owned subsidiary of Namib Mills Investment Group, **Namib Poultry Industries (NPI)** has become a significant sector catalyst in Namibia. Since 2012, **NPI** has increased production and output of quality chicken products for the Namibian citizen to an average of about 2 000 tonnes per month. In addition to creating more than 700 direct jobs in the local market, the income and livelihoods of more than 2 000 households have been positively changed. In our quest to become the leading supplier of poultry products in Namibia, we have maintained strict organic feeding regimes for our chickens. **Namib Poultry Industries (NPI)** is firmly committed to the overall domestic food security of Namibia and impacting local development of enterprises.

## REAL GOOD SUSTAINABILITY

**Real Good Chicken** is a quality, affordable and healthy Namibian protein. It proudly brings friends and families together, stimulating local businesses and uplifting communities. To date, **Real Good Chicken** has been training kapana vendors in the art of delivering a quality, cost-efficient and healthy alternative to Namibian kapana consumers.

**Real Good Chicken** is proudly associated with the monthly Small Park Kapana Festival in Ondangwa, where young entrepreneurs showcase their chicken kapana skills. Thus far, a total of 12 winners have walked away with cash prizes and stock to kick-start their own businesses. The partnership between the small business sector and Real Good is testament to a commitment of showcasing the health, business benefits and sustainability of chicken.



## NAM CHICKEN IS 'FRESH'

Our **Nam Chicken** brand became the first locally produced chicken product that truly epitomises the term 'fresh'. **Nam Chicken** is locally farmed thereby ensuring a fresh shelf life by reducing the number of days from plant to table. The **Nam Chicken** brand has become a firm household favourite over the years and **Namib Poultry Industries (NPI)** is committed to invigorating the brand and keeping it relevant as competition and consumer tastes evolve.

**NPI** launched the new **Nam Chicken** packaging in March 2021 with a competition that reflects our customer lifestyle profile. With the launch of the new packaging, we are confident that **Nam Chicken** will maintain the position of a high value synonymous with quality, health and real 'freshness' into the foreseeable future.



# Feedmaster

Your Quality Solution



As a truly Namibian manufacturer, Feedmaster has been providing Namibian farmers with high-quality livestock feed with a variety of over 50 different animal feed products since its establishment in 1983.

Feedmaster is invested in extensive research and is intensively involved in organised agricultural activities in Namibia through SME development, training and much more. It is our mission to create optimal and economical feeding strategies for everyone.

Feedmaster provides farmers with a variety of products for cattle, sheep, goats, poultry, horses and even pet foods. These goods are available countrywide making Feedmaster a truly proud Namibian enterprise.



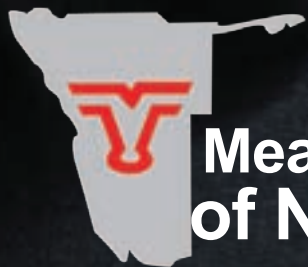
## TECHNICAL ADVISORS

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Joubert de Wit 081 128 1518 South (Karas) • Richard Peens 081 045 0837 East • Christo van Zyl 081 147 4199 North  
Beata Auala 081 396 5383 North • Lourens Swart 081 127 8805 Livestock Services • Frank Kanguatjivi 081 127 3029  
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Meat Board  
of Namibia

**FROM  
NAMIBIA,  
FOR  
NAMIBIA.**

**MEAT BOARD  
OF NAMIBIA**

P O Box 38  
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Tel +264 61 27 5830  
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# NAMIBIA'S RED MEAT – AFRICA'S CHOICE MEAT – NATURALLY PRODUCED, TASTY AND TENDER

Namibia's natural environment tells the story of its red meat. About 70 000 square kilometers of the country's total surface area of 824 300 square kilometers are suited for agriculture, of which 52% is utilised by cattle farmers and 33% by small-stock farmers. Namibia's red meat (beef, mutton, goat and game) is produced by animals that feed on natural vegetation, without the use of growth stimulants, antibiotics or animal by-products.

The safety, health and high quality are verified by tracing the product all the way from the farm of origin through to the consumer. This is achieved through the implementation of Africa's first comprehensive farm assurance scheme, the Farm Assured Namibian Meat Scheme (FANMeat), which is managed by the Meat Board. The use of the FANMeat logo confirms that Namibian export meat is produced according to standards laid down by our trading partners in a single scheme.

Namibia's excellent beef originates from top-quality animals. The most popular breeds are the Brahman, Simmentaler and Bonsmara as well as the indigenous Sanga varieties. Crosses of these breeds are well adapted to Namibia's environmental conditions. They are bred according to market requirements, that is taste and tenderness. The main breeds of sheep are the Dorper and the indigenous Damara, which are well adapted to Namibia's sensitive grazing conditions.

Namibia has several abattoirs that are certified to export to South Africa. Three abattoirs are also certified to export to the European Union. Meatco is the largest meat processor in Namibia with abattoirs and meat-processing facilities as its core business.

Ultimately, Namibia is proud to serve retailers and consumers natural meat of the highest quality, which is traceable, safe, tasty and tender.

The Meat Board of Namibia is a statutory body which came into existence in 1935 and facilitates the export of livestock, meat and processed meat products to importing countries. The Meat Board regulates the meat industry through managing annual production of livestock and meat, as well as import and export control. It further implements projects on behalf of the industry, Meat Board and government, with or without external financiers to develop the industry.

## STRATEGIC CHARTER

The Strategic Charter of the Meat Board was developed based on the following building blocks:

- a healthy, disease-free meat industry
- quality Namibian meat
- export growth and market diversification
- a respected, world-class regulatory organisation
- profitable, advanced and cohesive meat industry
- active stakeholder engagement
- an effective, autonomous and self-sustainable.

## COMPANY VISION

The vision of the Meat Board of Namibia is to be an internationally recognised organisation that promotes a profitable, vibrant, quality-driven Namibian meat industry in local and international markets.

## COMPANY MISSION

The mission of the Meat Board of Namibia is to promote a conducive environment for sustainable livestock production, market growth and diversification for livestock, meat and meat products; and to maintain standards and quality assurance by way of appropriate regulatory intervention.

## COMPANY CORE VALUES

At the Meat Board we strive to uphold the core values of integrity, teamwork, fairness, independent thinking, pro-activity and accountability.

## KEY STRATEGIC ISSUES

- the need to have sound regulatory systems in place to control mandated standards and quality assurance around production, processing and marketing
- the need to promote export diversification by increasing market access to competitive markets
- the need to strengthen relations with government and key stakeholders leading towards improved collaboration and partnerships
- the need to ensure the Meat Board remains a self-sustainable organisation
- the need to advocate animal health and welfare as a first step in being globally competitive

## ENSURE A SUSTAINABLE ORGANISATION

### EXPECTED OUTCOMES

- sustainable financial position
- sound reputation nationally and internationally

## STRENGTHEN STAKEHOLDER RELATIONS

### EXPECTED OUTCOMES

- regular consultations with Meat Board and stakeholders and vice versa on industry matters
- meat Board respected as the authority on meat matters in industry

## MEAT MARKET ACCESS, MAINTENANCE & DIVERSIFICATION

### EXPECTED OUTCOMES

- existing markets maintained
- new markets developed

## REGULATORY CONTROL OF STANDARDS, QUALITY ASSURANCE AND IMPORT/EXPORT CONTROL

### EXPECTED OUTCOMES

- improved compliance with regulations
- more detailed management information on the Namibian meat industry

## PRODUCTION, PROCESSING AND MARKETING

### EXPECTED OUTCOMES

- increased financial viability of livestock production
- more informed and educated producers, processors and consumers
- better collaboration with Directorate Veterinary Services
- improved animal health status in Northern Communal Areas (NCA) to attain international recognition
- maintenance of animal health status south of the Veterinary Cordon Fence



Ms Patricia Gurubes  
Chairperson



# New look but the same quality products and services!

*Kaap Agri Namibia is an agricultural services group that distributes goods and services mainly to the agricultural sector, but also to the general public.*

## These goods and services include:

- direct agricultural production inputs such as fertilisers, seeds, and pesticides
- animal feeds, animal health and pet-related products
- fuels, oils, lubrication, and tyres
- industrial and domestic gas
- gardening and agricultural irrigation equipment
- related products, such as wire and poles
- building materials, such as cement, timber, paint, corrugated iron and plastic
- horticultural supplies like tools, fertiliser and chemicals
- DIY items like tools, ladders, screws, and accessories
- camping equipment and related accessories for the outdoor enthusiast
- food, cleaning agents and clothing, which includes protective clothing
- financing of these products and services
- delivery services

## OWNERSHIP

Kaap Agri Namibia is a private company of which 50% shareholding is Namibian owned by the Pupkewitz Group of Companies.

## GEOGRAPHIC DISTRIBUTION OF TRADING POINTS

Kaap Agri Namibia provides these goods and services through a network of 19 trading points across 16 cities, towns and farm settlements throughout Namibia.

Particularly in the larger towns and cities, Agrimark concentrates on the destination customer who desires a wide range of items under one roof.

## SPECIFIC ACTIVITIES IN THE GROUP

### Agrimark

Agrimark included a chain of retail stores that offer direct agricultural production inputs and related products.

### Expressmark

This entails a fuel and convenience offering to the general public.

### Financing

A wide range of financing products is available to fulfil the diverse agricultural financing needs of our clients.

We specialise in finance packages to specifically address the seasonal financial needs of our customers involved in the agronomy sector and would like to invite prospective customers to contact our financing office for detailed information regarding these packages.

Services available include processing of all new applications, applications for credit increase, account queries, etc. Windhoek: (061) 226266

### Available facilities

- cash/deposit accounts
- 30-day accounts
- seasonal accounts (60 days to 6 months)

### Interest rate

The prime bank interest rate of Kaap Agri Namibia's bankers forms the basis to determine interest rates charged to our customers. Differentiated interest rates are applicable.

Factors such as asset and liability ratios, solvency, payment history and operational risks will be considered.

Kaap Agri Namibia has the right to determine interest rates according to individual needs and circumstances.

### Sales representatives

Experienced personnel who specialise in addressing customer needs with tailor-made solutions within their farming operations on a personal basis are available.

In short, Kaap Agri Namibia provides a wide range of goods, products, and services to a broad spectrum of clients through an extensive footprint that stretches throughout Namibia.







**Plant and Harvest. Dream and Do. Care and Grow.**



**Covering almost every  
corner of Namibia and  
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# NAMIBIAN AGRONOMIC BOARD



The Namibian Agronomic Board (NAB) is a statutory body that came into existence in 1985 and is governed by the Agronomic Industry Act, Act 20 of 1992. The NAB is mandated to promote the agronomic and horticulture industry, and facilitate the production, processing, storage and marketing of controlled agronomy and horticulture products in Namibia through regulation.

## VISION

Our vision is to be “a world-class regulator of a vibrant, diversified and sustainable crop industry”

## MISSION

Our mission is to promote the agronomic and horticulture industry through market regulations and facilitation.

## CORE VALUES

At the NAB we strive to uphold the core values of Integrity, Accountability, Pro-activeness and Inclusivity.

## STRATEGIC THEMES

The NAB commits itself to three main high-level strategies, namely; Agronomic and Horticulture Development; Operational Excellence and Regulatory Framework.

### Agronomic And Horticulture Development

This strategic theme focuses on the development of the agronomic and horticultural industry driven by crop value chain research and facilitation for import substitution. The horticultural and agronomic crops are both regulated through the Market Share Promotion (MSP) scheme as a tool to facilitate increased production of horticulture and agronomic products in Namibia, to achieve food self-sufficiency.

In terms of the MSP, importers of fresh horticulture products are required to source a minimum percentage which currently stands at 47% from Namibian producers of their total monetary turnover of traded products, before qualifying for an import permit in a given quarter.

The MSP scheme is also applied to Agronomic products (grains), based on the principles of closed border or marketing period as outlined in the grain marketing agreements or mechanisms. Permits are only granted to processors during the open border periods when local production is not sufficient to meet domestic demand.

The implementation of marketing mechanisms for all the agronomic controlled crops as gazetted in government Notices No:35 of 2015 and 36 of 2015, as well as horticultural controlled crops as gazetted in Government Notice No: 268 of 2014 are regulated by the NAB in accordance with the MSP.

### Operational Excellence

This strategic theme focuses on the execution of the overall NAB strategy consistently and effectively. To ensure that the needs of our stakeholders are adequately satisfied, we strive to keep our employees positively empowered. Therefore, all employees are fully capacitated with the latest technology and equipment to cater to the needs of the industry.

### Regulatory Framework

This strategic theme focuses on a series of steps the NAB has taken to develop a responsive regulatory framework that will ensure a sustainable crop industry. Therefore, NAB's regulatory services oversee the development and implementation of the regulatory framework by developing crop-specific marketing quality standards, food safety and traceability regulations as well as the law enforcement thereof in accordance with the Agronomic Industry Act.

The regulatory compliance encompasses;

- Border Control
- Inland Inspections
- Product Inspections
- Food safety compliance
- Permit issuance
- Market Share Promotion compliance



#### KEY ACHIEVEMENTS

- Horticulture production increased from 5% in 2004 to 47% in 2019.
- Grain production increased from 38% in 1990 to 62% in 2019.
- Table Grape production increased from 510,666 cartons in 1995 to now 8.7 million cartons in 2020.
- Seed variety assessment on white maize, pearl millet and potato, valued at N\$737 0000 under taken during the 2020/2021
- Sponsorship of 14 school gardens (greenhouses), one school per region as part of our Social Corporate Responsibility (CSR), valued at N\$1.1 million in 2020/2021.
- Developed 12 crop specific marketing and product quality standards for horticultural products (Table grapes, Dates, Tomatoes, Onions, Potatoes, Cabbage, Butternut Squash, Beetroots, Carrots, English Cucumber, Sweet Peppers and Sweet Potatoes).
- Capacity building of staff members in areas of total quality management, performance management, product inspections, and ICT to improve competencies.
- Introduction of the Agronomy and Horticulture Award scheme to encourage local production and marketing.
- Implemented an on-line permit system to reduce the turn-around period from 72 hours to 24 hours.
- New website with updated content to provide comprehensive information on agronomy and horticulture to all our stakeholders.

#### INVESTMENT OPPORTUNITIES IN THE NAMIBIAN CROP INDUSTRY

- Fruit, potato, maize and wheat primary production
- Agro-processing
- Manufacturing of agricultural inputs such as fertilisers and chemicals
- Establishment of fruit tree nurseries
- Seed production
- Agricultural mechanisation



#### NAMIBIAN AGRONOMIC BOARD

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[www.nab.com.na](http://www.nab.com.na)

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# BUSINESS AND PUBLIC SERVICES

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*Namibia has a vibrant private business sector which is served by a full spectrum of professional services, as well as a wide range of services such as the retail and wholesale trade, transport, banking and financial services, advertising and marketing.*

**B**usinesses are required to comply with acts that are generally applicable such as the Labour Act and to register with the relevant statutory bodies. The interests of the private sector are represented by various industry-specific voluntary members' associations, among them:

- Namibia Chamber of Commerce and Industry (NCCI)
- Chamber of Mines of Namibia
- The Manufacturers' Association
- Employers Federation of Namibia
- Namibia National Farmers Union
- Namibia Logistics Association
- Construction Industry Federation.

## PROMOTING INVESTMENTS

The Namibia Investment Promotion and Development Board (NIPDB), which replaced the Namibia Investment Centre, commenced operations on 1 January 2021. Its mandate includes, amongst others, to promote, attract and retain domestic and foreign investments. It will also oversee small and medium enterprises (SME), develop new investment strategies and explore synergies with the public and private sectors to create a conducive investment environment in Namibia. NIPDB's Chief Executive Officer, Ms Nangula Uaandja, was the former Country Senior Partner of PWC.

## BIPA

The Business and Intellectual Property Authority (BIPA) is a statutory body established to improve service delivery and to ensure the effective administration of business and intellectual property rights (IPRs). BIPA serves as a one-stop centre for all business and IPR registrations. Its functions include:

- regulating and administering the registration of business and industrial property under the applicable legislation
- consolidating the offices involved in the registration and administration of business and intellectual property,
- maintaining information concerning business and intellectual property
- facilitating the flow of relevant information between BIPA and the business community, users of business and intellectual property, general public, and other regulatory authorities and government institutions.

## LEGISLATIVE REFORMS

Amendments to certain provisions of several acts are in various stages of finalisation to address shortcomings and public concerns.

The NIPDB facilitated several rounds of public consultations in 2020 to address public concerns about provisions in the draft National Equitable Economic Empowerment Bill (NEEEB) since it was tabled in Parliament in 2015. Although one of the most controversial provisions, which required previously disadvantaged Namibians to have a 25% equity stake, has been removed, there has still been considerable opposition to some aspects of the bill which is expected to be tabled in Parliament in 2020.

Amendments of provisions of the Public Procurement Act of 1915 to improve its effectiveness are being considered. The act, which came into force in April 2017, regulates the procurement of goods, works and services, the letting or hiring of anything or the acquisition or granting of rights for or on behalf of, and the disposal of assets of, public entities'.

Amendments under consideration include the appointment of an administrative head at the Central Procurement Board of Namibia (CPBN). In terms of the current act, the chairperson of the CPBN is also the administrative head, a situation which is not acceptable. Strengthening the review of the bidding process, simplifying bidding documents to prevent a lengthy procurement process, and improving transparency in the public procurement process are among the other amendments under review.



*The Public Enterprises Governance Act of 2019 makes provision for the efficient governance of public enterprises, the monitoring of their performance, and the restructuring of public enterprises.*



Amendments to the Namibian Investment Promotion Act, which has not come into force yet because of public concerns are under consideration. One of the main concerns raised was that the act granted the Trade and Industrialisation Minister too much discretionary power to approve, deny, control and regulate investments. Concerns have also been raised about several other requirements of the act.

The Special Economic Zone (SEZ) regime, which replaces the Export Processing Zone (EPZ) which has been phased out, is in the process of being finalised by the Ministries of Finance and Trade and Industrialisation, as well as the NIPDB. It will define the regime's governance structure as well as a new set of investment incentives that will be rolled out through the Special Economic Zone (SEZ) policy framework.

## PUBLIC SERVICE

Public services are delivered at three levels: central government through 23 ministries, the 14 regional councils, and at local authority

level. At local authority level, businesses must comply with the regulations applicable to the various local authorities. There are currently 57 local authorities in Namibia: 13 municipalities, 26 town councils and 18 village councils. One of the goals of the Harambee Prosperity Plan II is the proclamation of 84 townships with economic viability by the end of the HPPII period in 2025.

The Public Enterprises Governance Act of 2019 makes provision for the efficient governance of public enterprises, the monitoring of their performance, and the restructuring of public enterprises. The 21 commercial public enterprises resort under the Ministry of Public Enterprises. There are also over 50 non-commercial public enterprises that provide services or regulate various sectors of the economy.



## VITAL CONTACTS

### ESAMI- Eastern and Southern Africa Management Institute

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Tel: +264 61 23 6965/6  
esamiwhk@mweb.com.na  
www.esami-africa.org

### NACC - Namibian Competition Commission

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Tel: +264 61 224 622  
dina.gowases@nacc.com.na  
www.nacc.com.na

### Namibia National Reinsurance Corporation (NAMIBRE)

P O Box 716, Windhoek  
Tel: +264 61 422 800  
info@namibre.com  
www.namibre.com

### NIBA - Namibia Insurance Brokers Association

P O Box 2445, Windhoek  
Tel: +264 61 384 029  
antoINETTE.vanwyk@minet.co.na  
www.nibanam.com

### NIPAM - Namibia Institute Of Public Administration And Management

Private Bag 13218, Windhoek  
Tel: +264 61 296 4700  
kipinge@nipam.na  
www.nipam.na

### NASRIA - National Special Risks Insurance Association

P O Box 417, Windhoek  
Tel: +264 61 22 9207  
anna@nasria.com.na  
www.nasria.com.na

### NSA - Namibia Statistics Agency

P O Box 2133, Windhoek  
Tel: +264 61 431 3200  
www.nsa.org.na

### PSC - Public Service Commission

Private Bag 1338, Windhoek  
Tel: +264 61 287 2002  
info@opm.gov.na  
www.opm.gov.na

### Security Enterprises & Security Officers Regulation Board

Private Bag 12024, Windhoek  
Tel: +264 81 304 5623  
admins@iway.na  
www.securityassociationnamibia.com

### SSC - Social Security Commission

Private Bag 13223, Windhoek  
Tel: +264 61 280 7251  
corporate@ssc.org.na  
www.ssc.org.na

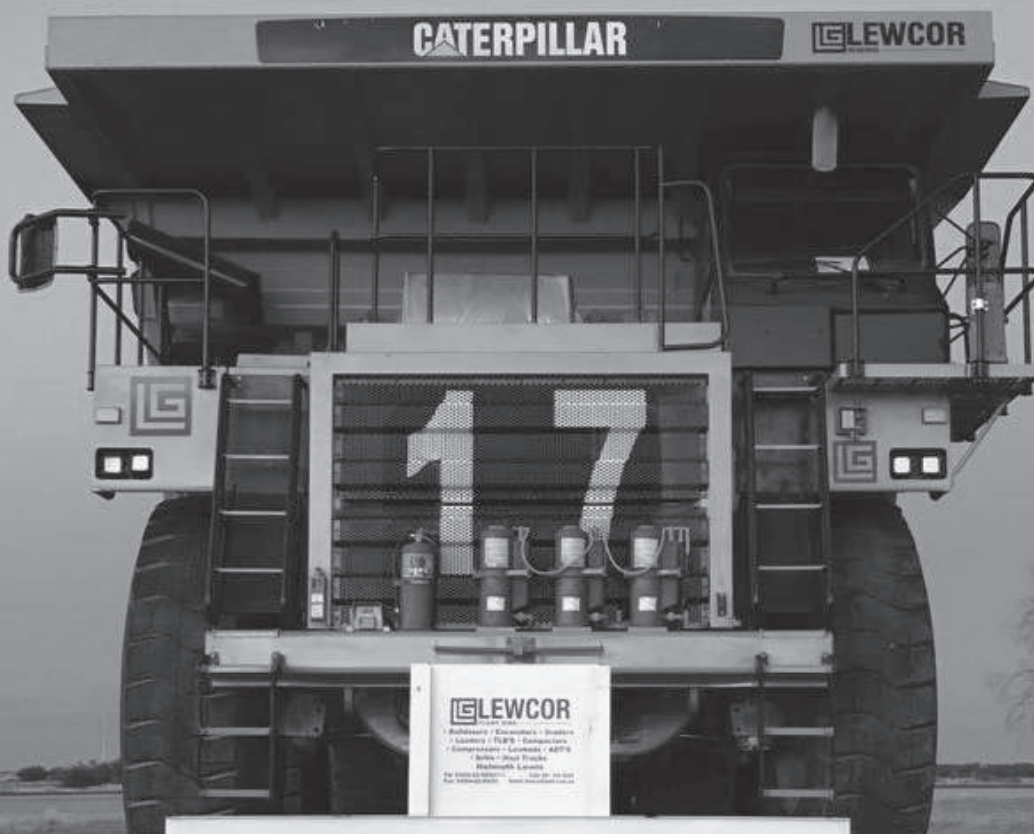
### Trust Fund For Regional Development & Equity Provisions

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### TKCS - Trans Kalahari Corridor Secretariat

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# EXCELLENCE IS NOT A SKILL IT'S AN ATTITUDE



The **LEWCOR Group** has positioned itself as one of Namibia's industry leaders and the most reliable operator and partner in the development of Namibia and its people. The LEWCOR Group is a 100% Namibian company, which employs close to 1200 Namibians countrywide. Specialising in all the service and plant hire equipment required in Namibia.

**LEWCOR MINING** Division has a vast array of services available for any mining project no matter the scale. The division has dedicated teams for pit dewatering and water control in order to prevent work area flooding. Other activities include selective mining, bulk stripping and rehabilitation.

The **LEWCOR TRANSPORT** Division has allocated units for abnormal loads and normal loads capable of transporting machinery and equipment anywhere in Namibia.

The **LEWCOR CIVILS** Division includes a wide array of services: from concrete works to gravel and surfaced roads, to bulk earthworks for a large-scale removal. The LEWCOR team also develops complexes, flat units and a number of residential developments. Services to all projects such as electricity, water, sewerage and storm water are also catered for.

**LEWCOR CRUSHERS and SCREENING** Division owns and operates a crusher plant, which supplies materials for the building of railroads/roads.

The **LEWCOR DRILLING and BLASTING** fleet consists of various types of drilling machines, equipped with modern technology, which are operated by competent staff and operators. LEWCOR has sufficient capacity to cover a wide range of open pit drilling activities. From open walk-along rigs to fully

air-conditioned cab drills: LEWCOR caters for any and all your drilling needs.

The **LEWCOR PLANT HIRE** fleet offers a wide variety of all types and sizes of machinery. With over 540 units to choose from, you are sure to find what you need, no matter how large or small.

For any queries or to request a quote please don't hesitate to contact us on:

Tel: +264 (0)62 500 991



# RFLAUN

Retirement Fund for Local Authorities  
and Utility Services in Namibia

## WE CARE

WE STILL HOLD YOU DEARLY EVEN  
DURING THESE DIFFICULT TIMES

**Reach out to us at your convenience.**



+264 61 423 700



info@rflaun.com.na



www.rflaun.com.na



Online Benefit Statements



Facebook



Twitter







wkh

DR WEDER, KAUTA & HOVEKA INC  
LEGAL PRACTITIONERS NOTARIES CONVEYANCERS

Contact us:

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Walvis Bay +264 64 211880

Grootfontein +264 67 24 8700

Ongwediva +264 65 22 06 37



## DR. WEDER, KAUTA & HOVEKA Inc.

Dr Weder, Kauta & Hoveka Incorporated specialises in litigation, labour law, commercial law, corporate law, tax law and conveyancing. The Firm currently operates from offices in Windhoek, Ongwediva, Swakopmund, Walvis Bay and Grootfontein respectively. The Firm is widely respected and recognised for its professionalism and excellence in service provision.

Our strength and commitment lies in the diversity and experience of our professional staff. We pride ourselves in the appreciation of our clients' requirements for quality legal services. Dr Weder, Kauta & Hoveka's unique professional ethos is derived from a combined period of over 70 years of legal experience within Namibia. This wealth of experience is further supported by a modern approach and appreciation of the contemporary legal setting.

The partners of Dr Weder, Kruger & Hartmann and the directors of Kauta, Basson & Kamuhanga Incorporated merged with effect from the 1st of September 2006, both firms commenced to practice as legal practitioners under the name and style of Dr Weder, Kauta & Hoveka Incorporated.

The merger of these two prominent legal firms was a first for independent Namibia, which now constitutes a truly empowered provider of professional legal services. It represents our aspiration to create and maintain a Namibian entity, which meets the transformation brief, set out nationally in order to make a meaningful contribution to the development of the country.







**KALAHARI HOLDINGS  
(PTY) LIMITED**

# **Kalahari Holdings (Pty) Limited: Inspiring prosperity and advancing the wellbeing of the nation**



The long-term vision that Kalahari Holdings (Pty) Limited set for itself 32 years ago – to inspire and advance the wellbeing of the nation, has been evidenced over the years. Kalahari Holdings is a diverse and dynamic investment holding company, showing a steady level of growth and prosperity over the years.

## **Farm De Rust – adding value to the agricultural sector**

In line with our country's strategy of Growth at Home, Vision 2030 and the Harambee Prosperity Plan II (launched by the President of the Republic of Namibia on 18 March 2021), Kalahari Holdings (Pty) Limited considers agricultural production to be essential towards achieving national development goals and self-sustainability in the future. Agriculture is one of Namibia's most important sectors and sustains approximately 70% of the Namibian population, who acquire their livelihood directly or indirectly from agriculture. Agriculture's contribution to GDP (excluding fishing) over the

last five years has been just over 4% percent.

Farm De Rust, a commercial farm located near Grootfontein in the north of Namibia, contributes to food security and sustains the livelihoods of the Namibian people through agricultural activities such as maize production (the primary activity), horticulture, and animal husbandry. We value our natural capital and utilise farming methods and practices that sustain our natural resources on which our livelihood depends.



## KALAHARI HOLDINGS (PTY) LIMITED

36A Promenaden Road, Eros  
Tel: +264 (0) 61 225 333 / 233 447  
kholdings@mweb.com.na  
www.kalahariholdings.com

### CORE VALUES



WELLNESS



LOYALTY



TEAMWORK



EMPOWERMENT



ACCOUNTABILITY



HONESTY

Our production and revenue have increased significantly at the farm despite a persistent drought and low rainfall experienced during 2016/2017. We were, since then, fortunate to have had three good rainfall seasons that have boosted production.

A total of 593 tons of maize was harvested and marketed at the end of July 2020. Total cultivation in the last five years (2015 - 2020) increased from 200 hectares to 450 hectares of white maize under dryland per year. In 2021 the area was further expanded to 450 hectares with the target to reach 500 hectares by 2022.

Plans to expand horticulture production from two to six hectares all year round are well underway. Debushing has been completed, and the search for a reliable underground source of water is progressing well. Furthermore, infrastructure is being developed to support the production process, and marketing strategies are being pursued to target new sales leads in the wholesale and retail space.

Animal husbandry has been increasing steadily, currently having around 140 herd of cattle and 80 sheep. However, the livestock herd is being trimmed as land for crop production is being increased.

In line with one of our core value of wellness, we have provided decent accommodation, with two-bedroom houses with an open-plan kitchen and living area, for our farm workers. We further assist farm workers by allowing them to keep some of their livestock at the farm, including cattle and goats.

Our hands-on training and mentorship programmes include on-site mentorship on different vegetables such as cabbages and tomatoes from nursery, transplanting to harvesting as well as mentorship on modern production techniques on maize crop. The targeted beneficiaries are farm workers, small-scale and upcoming farmers as well as interns, all aimed at improving food security by increasing production.

## Continuing to build a sustainable future

Kalahari Holdings (Pty) Limited will keep on enriching the lives of Namibians by continuing to invest in sustainable projects that add value and contribute to building a strong economy for future prosperity in the national spirit of hope, inclusivity and pride.



# 30 years of delivering and supporting trade in Namibia and beyond

## Our Products and Services

### Retail Channel

NamPost offers accessibility and convenience through its network of 134 Post Offices across Namibia that provides secure and conducive environments for businesses and the government to offer services and a wide range of products to communities as well as the rental of post boxes or a postal address.

### Payments

NamPost makes Old Age Pension payments on behalf of the Government of the Republic of Namibia.

### Agency Services (Bill and Benefit payments)

The value proposition of convenience and accessibility enables NamPost to collect premiums, council rates and service levies, and offer products such as airtime, cellphone handsets and tablets on behalf of our strategic business partners. NamPost issues benefit payments to pensioners, war veterans and vulnerable members of society on behalf of the Government of the Republic of Namibia. This proposition is available to potential strategic partners who require well-defined nationwide infrastructure, to avail products and services to their customers.

### Mail & Logistics

NamPost is the largest domestic express courier covering over 60 overnight destinations in Namibia. We service 134 destinations domestically with more than 70 vehicles and we move around two million parcels covering four million kilometres across Namibia.

- Domestic & International Mail
- Parcel Services: Domestic and International
- Hybrid Mail Services (bulk and re-mailing for large corporations)
- Express Mail Services internationally (EMS)
- Rental of post boxes or postal address

### NamPost Savings Bank (NSB)

- Fixed-Term Deposits
- Funeral Cover
- Savings Accounts
- Save-As-You-Earn Investment Accounts

### SmartCard

- Easy withdrawal of funds at any ATM.
- Use your SmartCard to pay (swipe) for products and services.
- Transfer money from one SmartCard account to another and to third parties.
- The SmartCard is simply the best way for you to carry money with you in and around Namibia.
- The process of obtaining a card only takes a few minutes, so be ready to enjoy the benefits that come with your new SmartCard.

### Treasury Services

NamPost offers competitive rates through its treasury department, which has now transformed into a viable service force in the financial market. Through the treasury department, clients can invest in Fixed-Term Deposits and other suitable products tailored to meet the clients' needs.



### Marketing & Communications

P.O. Box 287, Windhoek

**Tel:** +264 (0)61 201 3044

**Fax:** +264 (0)61 249 445

**Email:** [info@nampost.com.na](mailto:info@nampost.com.na)



**We  
Deliver  
More.**



nampost®

# NAMDIA

NAMIB DESERT DIAMONDS PTY, LTD



## COMPANY PROFILE SUMMARY

Namib Desert Diamonds (Pty) Ltd (NAMDIA) is a cutting edge diamond marketing and sales company, perfectly positioned to create a sustainable route to market and sell a portion of Namibia's unique and highly sought-after diamonds through independent channels.

NAMDIA was established in 2016 as a result of the Sales and Marketing Agreement for Namibia's rough diamonds, between the Government of the Republic of Namibia and De Beers, Group of Companies.

Since its inception, NAMDIA continues to persistently pursue its strategic objectives:

- To serve as a price discovery and revenue maximization mechanism
- Create a Namibian footprint in the downstream market and position the Namibian brand in the global market
- Optimise its sales strategy and delivery mechanisms of the allotted rough diamonds.

And tirelessly expand on its corporate and social responsibility aimed at contributing to the development and growth of Namibia through its foundation (The NAMDIA Foundation), in the areas of Education, Health & Sport.

## OUR VISION:

To be the leading supplier of ethically sourced high quality "exclusive" Namibian diamonds to the premium and niche luxury market.

## OUR MISSION:

- To discover the best market value for Namibian diamonds - price discovery mechanism.
- To contribute towards beneficiation of diamonds.
- Fulfilling our corporate social responsibilities.

## OUR VALUES:

Integrity, Client Focus, Accountability, Stewardship and Innovation

I am NAMDIA, I am Namibian.



**NAMIB DESERT  
DIAMONDS PTY, LTD  
(NAMDIA)**

Kennedy Hamutenya - Chief

Executive Officer

info@namdia.com

+264 83 33 111 11

www.namdia.com



The Frans Indongo Group is based on the belief that we rise by lifting others. In transforming something of seemingly insignificance into something of unexpected substance and worth, we empower our people, our employees, our communities, to reach their full potential.



# The best way to determine the future is to shape it.

At Frans Indongo Group, we understand that inside each of us lies the potential to be part of something greater than the individual self. To do so, we need to persevere the challenges, overcome adversity, and consider where others fear. That begins by looking within.

With diversified investments as our primary focus, when we looked within, we have approximately a thousand people who passionately assist to drive us collectively forward, each and every day.

As a purpose-driven brand, and symbolising Frans Indongo's legacy, while focussing on the commercial success and growth of our business ventures, we are just as concerned about the number of people whose lives we make a difference to. We therefore endeavour to make a meaningful investment in the development of their skills, upskilling them to take on new responsibilities, enabling them to rise to their full potential and securing their livelihood, they in turn will be inspired to make a meaningful contribution to other businesses, colleagues and communities. A positive socio-economic impact that can shape the Namibian landscape for the better. When investments change lives, we shape the way for a better tomorrow, for all to own.

**"... when investments change lives, we shape the way for a better tomorrow..."**

It is the very reason that our Group philosophy mirrors the weaving of a traditional basket, which is weaved from the inside out. For it is only with a solid core and sustainable foundation that we can hope to build, develop and grow ourselves, our businesses, our communities, our future.

16th Floor, Frans Indongo Gardens  
Dr Frans Indongo Street, Windhoek  
Tel: +264 61 222 295 / 306

[www.indongogroup.com](http://www.indongogroup.com)



**FRANS INDONGO GROUP**

*Shape Today. Own Tomorrow.*



# STARTUP NAMIBIA

*"Unless you call out, who will open the door?" -African Proverb*

To thrive in the Namibian economic landscape, aspiring entrepreneurs can benefit from someone opening the door. Startup Namibia is a non-profit organisation which aims to improve conditions for the establishment and growth of start-ups.

Start-ups have the potential to drive the creation of new jobs in Namibia and can profoundly influence overall economic productivity. They contribute to economic growth by spurring innovation and injecting competition into stagnant industries. Supporting start-ups is growing Namibia.

StartUp Namibia is a joint Namibian-German technical cooperation project for Sustainable Economic Development. It is a partnership between the German Government, implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), and the Ministry of Trade & Industrialisation, Ministry of Higher Education, Technology Innovation, and the City of Windhoek.

Basecamp, the Incubation and Innovation Centre of StartUp Namibia, is based in Windhoek with pop-up camps active in Erongo Region as well as upcoming selected Regions in Namibia. An incubation and acceleration programme has been developed that offers training for aspiring, as well as serial, entrepreneurs. The includes skills development, a network community and support to help new businesses #thinkoutside.

## WE ARE ON A MISSION TO GROW A THRIVING STARTUP ECOSYSTEM IN NAMIBIA.

Join us on the journey to build a thriving Namibian startup ecosystem where new, innovative ideas flourish and grow into sustainable businesses.

## OUR VISION IS TO CREATE A DESTINATION FOR ENTREPRENEURIAL INNOVATION ON THE AFRICAN CONTINENT.

We are working towards making Namibia a globally recognised startup hub with a unique ecosystem open to the global citizen as a destination for entrepreneurial innovation on the African continent by 2025.

### FOCUS SECTORS:

#### Travel and Tourism-tech

Smart Destinations, Disruptive Hospitality, Smart Mobility

#### Cultural and Creative-tech

Gaming, AR/VR/XR, Media, Music, Art, Design, Fashion

#### Blue- and Green-tech

Sustainable Maritime, Living Ocean, Natural Resources, Drones

**Examples:** Aquaculture sensors, alternative feed & system design; Underwater autonomous vehicles; Wild fishery traceability -including acoustics, satellites & supply chain; New processes for locally sourced fish stocks; Marine-derived pharmaceuticals

### ACHIEVEMENTS:

**436 Entrepreneurs participated in our activities since the inception of the project in February 2020.**

We have hosted pitching events, bootcamps on e-commerce, a pandemic solution hackathon, product-based training, and startup skills workshops. Our participants have been 50% female and the in-person workshop footprint includes Khomas Region and Karas Region.



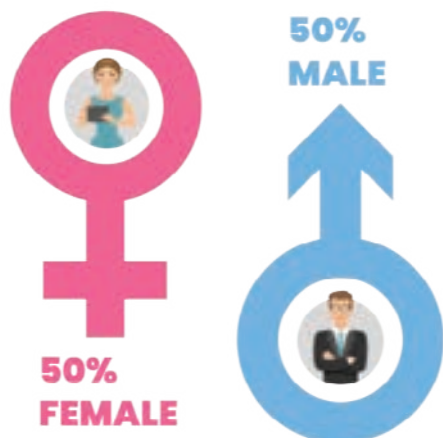


**Our 7 programmes have educated a total of 197 participants with 71% female enrollment.**

During 2020 we partnered with

- Renowned African startup educator Meltwater Entrepreneurial School of Technology,
- Future Females from South Africa,
- Impact Tank,
- the National Council for Research, Science and Technology and
- the Goethe Institut in Namibia,
- as well as Pitchio from Finland to provide world-class programmes for local aspiring entrepreneurs.

The StartUp Namibia website is packed full of resources and information to get any business idea going. Find us on LinkedIn for success stories and opportunities.



**STARTUP NAMIBIA**

John Meinert Court, corner of John Meinert &  
Frans Indongo Street, Windhoek West.

+264 81 595 9788

hello@startupnam.org

www.startupnam.org





FRANCOIS ERASMUS  
& PARTNERS

## LEGAL PRACTITIONERS, NOTARIES & CONVEYANCERS

### SPECIALISED AREAS OF PRACTICE:

Commercial and civil litigation – Supreme Court, High Court and Lower Courts

Conveyancing and Bond registration

Advice and assistance on commercial, civil, labour, banking and regulatory matters

Building industry and related matters

Short term and Life Insurance Matter

Registration of Companies, Close Corporations and Trusts

Contract law

Estate administration

Debt collection

**PRACTICAL WISDOM,  
TRUSTED ADVICE**

+264 61 38 8850

[info@ferasmuslaw.com.na](mailto:info@ferasmuslaw.com.na)

5 Conradie street  
Windhoek





# FRANCOIS ERASMUS AND PARTNERS

## LEGAL PRACTITIONERS, NOTARIES & CONVEYANCERS

*"Practical advice and a sensitive personal approach. We pride ourselves on our unrivaled commitment to our clients' needs."*

### ABOUT US

Francois Erasmus and Partners is a boutique legal practice centrally situated in the capital within 5 minutes walk from the High Court and Advocates' chambers.

We cater for a wide range of clients. We pride ourselves to deliver an efficient, cost-effective array of focused legal services matched by a personal touch and excellent service history. Use of the latest technology ensures a smooth and user-friendly accounting and communications experience.

For the last decade we have specialised in civil litigation in the Supreme and High Courts of Namibia and attending to the corporate and conveyancing needs of our diverse clientele. Our specific areas of expertise and success relate to constitutional, construction, banking and insurance law, company and labour matters.

We embrace the modern concepts of mediation and arbitration as alternative dispute resolution methods, saving clients money and time. Our primary focus is on service levels, achieving early results for our clients.

At Francois Erasmus and Partners our staff represents the demographics of the Namibian society. Clients experience a warm, friendly, but professional environment when interacting with our skilled staff. We invest in the community and believe that we have a responsibility to uplift and empower disadvantaged fellow citizens. Our track record speaks for itself.

### SPECIALISED AREAS OF PRACTICE :

- Commercial and civil litigation – Supreme Court, High Court and Lower Courts
- Conveyancing and Bond registration
- Advice and assistance on commercial, civil, labour, banking and regulatory matters
- Building industry and related matters
- Short term and Life Insurance Matter
- Registration of Companies, Close Corporations and Trusts
- Contract law
- Estate administration
- Debt collection



**FRANCOIS ERASMUS AND PARTNERS**

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# Homeowners' insurance explained

## Homeowners insurance isn't a luxury; it's a necessity.

And not just because it protects your home and possessions against fire, weather, earthquake, impact, leaks and flooding, malicious damage and theft. Virtually all mortgage companies require borrowers to have insurance coverage for the full or fair value of a property and won't make a loan or finance a residential real estate transaction without proof of it.

You don't even have to own your home to need insurance; many landlords require their tenants to have insurance coverage. But whether it's required or not, it's smart to have this kind of protection. Homeowners insurance will give you the peace of mind and financial protection when you need it most. Compare the different insurance covers and benefits that will fit your needs. Make sure you know what excesses you need to pay before you have a claim. Update your home and household contents values on an annual basis to make sure your house and household contents are adequately covered in case you have a loss. Familiarise yourself with the exclusions of your homeowner's insurance policy.

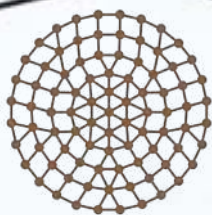
With Hollard Insurance we cover you more than you asked for. Below the covers that are already included for your home.

	Accidental breakage of glass and sanitary ware		Loss of water from underground pipes
	Damage to gardens		Public supply or mains connection
	Demolition and professional fees		Tracing of water leaks
	Fire brigade charges		Liability to third parties
	Gate motor and garage-door motor		Security guards
	Geyser Repairs		Removal of fallen trees
	Increased house value through improvements		Rent or alternative accommodation
	Keys, locks and remote control units		Swimming pool, spa and borehole pumps

We also offer additional cover for:

- Extended subsidence and landslide
- Mechanical and electrical breakdown
- Matching building materials

Enjoy your home with the correct insurance cover and if you have any questions or uncertainties rather contact your insurance broker or Hollard Insurance Namibia.



# RESEARCH@TRIBEFIRE

*A Division of TribeFire Studios*

## WHAT DO WE DO

Focused on collecting human perspectives to drive decision-making & business growth in:

1. Public Relations
2. Market Perception
3. Development of new products/services
4. Promotions and advertising
5. Pricing
6. Market conditions
7. Branding

## PROJECT TYPES



## SOME FACTS

- The Market Research industry is growing
- Market research is one of the most important tools to use for business success
- Reliable information insights can drive easier decision-making processes
- Market research is the voice of customers
- Free social media data does not always equal inexpensive research



**TRIBEFIRE  
STUDIOS**

### CONTACT DETAILS:

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Executive: Market Research & Consumer Insights

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44 Hyper Motor City, Maxwell Street, Windhoek

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# Funding Roads for the Benefit of All Road Users

## OUR BRAND PROMISE

To give all our customers an effortless and seamless customer experience.

## OUR BRAND POSITIONING

We drive Namibia's progress through funding road infrastructure maintenance that connects people and businesses, thus enabling economic growth.

## OUR SLOGAN

***Funding roads, steering growth.***

Our updated slogan reminds our customers what it is we do and what value we offer as an organisation.

## OUR NEW LOGO

Our logo was inspired by a bird's eye view of roads, highways and intersections – creating an abstract shape that symbolises movement, progress and connection. It utilises colours which have a deeper meaning and help represent who we are and what we do:

**Green** has associations with money and prosperity - it also represents progress, safety, optimism and growth.

**Navy blue** represents professionalism, power, confidence and authority.

The transformation of our Corporate Identity elevates our brand to iconic status, setting us apart and **reiterating our commitment to provide service excellence that shines.**





The Road Fund Administration (RFA) commenced with operations in April 2000, with the mandate to manage the Road User Charging System (RUCS) and the Road Fund. The RFA's business model is based on a 'user pay' principle which means that road users should pay for road use.

The RUCS was developed to economically recover the full cost of roads maintenance expenditure from road users in an equitable manner. The system determines the amount and the method in which funds should be raised from road users in accordance with the 'user pay' principle.

## REVENUE

Revenue is generated from Road User Charges (RUCs), which consist of fuel levies, annual motor vehicle licence and registration fees, cross-border charges, mass distance charges, abnormal load fees, cross-border road transport permits and domestic road carrier permits.

## UTILISATION OF FUNDS

Revenue generated from the road user charges is reinvested into the maintenance of the national road network which covers a total distance of 47,698km with a net worth of N\$101 billion.

Funds are allocated annually to Approved Authorities in line with the RFA Act, as follows:

- The Roads Authority (RA) for project planning, maintenance, rehabilitation, road management systems and administrative expenses.
- NaTIS for the implementation of the Road Traffic and Transport Act (RTTA), and vehicle license and registration fees.
- The Road Traffic Inspectorate for the enforcement of the RTTA Act.
- The RFA for approved expenses of the Fund, i.e., administrative expenses, loan capital and interest repayments and road research.
- Local authorities and regional councils for the maintenance of urban roads and streets, and Traffic Law Enforcement functions.

## INVESTMENT EXPENDITURE

The RFA has invested more than N\$20 billion in the road network since its inception. This investment includes some flagship road projects over the past few years such as the

construction of dual carriageways between Windhoek and Okahandja and between Windhoek and Hosea Kutako International Airport, and the road between Swakopmund and Walvis Bay. Other projects include a tarred road from Swakopmund to Henties Bay, connecting with Kamanjab in the northwest, which will eventually connect Namibia to Angola and the DRC via the port of Walvis Bay.

## ACHIEVEMENTS

By global competitiveness standards, Namibia's road infrastructure ranks as the best in Africa for the fifth consecutive year and 23rd in the world, according to the World Economic Forum's (WEF) Global Competitive Report Index of 2020, on the quality of road infrastructure; an achievement the RFA is proud of, and bears testimony to our vision "to be the global leader in sustainable road infrastructure funding and management, contributing to national development goals". The RFA delivers on this vision in partnership with similar investments by the shareholder, the Government of the Republic of Namibia, and our development partners. The World Economic Forum ranked Namibia's road infrastructure as being the 10th best in the world in terms of connectivity and 28th best in terms of road quality due to improved funding towards maintenance programmes and effective roads management.

The RFA is a self-sufficient Public Enterprise with revenue growth of 61.5%, from N\$1.6 billion in FY 2014/2015 to N\$2.6 billion in FY 2019/2020. Assets grew from N\$720 million in 2018 to N\$1.2 billion in 2020. Unqualified audit opinions have been achieved since 2014. In addition, the Government initiatives on labour-based road capital projects were supported to the amount of N\$1.25 billion.

The operational footprint expanded to 20 representation points compared to 13 in 2014. A new RFA head office in Windhoek was completed in 2015. A total investment of N\$68 million has been made in the RFA Border Post Housing Project with 55 houses constructed for 66 employees. This was done to improve the living conditions of border post staff, because a happy employee is a productive employee. For two consecutive years (2018 and 2019) the RFA has been a proud recipient of the Deloitte Gold Achiever Award for being the "Best Company to Work For" in the Small/Medium-sized company category, which clearly demonstrates a highly motivated and satisfied workforce.

The RFA is the epitome of public enterprise governance, largely attributed to, and highly influenced by, the adoption of the Corporate Governance Code for Namibia (NamCode).

Strong relationships are maintained with strategic stakeholders both locally and regionally. Amongst others, the RFA is a member of the 37 African States and the African Road Maintenance Funds Association (ARMFA) of which Namibia's RFA CEO, Ali Ipinge, is the current President.

## CORPORATE SOCIAL INVESTMENT

We remain committed to support socio-economic interventions in road safety, education, law enforcement, sport and the social upliftment of the communities in which we operate.

Flagship CSI projects include, amongst others, the construction of the Trans-Kalahari border post Kindergarten and early childhood development centre; EduSense Namibia for the improvement of academic performance of grade 9 learners in Mathematics and Physical Science; and the installation of solar water pump borehole infrastructures at 41 boreholes across ten regions of the country, in support of the Government's national emergency drought relief programme to provide potable water to rural communities. As a road safety partner, the RFA continues to support road safety initiatives aimed at reducing road accidents, particularly during the festive holiday season.

# NAMFISA

## NAMFISA'S TRANSFORMATION JOURNEY



**Kenneth S. Matomola: NAMFISA Chief Executive Officer**

### BACKGROUND ON NAMFISA AND THE CURRENT REGULATORY FRAMEWORK

The Namibia Financial Institutions Supervisory Authority (NAMFISA) was established in November 2001 pursuant to the Namibia Financial Institutions Supervisory Authority Act, 2001 (No. 3 of 2001).

NAMFISA is a public enterprise established to supervise financial institutions and financial services, and to advise the Minister of Finance on matters related thereof in the public interest, and fully funded by levies from this industry. Prior to the establishment of NAMFISA, a Directorate in the Ministry of Finance performed the function of supervision over the business of financial institutions.

In terms of the NAMFISA Act, the functions of the Authority are to:

- Exercise supervision over the business of financial institution and over financial services;
- Advise the Minister of Finance on matters related to financial institutions and financial services; and
- Supervise, monitor and enforce compliance with the Financial Intelligence Act, 2012 (Act No. 13 of 2012) in respect of all accountable and reporting institutions supervised by NAMFISA.

Since its establishment, NAMFISA has contributed to the stability of the financial sector of Namibia while protecting consumers of financial products and services.

NAMFISA has developed and maintained a strong, effective presence in the regulatory field, in locally and internationally, while working closely with counterparts in the SADC region and beyond, to establish solid regulatory and supervisory frameworks.

The Authority is the regulator of the financial sector in Namibia and supervises financial institutions and intermediaries in terms of the following Acts, *inter alia*:

- The Public Accountants' and Auditors' Act, 1951 (Act 51 of 1951);
- The Pension Funds Act, 1956 (Act 24 of 1956);
- The Friendly Societies Act, 1956 (Act 25 of 1956);
- The Usury Act, 1968 (Act 73 of 1968);
- The Unit Trusts Control Act, 1981 (Act 54 of 1981);
- The Participation Bonds Act, 1981 (Act 55 of 1981);
- The Stock Exchanges Control Act, 1985 (Act 1 of 1985);
- The Medical Aid Funds Act, 1995 (Act 23 of 1995);
- The Short-term Insurance Act, 1998 (Act 4 of 1998);
- The Long-term Insurance Act, 1998 (Act 5 of 1998);
- The Financial Institutions (Investment of Funds), 1984 (Act 39 of 1984);
- The Inspection of Financial Institutions Act, 1984 (Act 38 of 1984); and
- The NAMFISA Act, 2001 (Act 3 of 2001).

### WHY REGULATE THE FINANCIAL SECTOR?

The financial sector requires regulation for the purpose of consumer and industry protection. The extent and form of the regulation will differ between different financial institutions, stage of development of the financial sector and jurisdictions. The principal aims of regulation of the financial sector are to:

- **Correct market inefficiencies and promote efficient and orderly markets in financial services.** Consumers of financial services lack information and expertise to fully understand the details of the increasingly complex financial services traded. Thus, efficient and orderly financial markets are of paramount importance in Namibia and other developing countries where financial literacy is relatively low.
- **Protect consumers of financial services.** The consumers of financial services, collectively, assume that the financial sector is sound and operates in a fair and transparent manner. Individually, a consumer of financial services has limited bargaining power when dealing with a financial services provider and this is compounded by the information asymmetries. The regulator aims to ensure that the financial sector is sound and operates in a fair and transparent manner.
- **Maintain confidence in the financial system.** From a macroeconomic point of view, it is necessary that there is confidence in the financial system.

- In recent times, confidence in the financial systems of developed countries has suffered and has had considerable effects on the real economy. Developing countries' financial systems are not immune to loss of confidence. Regulators should monitor the financial system to ensure that confidence is maintained. In particular, regulators should monitor and address systemic risks and deter the occurrence of financial crimes.

### WHO ARE THE PARTICIPANTS IN THE FINANCIAL SECTOR UNDER THE REGULATORY AMBIT OF NAMFISA?

The participants in the financial sector consist of Pension Funds, Friendly Societies, Microlenders, Money lenders, Asset Management Companies, Unlisted Investment Managers, Special Purpose Vehicles registered under the Pension Funds Act, Collective Investment Schemes, Linked Investment Service Providers, Stock Exchange, Medical Aid Funds, Short-term Insurance Companies, Long-term Insurance Companies, Brokers and Agents, *inter alia*.

### LEGISLATIVE REFORMS

NAMFISA has been spearheading the legislative reforms in the non-banking financial sector in conjunction with Minister of Finance. To this end, four bills (e.i. NAMFISA Bill, Financial Services Adjudicator Bill, Microlending Bill, and Financial Institutions and Markets Bill) were tabled in Parliament and three had been passed so far. We await the passing of the Financial Institutions and Markets Bill (FIM Bill), the only remaining Bill in Parliament.

### WHAT IS THE FIM BILL?

FIM is an abbreviation for the Financial Institutions and Markets (FIM) Bill, and the object of the FIM Bill is to consolidate and harmonise the laws regulating financial institutions, financial intermediaries and financial markets in Namibia and to provide for incidental matters. *In particular, the Bill seeks to foster:*

- the financial soundness of financial institutions and financial intermediaries;
- the stability of the financial institutions and markets sector;
- the highest standards of conduct of business by financial institutions and financial intermediaries;
- the fairness, efficiency and orderliness of the financial institutions and markets sector;
- the protection of consumers of financial services;
- the promotion of public awareness and understanding of financial institutions and financial intermediaries; and
- the reduction and deterrence of financial crime.

### WHAT ARE THE BENEFITS OF THE PROPOSED LEGISLATIVE FRAMEWORK UNDER THE FIM BILL?

The benefits include:-

- An integrated approach to regulation and supervision of the non-banking financial sector, in particular uniformity and consistency of rules and provisions, resulting in elimination of silos, and elimination of conflicting provisions and regulatory arbitrage;
- Greater regulatory responsiveness, i.e. flexibility in adapting standards and regulations to market movements under the risk based approach;
- Preserving Parliamentary powers to set the overriding framework for the financial sector (i.e. fixed policy on issues that need to be certain);
- Enabling the Minister to issue regulations (i.e. variable policy on issues that are likely to change); and
- Greater consumer awareness and protection.

### DOES THE FIM BILL GIVE THE MINISTER OF FINANCE AND NAMFISA MORE POWERS?

The FIM Bill enables the Minister of Finance to make regulations and the Authority to make standards. The manner in which the division of powers has been split between Parliament (FIM Bill), the Minister of Finance (Regulations) and the Authority (Standards) is based on the following:

- The FIM Bill incorporates those aspects that define the overall financial market structure, sets policy that is unlikely to change frequently and prescribes those aspects for which both consumers and providers of financial services need certainty;
- The Regulations will enable the Minister of Finance to use policy variables to achieve specific Government objectives; and
- The Standards will enable the Authority to determine operational, prudential and market conduct rules related to the non-bank financial sector. This will enable rapid response to crisis and continuous review of rules as the operating environment changes.

### WHY A NEW LEGISLATION GOVERNING THE NON-BANK FINANCIAL SECTOR?

- The current legislative framework for the regulation and supervision of the non-banking sector is outdated.
- The regulatory measures contained in the current legislation are disjointed, inconsistent and exacerbate the cost of regulation.
- The existing legislation does not take into consideration changed circumstances and does not encourage innovation and entrepreneurship.

Despite various piecemeal amendments to the current legislation, these amendments were not sufficient to remove the above-mentioned impediments. Therefore, it is necessary not only to devise modern legislation, but to have a flexible legislative framework that addresses the deficiencies and avoids or lessens the adverse effects of inadequate legislation on consumers and the efficient provision of financial products and services.

### WHERE CAN ANY PERSON ACCESS THE DRAFT BILL?

The Bill is available on the NAMFISA website: [www.namfisa.com.na](http://www.namfisa.com.na).



### NAMFISA

Ms. Victoria Muranda

email: [vmuranda@namfisa.com.na](mailto:vmuranda@namfisa.com.na)

Mobile: +264 8124 34345; or

website: [www.namfisa.com.na](http://www.namfisa.com.na)



# EDUCATION

*The Ministry of Education, Arts and Culture and the Ministry of Higher Education, Technology and Innovation are the two ministries responsible for the regulation and promotion of education and related fields in Namibia in terms of the country's constitution and the relevant acts of parliament. Education has been one of the largest recipients of the country's annual budget since independence and the Ministry of Education, Arts and Culture was allocated N\$13,8 billion for the 2021/2022 financial year, while the Ministry of Higher Education, Technology and Innovation was allocated N\$3,1 billion.*



Improved access to quality education and sports is one of the goals of the Social Progression pillar of the government's Harambee Prosperity Plan II (HPPII) for the period 2021 to 2025. This will be done through the following activities:

1. improving and expanding the country's education Infrastructure by constructing, amongst others, 480 new classrooms, 4 300 ablution facilities and 1 176 hostel blocks or accommodation for learners by 2025
2. Integrated Early Childhood Development (IECDs)
3. improving the quality of higher education and technical & vocational education and training (TVET).

Basic Education is provided from the junior primary phase (grades 1 – 3) to the senior secondary phase (grades 10 – 12), while a Cambridge International Advanced Level (Grade 13 (A level)) is planned for introduction in 2022. Close to 30 800 teachers provided education to just over 804 000 learners at 1 920 government and government-aided schools countrywide in 2020.

The initiatives of the Education, Arts and Culture Ministry as set out in its 2017/2018 to 2021/2022 Strategic Plan are aligned to the Fifth National Development Plan (NDP5) which requires that by 2022:

- 80% of children aged 5 – 8 have access to Early Childhood Development
- 96% of learners complete primary education
- 60% of school leavers qualify for university
- performance of learners in National Senior Secondary Certificate Ordinary (NSSCO) English Examinations has improved by 22%

- performance of learners in NSSCO Mathematics Examinations has improved by 20%
- performance of learners in NSSCO Physical Science Examinations has improved by 10%
- the percentage of the working population that is employed in culture industries has increased by 2%.

Adult education and education for learners with special needs, as well as heritage, arts and culture also resort under the ministry. This includes institutions such as:

- National Heritage Council of Namibia
- National Art Gallery of Namibia
- National Museum of Namibia
- National Theatre of Namibia
- College of the Arts
- National Archives
- Namibia College of Open Learning.

The Namibia College of Open Learning (NAMCOL) provides education for adults and out-of-school learners who cannot attend school or want to improve their examination results. It offers secondary, tertiary, technical, vocational education and training programmes, and short courses.

## HIGHER EDUCATION

The mandate of the Ministry of Higher Education, Technology and Innovation is '... to regulate higher education and to promote training and innovation in order to drive Namibia towards a knowledge-based economy'. It is the line ministry of Namibia's two state-funded universities, the University of Namibia (UNAM) and the Namibia

University of Science and Technology (NUST), as well as five statutory bodies:

- National Council for Higher Education (NCHE)
- Namibia Training Authority (NTA)
- Namibia Qualifications Authority (NQA)
- Namibia Students Financial Assistance Fund (NSFAF)
- National Commission on Research, Science and Technology (NCRST).

Eligible Namibian students can apply for loans or grants from the Namibia Students Financial Assistance Fund (NSFAF) to study at approved local and foreign institutions of higher learning. The fund assisted over 14 000 students financially in 2020, but has been mired in controversies regarding mis-management and the late payment of student fees.

## TVET

The government has prioritised technical and vocational education and training (TVET) which is provided at seven vocational training centres (VTCs) of the Namibia Training Authority (NTA). TVET is also provided by several private centres in various locations throughout the country, as well as eight Community Skills Development Centres (COSDECs) under the umbrella of COSDEF (Community Skills Development Foundation) and KAYEC.

Completing the construction of new vocational training centres with production hubs at Khorixas, Nkurenkuru, Keetmanshoop and Omuthiya by 2025 is one of the specific actions in the HPPII.

## PRIVATE-SECTOR EDUCATION

In addition to the education provided by the government, education is also offered by more than 120 private schools and colleges, as well as a private university – the International University of Management (IUM). A total of 58 training institutions were accredited with the Namibia Qualifications Authority (NQA) at the end of 2020. These institutions offer a wide range of qualifications in various fields ranging from diplomas to degrees.

The NQA has cautioned students on several occasions to verify the accreditation status and courses offered by the institutions they intend to enrol with and the courses offered before enrolling for their studies. This is to avoid registering with bogus institutions that set up business in the country from time to time.

## VITAL CONTACTS

### Centre For Global Education

P O Box 21324, Windhoek  
Tel: +264 61 228 773  
info@centreforglobaleducation.com  
www.centreforglobaleducation.com

### Institute For Management And Leading Training

P O Box 22524, Windhoek  
Tel: +264 61 230 555  
imlt@imlt.org.za  
www.imlt.com.na

### Junior Achievement Namibia

P O Box 1596, Windhoek  
Tel: +264 61 221 140  
info@janamibia.com  
www.aflatoun.org/projects/junior-achievement-namibia

### NAMCOL - Namibia College Of Open Learning

Private Bag 15008, Katutura  
Tel: +264 61 320 5111  
Murangi@namcol.edu.na  
www.namcol.edu.na

### Namibia Association For Literacy And Adult Education (Rossing Foundation)

P O Box 20746, Windhoek  
Tel: +264 61 280 9111  
RUL.communications@rossing.com.na  
www.rossing.com

### NIMT - Namibia Institute of Mining and Technology

Private Bag 2009, Tsumeb  
Tel: +264 64 511 800  
nncho@nimt.edu.na  
www.nimtnam.com

### NANSO - Namibia National Students Organisation

P O Box 22013, Windhoek  
Tel: +264 61 685 2424  
info@nanso.org  
www.nanso.org

### NSFAF - Namibia Student Financial Assistance Fund

P O Box 23053, Windhoek  
Tel: +264 61 434 600  
studentrelations@nsfaf.na  
www.nsfaf.na

### NQA - Namibia Qualifications Authority

Private Bag 13247  
Tel: +264 61 384 100  
marketing@namqa.org  
www.namqa.org

### NCHE - National Council For Higher Education

P O Box 90890, Windhoek  
08 Newton Street, Philadelphia House  
Tel: +264 61 307 012  
info@nche.org.na  
www.nche.org.na

### National Examinations And Assessment

Private Bag 13186, Windhoek  
Tel: +264 61 29 34437  
www.dnea.gov.na

### NIED - National Institute For Educational Development

Private Bag 2034, Okahandja  
Tel: +264 62 50 9000  
eshikongo@nied.edu.na  
www.nied.edu.na

### TUCSIN - The University Centre For Studies in Namibia

P O Box 11174, Windhoek  
Tel: +264 61 22 4840  
info@tucsin.org  
www.tucsin.org

### UNESCO - United Nations Educational Scientific and Cultural Organisation

Private Bag 13406, Windhoek  
Tel: +264 61 435 6013  
windhoek@unesco.org  
www.unesco.org

### WVTC - Windhoek Vocational Training Centre

Private Bag 13334, Windhoek  
Tel: +264 61 211 742  
reception@wvtc.edu.na  
www.wvtc.edu.na

“

*A total of 58 training institutions were accredited with the Namibia Qualifications Authority (NQA) at the end of 2020.*

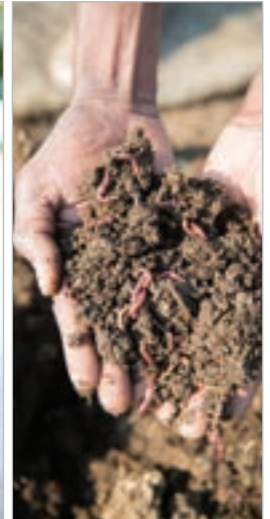
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SCIENTIST **LAWYERS** SOCIAL WORKER  
**PHYSIOTHERAPISTS** DOCTORS **RESEARCHERS**  
ENGINEERS **ARTISTS** AUDITORS **BIOLOGISTS**  
**PUBLIC RELATIONS** PSYCHOLOGISTS  
**ADMINISTRATORS** SCIENTISTS **STATISTICIANS**  
**LAWYERS** TEACHERS **NURSES** SYSTEMS  
ADMINISTRATORS **BIOCHEMISTS** POLITICIANS  
**RADIOGRAPHERS** ANAESTHESIOLOGISTS  
**GEOLOGISTS** MARINE **BIOLOGISTS**  
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# New Postgraduate Programmes

## Faculty of Health and Applied Sciences

### **Doctor of Philosophy in Mathematics**

The research-based programme aims at enhancing and expanding the knowledge and expertise in the mathematics field, and to advance the student's capacity to carry out supervised research at a highly advanced level in at least one sub-discipline of Mathematics.

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### **Master of Science in Natural and Applied Sciences**

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#### **Enquiries:**

Office of the Registrar  
Admissions and Recruitment  
T: +264 61 207 2056  
E: [admissions@nust.na](mailto:admissions@nust.na)

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J045: WEEK 1: 28 JUNE – 02 JULY 2021

J046: WEEK 1: 25 – 29 OCTOBER 2021



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CSI Partnerships



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#LearnOnOne is a window of opportunity to empower Namibians through supplementary education on broadcast television. Children and adult learners can tune in to #LearnOnOne and invite learning in.

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#LearnOnOne is a not for profit division of One Africa TV, funded by sponsorships from partners who believe in the power of education. By enabling learning for children through #LearnOnOne content, sponsor organisations strengthen their brand stature and awareness as a socially responsible brand that supports national development through education. Sponsors will be acknowledged on lesson opening and closing billboards.

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- Joint information distribution campaigns (e.g on product packaging)

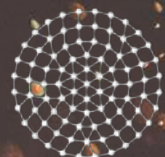
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# WHERE TO START LIVING YOUR PASSION

## A visual guide to all the VTCs in Namibia

### 1. Eenhana Vocational Training Centre (Ohangwena)

Dimo Hamaambo Street, Eenhana,  
Tel: +264 (0) 65 263 600  
Fax: +264 (0) 65 263 871  
[www.evtc.edu.na](http://www.evtc.edu.na)

Bricklaying and Plastering  
Office Administration  
Joinery & Cabinetmaking  
Plumbing & Pipefitting  
Welding & Fabrication  
Solar Installation  
Vehicle Collision Repair & Spray  
Painting

### 2. Okakarara Vocational Training Centre (Otjozondjupa)

John Tjikuaa Street, Okakarara,  
Tel: +264 (0) 67 317 069  
Fax: +264 (0) 67 317 469  
[www.ovtc.com.na](http://www.ovtc.com.na)

Electrical General  
Carpentry & Joinery  
Plumbing & Pipefitting  
Cosmetology  
Clothing Production  
Office Administration  
Bricklaying & Plastering  
Auto Mechanics  
Welding & Metal Fabrication

### 3. Rundu Vocational Training Centre (Kavango - East)

Maria Mwengere Street, Rundu,  
Tel: +264 (0) 66 269 000  
Fax: +264 (0) 66 255 364  
[www.rvtc.com.na](http://www.rvtc.com.na)

Auto Mechanics  
Auto Electrics  
Bricklaying & Plastering  
Electrical General  
Joinery & Cabinetmaking  
Office Administration  
Plumbing & Pipefitting  
Welding and Metal Fabrication  
Boilermaking  
Farm Machinery  
Horticulture

### 4. Nakayale Vocational Training Centre (Omusati)

Ruacana Main Road, Outapi,  
Tel: +264 (0) 65 250 067  
Fax: +264 (0) 65 250 066  
[www.nvtc.edu.na](http://www.nvtc.edu.na)

Office Administration  
Hospitality & Tourism  
Electrical General  
Wholesale and Retail Operations

### 5. Valombola Vocational Training Centre (Oshana)

Nandjebo Mengela Street, Ongwediva,  
Tel: +264 (0) 65 234 100  
Fax: +264 (0) 65 230 167  
[www.vvtc.edu.na](http://www.vvtc.edu.na)

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Auto-Mechanics  
Bricklaying & Plastering  
Joinery and Cabinetmaking  
Clothing & Production  
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Boilermaking  
Plumbing & Pipefitting

### 6. Zambezi Vocational Training Centre (Zambezi)

Wenela Road, Katima Mulilo,  
Tel: +264 (0) 66 253 264  
Fax: +264 (0) 66 253 769  
[www.zvtc.com.na](http://www.zvtc.com.na)

Bricklaying & Plastering  
Clothing Production  
Joinery & Cabinetmaking  
Hospitality & Tourism  
Plumbing & Pipefitting  
Office Administration  
Welding & Metal Fabrication  
Agriculture: Horticulture & Crop  
Production  
Agriculture: Infrastructure and  
Machinery

### 7. Windhoek Vocational Training Centre (Karas)

Rooivalk Street, Khomasdal,  
Tel: +264 (0) 61 211 742  
Fax: +264 (0) 61 211 379  
[www.wvtc.com.na](http://www.wvtc.com.na)

Air-conditioning & Refrigeration  
Auto Mechanics  
Bricklaying & Plastering  
Electrical General  
Fitting & Turning  
International Computer Driver's License (ICDL)  
Joinery & Cabinetmaking  
Junior Computer Technician  
Office Administration  
Plumbing & Pipefitting  
Radio & Television  
Starting Business - Core  
Welding & Metal Fabrication

### 8. Gobabis Vocational Training Centre (Omaheke)

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Industrial Area,  
Tel: +264 (0) 62 565 212  
Fax: +264 (0) 62 565 210  
Email: [gvtcadministrator@iway.na](mailto:gvtcadministrator@iway.na)  
[www.gvtc.com.na](http://www.gvtc.com.na)

Office Administration & Computing  
Auto Electrical and Electronics  
Air-conditioning & Refrigeration



**NAMIBIA TRAINING AUTHORITY**

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NTA Village, Rand Street, Khomasdal, Windhoek  
Tel: +264 (0) 61 207 8550, Fax: +264 (0) 61 207 8551  
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# ABOUT US

The Namibia Training Authority is entrusted with the effective regulation and funding of the provision of Vocational Education and Training in our country. The NTA contributes to an effective and sustainable system of skills formation, aligned with the needs of the labour market and which provides the skills required for accelerated development. In this system, competencies are developed that are needed for productive work and increased standards of living.

## A STRATEGIC ORGANISATION

Literally, a 'port of call' is a port where ships can take on or discharge cargo. However, if one considers the more figurative meaning, this phrase also implies fitness-for-purpose, which equates quality with the fulfillment of specific outcomes. These outcomes are defined under the VET Act of 2008 as the development and implementation of a Strategic Plan for Vocational Education and Training and to increase access, equity and quality.

This is the NTA's vision: To be the national port of call for Vocational Education and Training skills in Namibia. It is a vision under which our organisation appreciates that quality defines the purpose in our mission to regulate and facilitate the sustainable delivery of quality Vocational Education and Training to the benefit of our stakeholders. Under this mission, quality is demonstrated by achieving the following objectives:

### ORGANISATIONAL EFFECTIVENESS

An organisational structure aligned with the strategy and populated with competent staff and systems.

### FUNDING

Sufficient and sustainable funding to ensure quality Vocational Education and Training.

### REGULATION

An effective regulatory framework in line with the VET Act and a continuously improved regulatory framework.

### TRAINING AND RELATED SERVICES PROVISION

Quality training and services in line with all identified needs of stakeholders and the industry at large through VET providers.

### ADMINISTRATION OF THE VET LEVY

Effective collection and disbursement of VET levy in accordance with the VET Act.

### STAKEHOLDER ENGAGEMENT AND COMMUNICATION

Effective stakeholder identification and engagement based on identified need.

## DRIVEN BY VALUES

To guide the organizational behaviour of the NTA in the execution of its Strategic Plan, our staff strive to uphold key core values in giving effect to our work. In the below sequence, the first letters in each of these values spell the acronym RAISE, which in turn translates into an organisation-wide objective to raise the bar as far as the delivery of Vocational Education and Training in Namibia is concerned.

### RESPONSIVENESS

We will provide frank, impartial and timely feedback to the Government, stakeholders and partners.

### ACCOUNTABILITY

We will work towards clear objectives in a transparent manner and accept responsibility for decisions and actions.

### INTEGRITY

We will be honest, open and transparent in our dealings, using power responsibly while striving to earn and sustain a high level of public trust.

### SERVICE DELIVERY

We will be focused and geared towards high levels of service delivery.

### EXCELLENCE

We will meet our mandate and deliver services in a manner that reflects a high level of excellence

## CONTACT US

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**VET Levy Collection:** +264 61 207 8588/509

**Work Integrated Learning (WIL):** +264 61 2078 566/167  
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**Recognition of Prior Learning (RPL):** +264 61 207 8215/217  
**Registration of Training Providers:** +264 61 207 855

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# FINANCE

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*The Bank of Namibia (BoN) projected real Gross Domestic Product (GDP) growth of 2.7% in 2021 and 3.3% in 2022, following a estimated contraction of 7.3% in 2020. The bank attributes the improvements to: '... broad-based effects as well as better growth prospects for diamond mining, agriculture and transport'.*



76,2% of GDP in 2021/2022 and would remain elevated over the MTEF (Medium Term Economic Framework 2021/2022 to 2023/2024). Debt is projected to stabilise at about 84,6% in 2025/2026'. An amount of N\$5,6 billion (3% of GDP) was allocated to the development budget.

The minister announced several tax reform proposals, among them:

- the reduction of the corporate income tax rate for non-mining companies in the next MTEF
- the introduction of 15% value added tax (VAT) on the management fees of asset managers registered under the Stock Exchange Control Act
- increasing the deductibility on pension, retirement and education policy contributions from N\$40 000 per year to a maximum of N\$150 000 to encourage savings for retirement purposes
- Introducing a 10% withholding tax on dividends paid to Namibians whilst ensuring that dividends are not taxed twice.

## LOANS ... AND MORE LOANS

The International Monetary Fund (IMF) approved a US\$270,83 million (N\$3,9 billion) loan to Namibia under its Rapid Financing Instrument (RFI) on 31 March 2021. The IMF stated the loan would '... provide needed financing to respond to the Covid-19 health emergency, including the purchase of vaccines and deployment of the vaccination campaign, needed to mitigate the severe socioeconomic impact of the pandemic'. It is the first time since Namibia became a member of the IMF in September 1990 that the government has applied to the fund for a loan.

The African Development Bank (AfDB) approved a loan of N\$1,5 billion in March 2021 to finance the Namibia Governance and Economic Recovery Support Programme (GERSP). The AfDB said the loan would '... help address immediate macroeconomic challenges (by supporting enhanced fiscal performance and preserving macroeconomic stability. It will also address medium to long term challenges (strengthening of the policy framework for agriculture and industrial sector productivity and value addition and enhanced private sector participation)'.

The government expects to receive about N\$3 billion from the disposal of 49% of its stake in Mobile Telecommunications Limited (MTS). The mobile operator is expected to list on the Namibia Stock Exchange (NSX) during 2021.

## NAMRA INAUGURATED

The Namibian Revenue Agency (NamRA), which will be responsible for revenue collection and the administration of tax and customs

**T**he bank, however, cautioned that the impact of the Covid-19 pandemic dominates the risk to domestic growth. Other notable risks to the domestic growth outlook are the persistently low international prices for some of Namibia's export commodities such as uranium, as well as climatic swings.

## 'BOOSTING RESILIENCE AND RECOVERY'

Finance Minister Ipumbu Shiimi tabled the 2021/2022 budget in the National Assembly under the theme 'Boosting resilience and recovery', on 18 March 2020. In his budget speech, Shiimi said: 'The budget allocates resources to domains which are essential for the new normal such as providing for the vaccine acquisition and distribution needs in the health sector, supporting economic recovery objectives, and ensuring the continued provision of public services and shielding communities against drought spells – albeit in a tight fiscal environment'.

Revenue was projected at N\$52,1 billion, a decrease of 6,1%, which the minister attributed mainly to the reduction in Southern African Customs Union (SACU) receipts. The budget makes provision for expenditure of N\$67,9 billion, 5,8% less than the 2020/21 financial year. The minister said the budget deficit of 8,6% of GDP would be funded through a combination of domestic and external borrowing.

Minister Shiimi pointed out that '.... as a result of increasing financing requirements, public debt would rise to about N\$140,8 billion or





and excise, was launched on 6 April 2020. The agency is responsible for the collection of inland revenue, as well as customs and excise which previously resorted under two directorates in the Finance Ministry.

Speaking at the launch of NamRA, Commissioner Sam Shivute said tax compliance in Namibia stands at a very low level of 57%. He said the agency aims to improve voluntary tax compliance through tax education and stakeholders' engagements.

### HISTORIC LOW REPRO RATE

The Monetary Policy Committee (MPC) of the Bank of Namibia reduced the repro rate by 25 basis points from 4% to a historic low of 3,75% in August 2020. The rate cut followed a cumulative 2,75% reduction in the repro rate since the beginning of 2020.

The MPC said after its April 2021 meeting keeping the repro rate at 3.75% '... remains appropriate to continue supporting the weak domestic economy meeting to continue supporting domestic economic activity while at the same time safeguarding the one-on-one link between the Namibia dollar and the South African rand'.

### INFLATION

Average annual inflation stood at 2,2% in 2020, compared to 3,7% in 2019, but increased to ??? in ??? and continued its upward trend in April when it stood at 3,9% – the highest annual inflation rate recorded since June 2019.

The Namibia Statistics Agency (NSA) said: 'The main contributors to the 3.9% annual

inflation rate were the food and non-alcoholic beverages (1,1 percentage point) and transport (1,0 percentage point). Food and non-alcoholic beverages which accounts for 16.5% of the basket of goods and services increased by 5,9% year on year, while transport, which accounts for 14.3% of the basket increased by 7.5% year on year'.

The Bank of Namibia projected the overall inflation to average around 3,2% for 2021.

### ANOTHER DOWNGRADE

Moody's Rating downgraded Namibia's long-term issuer and senior unsecured ratings from Ba2 with a stable outlook to Ba3 with a negative outlook in December 2020. The downgrade was attributed to, amongst others, the government's large public-sector wage bill, the budget deficit, the increasing debt burden and the impact of Covid-19.

The agency lowered Namibia's long-term local currency bond and bank deposit ceilings to Baa2 from Baa1. The long-term foreign currency bank deposit ceiling was lowered from B1 to Ba3, while the long-term foreign currency bond ceiling was lowered to Ba1 from Baa3.

Moody's said: 'Implementation of the government's fiscal consolidation plans will invariably prove challenging in a low growth environment, particularly as the government targets reducing the large but politically challenging public wage bill. Moreover, very large gross borrowing requirements, given the sovereign's continued reliance on short-term funding, point to material liquidity risk'.

### FINANCE AT A GLANCE

- Overall economic growth: 2021/2022: 2,7% (forecast)
- Government expenditure 2021/2022: N\$67,9 billion.
- Development budget (2021/2022): N\$5,6 billion.
- Total revenue 2021/2022: N\$52,1 billion.
- Total budget deficit 2021/2022: N\$15,9 billion.

### VITAL CONTACTS

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#### Financial Intelligence Centre

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You get  
*what you*

P R E S E R V E

# ALLAN GRAY NAMIBIA

## CONSISTENCY IN A TIME OF UNCERTAINTY

The Covid-19 pandemic demonstrated how abruptly the notion of 'life as we know it' can change. It caught the world off-guard, but amid all the uncertainty and volatility that followed, the pandemic has also presented new opportunities for patient investors who stay the course and remain focused on their long-term goals.

As a privately-owned investment manager, which has been managing assets for Namibian clients since 1984, Allan Gray Namibia remains committed and well positioned to leverage the opportunities emerging from rebounding global financial markets. We form part of the broader Allan Gray Group, which was established in South Africa in 1973, and is the continent's largest privately owned investment management firm. The Group is headquartered in Cape Town, and also has a presence in Gaborone, Botswana, in addition to our office in Windhoek. Through our offshore partner, Orbis, we offer a coherent range of global investment products for African investors.

While managing the wealth of individuals, retirement funds, insurers, trusts, foundations and companies, Allan Gray Namibia is also passionate about nation building through entrepreneurship. For over 15 years, the Allan Gray Orbis Foundation has contributed to long-term nation building and economic transformation in Africa by supporting and empowering Namibia's young entrepreneurs. The Foundation incubates and funds local enterprises, with the hope that these businesses will help stimulate growth in Namibia. The Foundation is funded by a 15% equity interest in Allan Gray Namibia. It also receives 5% of Allan Gray Namibia's post-tax profits in perpetuity.

We are also committed to encouraging the development of investment management skills in Namibia and contribute to the development of the industry at large.

### OUR APPROACH TO INVESTING IS CONSISTENT

In the face of constant change, our investment philosophy and approach to investing remain unchanged – we hunt for

opportunities other investors overlook. We describe our approach as 'contrarian' because we do not allow ourselves to be distracted by the noise of popular opinion or current practice.

We acknowledge that simply being different is not enough. Our focus on bottom-up research enables us to identify exceptional businesses that have a competitive edge and trade at a discount to our assessment of their intrinsic value. We buy these assets at a discount, and sell them when they reach our estimate of their true value.

This tried-and-tested investment philosophy has stood the test for over four decades. At Allan Gray Namibia, we are not afraid of taking an alternative view to investment management as we remain resolute on building wealth for our clients over the long term.

### A FOCUS ON PHILANTHROPY

Our founder, the late Allan WB Gray, felt that philanthropy was a natural extension of the work that we do. Allan & Gill Gray Foundation was born out of his vision to do good, positively impact people's lives, and leave a lasting legacy. In 2015, the Gray family transferred their controlling interest in Allan Gray and Orbis to Allan & Gill Gray Foundation.

Allan & Gill Gray Foundation has no owners in the traditional sense and is instead designed to exist into perpetuity and to serve two equally important purposes: (1) to promote the commercial success, continuity and independence of the Allan Gray and Orbis asset management businesses, and (2) to ensure that the distributable profits Allan & Gill Gray Foundation receives from these firms are ultimately devoted exclusively to philanthropy.

Mr Gray's legacy is exemplified through the work carried out by the Group's 1 500 employees, the accruing benefits for clients, and the ongoing impact Allan & Gill Gray Foundation's philanthropic work will continue to have on people's lives.

### MEET THE TEAM

At Allan Gray Namibia, our business is built on our people. We believe that diversity of ideas and experiences breeds the best investment solutions, and we remain focused on developing and drawing on fresh talent. We have assembled a dedicated team with a depth of talent and experience. With an eye on the future and strong ethics guiding them, the team is led by Birte Schneider, who is both Managing Director and Portfolio Manager, having joined the Group in 2011 as an investment analyst.

Allan Gray Namibia is fully resourced and capable of meeting our clients' needs in an ever-changing financial landscape. Other members of the team include:

- Danny van Wyk: Institutional Client Service Manager
- Helmutien Slinger: Office Manager
- Etienne le Roux: Senior Business Development Manager
- Ray-Ann Isaacs: Retail Client Service Consultant
- Tuyeni Akwenye: Investment Analyst
- Minette van Wyk: Personal Assistant
- Justine Shipanga: Institutional Client Service Manager
- Werner Nahole: Compliance Officer
- Joseph Mukendwa: Institutional Client Service Manager

**ALLAN GRAY**

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Advantage.

Through innovation,  
we find better ways to help.  
**That's why we are the  
Best Bank in Namibia\*.**

This year's **Global Finance Best Bank awards** highlight the leaders who are restoring economic growth and mapping a way forward.

Our success as being named **Best Bank in Namibia** is underpinned by our **Innovators Programme**, which inspires staff to find improved ways for us to operate.

Through uplifting our staff and enabling their innovative ideas, we're able to provide the best help possible to you, our valued customers.

\*Global Finance Best Bank Awards 2021



**How can we help you?**

Visit us: [www.fnbnamibia.com.na](http://www.fnbnamibia.com.na)

# FNB NAMIBIA

## DIGITISATION + INNOVATION = TOMORROW'S FINANCIAL SERVICES

Voted the Best Bank in Namibia due to its domination of overall customer satisfaction for its mobile banking app and internet banking categories, First National Bank (FNB) is well placed to drive current and future trends in the financial services sector in Namibia.

FNB, recognised for providing customers with an innovative, contextual and agile banking experience, invests a lot of time and resources in understanding what customers require from us, and we are diligent in ensuring that we deliver to their needs.

To this end, the company has placed a lot of focus on expanding its offering on its banking app, through a strategy of continuously innovating and adding rich functionality across all digital interfaces, including online banking.

We're aware that the latter remains a preferred interface for some customers such as businesses or senior citizens, who tend to be more comfortable using a bigger screen than a smartphone. This also holds true for USSD or the cellphone banking interface, which is preferred by customers who hold entry-level bank accounts or phones.

### DIGITAL'S DAY IS HERE

Over the years, FNB has expanded its digital capability to cater to customers' needs in areas such as transacting, lending, investing, and insuring.

We have therefore introduced money-management tools that essentially give customers a view of their financial position at any given time. The tools further assist them to budget, view available funds and track expenses.

Most Covid-19 research has highlighted the fact that senior citizens are among the most vulnerable to the pandemic, leading FNB to advise senior citizens to consider more efficient ways of banking, in order to minimise the risk of exposure. The adoption of digital banking channels over this period empowers consumers of all ages with tools to easily manage their money from anywhere and at any time, while allowing them to protect their health at the same time.

We aim to educate our customers around the ease and safety of using digital platforms. To those customers over the age of 55, we want to emphasise the endless benefits such as cost

savings and convenience. Furthermore, in light of the pandemic, it has become essential for all to fully embrace the technological innovations designed to offer them ease of banking, convenience, and safety.

To ease customer fears, FNB utilises a number of security features in order to enable easy and secure online banking. These include monitoring the device being used to ensure that it is verified, and, if not, only limited services will be available. Customer transacting via online banking will also be required to authenticate the transaction on their banking app as an additional safety net.

For us, data is a critical instrument to understand what our customers' needs are, and we use various sources to identify and address these via innovative solutions. Digital banking interfaces are also increasingly becoming a one-stop shop for customers to access services beyond mere traditional banking.

On the core-service side, digital payment features like Pay2Cell and eWallet are all becoming increasingly popular. Although it's clear some of the most recent trends can be partly attributed to Covid-19, the rise has been consistent over a lengthy period of time, driven mostly by customers seeking efficient and cost-effective ways to meet their day-to-day needs.

FNB believes that customers are increasingly aware of the benefits of using a digital platform to access banking services. Still, it continues to encourage the uptake of this by incentivising customers with FNB Rewards, free digital transactions and richer functionality. More importantly, we have also removed a critical barrier to access our app, by zero-rating cellular data usage.

### AGILITY AND SIMPLICITY

In today's hyper-connected, fast-moving world, it is more important than ever to deliver an innovative, contextual and agile banking experience to customers. This is, arguably, one of the areas where FNB leads the sector locally, as the bank has been working to ensure that its digital interfaces are contextual to its customers' needs.

Simplicity and access to solutions 24/7 are also key aspects of the customer experience but, at the same time, these need to be facilitated securely. In this respect,

security was one of the key mentions in our recognition as Best Bank in Namibia.

Our efforts to help customers minimise exposure off-platform has seen us create in-app messaging to give customers full control over their money. Customers are able to report fraud at the click of a button on our app.

Digital banking interfaces are also increasingly becoming a one-stop shop for customers to access services beyond mere traditional banking. The role of digital banking interfaces is to enable easier access to services; security is paramount to ensuring that customers can trust and rely on these interfaces. The bank has seen a growing number of customers embracing these efforts to help them manage their money through this platform.

These are just some of the examples of our efforts to help our customers thrive into the future as we further modernise and transition into our platform aspirations. We have spent more than a decade building significant and diverse data, technology and engineering teams who are constantly working to anticipate the digital demands our customers place on us now and in the future. Thanks to the deep levels of talent across these experienced multidisciplinary teams we are able to respond to these ever-increasing needs given a multiyear investment in reconfiguring and modernising of our primary line of business systems, networks, data and technology-related infrastructure.



### FNB NAMIBIA

Communications Manager

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# Connectors of Positive Change

Capricorn Group is a leading Namibian-owned diversified financial services group listed on the Namibia Stock Exchange. We have banking subsidiaries operating in Namibia and Botswana, with Bank Windhoek as our flagship brand. Our subsidiary and associate companies provide adjacent and complementary products and services, including specialised finance, wealth management, asset management, unit trust management, bancassurance, lending, foreign exchange and trade finance.

Our purpose statement is: 'Improving lives through leadership in financial services and being Connectors of Positive Change'.

## Our Brand Story

From the beginning, the stars have filled Africans with wonder. Our ancestors did not just gaze upon their beauty as they stared up at the night sky, they used the constellations of stars for the measurement of time, seasons, cycles, and direction. One such constellation is Capricornus, called by ancient people 'the southern gate of the sun'. It is from this constellation that the Tropic of Capricorn got its name many centuries ago, when the sun was in the Capricornus constellation at the time of the southern solstice.

All lines of latitude have geographical relevance, but to the people of southern Africa, the Tropic of Capricorn is more. Spanning across the centre of Namibia, it ties together the lands of southern Africa, receiving the brightest sun rays that are directly overhead on the summer solstice. It signals the time of abundance with flourishing offerings from nature.

We took our inspiration from the Tropic of Capricorn, the band that symbolises abundance and creates positive change for the people. Creating positive change is what every single member of our organisation strives to achieve every day. To find innovative ways in which to bring together our customers and their aspirations. We passionately believe that by connecting the people of this region to opportunity and prosperity, we can help in taking the region closer to realising its greatest self.

Our humble beginnings in Windhoek were born out of a tenacious spirit of entrepreneurship. Since then, our journey has led us on a path of achievements, growing us beyond Windhoek and Namibia. Rooted in the pillars of 'W' for Windhoek where it all began, the three lines of our logo represent our values of being open, dedicated and inspired. We are proud of our logo that reflects our legacy and how we got to where we are now. And as before, we will always achieve our successes by holding true to our values.

Along with this, we will continue to reach for the stars, only now we seek them in the eyes of the ones whose lives we've made better. Not only are we inspired by the dreams of those who call this beautiful part of Africa home, but we want to make these dreams a reality for them. The future shines brightly, and we will journey towards it as one.

We are Capricorn.







## With resilience comes positive change

Resilience is the ability to self-preserve, to be patient, to believe in the promise of tomorrow and to begin each day with new hope. It is the path that leads from hardship to a future place where positive change is present. At Capricorn Group, we journey with our stakeholders through hardship and prosperity because we are stronger when we stand together.


#StrongerAsOne

To learn more about the Capricorn Group visit [Capricorn.com.na](http://Capricorn.com.na)



**Capricorn Group**





# When you can't change the wind, how do you set your tack?

As storm clouds gather, how you plot the course for calmer waters is essential. The EY Enterprise Resilience Framework can help you navigate the critical questions for now, next and beyond.

[ey.com/enterpriseresilience](https://ey.com/enterpriseresilience)  
**#BetterQuestions**

■ ■ ■  
The better the question. The better the answer.  
The better the world works.



Building a better  
working world

# Are you reframing the future or is the future reframing you?

This time of disruption is also a time of opportunity. By looking ahead through a new, transformative lens, your organisation can reframe its future. Your success is dependent on enterprise resilience - your organisation needs the culture, processes, systems and talent to weather the storm now, next and beyond. At the same time, you must rethink your strategy in a world where people are completely reimagining how they live, learn, work and consume.

So how can your organisation reframe its future? Where are the as-yet-unseen opportunities that will generate future growth? How can your organisation rebuild and operate, not for business as usual, but for business as better?

We understand that transformation transforms lives just as much as enterprises. More than ever, we believe in the importance of harnessing technology at speed and driving innovation at scale, while ensuring humans are put firmly at the centre of every transformation initiative.

Through our work, we are helping a diverse range of organizations transform - from entertainment to health, and from digital infrastructure to transport - creating long-term value for all stakeholders.



## The Enterprise Resilience Framework

Our framework identifies nine areas businesses can address to build a structured and comprehensive approach to crisis management and business resilience. To support you as you navigate through these challenging times, EY has developed the Enterprise Resilience Tool, based on the EY Enterprise Resilience Framework. The tool explores nine areas, across three horizons, to evaluate business continuity now, assist in building resilience for what's next, and help to reframe your future beyond the pandemic.

Contact us for immediate support for the Enterprise Resilience Tool:  
[https://www.ey.com/en\\_gl/covid-19/enterprise-resilience-tool](https://www.ey.com/en_gl/covid-19/enterprise-resilience-tool)

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# We are more than auditors



Over more than 40 years, we have built a team of specialists with experience and expertise with one goal in mind: helping you to work better while keeping your business at the competitive edge.

With a diverse Namibian workforce of more than 240 people in two offices, we are here to serve your needs timeously and effortlessly.

With the backup of our diverse international network, our Namibian team is geared with solutions for a wide range of business problems including:

- Auditing and internal auditing
- Tailor made training solutions through our PwC Business School
- Industry salary benchmarking
- IT systems, advice and controls
- Filings and consultations to help you comply with Namibian business laws
- Managing your tax risks from planning through to execution and monitoring
- Board of directors support: training, processes and advice
- Forensic investigations



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# Problem solvers for Namibian businesses



Our purpose is to build trust in the Namibian society and solve important problems for the Namibian business community.

## 12 good reasons to choose our finance

The success of your enterprise contributes to development. That's why the Development Bank of Namibia provides a range of 12 private sector financing products that help you make a success of your business' expansion or start-up.

Product	Purpose
1 Contract (Tender) Based Finance	To meet short-term cash flow needs of a business, where there is an underlying contract or off-take agreement to carry out a certain activity
2 Guarantees	For a guarantee to a contracting employer to pay a certain amount of money in the event of damages due to under-performance
3 Asset-Backed Finance	To acquire movable asset(s) for a business
4 Bridging Finance	To satisfy short-term cash-flow needs of a business to carry out a certain activity
5 Business Finance	To satisfy medium to long-term enterprise financial needs
6 Invoice Discounting	To provide capital for a borrower (business) against due and payable invoices of other businesses
7 Business Acquisition Finance	For a buy-in (acquisition of interest by external managers) or buy-out (acquisition of interest by existing internal managers)
8 Commercial Property Finance	For acquisition or construction of immovable commercial property or making improvements to fixed commercial property
9 Property Development Finance	For development of low to middle income residential property, and industrial and commercial property
10 Franchise Finance	For acquisition of franchise rights and operationalisation of a franchise business
11 Project Finance	For privately owned infrastructure projects
12 Private Public Partnership (PPP) Finance	For a legally recognized partnership between a public and private enterprise, for the development of public infrastructure

Call us. We're waiting to hear from you.

Windhoek: 061 290 8000

SME Centre: 061 290 8111

Ongwediva: 065 230 129 / 130

Rundu: 066 257 735 / 736

Walvis Bay: 064 220 924 / 221 857



**Development  
Bank of Namibia**

Expect more.

[www.dbn.com.na](http://www.dbn.com.na)



# DEVELOPMENT BANK OF NAMIBIA

## SUCCESSFUL FINANCING BREEDS DEVELOPMENT

The Development Bank of Namibia was established in 2004, in terms of the Development Bank of Namibia Act. Its shareholder representative is the Minister of Finance.

The core of its mandate is to provide finance on a commercial basis to the private and public sectors for projects that have a high impact on Namibia's socio-economic development. The commercial nature of its finance allows it to grow its assets by recovering capital and interest. The multiplying financial resources are used to finance more projects, provide returns to investors in the Bank and a portion is allocated to prudent financial reserves.

Additional facets of its mandate include local and international raising of capital, and development of money and capital markets.

### GOALS OF FINANCE

Creation of employment opportunities is one of the most important measures of the Bank. The Bank also targets spread of economic activity across Namibia's regions, and sectoral stimulus, particularly manufacturing, tourism, and transport and logistics, as these sectors are identified in the Fifth National Development Plan (NDP5) as having an important role to play in Namibia's economy.

The Bank also has a transformational agenda, to address economic imbalances. This agenda includes economic participation of previously disadvantaged Namibians, women entrepreneurs and youth entrepreneurs.

### RISK APPETITE AND MANAGEMENT

The Bank specialises in finance for projects with higher risk profiles that would not ordinarily be financed by commercial banks. Not only can the Bank service enterprises with perceived higher risk levels, such as SMEs, but it can also develop pioneering finance solutions. In the past, the Bank has pioneered finance for independent power producers, as well as contract (tender) based finance. By taking a lead through exercise of its risk appetite, the Bank shows the way for commercial sources of finance.

The Bank is able to manage and mitigate a higher degree of risk through its enterprise-wide risk management framework, which responds to external and internal risks. The Bank also actively manages the environmental and social impacts of its lending through its Environmental and Social Management System (ESMS).

### FINANCE FOR PRIVATE SECTOR ENTERPRISES

In terms of the goals of its finance, private sector enterprise delivers sustainable results with development impact. By fostering the entrepreneurial ambitions of enterprises, and individuals, with finance, the Bank is able to further the interests of enterprises, their stakeholders and beneficiaries of employment and development impact, while providing for its own sustainability and growth.

Risk mitigation is rooted in a robust due diligence process which appraises the business plan, cash-flow projection, skills and experience of management and collateral availability and owner's contribution. The Bank requires a clear indication of viability of projects that it finances, in addition to development impact.

Decisions are taken by several committees which examine the viability of the application, the credit risk and compliance with the regulatory environment. Depending on the amount requested, the application may be escalated to an overall management committee and/or a board committee.

In cases where the Bank determines that a project has a high development potential, but is not yet bankable, the Bank may deploy the Project Preparation Fund (PPF), which assists with developing further aspects that contribute to viability, including funding for various studies. The PPF is deployed at the Bank's discretion.

### SME FINANCE

As SMEs have a higher risk profile, and as the Bank receives finance from external investors, SME finance is ring-fenced and managed by a separate function within the Bank.

As SMEs are an important source of economic activity, the Bank provides dedicated services and assistance to SMEs through its SME Centre in Windhoek and its branches in Ongwediva, Rundu and Walvis Bay. It also provides mentorship, general business training and technical training through its Client Support function.

Larger enterprises are financed from the Enterprise Portfolio, which is a repository for interest-bearing finance raised locally and internationally.

### FINANCE FOR INFRASTRUCTURE AND LOCAL AUTHORITIES

The Bank routinely provides finance for large-scale infrastructure projects. These projects are often initiated by state-owned enterprises. The Bank also finances local authorities and public private partnerships (PPPs).

### IMPACT ON PRESSING ECONOMIC ISSUES

When a pressing economic issue emerges that can be addressed by an enterprise and/or infrastructure the Bank strives to make an impact through provision of finance. The Bank has been able to make impacts on the shortage of affordable land and housing through provision of finance to local authorities, PPPs and private enterprises that construct affordable housing. It has also made an impact on the national electricity deficit by providing finance for privately owned renewable energy generation. In addition it has financed numerous private education and health facilities. In addition, it has been able to provide Covid-19 relief.

### SOURCES OF CAPITAL

The Bank has adopted a path of using its profits to provide additional finance for more or larger projects. This has led to steady growth of its balance sheet. As a result of its excellent record of governance and risk management, the Bank attracts tranches of finance locally and internationally, lines of credit from various commercial banks and investment under its Namibian Stock Exchange (NSX)-listed bond programme.



**Development  
Bank of Namibia**

Expect more.

### DEVELOPMENT BANK OF NAMIBIA

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Walvis Bay: +264 64 220 924 / 221 857

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Web: [www.dbn.com.na](http://www.dbn.com.na)

# KÖNIGSTEIN

## CAPITAL

YOUR NAMIBIAN CAPITAL PARTNER



KCPIF

SPITZ  
CAPITAL

KAHF  
KÖNIGSTEIN AFFORDABLE HOUSING FUND

NAMIBIA  
PLASTICS

n o c  
namibian ONCOLOGY centre

Mashore Irrigation

t +264 61 303 227 | e info@konigsteincapital.com | a Unit 7, The Village, 18 Liliectron Street, Windhoek, Namibia



# KÖNIGSTEIN CAPITAL

## INDEPENDENT UNLISTED INVESTMENT SOLUTIONS

The Königstein Capital Group was established in 2009 as an independent unlisted investment manager that focuses on private equity and venture capital fund management in the Namibian market. The management team has extensive experience in various sectors of the economy gained over the last 35 years.

Königstein offers the following features that will unlock value for investors, entrepreneurs and developers:

- extensive experience in and knowledge of the Namibian business environment
- a successful track record
- superior proven financial deal-making abilities
- a network of key players in various industries to ensure deal flow
- good corporate governance structures
- strict risk management
- the ability to actively assist portfolio investments when required.

Through its current funds under management, Königstein Capital has already invested more than N\$850 million in projects and investments with an economical value close to N\$2 billion. Königstein has the necessary fund structures in place to offer investment alternatives to pension funds, institutional funds, and other investors.

### UNLISTED INVESTMENT FUNDS: PROPERTY AND INFRASTRUCTURE

Königstein Capital manages three funds that invest in property and infrastructure: The Königstein Capital Property Investment Fund (KCPIF), Königstein Affordable Housing Fund (KAHF), and Spitz Investments. These funds invest in property and infrastructure projects:

- residential property (focused on lower-cost/affordable housing)
- infrastructure development
- retail property
- commercial property
- industrial property.

The funds have invested in a number of very successful property-development projects which have delivered more than 3 000 individual property units to the market. There are various new property-development transactions in the pipeline.

### GENERAL PRIVATE EQUITY SPITZ INVESTMENTS

Spitz Investments (Pty) Ltd is a closed fund with existing investments in a diverse portfolio of businesses that includes healthcare (Namibian Oncology Centre), property and biomass investments (Biomass Producers Namibia).

### SPITZ CAPITAL

Spitz Capital (Pty) Ltd is the latest established fund. It is a Regulation 29 compliant unlisted investment vehicle, with the Government Institutions

Pension Fund as principal investor. Investment sector focus:

- agribusiness and agriculture
- health care
- manufacturing, industry and services
- general business
- media
- financial services.

Spitz Capital portfolio companies:

**Mashare Irrigation** – an intensive cropping company producing grains and vegetables for the Namibian market

**Mashare Berries** – Namibia's first producer and exporter of blueberries

**Namibia Plastics** – a plastic extrusion company that produces specialist products for amongst others the food & beverage and construction industry.

### GENERAL

Our investment objective is to provide sustainable investment returns for our investors from a diversified portfolio in profitable businesses. Investments are generally made in existing businesses with a good growth potential or start-up ventures with a unique value proposition. Normally, material equity positions in portfolio companies will be acquired and our approach is to partner with management, play an active role in the strategic decision-making processes, and together grow the value of the business.

We follow a proper investment process that includes due diligence, negotiations, deal structuring and final recommendation by an investment committee that includes independent, non-executive trustees or directors.

Investments in the underlying portfolio companies are structured in such a way as to maximise return and to contain risk. We may use any of the following mechanisms to invest:

- subscription in ordinary shares, preference shares and/or debentures
- advancing of loans
- a combination of the above.

### OUR PEOPLE

The individuals involved are Albie Basson, Jacques Maree, Arno Louw, Albert Basson, Etii Etopi and Vidette Rickerts who have extensive business, investment-management, deal-structuring and corporate-finance experience.

### NAMIB GROWTH FUND

A Namibia-focused development fund, with an initial focus on the food and agribusiness sector. Its aim is to invest into, as well as develop new industries, by leveraging Namibia's abundant resources and world-class infrastructure.

The fund will focus on:

- generating long term sustainable returns;
- earn hard currencies; and
- job creation.

KÖNIGSTEIN  
CAPITAL

KÖNIGSTEIN CAPITAL

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**NEDBANK  
CIB**

**THE BRAVE WILL  
CREATE THEIR  
FUTURE WITH  
STEADFAST  
OPTIMISM AND  
TENACIOUS GRIT.**

For corporate and investment banking solutions,  
please do not hesitate to contact:  
Eddie Turner, (Head: CIB) at  
Tel: 061-295 2134  
E-mail: [Dr.EdwardTu@Nedbank.com.na](mailto:Dr.EdwardTu@Nedbank.com.na)

**see money differently**

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# A LEADER IN CORPORATE AND INVESTMENT BANKING



**Nedbank Namibia Corporate and Investment Banking (CIB)** provides transactional, corporate and investment banking services to organisations with a turnover that exceeds N\$100 million.

More than just a product provider, Nedbank Namibia CIB is a **strategic financial partner** with a focused objective to help our clients achieve their business vision and expand their opportunities. This is achieved through the provision of tailored solutions, characterised by **fresh thinking, innovation** and a **highly integrated partnership approach**.

At Nedbank Namibia CIB we continuously strive to provide impactful solutions that ensure the enduring and long-term success of our clients. We deliver on this goal through our **proven expertise in a broad spectrum of relationship-based solutions**.

Nedbank Namibia CIB offers the full spectrum of transactional, corporate and investment banking solutions, lending products and advisory services to corporate organisations.

## MEET OUR TEAM

**Nedbank Corporate and Investment Banking** is known for its ability to provide **effective solutions** to corporates through a **senior customer services team** supported by **industry and product specialists** who facilitate more complex customer needs.



**Dr Edward Turner**

Head: Corporate and Investment Banking

**Nawaaz Dinath**

Manager of Investment Banking (CIB)



**Cica De Wet**

Relationship Manager:  
Corporate and Investment Banking



**Suelene Constable**

Relationship Manager:  
Corporate and Investment Banking



**Christo Kruger**

Head: Corporate Property Finance

**Eunice Tjituka-Katjimune**

Relationship Manager:  
Institutional and Wholesale Funding



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# FROM GREEN BABY STEPS TO EVERYDAY SUSTAINABILITY

A COLLABORATION BETWEEN  
NEDBANK AND CONSERVATIONISTS

What began as a unique vision has blossomed into an internationally acknowledged partnership pushing Namibia to the forefront of global conservation efforts. In 2001 the Nedbank Go Green fund was launched in alliance with the Namibia Nature Foundation (NNF). More than 160 projects have been funded since.

Next time you buy a house or car, make Nedbank your bank partner and we will donate to the Nedbank Go Green Fund on your behalf at no extra cost.

*\*The Nedbank Go Green Fund supports the Giraffe Conservation Foundation.*



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NEDBANK



# NAM-MIC HOLDINGS

CREATING VALUE. GROWING YOUR FUTURE.



**John Ndeutepo -  
Chairman**

The Namibia Mineworkers Investment Holdings Company (Pty) Ltd was incorporated on 7th July 1997 and is wholly owned by Namibia Miners Investment Trust (NAMIT). The beneficiaries of the Trust are defined as former and current Mineworkers Union of Namibia MUN (members), their dependents and the communities they hail from. NAM-MIC Holdings was created to enter into business joint ventures with credible and visionary partners to jointly service identified emerging markets and at the same time empowering the previously disadvantaged groups of the society by creating capacity that will enable them to develop new industries and broaden the economic base that will lead to new job opportunities.



## NAM-MIC HOLDINGS

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**Paulus Situmba -Vice  
Chairman**



**Abiud Kapere - Director**



**Penias Karumbo - Director**



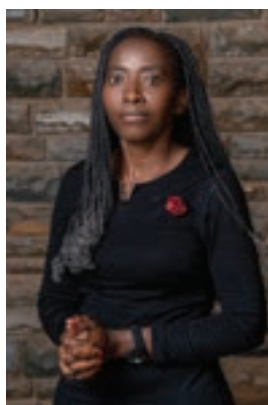
**Mayemelo Kalumbu -  
Director**



**Ndpandula Tshitayi -  
Director**



**Shavuka Mbidhi - Director**



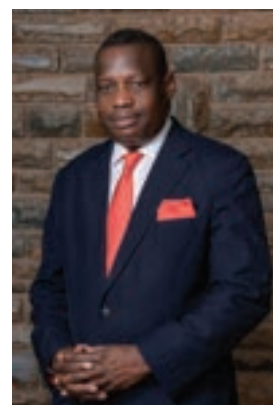
**Saara Kandapo - Director**



**Libertha Kapere -  
Director**



**Poco-key Mberiuana -  
Director**



**Joshua Kaitungwa - CEO**

# PRUDENTIAL NAMIBIA

## PORTFOLIO MANAGERS

Prudential was the very first international asset management company to establish an office in Windhoek, back in 1996. The company has close local ties: it is 15% owned by Horizon Investment, an indigenous Namibian empowerment company, 10% by the Prudential Portfolio Managers Staff Trust and 75% by Prudential Portfolio Managers South Africa (Pty) Limited.

In Namibia and South Africa, we're immensely proud that our clients have entrusted us to manage over R240 billion (as at 31 December 2020) of their assets, making us one of South Africa's 10 largest investment managers. Our investment team has built up an enviable track record for consistently strong investment performance.

Prudential South Africa is also part of the wider M&G plc group, one of Europe's largest active asset managers. This allows us to draw on M&G's global reach and expertise in managing our clients' portfolios and in ensuring international best practice.

We offer four Namibian unit trust funds with a variety of risk profiles: the Prudential Namibian Balanced Fund, the Prudential Namibian Inflation Plus Fund, the Prudential Namibian Enhanced Income Fund and the Prudential Namibian Money Market Fund.



**PRUDENTIAL PORTFOLIO  
MANAGERS**

+264 61 256 166

[www.prudential.co.za](http://www.prudential.co.za)

# There are no shortcuts to any place worth going.

We believe consistency is the only currency that matters. No quick wins, no windfalls, just putting our best foot forward day after day, every day. In 1996, we became the first international asset manager to open our doors in Namibia. Since then, we've consistently applied our prudent valuation-based investment approach, to protect and grow our client's assets.

To benefit from the power of consistency, contact us on  
+264 61256 166 or visit [prudential.co.za](http://prudential.co.za)

**Consistency is the only currency that matters.™**



Prudential Portfolio Managers (Namibia) (Pty) Ltd is an approved Investment Manager.

# BANK OF NAMIBIA

## EXPANDED MANDATE OF THE BANK OF NAMIBIA

The mandate of the central bank of Namibia has expanded with the operationalisation of the new Bank of Namibia Act 2020 (Act No. 1 of 2020) since June 2020. Under Section 4(1) of the Act, the Bank of Namibia has an objective 'to promote monetary stability and to contribute towards financial stability conducive to the sustainable economic development of Namibia'. Section 4(1)(i) further expands on the functions of the Bank, 'to have macro-prudential oversight over the financial system and to coordinate activities involved in the safeguarding of financial stability in order to maintain and enhance a stable financial system in Namibia'.

The financial system in Namibia consists of financial markets, instruments, institutions, and infrastructure. The stability of the financial system is critical as the system provides important services to households, corporates, and the real economy. As such, the regulatory structure plays an important role in regulating and monitoring the system, and the Bank of Namibia will remain committed and determined towards fulfilling this mandate by identifying and mitigating systemic risks which impact the entire financial system.

### VISION

Our vision is to be a centre of excellence – a professional and credible institution – working in the public interest and supporting the achievement of the national economic development goals.

### MISSION

To support economic growth and development in Namibia, we

- act as fiscal advisor and banker to the government
- promote price stability
- manage reserves and currency
- ensure a sound financial system
- conduct economic research.

### VALUES

- We value high performance to achieve positive impact and excellence.
- We value open communication, diversity, integrity, and teamwork.
- We care for each other's wellbeing.



**BoN Governor - Mr Johannes !Gawaxab**



### BANK OF NAMIBIA

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NAMIBIA

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# GROWING OUR NATION'S INFRASTRUCTURE AND NURTURING ECONOMIC DEVELOPMENT

Unlisted Investments are investments made in a company or financial instrument that is not listed on a registered Stock Exchange. These companies do not have their shares traded on a stock exchange and represent our commitment to finding additional avenues to grow the Namibian economy and drive development as per our mandate.

## TYPE OF INVESTMENT PER TOWN

### Arandis

- Arandis Land Servicing
- Arandis Convenience Centre
- Namibia Gypsum Industries - Ceiling Board Manufacturer

### Eenhana

- Formosa Island Land servicing & Housing Development
- Old Mutual Land Servicing
- Land Servicing
- Residential Properties

### Grootfontein

- Grootfontein Shopping Centre
- Solar Power Generation

### Karibib

- Land Servicing
- Residential Properties

### Katima Mulilo

- Kayuni Investments (Pty) Ltd - Municipal and Bulk Infrastructure

### Mariental

- Land Servicing and Housing Development

### Keetmanshoop

- Solar Rooftop Power Generation
- Ongoshi
- Momentous Solar PV Plant
- Krönlein Affordable Housing

### Omaruru

- 20MW Solar PV

### Rosh Pinah

- 5MW Solar PV

### Ohangwena

- Textbook Distribution

### Okahandja

- Green Crisp Farming
- 5 MW Osona PV Plant (BDI)
- Tura Hills
- Okahandja Zone 2, Extension 6
- Residential Property
- Prolonganda Residential Property
- Osona Residential Property
- River Thorn Village
- Eureka

### Omuthiya

- Land Servicing
- Residential Development

### Ondangwa

- Gwashambwa Shopping Mall
- Ondangwa Town Council Land Servicing

### Ongwediva

- Ongwediva MediPark
- Morning Side Village
- Ongwediva

## GIPF TOTAL CAPITAL INVESTMENT PER REGION



### Rundu

- Rundu Spar
- Kaisosi Land Servicing
- Mashare Berries
- Mashare Irrigation

### Otavi

- Ohorongo: Solar PV Plant
- Commercial Properties & Industrial Park
- PPH Otavi Land Servicing
- Otavi Extension 4 Township Development

### Otiwarongo

- City Gardens Otiwarongo
- Otiwarongo Town Square Mall
- Orwerotveni Ext 12 & 13
- FubuPharma
- Namibia Green Gold Processing
- Otiwarongo Solar PV Plant

### Outapi

- Outapi Town Council Land Servicing

### Rehoboth

- Rehoboth Shopping Centre
- Solar Rooftop Power Generation

### Witvlei

- Witvlei Meat

### Swakopmund

- Residential Properties
- Tamariskia Extension 3
- Mondesa Heights - Affordable Housing

### Nkurenkuru

- Extension 2 Affordable Housing

### Tsumeb

- Residential Properties
- Tsumeb Land Servicing
- Okatope & Tandii 2X5 NCF Energy Solar PV

### Windhoek

- Riverport Apartments
- Hosea Kutako Apartments
- 51 on Lazarett Windhoek
- Power & Pumps
- Ballot Street Development
- Berseba Views Residential Properties
- Eagle View Residential Properties
- @The Corner
- Agri - Grow Namibia
- Amazing Kids Private School
- Thorn Valley - Municipal Services and Bulk Infrastructure
- Champac Investments - Municipal and Bulk Infrastructure
- Rosewood Academy, formerly Welwitschia Private School
- NAMBOB - formerly AVBOB
- Otjomuise Community Lifestyle Estate - Affordable Housing

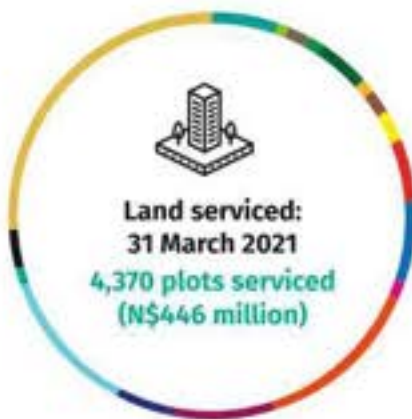
- Khomasdal ERF 1470 Affordable Housing
- Elso manufacturer
- EcoValves, EcoTech
- Heat Exchange
- Dore Pharmaceutical
- VTS
- Namibia Payment Solution
- Innervations
- Black Gold Engineering
- TransKahari Group
- Swanib Cables
- Namibia Plastics
- Khomas Solar Savers

### Walvis Bay

- Sun Valley Residential Property
- Kuisebmond Extension 8 Land Servicing
- Nkwakomo - Kuisebmond Affordable Housing
- Pelican Bay - Narraville Affordable Housing
- WinSalt - Salt Lick Animal Feed Manufacturer
- Panel to Panel - Insulated Panels and IBR Roofing Manufacturer
- Erongo Medical Group
- SpaceCare

### Countrywide

- Namibia Procurement Fund
- Mobile Payment Solutions
- Renewable Energy Fund
- Individual Home Loans
- General Private Equity & Venture Capital (Planned)
- Infrastructure Projects (Planned)



Windhoek, 1062  
Walvis Bay, 130  
Tsumeb, 58  
Swakopmund, 472  
Outapi, 164  
Otjiwarongo, 332  
Otavi, 315  
Osona, 545  
Ongwediva, 52  
Ondangwa, 270

Karibib, 48  
Eenhana, 75  
Arandis, 33  
Katima Mulilo, 221  
Omuthiya, 197  
Okahandja, 101  
Nkurenkuru, 81  
Mariental, 44  
Keetmanshoop, 170

Arandis, 33  
Windhoek, 1599  
Otjiwarongo, 114  
Ongwediva, 52  
Omuthiya, 50  
Swakopmund, 12  
Okahandja, 129  
Rundu, 20

Otavi, 86  
Keetmanshoop, 44  
Nkurenkuru, 41  
Mariental, 44  
Osona village, 545  
Eenhana, 101  
Tsumeb, 100

#### Delivering societal value through our investment in unlisted sectors

In line with Regulation 13 of the Namibian Pension Funds Act, the GIPF developed an Unlisted Investment Policy that seeks both to mitigate risk by diversifying our investment portfolio, as well as driving broader value creation in the Namibian economy by providing development capital to non-listed sectors with high growth potential. Through our investment in unlisted sectors, funds are channelled into the economy by means of engaging intermediaries (fund managers) with the necessary skills (in areas such as private equity, venture capital, debt and infrastructure financing) to ensure that the Fund's resources are properly and responsibly invested. In the 2020 financial year, the Fund invested N\$373 million compared to N\$535 million the previous financial year. These funds are part of capital commitments made in the 2016 and 2017 financial year ends, of which the Fund Managers are still eligible to make new investments.

Over the past eight years our cumulative investment of more than N\$3.9 billion (in the areas of property, private equity, debt and infrastructure) has made a material positive contribution to socio-economic development in Namibia. Through these investments we have:

- Facilitated the growth and development of emerging entrepreneurs and SMEs.
- Provided funding for infrastructural services in the renewable energy sector.
- Invested in affordable housing and land services projects.
- Financed the mortgage facility for GIPF members.
- Invested in health care facilities.
- Invested in manufacturing, transport and logistic facilities.
- Supported bulk infrastructure for municipal services.
- Invested in job-creating import substitution projects in the agricultural sector.

Individually and collectively these investments in the unlisted sector are making a material positive contribution to socio-economic development and environmental stewardship in Namibia, while enhancing the Fund's ability to maintain strong commercial returns.



# Eos

## CAPITAL

YOUR PARTNER IN A NEW DAWN OF GROWTH

### EOS CAPITAL

Eos meaning a "new dawn" in ancient Greek was founded in 2015 and is 100% Namibian owned. Eos is a leading Namibian Private Equity firm with a 6-year track record supported by a strong team of experienced professionals. Eos' objective is to contribute to the growth of the Namibian economy and to provide attractive returns to investors.



**NICOLE MASKE**  
Managing Partner



**EKKEHARD FRIEDRICH**  
Partner



**DAVID NGHIMWENAVALI**  
Analyst



**ETUNA HANGO**  
Analyst



**SHETU SHIPENA**  
Senior Associate



**ELI GENTLE**  
Associate Principal



**FREDERICO VAN WYK**  
Senior Associate



**MATEUS KAKUNYA**  
Accountant



**ETIENNE HOFMEYR**  
Finance Manager



**EMMARENTIA IRION**  
Office Manager



**BILHA SHIKWA**  
Intern

### EOS CURRENTLY MANAGES 3 FUNDS WITH A COMBINED VALUE OF N\$ 1 BILLION (U\$70 MILLION)



**Year: 2015**

**Fund size: N\$461m (U\$35m)**

Generalist private equity fund with a broad mandate for Namibia investments.



**Year: 2020**

**Fund size: N\$535m (U\$37m)**

**Target size: N\$1.5bn (U\$110m)**

NIDIF will build a diversified portfolio of infrastructure assets which are inflation-resilient, stable and high quality to provide income to investors over the long term.



**Year: 2021**

**Fund size: N\$100m (U\$10m)**

**Target size: N\$1bn (U\$70m)**

The Euphrates fund is the first private equity fund dedicated to the agri sector in Namibia, with a mission to bring about a renaissance in Namibian agriculture by providing catalytic financing for growth investments into climate-adopted, technology and expertise driven projects across the agri value chain.



## EUPHRATES FUND OVERVIEW

The Euphrates Agri Fund is the first private equity fund dedicated to the agri sector in Namibia. The Fund is managed by Eos Capital with an impressive 6-year track record, strong governance, ethics, operations and market reputation.



### STRATEGY

Make growth investments in climate-adapted, expertise- and technology-driven projects across the agri value chain, delivering attractive returns by bringing together capital, expertise and technology, which will:

- Reduce carbon footprint of food production by prioritising investments that are environmentally friendly
- Increase exports of agricultural products internationally
- Support creation of add value in Namibia to deliver high quality, differentiated products

## FUND MISSION

To stimulate the agriculture sector through growth investments in climate adapted, and expertise- and technology-driven projects across the value chain, which will

- Reduce **carbon footprint** of food production by prioritising investments that are environmentally friendly
- Increase **exports** to external markets and substitute imports
- Support **creation of added value** in Namibia to deliver high quality, differentiated products
- Deliver **social impact** to Namibian economy
- Provide **medium returns** to fund shareholders

## WHY INVEST IN NAMIBIAN AGRICULTURE?

Namibian agriculture is not only a smart financial investment – it is also a responsible one, with the ESG strategy of the fund ensuring focus on investments into sustainable, climate-adapted Agri businesses that promote the greening of the economy.

As the first Namibian agri fund, Euphrates will provide much-needed capital to catalyse growth in the sector. It is well documented that growth in the agri sector results in job creation, reduction of inequality and economic growth.

To increase agriculture production, parts of the country that are currently part-desert will be turned into productive land. The fund will also ensure that jobs created have a focus on gender equality and decent pay.

The positive impacts from these investments will in turn lead to direct positive gains in 8 of the UN Sustainable Development goals.



## SECTOR FOCUS



**Commercial agriculture and horticulture** (e.g., tomatoes, potatoes, peppers, grapes & dates)



**Agro-processing** (fish/meat)



**Agriculture retail, distribution and logistics**



**Agricultural inputs and equipment**



**Agriculture services**

**LIFE STAGE OF INVESTMENTS:** brownfield and greenfield

**INVESTMENT INSTRUMENTS:** equity and quasi-equity

**FUND TERM:** 10 years +2

**TARGET IRR:** 18%+ per annum

## WHY EOS - THE IDEAL PARTNER FOR YOUR NAMIBIAN AGRICULTURE INVESTMENT

- **MARKET KNOWLEDGE:** Our team knows the market and what works. We make projects happen
- **NETWORK:** We are well-connected to local public and private sectors through our Boards and own networks, while our international partner networks brings expertise, co-investors and other resources
- **TRACK RECORD:** We have a track record of success (fundraising, deployment, value creation) and are a highly respected local player
- **ETHICS:** We operate according to the highest professional and corporate governance standards, with rigorous oversight of all our funds
- **ESG:** A strategy that underlines all our investment decisions and permeates the way we work, including empowerment of women and previously disadvantaged communities through ownership, leadership and employment



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**CORPORATE AND INVESTMENT BANKING**

# RMB NAMIBIA

## THE VALUE OF PARTNERSHIPS POST-COVID-19

In pursuit of the revival of economies following the devastation brought about by regulations imposed to curb the further spread of the Covid-19 pandemic, collaboration through partnerships is critical.

As leaders in the financial services' sector, banks play a strategic role in enhancing partnerships – both within the country and between member states on the African continent and the world at large.

A recommitment to solid cooperation will reignite and drive economic growth, ultimately ensuring shared value and prosperity for all Namibians.

In order for the country's economy to recover in a sustainable manner given the continued challenges, businesses in general and banks in particular should align themselves along strategic partnerships, involving not only financial institutions but the government, the private sector and the broader community, to enhance economic growth and prosperity.

It is clear that the economy is in dire need of renewed stimuli and vigour. It certainly cannot continue to be business as usual and banks need to be at the forefront of innovative solutions to drive economic recovery and growth.

RMB, a leader in the banking industry, has always taken and increasingly takes partnerships and collaboration seriously. We remain committed to devise innovative strategies on how banks on the African continent and in the global market can streamline and enhance cooperation through innovative best practices.

This tried and tested approach continues to pave the way for sustainable funding of the domestic as well as the continental economy.

### FINDING THE COVID-19 SILVER LINING

Notwithstanding the economic hardship brought about by Covid-19 and the regulations to suppress its further spread, the pandemic is presenting us with major opportunities to re-strategise and explore new possibilities for economic growth and development.

As African countries started trading under the African Continental Free Trade Area (AfCFTA) on 1 January 2021 following months of delays due to the pandemic, inclusive and sustainable development across the continent is becoming more likely.

Trade, especially the smooth facilitation thereof, plays a critical role in emerging markets.

Through AfCFTA, impediments are expected to be alleviated or removed to facilitate and escalate trade between African countries, which in turn is expected to enhance shared value and growth for all.

In addition to global trade opportunities, Covid-19 has also introduced a huge opportunity for Africa to transform financial services, bringing about massive, impactful digitisation of the sector.

The responsibility to redefine economies post-pandemic gives banking institutions the opportunity to continue investing in digital solutions which not only save the client money and enhance efficiency, but they also promote greater financial inclusion.

Covid-19 forced many unbanked or digitally challenged consumers to explore digital options and solutions as well as empowered the vulnerable to bank online.

Countries such as Nigeria, Ghana, Kenya, Tanzania, Burundi and Mozambique all boast high

digital adoption levels that continue to grow. Wherever each African country finds itself on its digitisation journey, banks have the responsibility to serve each territory with innovative online solutions.

Furthermore, banks are geared to enhance the skills of their employees to be fit for the future whilst empowering the Namibian graduates and workforce in general to overcome the challenges of digitisation and the anxiety brought about by the pandemic.

### REBUILDING FRAYED ECONOMIES THROUGH INFRASTRUCTURE DEVELOPMENT – THE ROLE OF THE BANK

Banks operating in Africa can contribute to rebuilding economies by listening carefully to the markets and devising truly African solutions.

Development finance institution (DFI) financing has been explored by both governments and companies in several countries as a good source for low- and middle-income countries, such as Namibia, where the commercial, political or regulatory risks might at times be too high for private capital investment. Infrastructure development remains key in assisting to rebuild the economy, thereby creating jobs and creating a money flow within the country.

However, investments will have a positive developmental impact for private businesses in particular and the economy as a whole.

Commercial banks can take the lead in assisting economies by building mechanisms that develop debt capital markets in Africa.

For example, RMB's partnership with African Development Bank (AfDB) and CDC has enabled us to mitigate risk and assist African countries and companies with

trade financing for both the SME sector as well as infrastructure development.

RMB has taken the lead in fulfilling the derisking role for African SMEs that may not fit an acceptable risk profile in traditional financing models.

### SUPPORTING SUSTAINABILITY BY MEANS OF INFRASTRUCTURE DEVELOPMENT

Partnering with a development financier, RMB can follow its mandate to invest responsibly and enrich emerging economies. The deals facilitated by RMB relate directly to infrastructural or commodities-based development and create much-needed employment in local economies and communities. For example, RMB has assisted businesses across Sub-Saharan Africa with import of capital goods to help with the development of infrastructure, medicine and food.

At RMB's inception, our founders placed an emphasis on trust and endearing partnerships. This age-old concept stood us well over the years and continues to evolve alongside the current economic context. It is up to us, our banking peers and our network of relationships.

We will not rest, we take our role as economic partners seriously, and must consistently interrogate what that means in the African economies in which we operate.

*By Philip Chapman, RMB Namibia CEO*



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OLD MUTUAL



Tassius Chigariro, Group CEO, Old Mutual Namibia

## OLD MUTUAL: A CERTAIN FRIEND IN UNCERTAIN TIMES

'WHERE THE REAL BOSS REMAINS THE CUSTOMER'

At the centre of a business that has been operating in the financial services industry in Namibia for 101 years in 2021, Old Mutual's brand new Group CEO, Tassius Chigariro, ascribes customer centricity as the key to its business success. "This organization is what it is because of its close to 400 000 customers who walk in and out of our branches across Namibia," he says.



DO GREAT THINGS EVERY DAY



Old Mutual Namibia forms part of a Pan-African group of companies with operations in 14 countries on the African continent with its Old Mutual Limited's primary share listing on the Johannesburg Stock Exchange, standard listing on the London Stock Exchange and secondary listings on the Malawi, Namibian and Zimbabwe Stock Exchanges.

Reflecting on the role of this leading organisation in the financial services' industry and its resilience spanning over more than a century, Chigariro says: "Firstly, I am proud to be an African, because of the people with whom I share this continent with. As Africans, we are diverse very social and we choose to see the best side of people every time. "How many businesses do you know that have been in existence of over 100 years on this continent? The needs of our customers have changed over the last 100 years and we have not only successfully navigated that each time, but we have remained relevant and we are growing stronger. We therefore remain determined to win on the African continent, whilst supporting Africa in its greatness, Chigariro added.

Chigariro joined the Old Mutual Namibia group on 1 January 2021 and has hit the ground running. According to him, a customer has every right to – "with their hands in their pocket or on their hips" – call themselves the boss and demand the services due to them when they walk into any of its branches. "We will be on that mission for the next many years."

Chigariro says Old Mutual has a huge internal and external ecosystem that they are immensely proud of. "Old Mutual runs a stable business in each of these countries, well capitalised and ready to support the nation and the communities."

### THE VALUE OF PARTNERSHIPS

They are acutely aware of the value that partnerships hold;

he says. "In my (native) language there is a saying that goes: 'a single finger cannot crush an ant.' This organisation knows by itself it will not go as far as it wants to. It needs other partners and friends, and we are always in search of new partners."

Chigariro says notwithstanding the prevailing uncertainty across the globe, Old Mutual has proven to be a certain friend in uncertain times – a century-old virtue they up to today continue to live by.

He acknowledges that in light of the impact of the Covid-19 pandemic and the regulations enforced to curb its further spread across the globe, 2020 caught everyone by surprise.

This has however not shaken the foundation of the organisation that he leads. "Old Mutual has been in existence for 100 years in 2020. We might not have seen 2020 coming, but we were ready – we run a resilient business. We have enough capital on the side; we have a good customer base; we continue to learn to innovate.

"So, yes, 2020 was a surprise, but we're one of the businesses that can stand up and say we are adaptable and hence we managed to pull through."

Many large businesses have not survived, because they were unable to adapt, he says. "Businesses must learn to adapt. If they cannot adapt, they will not exist for the future. We have seen some great giants fall by the wayside because they failed to adapt."

### STAYING IN TOUCH

As soon as the pandemic had hit the countries in which Old Mutual operates, their main priority initially was to stay in touch with customers and to continue paying out death and pension benefits, Chigariro says.



The commitment ensured that customer services were not interrupted.

Another crucial feature of Old Mutual is the impact it has on the communities in which it operates. "If Old Mutual did not touch communities, it would not have touched me. I am a product of Old Mutual touching communities and I am very proud of the role that Old Mutual plays within communities."

Sharing his personal story, Chigariro says the organisation identified him at a tender age as part of their bursary scheme and brought him to where he is today. "It found me with nothing; from humble beginnings to being a Group CEO, and I want to see more young people being uplifted by Old Mutual."

In line with that purpose, the group in 2020 donated N\$5 million towards the Covid-19 relief initiatives in Namibia. This contribution has significantly contributed to the fight against the pandemic in the country.

"We continue to work closely with the Ministry of Health and Social Services and other private sector partners to promote and help facilitate a smooth and effective roll-out of vaccines in Namibia. To this effect, Old Mutual has contributed N\$1 million towards the procurement of vaccines through the Vaccines for Hope coalition, an alliance of more than 50 private sector partners and individuals who are coordinating support towards the procurement and administration of COVID-19 vaccine in our country. Additionally, through the Old Mutual launched public awareness campaign, #Ons is saam which means 'we are in it

together', we aim at creating awareness and inspire collective action to mitigate, minimise and manage Covid-19 and its effects.

Annually, the organisation, through the Old Mutual Foundation, ploughs back a total of 1% of its after-tax profits into the community, the Group CEO says.

## LESSONS LEARNED

Despite its challenges, 2020 has also provided several valuable lessons, the Group CEO says. "It is no longer just about the profits of an organisation. It has removed hierarchies in organisations and brought it to be about lives and livelihoods."

Chigariro also places a high premium on the wellbeing of employees. "For me, the work we are doing today is critical for the sustainability of this organisation and for our customers to continue walking to us and enjoying doing business with Old Mutual, it means they are coming here to meet my colleagues, the employees of Old Mutual. So, what is the workplace experience that our employees have, because that is what they will pass on to our customers?"

As a result, a healthy workplace culture is critical, he says. "We are going to build a culture that allows us to challenge each other openly; that allows us to debate things openly. Nothing should go unchallenged so that when we are out there, we are free to serve our customers, allowing them to continue to walk back to this great organisation."

# NAMIBIA SAVINGS & INVESTMENT ASSOCIATION

## WHO WE ARE

Namibia Savings & Investment Association (NaSIA) represents the majority of the country's asset managers, Collective Investment Scheme (CIS) management companies, Linked Investment Service Providers (LISPs) and life insurance companies.

NaSIA was formed in 2017 by members of the Association for Unit Trusts in Namibia (AUTN), the Investment Managers Association of Namibia (IMAN) and the Life Assurers Association of Namibia (LAAN). These associations disbanded and their assets and activities were transferred to NaSIA.

NaSIA's members are considered the custodian of the bulk of the nation's savings and investments (i.e. the non-banking sector) and are among the country's biggest contributors to the national Gross Domestic Product (GDP).

NaSIA enables the non-banking sector to speak with one voice and represents the unified goal of ensuring that the Namibian savings and investment industry remains relevant and sustainable into the future in the interest of not only of NaSIA and its members, but also the country and its citizens.

NaSIA is incorporated as a not-for-profit company and is empowered by a mandate from an industry that is considered a formidable partner

around government's negotiation table where we proactively engage on policy, regulatory matters, and issues of common concern.

## OUR VISION AND MISSION

**Vision:** To ensure that the savings and investment industry remains relevant and sustainable in the interest of Namibia

**Mission:** To facilitate and enable the industry to speak with one voice on matters of policy and regulation affecting the savings and investment industry

NaSIA further aims to promote a culture of savings and investment in Namibia by":

- Building a transformed, vibrant, and globally competitive financial sector;
- Actively participating in education, transformation and social development;
- Encouraging Namibians to save.
- Promoting transparency and disclosure.
- Focussing on the consumer.
- Encouraging ethical and equitable behaviour.
- Collaborating with Government to:
  - Achieve level playing fields and healthy competition.
  - Engage on policy and regulatory issues.

## OUR TEAM



**Chief Executive Officer**  
Jason Hailonga



**Finance and Operations Manager**  
Victoria Kamati



**Senior Policy Analyst**  
Meameno Johannes



**Policy Analyst**  
Ria Grobler



**Policy Analyst**  
Godfrey Haixuna



**Personal Assistant/Office Administrator**  
Moira Fielding

**NaSIA**

Namibia Savings & Investment Association

**NAMIBIA SAVINGS & INVESTMENT ASSOCIATION**

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## STANDARD BANK PARTNERS WITH MIT ON INNOVATIVE HOUSING AND FOOD PROJECT IN NAMIBIA



### BRIEFLY EXPLAIN WHAT BIOHAB IS ABOUT?

Standard Bank Group, the Massachusetts Institute of Technology's (MIT's) Center for Bits and Atoms, and US-based architecture firm Redhouse Studio have partnered on an innovative social upliftment project in Namibia that uses fungal material from mushrooms to develop housing and food products.

### WHAT DOES THE BIOHAB PARTNERSHIP AIM TO ACHIEVE?

The partnership is aimed at creating a sustainable economic and social ecosystem in Namibia, the BioHab initiative uses mycelium – essentially the root system that produces mushrooms – to literally grow housing as well as food products for consumption or to generate income. It will also assist in

efforts to curb bush encroachment, which negatively affects the agricultural sector.

### WHAT ARE THE KEY ACTIVITIES AND WHERE IS IT SITUATED?

With an experimental site on the outskirts of Windhoek already in place, BioHab is leveraging methods pioneered by architect Chris Maurer for NASA's Innovative Advanced Concepts programme, aimed at creating a habitat on Mars.

These methods require very little water and no additional nutrients, with the mycelium thriving on the substrate of encroaching bush. People who live in the BioHAB will be able to harvest mushrooms and fabricate a versatile mycelium-based, carbon-negative construction material.





#### WHAT IS THE LONG TERM PLAN FOR THE BIOHAB?

Once complete, BioHAB will also function as a training facility for MIT's Label Free Research Group in the Center for Bits and Atoms, and for the international network of FabLabs. It will be open to Namibians seeking to learn new skills.

#### HOW DOES THIS RELATE TO THE BUY-A-BRICK INITIATIVE?

The 'Mushroom House' project is an extension of Standard Bank's corporate social responsibility programme aimed at tackling homelessness.

It is being supported by the bank's 'Buy-A-Brick' initiative, which aims to assist 500,000 no-to-low-income Namibians living in informal settlements. Work on BioHAB started in May

2019, shortly after Standard Bank Group became a sponsor of the MIT Center for Bits and Atoms. With an initial focus on food production, the BioHAB site was completed in 2020 and participants are ramping up their production of mushrooms for food.

The construction of the first habitable mycelium structure was expected to be completed by August 2021. The main structure will be made from waste from mushroom cultivation.

#### For more information, please contact:

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# FISHING

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*Namibia ranks amongst the top marine fishing countries in Africa, a position it owes to the nutrient-rich and highly productive water of the Benguela current off the Namibian coast. It is one of the richest marine ecosystems in the world and support some 20 commercially important fish and crustacean species.*

*Marine fishing is the most important foreign exchange earner for Namibia after mining.*



**T**otal Allowable Catches (TACs) for seven species are determined on the basis of scientific evaluation of fisheries resources and annual quotas for five marine fish, and two crustacean species are allocated to fishing rights holders. These quotas are determined annually by the Fisheries and Marine Resources Ministry based on the advice of the Marine Resources Advisory Council.

The Value Addition Criterion announced in 2009 to promote local fish processing and value addition has resulted in investments amounting to hundreds of millions of Namibia dollars in onshore processing facilities. A target of 70% value addition for horse mackerel has been set in the Fifth National Development Plan (NDP5).

Situated at the centre of Namibia's fishing grounds, Walvis Bay is the hub of the fishing industry and accounts for close to 90% of the landings. Hake is the most important fisheries resource in terms of value and export earnings. The TAC for the hake fishing season, which stretches from 1 November to 30 September the following year, was increased from 154 000 mt for the 2019/2020 season to 160 000 mt for the 2020/2021 season. Spain is the main export market for sea frozen hake products. A variety of value-added hake products is exported to Germany, Italy, France, the United States and Australia.

Horse mackerel, an affordable high-protein fish, is the most important species by volume and accounts for nearly two-thirds of total annual catches. The season stretches from 1 January to 31 December. It is exported in a variety of value-added projects to several African countries.

Other important species include monk fish, kingklip and sole. Angel fish, John Dory, reds and jacobever are caught as by-catches and are sold as frozen whole fish or processed into various products for the local and export markets. Kob, West Coast steenbras and snoek are the main target species of the commercial line boat fisheries.

The three-year moratorium on pilchard catches expired at the end of 2020. No quota has been announced as the Fisheries and Marine Resources Ministry is awaiting a report on the recovery of pilchard and sardine stocks to determine whether fishing can resume. Fishing of orange roughy, a high-value deep-sea fish, remains suspended following the collapse of orange roughy stocks.

“

*Situated at the centre of Namibia's fishing grounds, Walvis Bay is the hub of the fishing industry and accounts for close to 90% of the landings.*



Lüderitz is the centre of the once-lucrative rock lobster industry which has seen its quotas slashed from 350 mt in 2017 to 180 mt in 2020 and 2021. The decrease has been attributed to past over-exploitation and adverse marine environmental conditions. Close to 95% of the catch is exported to Japan as whole cooked, whole raw frozen, live, or frozen tails.

The southern harbour town is also the centre of the large pelagic fisheries which has seen a dramatic downturn in catches since 2011. Quotas for the main target species (longfin and large-eye tuna, as well as swordfish) are set by the International Commission for the Conservation of Atlantic Tunas (ICCAT).

## MARICULTURE

The nutrient-rich and pollution-free water washing the Namibian coast and sheltered lagoons has created ideal conditions for mariculture. Although mariculture has expanded considerably over the past two decades there is considerable scope for further expansion. This fishery is dominated by oyster cultivation at Walvis Bay, Swakopmund and Lüderitz. Namibian oysters are considered among the best in the world. South Africa and South East Asia are the main export markets. Black mussels are cultured at the Walvis Bay lagoon.

Experimental trials at Namibia's first abalone farm at Lüderitz date back to 2004. Hangana Seafoods, a subsidiary of the Ohlthaver & List Group acquired the company in 2016 and inaugurated the Hangana Abalone Farm, which has a capacity of 300 metric tonnes a year in September 2018. The main export markets in South East Asia includes Japan, Thailand, South Korea and Singapore.

The collection and processing of washed-up red seaweed and the cultivation and harvesting of kelp are other sub-sectors based at Lüderitz.

## FISHING RIGHTS HOLDERS ANNOUNCED

The uncertainty among fishing companies following the delay in the announcement of the successful applicants for fishing rights was finally set aside when the outcome of the allocation process was announced at the end of March 2021 – 20 months after the closing date. The delay, which was initially attributed to the large number of applications that were received, was further extended by the arrest of former Fisheries Minister Bernard Esau and several accomplices on numerous charges, including bribery.

Fisheries and Marine Resources Minister Albert Kawana said 213 of the close to 300 successful applicants were new rights holders, while fishing rights were reissued to 85 of the 125 companies operating in Namibia for more than 20 years.

## FISHING-QUOTA AUCTION

Expectations of raising over N\$627 million from the auctioning of the government's quotas allocated to the National Fish Corporation (Fishcor) to fund the shortfall in medical supplies to combat the Covid-19 pandemic were dashed when the auction only generated only N\$8.5 million.

Only 100 tonnes of the 11 000 tonnes hake on auction was sold and 1 517 tonnes of the 72 000 tonnes of horse mackerel. The monk fish fared better and 300 tonnes of the 392 tonnes that were up for auction was sold.

The disappointing outcome of the auction has variously been attributed to the allocated timelines for payment and the harvesting of quotas within what remained of the fishing season being too short, while most new-entry bidders did not have vessels.

## 2021 INDUSTRY PROJECTION

The Bank of Namibia projects that the fishing and fish processing on board sub-sector will record growth of 2.8% in 2021 and 3.6% in 2022, following negative growth of 10.5% in 2020. This positive outlook is based on the expectation of improved performance of fish processing on board.

## FISHING AT A GLANCE

- Namibia's Exclusive Economic Zone extends for 200 nautical miles offshore.
- There are 20 commercially important marine species.
- Hake is the most important species in terms of value and export earnings.
- Horse mackerel is the most important species in terms of volume.
- The Namibian Islands' Marine Protected Area (NIMPA) stretches for 400 km along the southern coastline and incorporates ten small islands and eight rocks.

## VITAL CONTACTS

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### Fishery Observer Agency

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### Namibia Fish Consumption Promotion Trust

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### NAMFI - Namibia Maritime & Fisheries Institute

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# HANGANA

## WHO WE ARE

**Our Purpose** – "Creating a Future, Enhancing Life."

**Our Vision** – "Sustainably delivering healthy aquatic offerings to global markets through continuous innovation."

**Hangana Seafood (Pty) Ltd** is a 100% Namibian-owned Hake Processing Company and a subsidiary of the Ohlthaver & List (O&L) Group. The company secures the employment of its 1,451 employees and contributes to the vision O&L Group by delivering sustainable and healthy, aquatic offerings to global markets through continuous innovation.

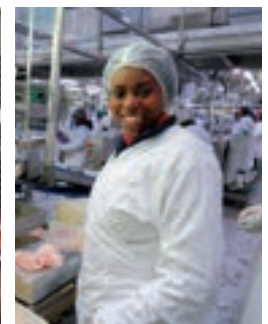
Our focus is on the primary value addition to Hake. Our extensive range of products includes natural cuts such as skin-on fillets, loins and steaks, skinless IQF portions and skinless moulded portions packed for retail and foodservice markets.

We are committed to supplying products that comply with the highest food safety standards, legality and quality. Hangana has MSC CoC as a processing facility that allows supplying of MSC final products. We have implemented an Integrated Quality Management system comprising BRC Global Standard for Food Safety and HACCP 10330.

We proudly own six wet-fish trawlers with a catching capacity of 16,500mt of H&G annually (21,000 quota tons). All six vessels are fully operational with all necessary DMA licenses and safety surveys in place. The company strictly adheres to all legal and environmental policies.

**As part of the company's diversification strategy, the following divisions also form part of the company:**

**Hangana Abalone**, the only land-based Abalone Farm in Lüderitz, currently has 80 tons with a potential of reaching 300 tons in 2025.



**Hangana Factory Fish Shop** offers various products from our vessels and a range of pickled (rollmops, curry fish, and other) and smoked (angel, mackerel, snoek, and other) products developed in-house.

**FisherBank**, a loved Fish and Chips Take Away located in town prepares the freshest cooked Hake and Calamari to the local community at affordable prices.

**Hangana Services**, a division of Hangana Seafood, also offers launching and berthing services and storage facilities.

Our people are our most important asset and an essential resource, and therefore we are committed to create a positive, caring environment for all to thrive and enjoy.



# HANGANA

PURE • NAMIBIAN • PASSION

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# GENDEV FISHING GROUP

DELIVERING HIGH QUALITY FISH PRODUCTS WHILE PROTECTING THE ENVIRONMENT

Gendev Fishing Group (Pty) Ltd was founded in the 1950s and is a full service, land-based fishing and processing enterprise which operates an EU and HACCP certified processing factory situated on the seafront in Walvis Bay.

The facility is dedicated to the land processing of Hake and Horse Mackerel (*Trachurus capensis*), discharged at its factory in "wet" (RSW) condition by three modern wet fish mid-water trawlers namely MV "Krossfjord", "Zephyr" and "Liper". Additionally, Gendev Group provides a variety of contract processing and other shore services at market rates to third parties to ensure that its factory capacity is utilised optimally and to create consistent employment for their employees.

In 2014, after a period of infrastructure rebuilding, Gendev opened the first land-based Horse Mackerel factory in Namibia. The company is fully committed to broaden the participation of Namibians in the Namibian fishing industry. With an experienced and dynamic management team the company

employs more than 740 people in its operations at sea and on shore.

Today Gendev is a proudly 72% Namibian owned company. Shareholders include Gendev Fishing Resources (Pty) Ltd; Guinas Investment (Pty) Ltd; Dun-Al Fishing (Pty) Ltd; Comoposato Investments (Pty) Ltd; Vernier Investments (Pty) Ltd and Eco Fish Processors (Pty) Ltd.

## DISTRIBUTION

Currently the Gendev Group supplies customers in Namibia, South Africa, Mozambique, Zimbabwe, Zambia, Angola and the Congo. The main product harvested and produced is Horse Mackerel which is a relatively low value and high-volume fish resource that is marketed to West Africa and Southern Africa as a source of affordable protein.

Gendev is the market leader in IQF Horse Mackerel 1 kg packs and currently has two brands namely Gendev Brand (exclusively for Shoprite and Usave) and Namibia Fish Brand (which is supplied to various other retailers).

Other value-added products include Omega fish polonies and spreads.

Shore processing allows the company to innovate with new products and seek to increase the value of the resource. Gendev Fishing Group (Pty) Ltd. is committed to social responsibility and very conscious of the significant socioeconomic and educational challenges facing Namibian society. The company has undertaken a number of development initiatives with focus on the underprivileged members of our society.

## GENDEV FISHING GROUP

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# HEALTH CARE

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*The Ministry of Health is responsible for the provision of public health care which is based on the principle of primary health care. It is also responsible for the regulation of health-care services and professions and medical and health-care practitioners are required to register with statutory bodies to ensure professional conduct and service. Namibia also has a vibrant private health-care sector.*

**T**he health sector has been one of the government's top priorities since independence and continues to be one of the sectors that receive the largest slice of the annual budget. The Ministry of Health and Social Services was allocated N\$8,1 billion for the 2021/2022 financial year, representing 13,6% of total non-interest expenditure. The budget allocation will be used for the continued provision of health services in the country, as well as to support the government's response to Covid-19. This includes the vaccination roll-out plan and acquisition of pharmaceuticals.

## SHRINKING HEALTH DEVELOPMENT BUDGET

Concern has been expressed about the development budget for health which has declined for four consecutive years – from N\$485 million in the 2015/2016 financial year to N\$187 million in the 2019/2020 financial year. As a result there has been no progress with several capital projects, including the construction of a district hospital at Ondangwa and the national health public laboratory at Okahandja. On the positive side, development budget expenditure for 2020/2021 was projected to increase to N\$238 million, N\$361 million in 2021/2022 and N\$524 million in 2022/2023.

## PUBLIC HEALTH SECTOR

Close to 80% of the population is reliant on the public health system which requires Namibian patients to pay nominal fees, while certain categories of patients are treated free of charge. Foreigners making use of public health facilities pay considerably higher fees. Public health care facilities are provided at 27 hospitals, 37 health centres and some 290 clinics and mobile clinics countrywide.

Several general public health and social services priorities were identified in the



ministry's National Health Policy Framework which ended in 2020, among them:

- HIV/AIDS
- sexually transmitted diseases (STIs)
- maternal, neonatal and child health
- adolescent health and school health
- nutrition
- endemic diseases

## PRIVATE HEALTH-CARE SECTOR

Health care of an international standard in various fields, including specialised fields is provided by the private health-care sector for patients who are members of medical aid schemes.

In the absence of a national health insurance fund, less than 20% of the country's population is covered by medical aid schemes. Private medical aid funds are regulated in terms of the Medical Aid Funds Act of 1995 and are required to register with the Namibia Financial Institutions Supervisory Authority (NAMFISA).

The nine private medical-aid societies registered with the Namibia Financial Institutions Supervisory Authority had close to 202 000 beneficiaries in 2019. Hospitalisation, treatments and medicine accounted for 63% of health care expenditure.

## PSEMAS REFORMS

The Public Service Medical Aid Scheme (PSEMAS) provides cover to government employees and their dependants. Various measures have been implemented by the Finance Ministry to reform the scheme, which has been plagued by fraud, abuse, waste, mismanagement and false claims by some practitioners which has cost the government up to N\$900 million a year. An audit conducted during the 2019/2020 financial year found that there were nearly 37 000 'ghost' beneficiaries registered on the PSEMAS system, but who were not on the public service payroll system and were deregistered. It was also found that over 32 000 members were not contributing to the scheme but were enjoying full benefits.



## NAMIBIA'S COVID-19 RESPONSE

Namibia reported the country's first two confirmed Covid-19 cases on 13 March 2020 and a state of emergency came into effect for six months on 18 March. The government adopted five levels of restrictions to manage the pandemic – ranging from a full lockdown (Stage 1) to more moderate and gradually relaxed precautions under Stages 2, 3 and 4. Stage 5 envisages a 'new normal' with minimal or no restrictions.

After reaching a peak of new infections at the end of December 2020, the number of new infections decreased until around mid-May when there was a steep increase and surpassed the 1 000 mark on 11 June 2020. By mid-June 2021, the total number of confirmed cases stood at 64 205, while just over a thousand deaths were reported.

The government aims to have 20% of the population vaccinated. The vaccination campaign was rolled out on 19 March 2021, but has been hampered by a delay in the delivery of vaccines and a reluctance of people in some of the country's regions to be vaccinated. By mid-June, close to 15 000 people had been fully vaccinated, while nearly 88 000 people had received their first vaccination.



*The health sector has been one of the government's top priorities since independence and continues to be one of the sectors that receive the largest slice of the annual budget.*

## VITAL CONTACTS

### Catholic AIDS Action

P O Box 159, Windhoek  
Tel: +264 61 276 350  
info@caaa.org.na  
www.caa.org.na

### Drug Action Group

P O Box 20490, Windhoek  
Tel: +264 61 226 706  
www.localdrugaction.com

### Epilepsy Namibia

P O Box 11822, Klein Windhoek  
Cell: +264 81 322 6834  
nameb@epilepsynamibia.org  
www.epilepsynamibia.org

### Health Industry Forum Namibia

Tel: +264 61 375 090  
Cell: +264 81 124 6401  
www.hifn-namibia.com  
\*For medical associations, contact HIFN

### ICRC - International Committee of the Red Cross

P O Box 3970  
Harare, Zimbabwe  
Tel: +263 470 2440  
Harare.har@icrc.org  
www.icrc.org

### MAN - Medical Association of Namibia

P O Box 3369, Windhoek  
Tel: +264 61 22 4455  
man.office@iway.na  
www.man.com.na  
\*For medical associations, contact MAN

### NAMAF - Namibia Association of Medical Aid Funds

P O Box 11974, Windhoek  
Tel: +264 61 25 7211  
maggie@namaf.org.na  
www.namaf.org.na

### Namibia Network of Aids Services Organisations

P O Box 23281, Windhoek  
Tel: +264 61 261 122  
nanaso@nanaso.com

### Namibia Institute of Pathology (NIP)

P O Box 277, Windhoek  
Tel: + 264 61 295 4000  
info@nip.com.na  
www.nip.com.na

### Namibia Red Cross Society

P O Box 346, Windhoek  
Tel: +264 61 413 7501  
caneharakuta@redcross.org.na  
www.redcross.org.na

### WHO - World Health Organisation

P O Box 3444, Windhoek  
Tel: +264 61 25 5121  
afwcon@who.int  
www.afro.who.int



WINDHOEK  
EYE CENTRE



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For more information, contact us at:  
46 Feld Street, Ausspannplatz, Windhoek  
PO Box 6807, Ausspannplatz, Windhoek  
Tel: +264 61 226736 / +264 61 223 431  
[www.windhoekeyecentre.com.na](http://www.windhoekeyecentre.com.na)





At Ongwediva Medipark we have a vision to create a financially stable & sustainable business that delivers quality patient care & establish a centre of excellence in healthcare contributing towards the realization of Vision 2030 in Namibia.

## Our Services

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Cardiovascular Surgery  
Dentistry  
Dermatology  
Dietetics  
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General Surgery

Internal Medicine  
Kidney Transplant  
Neurosurgery  
Obstetrics and Gynaecology  
Occupational Therapy  
Otorhinolaryngology (ENT)  
Ophthalmology  
Orthopaedic Surgery  
Paediatric Services

Paediatric Cardiology  
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# RENAISSANCE HEALTH MEDICAL AID FUND

Renaissance Health Medical Aid Fund is an established and trusted medical aid scheme in Namibia. Whether you need a comprehensive product option of day-to-day benefits and in-hospital treatment, or whether you just want to be sure that you will be cared for in a private hospital if needed, RMA offers a wide range of medical aid benefit options to suit any healthcare requirements or budget.

RMA is a fund that focuses on member-centricity, because our members are our top priority, and we value excellent standards in customer service and medical aid products. That is why, during the global Covid-19 pandemic, RMA has gone above and beyond to support its members, offering unique benefits to cover for tests, treatment, and vaccines.

RMA strives to be an accessible, obtainable and approachable medical aid, and the first choice for every Namibian when it comes to health care. Plus, RMA offers unique features to its product offering, such as the Benefit Wallet and the Benefit Builder, to enhance your benefits and ensure that you get the most out of your medical aid. Our products and services are entirely tailored towards giving our members the best in medical care and services, because RMA truly operates under the ethos of "Your Health Comes First".



**RMA**  
Renaissance Health  
Medical Aid Fund

## RENAISSANCE HEALTH MEDICAL AID FUND

HEAD OFFICE - WINDHOEK

c/o Feld & Thorer St

P O Box 22927

Windhoek

+264 83 299 9000 / 9736

[www.rmanam.com](http://www.rmanam.com)



For more information SMS your name and TRADE to **999555** and we will call you back.



HEAD OFFICE  
c/o Feld & Thorer St  
P.O Box 22927  
Windhoek



# OSH-MED INTERNATIONAL

## YOUR NO.1 SERVICE & TRAINING PROVIDER IN NAMIBIA AND BEYOND

### ABOUT OSH-MED INTERNATIONAL

Since opening our doors in 2012, we became a leading service and training provider for Occupational Safety & Health (OSH) and Medicine in Namibia. We have widened our portfolio, service delivery and training offer. At OSH-Med International we care about the satisfaction of our clients and guarantee top of the line services and training solutions for government, industry, mines and the public.

We believe in exemplary service and dedication to the highest training Standards. This attention to detail is instrumental in providing training solutions to the industry, whether it is at the client's premises or hosting delegates in Namibia providing full logistical support for the duration of their stay and allowing delegates to focus entirely on their academic commitments.

Our service and training centres are located in Windhoek, Ongwediva and Walvis Bay. Our mobile training unit makes our services and training available in the whole of Namibia.

### SERVICE AND TRAINING SOLUTIONS

Our mission is to facilitate service and training relevant to the organisation. Programmes are tailored to our clients' requirements and needs. Our quality improvement measures, our total commitment to customer service, and our unwavering determination to match and exceed industry benchmarks allow us to excel in providing the best possible products to our customers.

### OUR MOTTO

Our motto of service, training and excellence is embedded in our culture and is the very cornerstone of our aim to create significance in the lives of the professionals we train. These professionals leave feeling accomplished and well equipped to ensure that their new-found knowledge and skills positively impact those that they come into contact with.

### OCCUPATIONAL SAFETY AND HEALTH

Every business has safety risks and presents various kinds of safety hazards to its employees. Occupational safety deals with all aspects of physical, mental and social health and safety in a workplace. It is the umbrella for a company's efforts to prevent injuries and hazards in all work environments.

### EMERGENCY AND MEDICAL CARE

The provision of timely treatment during life-threatening emergencies in the emergency medical service (EMS) and hospital set-up is our priority for the health systems in Africa. Good training plays a very important role in medical care for contributing to health improvements within societies.

### FIRST AID

The importance of first aid is hard to overestimate. The greatest benefit of first aid is that it allows those trained with the potentially life-saving ability to assist an injured or ill person during a variety of emergency situations till the ambulance arrives. A well-trained OSH-Med International First Aider can save a life.

### INDUSTRIAL FIRE FIGHTING

By establishing a fire prevention and preparedness programme with

OSH-Med International legal compliance training, potential fires, injuries to employees and visitors, costly damages, and potential fines to business and household can be avoided.

### OSH INSPECTION

Occupational safety deals with all aspects of physical, mental and social health and safety in a workplace. OSH-Med International comes to the workplace and inspects the company according to the standards implemented. Workplace inspections help prevent incidents, injuries and illnesses. OSH-Med can help plan, conduct, report and monitor inspections. Regular workplace inspections are an important part of the overall OSH programme and management system.

### OSH POLICIES

An OSH policy is simply a method of stating how employees, contractors and visitors are expected to behave when they are on company property or performing company-related activities. Employers and contractors are required by law to provide a safe system of work. OSH-Med International is available to write the OSH policy to suit company needs.

### OSH ASSISTANCE

OSH assistance is designed to help employers, employees, health and safety committees to develop workplace health and safety programmes and to prepare plans of action to prevent accidents or occupational diseases. Investigations are conducted to meet and achieve good health and safety.



### EVACUATION EXERCISE AND PLAN

A well-rehearsed and practised evacuation plan and drill can save lives. An evacuation plan lays out how to exit a building safely during an emergency. OSH-Med International can create evacuation plans. The purpose of an evacuation exercise is to identify any deficiencies and weaknesses in current procedures, test the knowledge and skills of the OSH Committee and ensure building occupants are familiar with evacuation procedures. Our practical evacuation drill is designed to test and validate emergency procedures

### RISK ASSESSMENT

Part of managing the health & safety of any business involves controlling workplace risks. This is known as risk assessment and is required by law to carry out.

### ACCIDENT AND INCIDENT INVESTIGATION

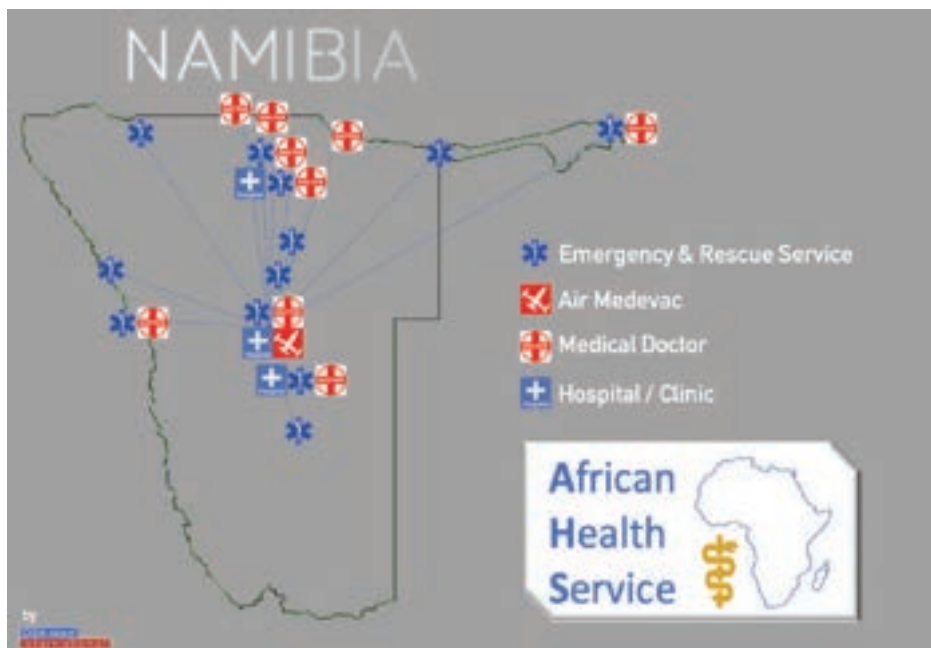
OSH-Med International offers independent accident and incident investigation. This entails an investigation into an undesired event that happens unexpectedly and unintentionally and results in personal injury or in property damage. OSH-Med International can assist in investigating in the event of an accident and incident and provide an independent outcome and report to improve OSH at the workplace.

### OTHER SERVICES INCLUDE:

- Covid-19 services
- family care solution
- advanced life support: response
- medical project assistance
- medical stand-by
- on-site medical clinics
- medical staffing
- doctors on call service
- injury on duty

### AFRICAN HEALTH SERVICE (AHS)

AHS was newly implemented by OSH-Med international in 2021. The unique network offers health services to international visitors (to Namibia) – from physicians to hospital care as well as rescue or emergency services. With our 24-hour Service Hotline we are available at all time; whether in Namibia for business or as a tourist, AHS will have you covered.



### SYSTEM FOR EMERGENCY AND MEDICAL ASSISTANCE BY OSH-MED

Emergency Medical Assistance (EMA) is a unique emergency and medical assistance system in Africa. We are help at a push of a button and offer proactive, quality emergency and medical assistance.

### HSPMed Clothing Line by OSH-Med and Charity Fashion

Charity Fashion is a 100% Namibian owned fashion company in the garment and textile industry. Only high-quality and standard material is used. International Organisation for Standardisation (ISO) accreditation of their standards and material shows that Charity Fashion takes pride in their work and brings fashion in the medical field to a new level.

### CORPORATE SOCIAL INVESTMENT PROGRAMMES

#### Emergency Medical Assistance

OSH-Med international supports the EMA non-profit organisation. At EMA the mission is simple: to make emergency care available for everyone, free of charge, whether a patient has medical aid (can afford a private ambulance) or not. In this way we also assist the Ministry of Health and the City of Windhoek.

For more information visit the website of the non profit organisation: [www.ema-organisation.pro](http://www.ema-organisation.pro)



### OSH-MED INTERNATIONAL

24/7 Service Hotline: +264 (0)61 302 931

Covid-19 services hotline:

+264 (0)85 26 000 26

Telephone Windhoek: +264 81 407 9100

Telephone Ongwediva: +264 81 407 9101

Telephone Walvis Bay: +264 81 292 8388

Email: [info@osh-med.pro](mailto:info@osh-med.pro)

Website: [www.osh-med.pro](http://www.osh-med.pro)

Online shop: [www.osh-med.pro/shop](http://www.osh-med.pro/shop)

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At the core of any successful medical practice is a professional and efficient administrative team. Anaesthesiology Management Practice (AM Practice) offers medical administration to a variety of doctor's practices across Namibia. What started off as a service to anaesthesiologists, has now transcended to partnerships with 13 practices.

The patient journey can be complex, that's why we also assist patients with their medical aid and account queries, as well as pre-operation quote enquiries.

**Our mission is to deliver a professional service and ensure the most convenient, time-saving experience for our clients.**

### **OUR SERVICES INCLUDE**

- ▶ Billing / accounts
- ▶ Deal directly with medical aid funds
- ▶ Handle private accounts
- ▶ General office finance

To start your partnership with Anaesthesiology Management Practice, contact us at:

Tel +264 61 232 206 or +264 61 233839

Cell +264 81 426 4390 or +264 81 578 4290

Fax +264 61 307 381

e-mail [narkose4@gmail.com](mailto:narkose4@gmail.com)



# NAMIB LABORATORIES



Namib Laboratories is a subsidiary entity of Feedmaster that was established in 2018 to conduct all microbiological, serological, and polymerase chain reaction (PCR) related diagnostic tests for the Namib Mills group of companies. The laboratory is equipped with state-of-the-art machinery and well-trained staff members.

When the Covid-19 pandemic hit, Namibia's capacity to analyse Covid-19 specimens had to be expanded. One of the rooms in Namib Laboratories was converted into a fully functional PCR laboratory to assist the Ministry of Health and Social Services with testing. This facility is now adapted to analyse  $\pm 380$  samples per day with a 24-hour turnaround time for results. Part of the reason for the addition to Namib Laboratories is to ensure that the Covid-19 risk to staff, business, and sister companies is well managed. This has now also changed due to the high demand to assist travellers that need PCR tests to leave the country.



The lab offers visitors of all ages the convenience of a drive-through Covid-19 PCR testing facility without having to leave the car in Windhoek at Wanderers Sports Club and now also in Swakopmund at SFC Sports Club. The necessary forms are available online and should be completed and downloaded from the Feedmaster website: [www.feedmaster.com.na/form/covid-19-testing-request-form](http://www.feedmaster.com.na/form/covid-19-testing-request-form).



**NAMIB LABORATORIES**

Tel: +264 290 1378/9

Emergency number: +264 81 221 4764 (only after hours)

Email: [namlab@feedmaster.com.na](mailto:namlab@feedmaster.com.na)

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# INFORMATION & COMMUNICATION TECHNOLOGY

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*The Ministry of Information and Communication Technology (MICT), the ICT sector policy maker, is mandated to lay the foundation for the accelerated use and development of ICT in Namibia and coordinate information management within the government. Telecommunication services and networks, broadcasting services, postal services and the allocation of radio spectrum in Namibia are regulated and supervised by the Communications Regulatory Authority of Namibia (CRAN), a state-owned enterprise.*

**M**obile Communications Limited (MTC) is expected to be listed on the Namibian Stock Exchange (NSX) during the fourth quarter of this year. The listing of Namibia's largest mobile operator was approved by the government in November 2017, but the process has been delayed by, among others, the Covid-19 pandemic.

The government intends to sell up to 49% of its stake in MTC which has been valued at between N\$6 billion and N\$7,2 billion. 50% of the estimated N\$3 billion the divestment is expected to raise will be used to partly fund the current budget deficit. According to the Finance Ministry, the remaining 50% will be ring-fenced for productive activities and be utilised in a manner that reaps long-term benefits for the country.

MTC's number of subscribers increased from 2 524 million in the 2018/2019 financial year to 2 575 million in the 2019/2020 financial year and the company has 91% of the mobile market share. MTC's net after-tax profit decreased from N\$797 million to N\$772,4 million, a decrease of 3,09% in the 2019/2020 financial year. The company paid N\$977,8 million in dividends to the government during the 2019/2020 financial year: N\$611 million in December 2019 and N\$366,8 million in June 2020.

MTC is continuing the rollout of its '081every1' project which was launched in July 2017. The project, which includes the building of 524 new base stations, aims to achieve a 100% population coverage. The company has reached 97,18% of its 100% network coverage by population coverage.

Telecom Namibia Ltd, the national fixed-line operator, is wholly owned by the government. There are 5,6 fixed-line telephone subscriptions per 100 inhabitants – substantially more than the average number of subscribers for Africa.

MTC and Telecom Namibia are 100% owned by the Namibian government through Namibia Post and Telecom Holdings Ltd (NPTH),





a commercial enterprise resorting under the Ministry of Public Enterprises.

### **NAMPOST**

Nampost, the national postal operator in Namibia, offers a range of services including domestic and international mail services at 135 post offices countrywide.

Nampost Courier services cover 60 overnight destinations in Namibia and provide services in 220 countries and territories through strategic partnerships. Nampost is 100% owned by the Namibian government through Namibia Post and Telecommunications Holdings (NPTHT).

CRAN has licenced NAMPOST as a designated postal operator serve. In terms of the licence conditions, the distribution of letters and post items not exceeding 100 grams and parcel post not exceeding 30 kilograms to post boxes, private bags or home letterboxes has been reserved for the state-owned postal operator. NAMPOST can also provide postal services in respect of registered and insured postal articles within the same weight limitations and produce and issue post boxes, private bags, home letterboxes, postage stamps, pre-stamped envelopes, money orders, aerogrammes, and international reply coupons.

CRAN said in a news release: 'The reserved services for NAMPOST do not prevent any other operator from providing door-to-door deliveries in Namibia or providing parcel lockers, which are allocated on an item-by-item basis'.

### **NEW SUBMARINE INTERNET CABLE**

Namibia and southern Africa will have access to even greater super-fast data transmission, improved voice quality, and video conferencing when Google's Equiano subsea fibre-optic internet cable, which links South Africa to Portugal, is completed. The country is currently reliant on the West African Cable System (WACS). Equiano will also provide a backup in the event of maintenance or damage to the WACS cable. It will also be the shortest and fastest connection from Europe to Johannesburg.

The Namibian landing station is scheduled to be completed in late 2021 and cable is expected to reach Swakopmund, one of nine branching units along the west coast of Africa, in the second half of 2022. The project is a public-private partnership between Paratus Namibia and Telecom Namibia. Namibia's investment into the project is about N\$260 million.

### **COMMUNICATIONS ACT REGULATIONS**

Mobile service providers will be required to obtain the full name, address and identification document of all new subscribers as from 15 June 2021, following the publication of regulations in the Government Gazette in terms of the Communications Act. With regard to existing customers, service providers must obtain the customers' information by 15 March 2022. Mobile service providers are also required to store information about the telecommunications usage of customers for at least five years. The regulations also make provision for a member of the Namibian Police Force or a staff member of the Namibia Central Intelligence Service who requires information to request a judge or magistrate to authorise the obtaining of information from a service provider.

“

*Mobile Communications Limited (MTC) is expected to be listed of the Namibian Stock Exchange (NSX) during the fourth quarter of this year.*





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## Windhoek

Tel (Whk): +264 61 416 300

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Southern Industrial, Windhoek

P.O.Box 23719, Windhoek, Namibia

## Swakopmund

Tel (Swk): +264 64 406 330

9 Madison Park, Einstein Street,  
New Industrial Area, Swakopmund

[www.green.com.na](http://www.green.com.na)

[sales@green.com.na](mailto:sales@green.com.na)



# Providing world-class communications infrastructure

## About us

PowerCom has been a subsidiary of Telecom Namibia Limited since November 2012, following an acquisition of a 100% interest in PowerCom (PTY) Ltd, a mobile telecommunications Company. Since October 2013, PowerCom has been restructured to focus on tower infrastructure business to be able to provide services to all licensed operators in Namibia. Its principal nature of business hence changed from a mobile operator to an Information and Communication Technology (ICT) infrastructure provider. The company's overarching goal is to be at the centre of tower infrastructure demands within Namibia ICT industry and to provide a one-stop shop for tower services.

PowerCom has been licensed by the Communications Regulatory Authority of Namibia (CRAN) as a Class Network Facilities Service License holder since 27 July 2017, under the Communications Act of 2009.

## Our mission

Provide world class communications infrastructure that enables connectivity to all industries for economic transformation.

## Our values

- Simplicity
- Innovation
- Teamwork
- Integrity
- Sustainability

## Value Creation

PowerCom's value proposition lies in the company's commitment to diversify infrastructure solutions in response to the key and vertical market demands. This will ultimately ensure that it will fulfil its goal to become a hub of connectivity within Namibia and maintain its relevance in an ever-changing marketplace.

The company is conscious of the importance of its agile and innovative business model which prioritises rapid lead times for clients, rolling out its network in an agile environment and a proactive approach to service delivery. These help to situate it at the very beginning of the value chain in terms of last mile connectivity. PowerCom's infrastructure enables service providers and operators to connect their communications services through a range of infrastructure services offered by the company to the

following industries, but not limited to:

- telecom operators (fixed and mobile)
- broadcasters (television & radio)
- internet service providers
- security (security companies & neighbourhood watches)
- police force & national security
- transport sector (road, rail, air & marine)
- farmers
- municipalities

## Services

Services offered by PowerCom include:

- tower space leasing
- managed services for rooftops
- 3rd party co-location (water towers)

## Executive management

Executive Management (EXCO) is accountable for planning, organising and overseeing departmental roles and responsibilities to achieve the company's overall set goals and objectives. The Executive Management team consists of departmental heads in Finance, Infrastructure, and Commercial.



**Beatus Amadhila**  
Chief Executive Officer



**Kennedy Matomola**  
Senior Manager Finance



**Patrick Britz**  
Senior Manager Infrastructure



**Valerie B. Apollus**  
Senior Manager Commercial

## Board of Directors



**Eldorette Harmse**  
Chairperson



**Set-Son Shifidi**  
Vice Chairperson



**Mary Shiimi**



**Ndeyapo Shilongo**



**Tonata Nghiftikeko**



**Nicky Mutenda**



**Armando Perny**

## Service Pillars

### Site Acquisition

Acquire land to construct a tower for two or more tenants to occupy

### Construction

Physical process of building a tower that comprises civil works, electricity and erecting the tower structure

### Co-location/Site sharing

Site sharing where operators bring own cabinets, containers or enclosures and share the site; mast sharing where only the mast or tower is shared

### Maintenance

The operational aspects where the site and structure are maintained



# New **4G** Sites for a more **Connected Namibia**

Telecom Namibia have brought 4G to **6 new sites**, providing faster internet speeds and a **new way** of operating in the mining, agricultural and tourism sectors, as well as a **new way** of working and studying in Smart Homes across the country.

**SPERRGEBIET**  
4G supports  
E-Mining



**STAMPRIET AND  
DESERT FRUIT**  
4G enables  
E-Agriculture



**GROSS BARMEN**  
4G enhances  
Local E-Tourism



**Ekuku & Mahohoma**  
4G facilitates  
E-Learning and  
Remote Working



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Sharing your world

 **telecom**  
namibia



# TELECOM NAMIBIA

## A NEW DAWN AT TELECOM NAMIBIA

At Telecom Namibia digital transformation has been and is always a priority and with the newly appointed Chief Executive Officer, Dr Stanley Shanapinda, the business has accelerated its focus and momentum to achieve just this.

Under the leadership of Dr. Shanapinda, Telecom Namibia has introduced a strategic initiative, Operation Autumn Cleaning (OAC) which is aimed at resetting the way business is done at Telecom, marked with the adoption of the new way of working, namely #NewWay. The #NewWay vision is to be people, customer and data centric. As such Telecom is in the process of upgrading its systems to ensure enhanced service delivery to its customers in the domestic and international markets.

Similarly, under #NewWay Telecom Namibia plans to modernize its mobile network and thus improve user experience. In its quest to increase the average broadband speeds, Telecom Namibia continues to upgrade mobile sites from 2G and 3G, to 4G and 4.5G to provide faster internet access speeds at every place where we have coverage. Through its Satlink offering, the business provides services to rural and remote areas, thus further reducing the digital divide and ensuring connectivity services for unconnected communities.

Since the commercialization of Telecom Namibia in 1992, the company has over the years evolved into a multi-faceted telecommunications service provider and invested billions of Namibian dollars in infrastructure development across Namibia and at strategic international locations in Southern Africa and Europe.

With a transmission network that is 100% digital, the company provides a comprehensive portfolio of communication services and solutions in broadband, data and voice over fixed wire-based connectivity (copper and fiber), fixed-wireless and mobile platforms.

Telecom Namibia has adopted a strategy to provide integrated communication solutions and have products and solutions tailored for Wholesale, Corporates, Government, Large Enterprises, Medium Enterprises, Small Enterprises, Small Office Home Office and Residentials.

As we evolve towards a state-of-the-art telecommunication network infrastructure, Telecom Namibia is committed to bring the best communication solutions to customers in Namibia and beyond. Telecom Namibia is an investor in some of the world's most vast submarine cable systems such as SAT3, Seacom and WACS, and recently Google's Equiano cable thereby enhancing the reliability of Namibia's connectivity to the global submarine cable network and access to international destinations for voice, data and internet

services communication. With its extensive global connectivity, Telecom Namibia is poised as a regional Internet hub and digital gateway to the SADC region and beyond.

Telecom Namibia's highly developed international network provides direct connections from Namibia to more than 240 destinations around the world.

Namibia is a vast country which is sparsely populated. The company has over 13,000 km of fibre optic cable across the country, which is equipped with a total of 850 Gb/s capacity. Telecom Namibia has deployed over 500 Ethernet and IP Points of Presence, thus allowing IP connectivity across most parts of the country. Telecom Namibia has achieved a network roll out of over 300 mobile services base stations throughout the country, with several sites equipped with 3G, 4G and 4.5G technology for mobile broadband.

Complementing the deployment of additional mobile broadband access technologies, new IP/Ethernet backhauling network stations were deployed across the country. These IP/Ethernet backhaul infrastructure consolidates the existing backhaul for Metro Ethernet and other access technologies onto one platform which is in line with Telecom Namibia's strategy to provide fixed mobile converged products and services.



### TELECOM NAMIBIA LTD

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# CRAN

Communications Regulatory Authority of Namibia

## Moving towards a **DIGITAL ECONOMY** by building a knowledge-based society

The Communications Regulatory Authority of Namibia (CRAN) is an independent regulator established under Section 4 of the Communications Act (No. 8 of 2009) to regulate, supervise and promote the provision of telecommunications services and networks, broadcasting, postal services sectors, and the use and allocation of radio spectrum in Namibia.



### Our Mission

*'Access, quality and affordability for all' – to be a dynamic regulator of the Information and Communications Technology (ICT) sector that is transforming Namibia and its people into an active knowledge-based society that derives the full socio-economic benefits of ICTs.*



### Our Vision

*"To regulate the ICT and postal sectors for the socio-economic benefit of all Namibians" – to purposefully regulate electronic communications services and networks and postal services, and the spectrum, so that all Namibians derive the full socio-economic benefits of ICTs.*

The Fourth Industrial Revolution (4IR) represents a fundamental change in the way we live, work and relate to one another. 4IR is a technology-driven change, with opportunities to help policy-makers to harness converging technologies in order to create an inclusive, human-centred future by looking beyond technology. As the world dives into the digital age, people are increasingly moving towards a digital economy and using digital platforms that transcend time and space to seek information and to share stories. Since CRAN's existence, Namibia's ICT growth has actively followed this global trend.

A knowledge-based economy requires widespread availability, affordability and accessibility to a full range of communication and technology infrastructure services: from fixed-line and mobile telephone services, radio and television broadcasting, to high-speed internet services. Such an economy also requires skills development to support and enable the full utilisation of available ICTs.

CRAN's ultimate objective is to allow for the development and expansion of the ICT sector. This would in turn offer all Namibians a greater variety of services and options to choose service providers, and expansion into under-served and unserved areas, thus increasing employment, earnings and public benefits as these markets facilitate overall development and growth. The communications sector is therefore vital to national socio-economic development and effective competition in the sector would lead to better overall quality services at lower costs for all Namibians.



@CRANAMIBIA



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Communications Regulatory  
Authority of Namibia [CRAN]



[www.cran.na](http://www.cran.na)

# EXECUTIVE MANAGEMENT



**EMILIA NGHIKEMBUA**  
Chief Executive Officer



**JOCHEN TRAUT**  
Chief Operations Officer



**HELENE VOSLOO**  
Head: Economics and  
Sector Research



**KATRINA SIKENI**  
Head: Corporate  
Communication



**JUSTUS TJITUKA**  
Head: Finance



**LUCREZIA HENCKERT-LOUW**  
Head: Human Capital



**MARIA ANDIMBA**  
Acting Head: Legal Advice



**RONEL LE GRANGE**  
Head: Electronic  
Communications



**DESERY HAIMBODI**  
Acting Head: Internal Audit



**TANSWELL DAVIES**  
Governance Executive

A good regulatory environment is a prerequisite to the successful utilisation of ICT as a facilitator for socio-economic development. The legal framework should therefore remain relevant, practical and comprehensive, and must be aligned with national needs and regional and international ICT trends.

ICT has also become an integral part of social, economic and political lives, thus also providing opportunities for cyberattacks that can have severe socio-economic, financial and political consequences for governments, businesses and individuals alike. In the light of this, the Authority has proactively tried to make the use of ICT secure and trusted. It is imperative that any person using the internet be on the lookout for scams or attempts to gain access to personal data such as identity documents and banking details, to mention but a few.

The Authority, as part of its concern, continuously monitors emerging technology and trends to enable sector reform, thereby facilitating improvement in technology and telecommunications services. Ultimately, all strategic initiatives identified and implemented, are in support of the Government of the Republic of Namibia's aim to achieve her goals in various communications areas by 2024/25 as per SADC ICT targets. These include 95% overall broadband coverage, 100% broadband connections and usage to all primary and secondary schools within the country to enable e-learning and 90% broadband connection and usage to 70% of health facilities in the country to ensure e-health.

CRAN further implemented Infrastructure Sharing Regulations to create a framework for all licensees to share passive infrastructure, such as tower space and wireless and fibre transmission networks, and active infrastructure, such as central databases and platforms. These regulations will make provision for sharing of infrastructure between licensees on a non-discriminatory basis, will ensure that costs are reasonable and will lower the barrier of entry to the market for new entrants.

Implementation of number portability is set to be completed by the end of April 2021 for all holders of both Individual or Class Comprehensive Telecommunications Service Licences (ECS & ECNS) and number licences. This process will allow consumers to retain their mobile numbers when changing service providers and when moving from one geographical area to another. Moreover, licensees will be able to proceed with the latest technologies providing for machine-to-machine communications as set out in the Numbering Plan.

As connectivity and communication services become more important than ever, CRAN will continue with assigning rollout obligations linked to spectrum licences and will continuously monitor the implementation of these obligations to ensure service availability to all Namibians.

As we move towards a digital economy, we intend to transcend time and space by addressing the socio-economic barriers to ICT usage, transforming Namibia and its people into an active knowledge-based society that derives the full socio-economic benefits from the sector.



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A KYC compliant digital ID that not only allows us to give you better service but also gives you easier access to banks, shops, Government Ministries and more!

Look out for this VERIFI logo at participating service providers and register for VERIFI at your nearest MobileHome.

**#Getthere** with a verified identity

# A NAMIBIAN ICT ANCHOR COMMITTED TO A SHARED PASSION



As Africa's favourite storyteller we develop, nurture and sustain a comprehensive value chain which, supports local business and communities, through investments in infrastructure and empowerment initiatives. We are more than just entertainment, we empower Namibian communities that inspire and build us in return.

We identify as a Namibian ICT anchor, with four branches employing 140 staff, access to 130+ installers and 33 agents, with our products available through 300+ retailers across the country. In this way, we actively contribute to employment, skills development and broad, national access to ICT technology, directly in line with government's objectives.

Our prowess allows our customers to see and identify with us as a preferred ICT brand, managed by Namibians who employ Namibians. Our business has successfully integrated into the digital migration era, having leveraged off technological transformation as well as adopting a #CustomerFirst approach.

If we look at our sphere of influence, this gives us right of passage and in the context of our local relevance strategy it underpins the following:

- We can consistently adapt to changing environments.
- Our business has leapfrogged to being transformational through providing platforms that speak to innovation as showcased through our Explora adoption, our MyDStv and MyGOtv Apps, the launch of DStv WhatsApp, the availability of DStv & Catch Up video on demand service, Showmax as well as our 18 real-time payment platforms.

It's a new era for MultiChoice Namibia as we will enable not only our employees, but our customers as well to navigate the everchanging landscape. Our vision is to be Africa's number one entertainment platform, with content and technology at its heart, while we continue to change the way we engage with our customers, to provide a more powerful entertainment experience, for today and into the future.

As part of our transformation, we are focused on redesigning our customer journey to augment the customer experience and ready MultiChoice Namibia for the future. Our intent is tactical and geared to enhance the way we engage with Namibians, at every touchpoint of the customer journey.

We consider ourselves differentiators and disruptors, as an aggregator of services, to give Namibian customers exactly what they are asking for. Our metamorphic journey will enable best-in-class customer experience solutions and across the entire spectrum of our steady, yet agile business, we live, connect, grow and advance at every stakeholder touchpoint, as a trusted ICT brand.



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# MANUFACTURING

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*Despite the small domestic market, Namibia's manufacturing industry has become more diversified in recent years in sub-sectors such as textiles and wearing apparel, packaging and plastics, cosmetics, cleaning materials and pharmaceutical products. The country is endowed with an abundance of raw materials and agro-processing, fish processing, mineral beneficiation, steel manufacturing and metal fabrication, as well as the automotive industry have been targeted for local value addition.*

**A**fter recording growth of 3,0% in 2019, the manufacturing sector recorded negative growth of 13,8% in 2020, which was largely due to the negative impact of the Covid-19 pandemic. The sub-sectors that were hardest hit by the pandemic include the manufacturing of basic non-ferrous metals, beverages, meat processing, publishing and printing, and leather products.

The sector contributed 11% to the Gross Domestic Product (GDP) in 2020, the lowest since 2014, and pumped N\$19,4 billion into the Namibian economy. Meat processing, grain mill products and other food products accounted for 45% of the sector's contribution. Beverages, diamond processing, the manufacturing of basic non-ferrous metals and chemical and related products accounted for a further 35,4% of the sector's contribution to GDP.

The National Automotive Assembly Development Policy Framework (NAADPF) was launched in March 2021. It aims to develop a fully fledged automotive assembly industry that can produce and assemble vehicles in Namibia. The framework promotes the exportation of locally produced or assembled motor vehicles and encourages domestic and foreign direct investment in the automotive assembling and components manufacturing sector.

## **SPECIAL ECONOMIC ZONE POLICY FRAMEWORK**

The Ministries of Finance and Trade and Industrialisation, as well as the Namibia Investment Promotion Development Board (NIPDB), are in the process of finalising a new set of investment incentives that will be rolled out through the Special Economic Zone (SEZ) policy framework.

“

*The sub-sectors that were hardest hit by the pandemic include the manufacturing of basic non-ferrous metals, beverages, meat processing, publishing and printing, and leather products.*



The manufacturing industry expressed disappointment with the repeal of the manufacturing incentives, which included, amongst others a 18% tax rate, and the phasing-out of the Economic Processing Zone (EPZ) announced by then Finance Minister Calle Schlettwein during his budget speech in March 2018. It said the country was less likely to attract investments for new projects or the expansion of existing manufacturing plants.

The new SEZ policy framework will replace the Economic Processing Zone (EPZ) which has been phased out to avoid blacklisting by the European Union (EU). According to the Finance Ministry, the incentives also failed to attract new investments and create jobs and resulted in huge losses in revenue to the government.

## **CONSTRUCTION**

Housing has been identified as one of three priority sectors by the government and under the Economic Advancement Pillar of the Harambee Prosperity Plan II (HPPII) the government will accelerate the delivery of ultra-low-cost housing in various regions of the country to stimulate economic activity and boost the construction sector.

The HPPII has set a target of delivering 20 000 housing units countrywide by 2025. This will be done through the following public and private stakeholders: the National Housing Enterprise (NHE), Government Institutions Pension Fund [GIPF], the Shack Dwellers Federation of Namibia, Ongos Valley, regional councils, local authorities, and other private-sector developers.

An affordable housing initiative for ultra-low income earners for residents of six informal settlements in Windhoek was launched as a pilot project





Walvis Bay Salt

in the capital in July 2020. The target of the initiative, which aims to provide housing to the poor by keeping the cost of labour and material at a minimum, is to build 1 200 houses over a two-phase period and will be rolled out to other local authorities and regions.

Although the Covid-19 pandemic has disrupted building operations, construction is continuing at Ongos Valley in Windhoek and Osona Village near Okahandja. Various local authorities have also launched housing projects throughout the country recently.

### CONSTRUCTION COUNCIL

The local construction industry has been adversely affected for many years as a result of tenders being awarded to foreign companies and contractors without the necessary experience, qualifications or financial resources.

A bill to regulate the construction industry is yet to be submitted to parliament, despite expectations that it would be tabled in parliament by the end of the 2019/2020 financial year. The bill is, however, expected to be tabled this year. The establishment of a Construction Council was one of the commitments made at the Economic Growth Summit held in Windhoek in August 2019. Building contractors would be required to register once the bill is enacted and one of the functions of the bill would be to protect the local industry against unfair competition.

### PROSPECTS FOR 2021

The manufacturing sector is expected to recover in 2021, following a major contraction in 2020. Growth of 2,8% is projected for 2021 and 2,4% in 2022.

The construction industry, which recorded negative growth of 5,7% in 2020, is projected to grow by 1,5% in 2021 and 2,6% in 2022.

## VITAL CONTACTS

### NMA – Namibian Manufacturing Association

The Namibian Manufacturers Association (NMA) is an association not for gain which represents Namibian manufacturers by facilitating a sustainable, competitive and prosperous manufacturing industry for all stakeholders.

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Namibian Manufacturers Association

### MANUFACTURING AND CONSTRUCTION AT A GLANCE

- Manufacturing's contribution to GDP (2020): 11%
- Major manufacturing sub-sectors: meat processing, grain mill products and other food products beverages, diamond processing, the manufacturing of basic non-ferrous metals and chemical and related products
- Sub-sectors targeted for local value addition: agro-processing, fish processing, mineral beneficiation, steel manufacturing and metal fabrication, as well as the automotive industry
- Construction's contribution to GDP (2020): 1,8%



Namib Mills



Venture Media

# AUGUST TWENTY-SIX MANUFACTURING

August 26 Manufacturing (Pty) Ltd is a 100% wholly-owned subsidiary of August 26 Holding Company (Pty) Ltd, established in March 2020 to engage and play a significant role in the manufacturing of various garment and footwear products, sales and trading (retail and wholesale). The company has two factories, one in Windhoek which specialises in garments and textiles while the one in Okahandja focuses on footwear and leather products.

‘This company has a great potential to reshape the manufacturing-sector landscape in a positive way to the benefits of its shareholder, employees and its customers. The company has been established to manufacture various products such as specialised garments, PPE, leather shoes and related leather products, security and safety boots, and to render related services in the manufacturing sector value chain,’ said Ms Saima Ashipala (Board of Directors Chairperson).

The company has placed its priority on starting manufacturing the following various products while at the same time exploring new business opportunities and their associated activities within the manufacturing sector value chain.

## **Specialised garments:**

Uniforms  
Personal Protective Clothing  
Corporate wear  
Casual and Sports wear

## **Shoe and leather products:**

Safety Boots  
Security Boots Veldskoens  
Leather Products

## **Other services:**

Cut, make and trim Textile Printing  
Embroidery designing and printing

“In line with our vision to be a leading partner of choice and a preferred manufacturer by 2025, and together with our stakeholders contributing to Namibia's industrialisation, we have put in place structures and programmes and still continue to do so to strengthen internal capacity, while at the same time engaging the market. This is in accordance with our ambition to service the Namibian market and one day go beyond our borders.” – Ndapewa Hangula, Managing Director

The vision will be achieved through the company's mission, which defines the core reason for its existence ‘...to manufacture, supply and provide innovative products and services of superior quality to the public and private customers nationwide in an efficient and sustainable manner’.

Our value proposition to our clients is to become a preferred supplier of corporate wear/PPE/ uniforms and footwear, custom design products according to client's specific requirements while building a relationship of trust. Products made in Namibia enable short lead times, thereby saving valuable time for our clients which allows them to receive their products in a short period of time. This in turn contributes to the realisation of industrialisation in Namibia as well as the creation of sustainable job opportunities for our communities.

Regardless of the type of industry or the kinds of products and services sold, customers are the most important part of any business. The following are some of the customer segments that we engage with and produce garments and footwear for:

- Government ministries
- public enterprises
- private-sector corporate companies
- universities, training centres and schools
- hospitals & clinics
- retailers
- mining
- construction companies
- security companies
- SMEs
- general public (walk-in-clients)

Our marketing and sales team is ready to engage with customers that is interested in any of our products and services.



**Ms Saima Ashipala, Board of Directors Chairperson**



**Ndapewa Hangula, Managing Director**



Our **company values** help us to ensure that all our employees are working towards the same goals. Our core values support the company's vision and shape its culture. That's why every single business decision is aligned with these values below:

**Integrity:** We maintain the highest standards of ethical behaviour in our business interactions with customers and stakeholders by doing the right things all times in the best ways / manners

**Customer Centricity:** We do business that focuses on providing positive customer experience both at the point of sale and after sale in order to drive profit and gain competitive advantage

**Innovation:** We strive to be progressive and creative in the provisions of solutions to problems experienced by our customers and stakeholders as well as to be innovative in not

just imitating our competitors will sustain the growth and success of the Company

**Safety:** We do not compromise our business commitments to the health and safety of our employees, customers and key stakeholders

**Teamwork:** We work together and committed across all the Department and Divisions to meet the needs of our customers and to help Company win.

The industry follows the increasingly complex consumer desires, demands and specific requirements. The textile and garment industry is working in a highly competitive environment. We therefore aim to win by offering value at competitive pricing and keep performing at highest levels to produce quality Namibian products.



**AUGUST TWENTY-SIX**

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[www.a26man.com.na](http://www.a26man.com.na)



At Guan's Packaging, we believe in...



### People

This is our most precious resource. We develop and maintain a highly skilled professional workforce, capable of providing organisational leadership and establishing, maintaining and improving world-class business and quality processes.



### Quality

We operate a system that regularly evaluates its process and customer needs. We aim to ensure that the services provided to our customers consistently meet or exceed their expectations.



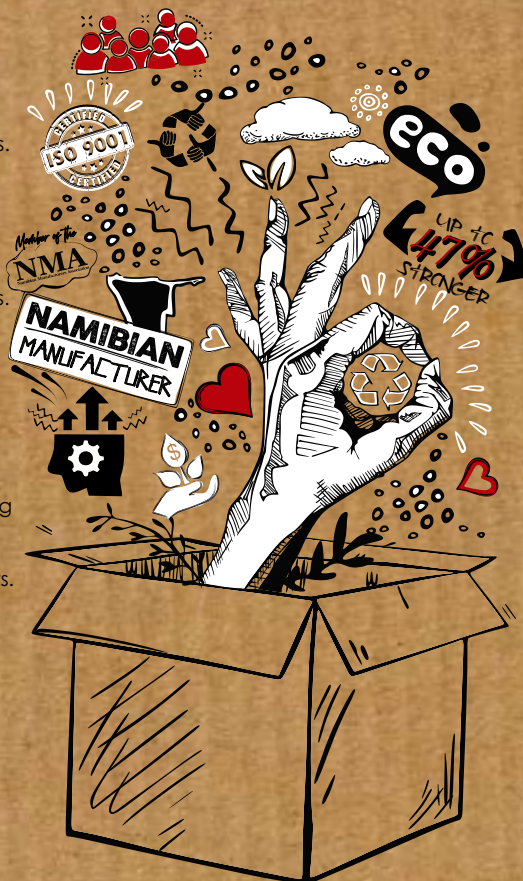
### Environment

Our entire approach to the manufacturing processes are environmentally driven, hence the sourcing of raw materials produced from eco-managed pulp plants.



### Technology.

By employing the latest technologies, we can exceed international standards and still remain competitively priced.



What makes us different...

### Certified

Guan's Packaging is ISO 9001:2015 certified and we are committed to continually improve the effectiveness of the Quality Management System.

### Tested

We are the only corrugated manufacturer in Namibia in possession of a Box Compression Test Machine, which enables us to test the stacking strength of a carton.

### Stronger

Our board strength exceeds the international required strength with up to 47% and still sells at a highly competitive price structure.

### Innovating

We are the first corrugated manufacturer in Namibia to introduce a product which improves water resistance and damp-proofing without impairing recyclability. We are also the first corrugated manufacturer which can produce E Flute in Namibia.

### Effective

We provide cost-effective solutions that save Namibians money. With our shorter manufacturing lead times, it enables our customers to be more efficient and more competitive in an ever-growing market.



# #ItsAboutTheBox

...and so much more!



# OUR VISION

To set the standard in the manufacturing sector  
and be respected for preserving our culture  
and values wherever we do business.

# OUR MISSION

To have total commitment to customer  
satisfaction enabling us to adapt and  
meet our customer's unique demands.

# CORE VALUES



## HONESTY

Be truthful, even if it's uncomfortable.



## INTEGRITY

Do the right thing, even if it's not easily.



## LOYALTY

Remain true, even when circumstances  
are tough.



## HARD WORK

Nothing worthwhile comes easy.



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# NEED BOXES?






**Guan's**  
Packaging (Pty)Ltd  
**#ItsAboutTheBox**









# a taste of home



## about

-  **Pasta Polana** was inaugurated in **2001**; this year the brand turns **20 years**.
-  In **2001**, the pasta plant produced **1.1 in flour-used tons per hour**.
-  In **2010/2011**, the plant produced **4.7 in flour-used tons per hour**.
-  In **2020**, the **Pasta Polana** plant expanded its production capacity to **9.8 tons an hour**, that is a **790% increase** in production.
-  Why did we expand? That's how much **Namibians Love Pasta Polana!**

## facts

-  **Pasta Polana** does not contain eggs.
-  **Pasta Polana** is **ISO9001** as well as **HACCAP** certified, meaning it is aligned with international manufacturing standards.
-  The **Polana** plant has the capacity to operate **24 hours** a day, **7 days** a week.
-  The **fastest** production times average between **2 hours 45 minutes**, and **6 hours**.
-  The **Pasta Polana** plant comprises state of the art, world class manufacturing equipment that **ensures that a consistent quality pasta** is produced **every time**.
-  **Pasta Polana Manufacturers (Pty) Ltd** has an inhouse quality testing process that happens **regularly**.

## process



Wheat

»



Mixed with water

»



Extruded through the die (to give shape)

»



Cut into correct lengths

»



Dried and cooled

»



Cut to fit packaging (extra process for spaghetti)

»



Bundled, palletised and distributed

## products



The **Pasta Polana Manufacturers (Pty)** is the mother company of **Pasta Polana**, **Pasta La Vita** and **Pasta King**





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PAINTS**

*We're Namibian  
- just like you -*



NEO paints has created a 67-year Namibian legacy creating personalized paint solutions that blends quality and innovation. When you need to decorate, repair or renovate you will find everything at NEO paints. We specialize in manufacturing and distribution of paint for the Namibian market.





**WALVIS BAY  
SALT**

a Bud Group Company

# WALVIS BAY SALT

is a proudly Namibian operation located within the Walvis Bay Lagoon RAMSAR site.

Through its new processing plant the company produces in excess of 900 000 tons of high-quality solar salt per annum using only sea water from the Atlantic Ocean, the sun and the wind.

From our strategic location on the west coast of Africa, we distribute in various grades and packs sizes either by ship or road to various markets, including Southern and West Africa, Europe and the Americas.

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[www.wbsalt.com](http://www.wbsalt.com) | [info@wbsalt.com](mailto:info@wbsalt.com)

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# MINING AND ENERGY

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*Mining remains one of the economy's strongpillars despite contracting by 11,1% in 2019 and a projected contraction of 10,5% in 2020. The mining and quarrying industry contributed 10,1% to the country's Gross Domestic Product (GDP) in 2020 and is a major employer with over 14 400 people directly employed.*

**A** moratorium on new applications for prospecting and mining came into effect on 2 December 2020 and will remain in force until 17 August 2021. Mines and Energy Minister Tom Alweendo said the moratorium was imposed to give the ministry time to review licensing processes and to align them to best international practices. The ministry was also expected to review a recommendation by the High Level Panel on the Economy to auction prospecting licences.

The Chamber of Mines of Namibia opposed the moratorium and warned that it would drive investors away and disrupt the momentum of mining in the country. Chamber of Mines chief executive officer Veston Malango said in a letter to Mines and Energy Minister Tom Alweendo: 'In Namibia the vast majority of EPLs do not have a known value, and would thus equal to zero, and hence cannot be auctioned'. He also cautioned that auctions would discourage exploration and mining companies from becoming involved because of fears of speculation in the market.

To prevent Namibians who have acquired mineral rights from transferring mineral licences to foreign entities or persons without retaining local ownership, a loophole in the Minerals Act has been closed. As of 1 April 2021, Namibians who hold mineral licences can no longer transfer them to foreign companies or persons without retaining 15% in local hands.

The Namibian Competition Commission (NaCC) turned down the sale of 100% of Schwenk Namibia's shares in Ohorongo Cement to a Chinese company, West China Cement Limited. The NaCC said the acquisition would result in coordination between Ohorongo Cement and Whale Rock Cement. West China Cement owns Cheetah Cement situated just north of Otjiwarongo.

## DIAMONDS

Namibia has the richest known marine diamond deposits in the world and is among the top ten gem quality diamond producers in the world.

Overall diamond production decreased from 1,7 million carats in 2019 to 1,4 million carats in 2020 – a decrease of 15%. The reduction was attributed to the lower global demand for rough diamonds, interruptions for holding sales auctions by the Covid-19 pandemic, and the maintenance of one of Namdeb's vessels. Debmarine's production decreased by 13% to 1,125 million carats in 2020.

Namdeb's new diamond mining vessel, which has an annual capacity of 500 000 carats, is expected to be completed in the third quarter of 2021 and production is planned for the second quarter of 2022.

## URANIUM

Namibia is one of the top five largest uranium producers in the world and its mines have reserves to produce 10% of global output forecast up to 2035. The sector has, however, been negatively affected by persistent low uranium oxide prices and an insufficient water supply to maintain operations.

Paladin Energy's Langer Heinrich mine and Orano Mining (Trekopje) remained under care and maintenance, mainly due to the depressed global uranium price. The two uranium mines remaining in operation, Husab and Rössing, are controlled by Chinese government-linked companies. Husab mine's production is exported to China to supply uranium for that country's expanding nuclear energy programme. Production at the mine is, consequently, not affected by the low global uranium prices. A large proportion of Rössing Uranium's production has historically been sold to customers in North America, Europe, the Middle East and Japan through



long-term contracts. Once these contracts expire, the uranium oxide is expected to be supplied to China.

Exploration has been conducted at several other uranium deposits and more mines are expected to come into production once global uranium prices increase.

## GOLD

B2Gold expects production to reach record levels of between 190 000 and 200 000 ounces between 2021 and 2024. The projected production increase is attributed to high grade ore that will be mined in the second half of this year and underground production at in early 2022.

QKR Namibia is expanding its operations at its Navachab open-pit gold mine, 10 km southwest of Karibib, in line with its Project Khaima Turnaround strategy. The mine is conducting a trial project to determine the viability of developing an underground mine until the end of 2021. The underground mine could increase production by between 40% and 50% and the expansion of its processing plant will increase the life of mine to 2040.

Osino Resources, a Canadian gold exploration company, has discovered potentially major gold deposits in the Karibib area and also has exploration projects south of Otjwarongo and adjacent to the B2Gold mine. These discoveries would increase Namibia's gold production significantly if mining is proven to be financially viable.

## METAL ORES

The Namib Lead and Zinc mine was placed on care and maintenance as a result of financial challenges and unfavourable operational challenges caused by the Covid-19 pandemic. The mine is expected to reopen in the course of 2021 following restructuring, a change of shareholders to refinance the mine, and subject to obtaining the necessary approvals.

Skorpion Zinc was placed on care and maintenance in April 2020 as a result of the depletion of the ore body. The company is exploring other viable mining opportunities, which include safely extracting the remaining ore in the pit or using underground mining methods to access the deeper oxide orebody.

## PROSPECTS FOR 2021

The Bank of Namibia (BoN) has projected growth rates of 2,8% and 16,9% for the diamond mining sector in 2021 and 2022 after negative growth of 14,7% in real terms was recorded in 2020.

Following a projected contraction of 5,2% in the uranium mining sector in 2020, the BoN has projected an expansion of 8,5% in 2021 and 5,7%

## MINING AND ENERGY AT A GLANCE

- Minerals: over 100, including diamonds, uranium, lead, zinc, marble, cement and gemstones
- Number of mines: 25 plus numerous small-scale operations
- Contribution of mining to GDP in 2020: 10%
- Number of people directly employed by mining industry (2020): 14 435
- Energy: the Ruacana hydro-electric power plant on the Kunene River has an installed capacity of 347 KW.

in 2022. The bank expects the metal ores sub-sector to post moderate positive growth of 0,1% in 2021 and to improve to 3,7% in 2022.

## ENERGY

Namibia's Electricity Supply Industry (ESI) is regulated, operated and managed by several key roleplayers. The Ministry of Mines and Energy is responsible for energy policy and legislation, while the Electricity Control Board (ECB) is the regulator of the ESI. NamPower, a commercial public enterprise is responsible for electricity generation, transmission, and energy trading. Regional Electricity Distributors (REDs) and some local authorities are licensed to distribute electricity, while a number of Independent Power Producers (IPPs) have been licensed to generate renewable energy.

The ECB will be transformed into the Namibia Energy Regulatory Authority (NERA) once the proposed bill is passed by parliament. The act will establish a single sectoral regulator which will, amongst others, regulate electricity, downstream gas and petroleum and manage renewable energy.

Namibia continues to rely heavily on imported electricity from neighbouring countries and the Southern African Power Pool. NamPower imported 60% of the country's electricity requirements during the 2020 financial year. The utility generated 32% at Ruacana and 1% at the Van Eck power station in Windhoek, while IPPs generated 7%.

The Windhoek Municipality plans to build five 5MW photovoltaic solar power plants on the city's southern outskirts by 2023. The project, which is expected to cost N\$420 million, will be carried out as a public-private partnership.

NamPower's three renewable energy projects (the Otjikoto Biomass Project, the Omburu Photovoltaic Project and the Lüderitz Windpower Project) are in various stages of development. The three projects will generate an additional 100 MW of electricity.

## VITAL CONTACTS

### The Chamber of Mines of Namibia

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info@chamberofmines.org.na  
www.chamberofmines.org.na  
\*Contact CoMN for a list of mining companies in Namibia

### CREE - Centre For Renewable Energy & Energy Efficiency

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### Diamond Board Of Namibia

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### ECB - Electricity Control Board

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### Minerals Development Fund Of Namibia

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### Namibia Uranium Association

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### Namibia Meteorological Services

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### RERA - Regional Electricity Regulators Association of Southern Africa

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### Women in Mining Association Namibia

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# DEBMARINE NAMIBIA

## BUILDING A POSITIVE LEGACY



We are guided by our purpose - to make life brilliant - and our ambition - to be the beacon of mining excellence.

Our strategy is to recover diamonds safely and efficiently, leaving a lasting positive legacy and at the same time deliver sustainable shareholder returns. We achieve this through innovative practices and technologies.

We transform and grow our business through an integrated approach focused on moving toward safety and resilience and minimise the impact on the environment. We create a sustainable competitive advantage through capable people and use of technology. We recover diamonds sustainably and deliver returns to our shareholder thus building a lasting, positive legacy for Namibia to earn trust in diamond.

We conduct marine-based diamond recovery around 120m to 140m below sea level in the Atlantic Ocean off the Namibian coast. We operate a fleet of six Motor Vessels (MV), capable of exploring for and retrieving diamond-bearing materials from the seabed and processing them to a diamond-rich concentrate.

The vessels include MV Debmar Atlantic, MV Debmar Pacific, MV !Gariep, MV Grand Banks and MV Mafuta. The sixth is the world's most advanced diamond exploration and sampling vessel, the MV SS Nujoma.

Rehabilitation of the seabed and the marine environment occurs naturally over time. Our environmental team oversees strict guidelines for the vessels, covering everything from how we recover the diamonds to how we dispose of every piece of waste produced on a vessel.

### OUR EMPLOYEES: THE BACKBONE OF OUR BUSINESS

Our workforce of diverse cultural backgrounds remains the backbone of our business.

Like other economic sectors, our industry, and our company in particular, has not been spared from the negative consequences of Covid-19. The pandemic has forced us to change our working conditions. The company undertook proactive measures to protect its employees such as providing quarantine and isolation facilities for sea-going employees and enforced remote working for shore-based employees. Robust internal health awareness and support programmes were developed and implemented, to strengthen mental resilience and provide medical support.

Despite the challenges we are facing, we are particularly proud that our employees have shown resilience, commitment and creativity in weathering the storm. We remain positive about the future of our business.

### A GEM OF A PROJECT: THE ADDITIONAL VESSEL (AMV3)

In 2018, Debmarine Namibia partnered with the Damen Shipyards Group, to construct a new additional Mining Vessel number 3 (AMV3) to strengthen the capacity of our fleet. The initial construction of the AMV3 started in 2019. The world's first-ever custom-built diamond recovery vessel will be the most technologically advanced marine



diamond recovery vessel in the world and its design meets high environmental standards and has a Green Passport.

The mission equipment is being built in the Port of Cape Town, South Africa concurrently with the construction of the vessel.

On completion, the new vessel is expected to add 500 000 carats annually to Debmarine Namibia's production, an increase of approximately 35% on current production. The AMV3 (Additional Mining Vessel no.3 construction was one of the largest commercial transactional deals in Namibia last year. Five commercial banks partnered in a US\$375 million financing deal for 80% of the vessel's construction costs and 20% by Debmarine Namibia. In its first five years of production, the AMV3 is expected to contribute N\$2bn per annum in taxes and royalties to the Namibian Treasury and create 161 direct jobs.

The AMV3 project is progressing well, with the vessel construction earmarked for completion in Q3/2021 and first production planned for Q2/2022.

### OUR VALUE ADDITION

At Debmarine Namibia, we believe that our business can provide a strong base for the economic growth of our country. This follows the successful progression of construction of the company's largest and most advanced diamond recovery vessel to date. The vessel is being constructed in Romania and various parts are sourced from all over the world.

The project has a far reaching global impact as parts were sourced from around the world and some were fabricated locally in Walvis Bay. This resulted in 3C Metal Belmet Namibia's expanding their and equipment in order to produce quality products. The company is now confident and equipped to take on more advanced projects.

### SOCIAL INVESTMENT

Debmarine Namibia supported the Government's efforts to mitigate the impact of the Covid-19 pandemic through sponsorships of medical equipment and community support.

We invested over N\$8 million in the procurement of two Covid-19 Polymerase Chain Reaction (PCR) testing equipment through De Beers shareholder global supply chain system. The company partnered with the University of Namibia School of Medicine Hage Geingob Campus to conduct tests. UNAM's rich profile of science and medicine experts currently run the facility.

One Covid-19 PCR testing machine has a capacity of 250 samples per 8-hours turnaround time for results. Since the commissioning beginning of August 2020 to mid-March 2021, over 13 000 samples have been analysed.

The establishment of the testing laboratory at the University of Namibia Hage Geingob Campus was to increase the diagnostic and prognostic testing process of Covid-19 and complement the Namibia Institute of Pathology (NIP) in order to accelerate the country's testing capacity and to offer medical students real time clinical opportunity that would benefit the country greatly. UNAM will use the PCR equipment post the pandemic to test for other viruses.

In respect of community support, Debmarine Namibia employees demonstrated care for their communities by generously digging deep into their pockets and raised a significant amount of money, which was matched by the company to assist vulnerable communities with food items. Several communities from Khomas //Kharas, Erongo and Otjozondjupa Regions benefited from this initiative.

In addition, Debmarine Namibia employees held a virtual fundraising event titled 'Pay-It-Forward' where funds were raised to support a minor child in need of medical assistance through Okanti Foundation charity founded for medical care for children. The beneficiary requires dialysis treatment regularly and is in line to receive an organ donation in order to improve his life. The virtual challenge raised the much needed funds of N\$215 000.

Debmarine Namibia remains committed to building a lasting and positive legacy.



# DEBMARINE

N A M I B I A

## DEBMARINE NAMIBIA

Corporate Communication

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# OSHAKATI PREMIER ELECTRIC

## EXECUTIVE MANAGEMENT



**Leon P Hanekom**  
Executive Manager  
Technical Services



**Nelson T Sheya**  
Chief Executive Officer



**Bennodictus Sheehama**  
Executive Manager  
Finance and Corporate Services



# OSHAKATI PREMIER ELECTRIC (PTY) LTD

## CORE BUSINESS

Oshakati Premier Electric (Pty) Ltd (OPE) is an industry-leading distribution and supply company operating within the borders of Oshakati, Namibia. The mandate of OPE is to conduct the business of distribution and supply of electricity, electrical engineering services and other related activities throughout Oshakati. In support, the company tends to operations and ensures maintenance, upgrading and expansion of the electrical system towards a sustainable dependable power supply. In addition, OPE installs, maintains and operates the street lighting and traffic lighting installations in town to ensure improved safety and security.

Our mission, through effective and efficient service, is to provide our community with affordable and reliable electricity, with the purpose to exceed our stakeholders' expectations, care for our employees, ensure innovation, diversify our growth and expand our markets, thereby becoming the preferred electrical services provider in all the areas where we operate.

Currently, OPE has approximately 10 900 active electricity customers in its area of operation with an annual turnover of approximately N\$175 million. Due to a progressive town-development drive by the Oshakati Local Authority, OPE is expecting the addition of up to 5 000 additional residential customers over the medium term of five to eight years. Further interest indicated by potential commercial and industrial customers also promises a vibrant and exciting future prospect for the town.

Due to a changing electricity supply environment, OPE is committed to realising alternative generation solutions based on renewable energy technologies and is already in advanced stages of implementing a 5 MWac Solar PV generation installation.

## OPE ACHIEVEMENTS

Oshakati Premier Electric operates in accordance with an Electrical Master Plan that was formulated in 2001, updated in 2013 and 2018. A Maintenance Master Plan was also concluded in 2013 to guide the electrical maintenance plan for the town of Oshakati to ensure optimal network availability. During 2018 a Rural Electrification Masterplan was also introduced to expand service delivery to rural areas within the Oshakati Township borders.

- During 2003, the existing 10 MVA transformer in the NamPower substation was upgraded to a 20 MVA unit to cater for the load growth identified by the 2001 Master Plan.
- Solid growth in return on investments paid to the shareholder: N\$9 million paid to Oshakati Town Council in 2020.
- Reduction of power failures is essential and has prompted the implementation of a comprehensive Maintenance Plan.
- Self-funding of infrastructure investment as per the OPE 2013 and 2018 Electrical Master Plans is conducted.
- Provision has been made for 24-hour prepaid vending stations since 2003.
- Provision of fully funded bursaries is made to needy students at local universities.
- Investment in human resource capacities: training of our core business employees in obtaining wiremen licensing, switching authorisation and various other ISO 45000 Safety System training interventions are in place to ensure safety and sustainability of the business.

- Investment in an 11kV power factor correction facility to lower electricity purchase costs from NamPower has been made.
- Connection of customers in previously non-reticulated areas has been effected: OPE has managed to distribute power to approximately 5 000 erven over the past 20 years in areas such as Evululuko, Okandjengedi (south and north), Oneshila, Uupindi (south and north), Oshoopala, Onawa and all planned location areas.
- OPE and Oshakati Town Council has formulated an electricity service connection project for residents in formalised planned informal areas. Qualifying residents who are not yet connected to the electrical supply were given the opportunity to apply for a free electricity service connection.
- Installation and maintenance of streetlights in Oshakati at no cost to the Oshakati Town Council have been implemented, translating into about N\$2,5 million per year in operational expense to help improve general safety and security.
- OPE further erected 54 25m-high masts in Oshakati in the areas of Uupindi, Evululuko, Okandjengedi, Oneshila, Oshoopala, along Mandume Ndemufayo/Okahao Road and at Onawa.
- Installation of 14 traffic lights has taken place at intersections to assist in traffic-flow control and improve general traffic safety.
- OPE installed seven quality-of-supply meters in Oshakati to monitor the quality of electrical supply in town and to ensure that problem areas are addressed proactively.
- Electricity losses have been lowered in the past 16 years from an initial level of 12% to a current industry leading level of 6%, at which it has been consistent over the past six years.
- OPE is currently busy with electrification in the Evululuko Ext 13 area with approximately 262 erven and Okandjengedi South with 123 erven. Further electrification of areas such as Evululuko Ext 14 area with 243 erven are due to follow in the 2021/2022 financial year.
- As part of its Rural Electrification Master Plan, OPE has completed the electrification of the Oshandumbala area and thereby providing access to supply for 93 village homesteads. Similar access initiatives for homesteads in Othingo Village, Onendongo, Emono and Reception are also planned for the following years.



## OSHAKATI PREMIER ELECTRIC (PTY) LTD

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# WE BRING POWER TO PENSIONERS

At Erongo RED, we take care of our pensioners. We are committed to providing subsidised tariffs to registered pensioners with connections of up to 40 Amperes. Since 2012, we have spent an average of N\$13,502,010.25 per year on pensioner subsidies.



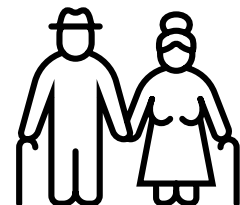
3,045



4,049

7,094

PENSIONERS  
REGISTERED ON  
THE SUBSIDISED  
TARIFF AS AT  
MARCH 2021



**On average,  
over N\$13 million**

SPENT ANNUALLY ON SUBSIDISED TARIFFS



# SPERRGEBIET DIAMOND MINING (PTY) LTD

In 2018, Namdeb Diamond Corporation announced its intent to sell the Elizabeth Bay Mine situated in the Karas region close to Lüderitz. The sale was initiated with the intent of acquiring a suitable entity to manage and maintain the mine that has been in production since 1911 and ensure that it would be operated economically.

In September 2019, after a conscientious, independently advised selection process was followed, Sperrgebiet Diamond Mining (Pty) Ltd (SDM) was selected as empor for the sale of EBay. Today, it is the proud owner of the mine after the sale was formally completed in October 2020.

SDM's first point of call after the asset was reviewed was a refurbishment and care and maintenance programme which included a clean-up and salvaging campaign while readying the plant for commissioning. Mining operations are set to resume at full commercial production by the fourth quarter of 2021.

Sperrgebiet Diamond Mining (Pty) Ltd was established by Lewcor Holdings (Pty) Ltd, with Lewcor as the majority shareholder (80%) alongside two local shareholders (MSF Commercials and David Sheehama). A 5% share was allocated towards an employee trust. SDM is therefore a 100% Namibian-owned mine.

Sperrgebiet Diamond Mining's commitment to this project will not only end with exploration, mining, and processing, but will also look at investing in downstream value-addition opportunities such as collaboration with local jewellers. We believe that this could attract more tourists to Lüderitz, which will, in turn, create job opportunities for the young people of this region.

General Manager of Sperrgebiet Diamond Mining, Paul Lombard, embedded a cost-effective and throughout-driven operational model with a fit-for-purpose structure and the ideal of optimising each tonne of ore being processed through their facilities. According to him, the diamond resource, both onshore and offshore, remains

with vast potential given the right strategic focus and organisational culture. Lombard believes that it is vital to achieve the company's goals by collaborating with its employees, service providers, and key stakeholders in the community and government.

Over the years, the community of Lüderitz has gained more than just employment from EBay. It has also played a pivotal role in everyone's livelihoods and continued stability in the historic town by providing job and supply-chain opportunities. SDM will continue, as it has since its inception, to proactively identify community-based improvement, upliftment, and supporting projects aimed to provide a holistic contribution to the community of Lüderitz.

Sperrgebiet Diamond Mining also pledged to safeguard more than just the people they interact with by means of historic sites such as the Kolmanskop Ghost Town (and many other historical sites), which now lies within the acquired site. This venture will not only grow the local economy of Lüderitz; it will also support the stabilisation of the larger Namibian economy, which has been negatively affected by the Covid-19 pandemic over the last year. SDM is confident that this venture will continue to build on the proud history of mining and miners in the area.



**SPERRGEBIET DIAMOND MINING (PTY) LTD**

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[www.facebook.com/sperrgebietdiamonds](https://www.facebook.com/sperrgebietdiamonds)

Web: [www.sperrgebietdiamonds.com](http://www.sperrgebietdiamonds.com)

# NATIONAL PETROLEUM CORPORATION OF NAMIBIA (NAMCOR)

## IN SEARCH OF OIL & GAS PRODUCING ASSETS

Namibia's national oil company (NAMCOR) through its Upstream Development & Production Department is aggressively searching for well-managed oil- & gas-producing assets in politically stable jurisdictions around the world. Namibia's national oil company is an ideal partner.

The acquisition of producing assets forms part of the company strategy to generate a constant and dependable income stream while at the same time increasing its international footprint and becoming a recognised player in the oil & gas value chain. Once these efforts bear fruit, NAMCOR will become an active participant not only in the marketing and sale of refined products but also in the production of hydrocarbons.

NAMCOR has a history of successful partnerships with a number of international oil-producing companies. These business relationships include Joint Venture operatorships in oil blocks onshore and offshore Namibia. To date, NAMCOR's local exploration asset base includes three operated licences and an average of 10% carried interest in 97% of petroleum exploration licences issued in the country. The company holds good governance in high regard and subscribes to the corporate governance code applicable to Namibia in the form of NamCode. NAMCOR strives for sustainable and socially responsible investing (environmental, social and corporate governance – ESG). In addition, the company has strict adherence to legal frameworks around ethical behaviour, among them the Anti-Bribery Policy. NAMCOR is a responsible and caring corporate citizen, which financially supports several social causes relating to the environment, education and community upliftment on an annual basis.

In the company's quest to land a commercially viable producing asset, NAMCOR actively scouts, monitors and analyses exploration and production data in the market and also targets individual sellers. Interested companies and individuals with farm-in opportunities that could meet NAMCOR's corporate criteria are welcome to contact us:

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### NAMIBIA – YOUR HYDROCARBON INVESTMENT DESTINATION

Companies and individuals pursuing oil exploration-related activities are invited to consider Namibia as their next hydrocarbon investment destination. This southern Africa country offers a number of unique commercial features, among them the following:

- Namibia has demonstrated geological prospectivity, with a working petroleum system in place.
- The country has a stable political environment, with its judiciary widely lauded as independent.
- It has an attractive fiscal regime.
- The country has attracted key international oil majors such as Exxon Mobile, Shell, Total, BW Offshore and Gulp, to mention only a few.

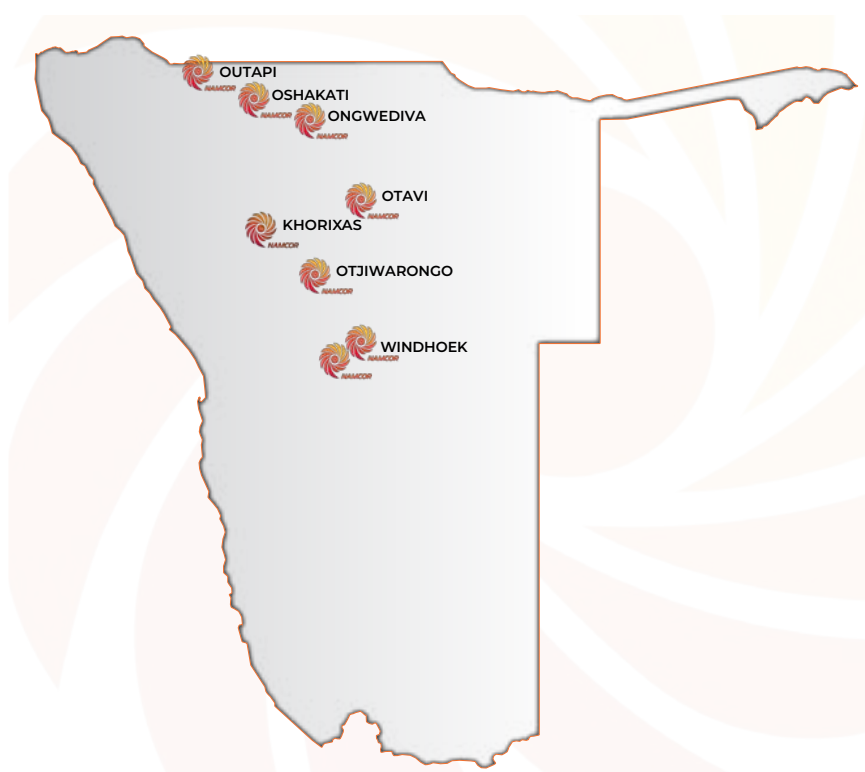
NAMCOR through its Exploration and Production Company acts as a vehicle for the Namibian Government's participation in the oil and gas industry.

Additionally, NAMCOR invites oil companies to acquire equity in Petroleum Exploration Licences (PELs) in which it has working interest.

They are the following:  
PEL 85 (2914A), PEL 72 (2714A), PEL 69 (2714B) and PEL 79 (2815 & 2915).

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**The National Oil Storage Facility (NOSF) In Walvis Bay.**

## DOWNSTREAM BUSINESS

### Fuel retail sites & business to business commercial transactions

The company sells Heavy Fuel Oil (HFO) and cleans fuels in the form of diesel, petrol and lubricants to the market. Clients include mining and fishing companies and a considerable number of government enterprises. NAMCOR entered the fuel retail sector in August 2019, with the opening of its first branded site. It is currently in the process of rolling out a number of other sites at strategic points around the country, having recently opened its 2nd site in Windhoek. NAMCOR is aiming to have 34 sites by 2024 that will service the Nation. The company also runs and manages the National Oil Storage Facility (NOSF) on behalf of government. This will ensure supply for the entire country as the National Oil Storage Facility consists of seven (7) tanks with a capacity of 75 million litres.

The NOSF was designed and constructed as a Strategic Storage Facility with the primary aim of increasing Namibia's security of fuel supply from the previous 7-10 days to 30-45 days in situations where the country was unable to import petroleum products from the international market. This is a proud initiative of the Namibian government through the Ministry of Mines and Energy in the interest of national fuel security, now and for the future.



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# NAMIBIA POWER CORPORATION (NAMPOWER)

## COMMITTED TO ENSURING SECURITY OF SUPPLY

Electricity is the engine that drives all sectors of an economy. The importance of electricity was heightened with the advent of the Covid-19 pandemic, as a reliable electricity supply became critical for the sustained provision of essential services and working remotely amongst other aspects of the new normal.

The arrival of COVID-19 at the beginning of 2020 negatively affected businesses and individuals alike and NamPower was not spared as it was forced to adjust its way of doing business.

The impact caused by the pandemic and the combined effects of the economic slowdown were felt through a reduction in annual energy consumption by 2% in 2020.

Furthermore, the pandemic also caused delays in the execution of various projects, as the delivery of goods and services to NamPower were affected. The socio-economic impact of this pandemic is indeed still unravelling and will continue to be felt in the future.

Despite the challenges in our operating environment, NamPower has developed and implemented various strategies to improve business resilience and to ensure the security of electricity supply to the nation.

NamPower is repositioning itself to remain relevant in the evolving Electricity Supply Industry and is committed to supporting the Government in achieving its goals as set out in the National Integrated Resource Plan (NIRP) and the Harambee Prosperity Plan II.

As part of its efforts to reposition itself and adapt to prevailing market forces, NamPower has modified its current Corporate Strategy and Business Plan 2019 – 2023, by creating a new five-year Integrated Strategic Business Plan (ISBP) for the period 2020-2025.

The plan aims to enhance the company's mission "To provide innovative electricity solutions in an evolving market, which satisfies the needs of our customers, fulfils the aspirations of our staff and the expectations of our stakeholders, in a competitive, sustainable and environmentally friendly manner".

As part of its strategy, NamPower is geared towards ensuring security of supply and a predictable tariff path that will support economic growth and maintain the company's financial sustainability through the implementation of its planned Generation and Transmission projects.

NamPower is committed to guaranteeing reliable and sustainable electricity supply which propels life forward.

### VISION



"To be the leading electricity service company of choice in SADC".

### MISSION



"To provide the electricity needs of our customers, fulfil the aspirations of our staff and satisfy the expectations of our stakeholders in a competitive and evolving environment".

### MANDATE



"To generate, transmit, supply and trade electricity, including the importing and exporting of electricity".



# GENERATION PROJECTS



## **1. Project name: Otjikoto Biomass Power Station** **Location of Project: 15 km West of Tsumeb town**

The project entails the development of a **40MW** Biomass Power Station utilising encroacher bush as the fuel source. Bush encroachment in Namibia currently affects 26 million hectares of potential agricultural land for livestock and food production. As a potential project of National importance, the power station will not only assist NamPower to strengthen its domestic local generation mix with a fully dispatchable energy source (which could provide baseload energy), but also benefit the greater economy with its significant macro and microeconomic benefits from the value addition of harvesting encroacher bush as a fuel source.

**Total investment in N\$ and US\$ values:** Total Project Estimate: N\$2.1 billion / US\$140 million (N\$ / US\$ = 15)

**Implementation period:** Project completion date for the power station is planned for 2024.

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## **2. Project name: Omburu PV Power Project** **Location of project: 12 km South-East from the town of Omaruru**

The project involves the development of a **20MW** Solar PV Project close to the town of Omaruru. Given the fact that Namibia is blessed with some of the best solar irradiation in the world, the estimated capacity factor of this project is approximately 36%.

**Total investment in N\$ and US\$ value:** Total Project Estimate: N\$420 million / US\$35 million (N\$ / US\$ = 14)

**Implementation period:** Project completion for the power plant is planned for November 2021.





**3. Project name: Lüderitz Wind Power Plant**  
**Location of project: Approximately 20 km South of Lüderitz town in Namibia**

The project entails a **40MW** wind power in one of the best wind resource areas in the world with an estimated capacity factor of 50%.

**Total investment in N\$ and US\$ values:** Total Project Estimate: N\$1.1 billion / US\$79 million (N\$ / US\$ = 14)

**Implementation period:** Project implementation for the power plant is planned for 2023.

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**4. Project name: Firm (Anixas II) Power Station**  
**Location of project: Walvis Bay**

The project entails a **50MW** power plant utilising either Internal Combustion Reciprocating Engine (ICRE) or Gas Turbine (GT) technology with Liquid fuel (LFO/HFO) or LNG/CNG as fuel options. The power station will be owned and operated by NamPower, and the purpose of the power station will be to ensure that dispatchable power is available to cater for emergency power to the Namibian grid during times of shortage within the Southern African Power Pool (SAPP) and to help minimise or avoid load shedding.

**Total investment in N\$ and US\$ values:** Total Project Estimate: N\$1.2 billion / US\$86 million (N\$ / US\$ = 14)

**Implementation period:** Project completion for the power plant is planned for 2023.

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**5. Project name: 50MW Wind IPP Power Project**  
**Location of project: Approximately 20 km South of Lüderitz town**

NamPower will procure an Independent Power Producer (IPP) to develop the **50MW** Wind Power Project through an open, transparent and competitive bidding process.

**The key benefits of the project are:**

- Reduce the overall NamPower tariff to the customer by introducing an affordable "new build" renewable energy to the Namibian grid;
- Support the renewable commitments prescribed in the Renewable Energy Policy and National Energy Policy;
- Provide renewable energy outside of the typical Solar PV dispatch profile, especially in the evening peaks. The wind resource profile supports evening peaks;
- Pool in private sector investment in the Electricity Supply Industry.

**Total investment in N\$ and US\$ values:** Total Project Estimate: N\$1.32 billion / US\$88 million (N\$ / US\$ = 15)

**Implementation period:** Target commercial operation date for the Power plant is scheduled for December 2023.

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**6. Project name: 20 MW Solar PV IPP Project**  
**Location of project: 45 km South West of Usakos town**

NamPower has awarded the bid for the development of a **20MW** Solar PV Power Plant to Access Aussenkjer Solar One Namibia in July 2020 following an open, transparent and competitive bidding process. The Power Purchase Agreement which facilitates the development of the Power Plant and sale and purchase of electricity from the Power Plant was signed in December 2020.

**The key benefits of the project are:**

- Reduce the overall NamPower tariff to the customer by introducing an affordable "new build" renewable energy to the Namibian grid;
- Support the renewable commitments prescribed in the Renewable Energy Policy and National Energy Policy;
- Pool in private sector investment in the Electricity Supply Industry.

**Implementation period:** Target commercial operation date for the power plant is scheduled for 2022.

# TRANSMISSION PROJECTS

NamPower is busy with the implementation of the Transmission Master Plan to ensure Security of Supply for the country. This entails the construction of new Transmission lines, new Substations and the upgrading of existing Transmission infrastructure. New infrastructure is required due to existing internal supply limitations, to provide for future load growth, the integration of upcoming generation plants, and possible wheeling of electric power through the transmission grid to the Southern African Power Pool (SAPP) region.

Below are some major Transmission Master Plan projects of which some are under construction while others are either in bidding process or in planning phases.

- 400 kV Auas–Gerus Transmission Line Project;
- 400 kV Auas–Kokerboom Transmission Line Project;
- 132 kV Aussenkehr–Khurub Transmission Line Project;
- 330 (400) kV Kunene and Omatando Substations Project;
- 220/132 kV Masivi New Substation Project;
- 132/66/33 kV Shiyambi New Substation Project;
- 400 kV Obib–Oranjemond Transmission Line Project;
- 220 kV Otjikoto–Masivi Transmission Line.

## **Project name: AUAS – GERUS 400 KV TRANSMISSION LINE PROJECT**

The Auas–Gerus 400 kV Transmission line project forms part of the Transmission Master Plan 400 kV development that is currently under implementation to ensure Security of Power Supply for Namibia. The Auas–Gerus 400 kV line project is to support the Auas–Van Eck–Omburu 220 kV network (providing for contingencies, benefit of improved losses and improved network stability) and to strengthen the network to Gerus Substation. This will enable NamPower to accommodate increased electricity transfer and wheeling via the Gerus–Zambezi High Voltage Direct Current (HVDC) link.

This project comprises of a 290 km Transmission line from Auas Substation near Windhoek to Gerus Substation near Otjiwarongo and associated works required at both Substations to integrate the line into NamPower's existing network. This project commences in May 2021 and the new line is planned to be commissioned June 2023 and requires a capital investment of about N\$868,302,000.00.

## **Project name: AUAS–KOKERBOOM 400 KV TRANSMISSION LINE**

The Auas–Kokerboom 400 kV Transmission line and associated feeder bay project forms part of the Transmission



Master Plan 400 kV development that is currently under implementation to ensure Security of Power Supply for Namibia. This project comprises a 500 km transmission line from Auas Substation near Windhoek to Kokerboom Substation near Keetmanshoop and associated works required at both substations to integrate this line into the NamPower network. The estimated contract value for the 400 kV line construction is N\$1,657,840,000.00.

## **Project name: 330 (400) KV KUNENE AND OMATANDO SUBSTATION PROJECTS**

The 400 kV line from Kunene Substation site to Omatando substation 400 kV site has been completed. For this line to commercially operate, the two substations should be built at each end of the line, one at Kunene near Ruacana and another one at Omatando near Ongwediva. The platforms for these Substations were completed. The two Substations (Kunene & Omatando 400 kV extension) are still to be developed. The contract to construct the Substations has been awarded. This development will cost N\$741,240,000 and is planned to be commissioned in August 2023.

## **Project name: OBIB – ORANJEMOND 400 KV TRANSMISSION LINE**

A 400 kV Transmission line will be constructed from Oranjemond Substation in South Africa to Obib Substation near Rosh Pinah. This project will improve the reliability of the existing Transmission interconnection between Namibia and South Africa, allow for increased power trading with South Africa's Eskom, and improve utilisation of the NamPower network for trading or wheeling of power between Southern African Power Pool (SAPP) member utilities. This project is expected to be completed by the end of 2023 at a cost of about N\$1,200,000,000.00.

## **MASIVI AND SHIYAMBI SUBSTATIONS**

Electric power demand in the Kavango area has overgrown the capability of the existing Transmission infrastructure and hence these projects to address the situation. The new 132 kV line between Masivi & Shiyambi Substation, as well as parts of the 132/33 kV Shiyambi Substation, have been completed pending the development of the Substations, which are planned to be completed at the end of 2022.

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# Our Core Values

## DUNDEE PRECIOUS METALS TSUMEB

Unlocking resources and generating value to thrive and grow together

Dundee Precious Metals Tsumeb (Pty) Limited is a subsidiary of Dundee Precious Metals (DPM), a Canadian-based, international gold mining company. DPM Tsumeb is located in Tsumeb, Namibia, approximately 430 km north of the capital city of Windhoek. The DPM Tsumeb smelter was constructed in the early 1960s, to process concentrate from the Tsumeb copper mine and other mines in the country. In March 2010, Dundee Precious Metals acquired the smelter operation from Weatherly International Public Limited Company. The smelter is one of only a few in the world that can treat complex copper concentrates, and is currently producing 98.5% pure copper blisters.



We put the **safety & wellbeing** of people first.



We are stewards of the **environment**.



We are **transparent** and **accountable**.



We **respect** each other and embrace **inclusion**.



We **partner** with our **communities**.



We **innovate** with **courage**.



[dundeeprecious.com](http://dundeeprecious.com)







## Dundee Precious Metals Tsumeb e-Procurement Portal

Suppliers are requested to register their companies on [www.webportunities.net](http://www.webportunities.net) at no cost. Also ensure to register with Dundee Precious Metals Tsumeb on the same website at no cost. This will enable unrestricted access to:

- **Dundee Precious Metals Tsumeb's daily RFQs (requests for quotations).**
- **Dundee Precious Metals Tsumeb's tenders for goods and services.**
- **Dundee Precious Metals Tsumeb's open purchase orders.**

Ensure to link your company to relevant Material Groups/Services on the portal so that you can easily track business opportunities.

Ensure that your 'Ownership Distribution and Financial Information' is up to date on the portal – see below.

### Ownership Distribution and Financial Information

This information will only be visible to buyer organisations that you are registered with on the portal.

- **Percent Local Ownership**
- **Percent Owned By Black Male**
- **Percent Owned By Black Female**
- **Percent Owned By Black Youth**
- **Percent Owned By White Female**
- **Percent Owned By Disabled Persons**
- **Number Of Full-Time Employed Staff**
- **Percent Of Full-Time Staff With Local Citizenship**
- **Percent Of Historic Disadvantaged Employees With Local Citizenship**
- **Annual Turnover**
- **Asset Value (excluding fixed property)**
- **Company Is Registered For VAT**
- **Tax Reference Number**

For assistance on the e-Procurement portal send an email via the Contact Us page on the website or call the Tara Nawa team on Tel: +264 (0)64 402 403.



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# NAMDEB DIAMOND CORPORATION (PTY) LTD



## GOOD TODAY. BETTER TOMORROW.

**FOUNDED:**

1994

**OWNERSHIP:**

Namdeb Diamond Corporation is a wholly owned subsidiary of Namdeb Holdings (PTY) Ltd, which is a 50:50 joint venture between De Beers and the Government of the Republic Namibia. Namdeb Holdings has long-term mining concessions in the south west of Namibia both on land and offshore, adjacent to the Orange River and offshore in the shallow waters. Namdeb Diamond Corporation is the exploration and the mining operator for all land-based licences of Namdeb Holdings, with the exception of the deep off shore mining licences.

**EMPLOYEES:**

Approximately 1500

**OPERATIONS:**

Orange River Mines, Southern Coastal Mines and Northern Coastal Beach & Marine Contractors

**CORE BUSINESS:**

Diamonds exploration and mining along the south west coast and inland areas of Namibia's //Karas Region. The main land operations are found in the town of Oranjemund and along the Orange River. Several types of innovative mining techniques are employed to extract diamonds from alluvial deposits of ore bodies, with specialized equipment such as vacuum extractors, accretion conveyors and drill platforms used to extract the resource, create more mining areas and sampling. Namdeb continues to investigate various technologies to improve its mining methods that will add significant safety and security benefits to its processes.



## NAMDEB EXTENDS A HELPING HAND FOR COVID-19 TESTING AND VACCINATION

Namdeb continues to play a pivotal role in the fight against COVID-19 by lending a helping hand to the Ministry of Health and Social Services (MOHSS) in its efforts to flatten the curve.

Since the onset of the COVID-19 pandemic, Namdeb as a responsible corporate citizen and a long-term partner of the Namibian government, quickly stepped up in playing a supportive role towards the national efforts to mitigate the impact of the virus.

In 2020, Namdeb deemed it necessary to compliment the government's efforts in the fight against the outbreak through a collaborative partnership aimed at alleviating the testing backlog by establishing a COVID-19 testing facility in the Oranjemund Private Hospital. The testing facility has been set up at its laboratory which was originally designed to cater for the small community of Oranjemund comprising mainly of its employees. In order to do the Covid-19 testing, Namdeb had to do extensive

alterations to the laboratory thereby expanding its footprint to provide support to the //Kharas Region at large. This has reduced a heavy burden on the state because COVID-19 tests are only administered through accredited laboratories nationwide. To date, Namdeb continues to render support for PCR testing as well as Antigen rapid tests to ensure a faster turn-around time for results and assist in cluster case scenarios.

Since commissioning in mid July 2020, the Namdeb Laboratory has to date tested over 10 000 samples. In addition to the testing, the Namdeb Hospital has been designated as a vaccination site by the Ministry of Health and Social Services and it has been instrumental in rolling out COVID-19 vaccinations as well as encouraging uptake of vaccines in the close-knit community of Oranjemund. Since commencement of national vaccination campaign, the turnout in Oranjemund has been encouraging, giving hope that the community and the surrounding areas are surely on the right trajectory to achieve herd immunity.

Namdeb remains dedicated to safeguarding the health and safety of the communities in

which we operate and its surrounding areas, as part of our positive legacy, and a true demonstration of the good that diamonds do for our country. Making a difference one step at a time.



## NAMDEB DIAMOND CORPORATION (PTY) LTD

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Brand Manager

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# TOURISM

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*With its wide open spaces, diversity of cultures, landscapes ranging from the oldest desert in the world, the Namib, to the woodlands and rivers of the Zambezi region, Namibia remains one of the top tourist destinations in Africa, despite the devastating effect of the Covid-19 pandemic on the tourism industry.*



**F**ollowing an increase of 2,5% in the number of tourist arrivals from 2018 to 2019, Namibia's tourism industry was one of the hardest hit sectors of the country's economy in 2020. The industry recorded negative real Gross Domestic Product (GDP) growth of 55% in 2020 and indications are that it would take between two and four years to recover to its 2019 levels.

The number of international tourists to Namibia decreased from 177 034 in 2019 to 38 764 in 2020, while regional arrivals decreased from 270 180 to 49 304 during the same period. Bed occupancy dropped from 53,5% in 2019 to 16,1% in 2020. Occupancy by visitors from Germany, Switzerland and Austria, Namibia's key source markets, decreased from 29,8% to 17,9%, while occupancy by South African visitors dropped from 8,1% to 6,5%.

To mitigate the devastating impact of the Covid-19 pandemic, many tourism establishments turned to the domestic tourism market when restrictions were partially lifted. As a result, bed occupancy by Namibians increased from 26,2% in 2019 to 53,5% in 2020.

Border closures, travel restrictions and regulations, and the suspension of international flights to Namibia resulted in a trickle of international tourists visiting Namibia after the Tourism Revival Initiative (TRI) was launched on 1 September 2020. Travelling to Namibia became more attractive when Environment, Forestry and Tourism Minister Pohamba Shifeta announced in October 2020 that foreign tourists with a negative SARS CoV2 PCR test results that

not older than 72 hours would no longer be required to undergo the seven-day supervised quarantine at an approved tourism facility on arrival. The minister also announced that ports of entry would be extended to Walvis Bay International Airport, as well as the Ariamsvlei, Noordoewer land borders and the Katima Mulilo/Zambia border.

The TRI began showing positive signs of a recovery of the tourism industry during the first quarter of 2021. International tourists accounted for 18% of bed occupancy, with visitors from Germany, Austria and Switzerland accounted for nearly 13%. Domestic tourists accounted for 67% of occupancy, compared to around 32% in 2019.

Community conservancies, which rely heavily on tourism for their income from levies paid by lodge operators, hunting concessions and the sale of arts and crafts were also left devastated. The trophy hunting industry was, likewise, brought to a virtual standstill.

But it has not been all doom and gloom for the industry and there have been several initiatives that will stand the industry in good stead once tourism takes off again.

## UNWTO VISITS TO NAMIBIA

Namibia took centre stage as a tourism destination when it became the first African country to receive a World Tourism Organisation (UNWTO) delegation since the start of the Covid-19 pandemic in late 2019. During the three-day visit in November 2020, the



Venture Media

organisation's secretary-general Zurab Pololikashvili held talks with President Hage Geingob and Vice President Nangolo Mbumba. Pololikashvili also met with Environment, Forestry and Tourism Minister Pohamba Shifeta and discussed ways of growing the tourism sector by placing more focus on gastronomy tourism, as well as on rural and community-based tourism.

The country hosted the UNWTO Africa regional conference from 14 to 16 June 2021, following its cancellation in 2020 as a result of the Covid-19 pandemic. The theme of the conference, organised by the Namibia Tourism Board and the Ministry of Environment, Forestry and Tourism, was 'Strengthening Brand Africa for the Swift Recovery of the Tourism Sector'. It was attended by the UNWTO Secretary General, as well as several tourism ministers from African countries.

### CULTURAL AND HERITAGE TOURISM

The National Strategy on Sustainable Heritage Tourism Development and Employment Creation Opportunities at Community Level was jointly launched by the Ministry of Environment, Forestry and Tourism and the Ministry of Education, Arts and Culture in partnership with the United Nations Educational, Scientific and Cultural Organisation (UNESCO) in Windhoek in May 2021.

### PARK FEES INCREASE

Entrance fees for all parks resorting under the Ministry of Environment, Forestry and Tourism were increased for the first time since 2015 with effect from 1 April 2021. Despite the increase, Namibia's park entrance fees remain among the lowest in the Southern African Development Community (SADC) region. Park fees are charged according to a three-tier system with different fees for Namibian residents, Southern African Development Community residents and foreign visitors.

In addition to the park entrance fee, the ministry also introduced a conservation fee which will be paid into the Game Products Trust Fund. It will be used for the management and maintenance of infrastructure in national and game parks, mitigation of human-wildlife conflict, wildlife protection and law enforcement.

### MAJOR DEVELOPMENTS FOR TSAU//KHAEB NATIONAL PARK

The *Sperrgebiet* (forbidden territory) has been *terra incognita* ever since it was proclaimed in September 1908 and most of the Tsau//Khaub National Park has been inaccessible since it was proclaimed

in 2008. Currently, tourism is largely limited to the Kolmanskop ghost town and guided tours to the Bogenfels and Pomona, as well as the Elizabeth Bay ghost town.

But this is about to change following a call for tenders by the Ministry of Environment, Forestry and Tourism for tenders for six concessions. Concessions include guided four-wheel drive tours to the Roter Kamm, a meteorite impact crater, guided one- or two-day four-wheel-drive tours to the northern sand sea, north of Lüderitz, and guided activities in the guided adventure zone and the river adventure zone at Oranjemund. Concession rights for the Lüderitz Peninsula include a 60-bed resort offering a range of activities.

### TOURISM AT A GLANCE

- Namibia's 20 state-owned conservation areas cover nearly 17% of the country's land surface.
- The 86 registered communal conservancies countrywide cover 20% of the country's land surface.
- Nearly 46% of the country's land surface enjoys conservation protection.
- Scenery ranges from the Namib, the oldest desert in the world, to the verdant woodlands of the Kavango and Zambezi regions.
- Twyfelfontein and the Namib Sand Sea are UNESCO World Heritage Sites.

“

*To mitigate the devastating impact of the Covid-19 pandemic, many tourism establishments turned to the domestic tourism market when restrictions were partially lifted.*

## VITAL CONTACTS

### **AAN - Accommodation Association Of Namibia**

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www.accommodation-association.com

### **Bed & Breakfast Association Of Namibia**

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### **CARAN - Car Rental Association Of Namibia**

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### **EIF - Environmental Investment Fund Namibia**

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### **FENATA - Federation Of Namibian Tourism Associations**

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### **HAN - Hospitality Association Of Namibia**

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### **NACOBTA - Namibia Community Based Tourism**

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# ONGAVA GAME RESERVE

In 1991, several families invested in the future by turning four unproductive cattle ranches in Northern Namibia into a prolific 30,000-hectare private game reserve that is now a haven to large concentrations of wildlife.

Where lions were once shot on sight, Ongava is now home to several prides that are the hunters, not the hunted. Rhino populations are not only protected, they are understood, with a major genetics study revealing paternity and guiding decisions that encourage the prosperity of the species.

Sharing a common boundary with the Etosha National Park, Ongava is considered one of the finest private game reserves in the region, enjoying global recognition for exceptional conservation, ground breaking research and exciting safari adventures.

Experience Ongava - eco-tourism for the next generation.

## LITTLE ONGAVA

Designed for privacy, luxury and intimacy with the land, Little Ongava is set on a high hill with pristine views across the plains. A boardwalk meanders over rocks and trees, connecting the beautiful main area with one of only three secluded en-suite thatched suites. Each suite is like a home, featuring a large sala with a cosy fireplace, comfortable seating, a private deck, infinity pool and sun loungers. The overall impression is one of pure natural indulgence indoors, surrounded by untamed nature outdoors. The lounge and dining areas have wonderful views of a popular waterhole, the open deck allowing for relaxed, stylish dining under the African sky. Guests at Little Ongava share a dedicated guide and vehicle, ensuring the best possible nature experience including bird watching, game drives, guided nature walks, white rhino approaching, excursions into

the Etosha National Park and use of the photographic hide. The newly opened Ongava Research Centre's Visitors Centre boasts dozens of in-depth displays where guests can interface with science and research on a personal level.

## ANDERSSONS AT ONGAVA

Central to the design of the new Anderssons at Ongava is the connection to the wild, and it is most keenly felt at the waterhole and nearby underground viewing hide. Here guests have a water level view of the prolific wild and birdlife on Ongava Game Reserve in a setting that inspires intimacy without intrusion. The social area, where guests gather for meals and to meet fellow wildlife enthusiasts, guides and naturalists, encompasses an undercover and open-air dining area, a spacious lounge and bar, a sunken observation terrace, an open fireplace, as well as a dedicated photographic nook for reviewing and editing images. Additional features include the curio shop, library, complimentary Wi-Fi, and connectivity to the research data gathered over years of cutting-edge scientific endeavours on Ongava. The Ongava Research Centre's Visitors Centre is a short walk away and guests can meander through the self-guided exhibition area at their own pace.

## ONGAVA LODGE

Ongava Lodge is perched on a ridge with seemingly endless views across the plains. Ongava Lodge's fourteen air-conditioned brick, rock and thatch chalets, each with en-suite facilities, offer a relaxing retreat in the African bush. Gather at the main thatched dining area and enjoy a drink at the bar while watching wildlife interact at the floodlit waterhole. Your lodge experience includes a refreshing swimming pool, curio shop, Wi-Fi and a dedicated guide and shared game drive vehicle to participate in bird watching, game drives, guided nature walks, white rhino

approaching or make use of the photographic hide. Guests now have the opportunity to explore the newly opened Ongava Research Centre's Visitors Centre.

## ONGAVA TENTED CAMP

Immersed in the African mopane bush, Ongava Tented Camp is a natural extension of this wild, wonderful landscape tucked in a hidden valley at the foot of a dolomite hill. Eight large, comfortable tents all have en-suite facilities, with double basins, indoor and open-air showers and private verandas. The dining area, bar and deck have an unobstructed view of the active waterhole. Your lodge experience includes nights at the campfire, stunning waterhole views, curio shop, swimming pool, a dedicated guide and shared game drive vehicle. The available activities include bird watching, game drives, guided nature walks, white rhino approaching, excursions into the Etosha National Park and the opportunity to meander through the self-guided exhibition area of the Ongava Research Centre's Visitors Centre.



## ONGAVA GAME RESERVE

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# WANDER THROUGH NAMIBIA'S UNTAMED BEAUTY WITH **JOURNEYS NAMIBIA**



Grootberg Lodge



Hoada Campsite



Hobatere Lodge

Are you seeking an unforgettable journey around the country? Escape the stress of daily life and unwind. Enjoy a break in some of Namibia's unique lodges and experience the charming elements of Namibia.

## CLASSIC PORTFOLIO

**Hobatere Lodge** is situated close to the Galton Gate, on the western side of Etosha National Park. The lodge is located in a concession area of 8808 ha offering a wide range of wildlife including lions, elephants and plains game found in the bordering Etosha. This destination is definitely a wildlife photographers dream! You can enjoy a game drive or relax at the main area where you will be able to spot the lions and elephants enjoying the waterhole from your breakfast table. Don't miss the night drive, for which the lodge is renowned, introducing you to many of the shy nocturnal animals such as bat-eared foxes and honey badgers. Book a Boma Dinner which allows you to sit back, relax and enjoy an African dinner in the bush, under the Namibian sky. Or try the unique experience of the newly added **treehouse**, offering total isolation to become one with the wildlife drinking from the nearby waterhole. The treehouse is for intrepid adventurers and promises to be unforgettable. Hobatere Lodge lies within the #Khoadi-//Hôas //Hoas Conservancy.

Its sister lodge, **Grootberg Lodge**, is also in the #Khoadi-//Hôas //Hoas Conservancy. Grootberg Lodge has become a landmark in the Namibian tourism industry as the first lodge in the country that is wholly owned by a conservancy. The determined efforts by both the community and key stakeholders involved in the conservation of the area have resulted in a significant increase in wildlife numbers in the area, including endangered species such as black rhinos, desert-adapted lions, and elephants. Join our expert guides on an elephant or rhino tracking activity or visit an authentic homestead of the Damara people and experience the modern life of the #Khoadi-//Hôas //Hoas community.

For a more rustic outdoor experience visit the **Hoada Campsite**, the lodge 25 kilometers east of Grootberg Lodge. Nestled amongst large boulders, pitch your tent in one of the spacious campsites or book one of our furnished tents. Take a dip in the pool built between the rocks or join a Damara Culture walk.

Head south and visit one of the natural wonders of Namibia, the **Fish River Canyon**. Stay at the only establishment located on the edge of the Canyon, **Fish River Lodge**. The lodge offers adventurous and professionally guided hiking trails down into the heart of the canyon and also guided drives down to the natural rock pools. Escorted cycling trails on the rim of the canyon and the plateau are also on offer.

Experience the new campsites, **Edge and Eternity**, built in a style that reminds you of ancient ruins. They will definitely appeal to hiking enthusiasts who can enjoy a two- or three-night fully inclusive package.

#### PREMIER PORTFOLIO

**Shipwreck Lodge**, the sole lodge located on the infamous Namibian Skeleton Coast provides a haven for those seeking tranquility and the comfort of indulging in nature. Nestled between the Atlantic Ocean and the dunes of the Namib Desert, guests can experience this iconic luxury setting and explore the raw and untouched nature of the Skeleton Coast National Park. You can look forward to appreciating the harsh beauty of the desert and solitary landscapes with plenty of geological history and desert-adapted animals. For the more adventurous at heart, guided trips lead you to the roaring dunes, clay castles, a seal colony as well as exploring the dunes on a quad bike.

Come and discover our lodges firsthand and unfold the mysteries of Namibia. Make your trip memorable with Journeys Namibia. Please enquire about our SADC rates.

*Journeys Namibia*  
OFFERING • QUINTESSENTIAL • ADVENTURES

#### JOURNEYS NAMIBIA

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Eternity & Edge Camp



Fish River Lodge



Shipwreck Lodge





# HOSTING YOU IN NAMIBIA'S PRISTINE PROTECTED AREAS



Namibia Wildlife Resorts (NWR) is a legal entity established through an Act of Parliament, the Namibia Wildlife Resorts Company Act (Act 3 of 1998). NWR's mandate is to provide tourism and hospitality management services in protected areas and national parks of Namibia. With effect from 16 December 2019, NWR has been classified as a commercial State-Owned Enterprise as per the Public Enterprises Governance Act, 2019 (Act No. 1 of 2019).

The administration of the day ran Pre-independence, resorts in protected areas through the Department of Nature Conservation. Post-independence, resorts fell under the Ministry of Environment and Tourism under the Directorate of Tourism. Since the creation of NWR as a public enterprise in 1998, the structure of the company has drastically evolved. Notable progress has been recorded on statutory compliance aspects as well as financial consolidation and sustainability.

The company now operates 26 facilities (resorts and camps) spread throughout all corners of the country. The focus has shifted from reliance on European tourists to a more global market, following the lead taken by the Namibia Tourism Board in developing new markets and the domestic tourism leg.

Previously unknown markets, including Asia and the United States, are being unlocked, and these travellers are coming to Namibia and the NWR facilities. Conferencing has also been emphasised which resulted in Gross Barmen, Hardap and Popa Falls being revamped to cater to modern conferencing needs. NWR offers any person the opportunity and chance to explore and relax at any of our facilities - whether you want to take photographs, catch a fish, explore the country's cultures, see its wildlife, or sit back and enjoy its landscapes – NWR are at your service.

Going forward, the company intends to focus on being responsive to customer needs, continuous improvement in its processes, systems and procedures as well adherence to standard operating procedures in line with the tourism and hospitality norms and standards.



**NWR**  
namibia wildlife resorts



# NAMIBIA TOURISM BOARD

The Namibia Tourism Board was established through an Act of the Namibian Parliament as a statutory body responsible for establishing the mechanisms for convergent thinking and synergy between both the private and public sectors in implementing the national policy on tourism.

## NTB MISSION STATEMENT

To sustainably market and develop tourism to and within Namibia by adding value to our stakeholders and, yielding enhanced quality of life for our people.

## NTB VISION

"Namibia renowned as the most sought-after tourism destination in Africa."

## CORE VALUES

The NTB defined five core values and created the acronym [ICARE] for ease of reflection:

### I - INTEGRITY

We shall always uphold high ethical and moral principles.

### C - CARING

We care about ourselves, our team members, our customers, our natural environment and the well-being of the NTB and our beloved Country.

### A - ACCOUNTABILITY

We believe that our actions have a lasting impact on our Nation. Therefore, we accept the responsibilities that come with the positions that we hold and shall account for all our actions.

### R - RELIABILITY

We work as synergistic teams and therefore we shall always work towards the well-being of the NTB and deliver on our performance promises.

### E - EXCELLENCE

We believe that we are the masters of our destiny and therefore we shall always pursue everything that we do with a spirit of innovation and in perfecting our craft.

## THE BOARD WAS ESTABLISHED ON 2 APRIL 2001 WITH THE FOLLOWING MANDATE:

- Promote Namibia's tourism industry internationally and locally.
- Ensure that services rendered and facilities provided to tourists comply with the prescribed standards.
- Register and grade accommodation establishments and other tourism related businesses.
- Promote the training of persons engaged in the tourism industry.
- Promote the development of environmentally sustainable tourism by actively supporting the long-term conservation, maintenance and development of the natural resources base of Namibia.
- Provide advice and guidance to persons engaged in the tourism industry.

## CORE VALUES OF THE DESTINATION BRAND

NTB research has identified four Namibian brand values that underpin our visitors' experience of Namibia. These reflect the essence of Namibia and set us apart from our competitors. By evoking the feelings that lie behind these brand values, we can remind previous visitors of our appeal and excite potential new visitors about coming to Namibia. It's a combination of these values that evoke the unique perception of Namibia. By applying them regularly and consistently, we increase Namibia's chances of being seen as unique and memorable:

- **Rugged** - Namibia has an elemental, pristine landscape that is unlike anywhere else.
- **Natural** - The landscape and animals are Namibia's defining natural assets.
- **Soulful** - Namibia touches your soul; you feel humbled and awe-inspired by the vast space and tranquillity.
- **Liberating** - You feel free. You can explore the country on your own terms.



Mr. Digu //Naobeb  
CEO: Namibia Tourism Board



*Namibia Tourism Board*

## NAMIBIA TOURISM BOARD

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# ONDILI LODGES & ACTIVITIES NAMIBIA



Unlike many other hotel groups on our planet, Ondili has chosen nature conservation as its guiding principle and philosophy.

From the love of nature springs the realisation that it is vital to define nature as the most important asset worth protecting and to make a real effort to do so. We don't just want to talk nature conservation, we want to be part of it.

So far, Ondili has invested every dollar earned in the development of nature reserves. The ultimate goal is to finance nature conservation with tourist income. Every guest should understand that their sojourn at Ondili Lodges contributes to preserving nature. That water is not wasted but saved. That animal and plant species do not become extinct but survive. Responsible tourism ensures the continuation of nature.

Local people appreciate their natural surroundings as an asset. As a means of production that secures their livelihoods.

In order to achieve and support this goal, Ondili operates high-end, environmentally sustainable lodges and sustainable tourism activities. The intention of being able to protect nature by establishing nature reserves is our motivation to offer our guests the most refined accommodation and the best holiday quality. We want to do good for all people.

## TI MELEN BOUTIQUE GUESTHOUSE

Situated on a hillside with grand views of the surrounding mountains, Ti Melen Boutique Guesthouse is found in the tranquil suburb of Avis on the outskirts of Windhoek.

The large garden, a pool and shaded seating areas invite you to relax and unwind. The interior design is contemporary with an African flair. The spacious architecture is inspired by the style of the colonial era.

## DESERT HOMESTEAD LODGE

Right on the doorstep of Namib-Naukluft National Park, not far from Sossusvlei, Desert Homestead and Desert Homestead Outpost are ideally suited for exploring the Namib Sand Sea – a World Heritage Site with some of the highest dunes in the world. Both lodges are located in the Namib Tsaris Conservancy, a private nature reserve of over 150,000 hectares, adjacent to NamibRand Nature Reserve in the west.

## DESERT HOMESTEAD OUTPOST

Situated in the far reaches of the 7000 ha Desert Homestead nature reserve, next to the Namib Sand Sea UNESCO World Heritage Site, the Desert Homestead Outpost offers warm hospitality in a relaxed atmosphere. The main building with restaurant and lounge, the pool area and the 12 chalets are set at the base of a mountain – the panoramic views are awe-inspiring. Game roams the endless grasslands of the wide open plains. Guests have various activities to choose from, such as excursions to Sossusvlei, horseback safaris or sundowner drives.

## HOHENSTEIN LODGE

After a 20-minute drive in an open four-wheel-drive vehicle you arrive at the starting point of the guided hike. The trail leads through the granite formations at the foot of Hohenstein Mountain. The experienced guide provides details about the area's distinct flora as well as the geological highlights of the Erongo

Mountains, where tourmaline, aquamarine and other gemstones are unearthed. Minerals are a topic as are the ancient rock paintings of the San. With a bit of luck you will spot giraffes, various antelope species and other animals. At sunset the scenery takes on brilliant hues of purple and orange. We will stop at a beautiful spot to admire nature's display of colours. Our Nature Excursion (minimum of two participants) is an afternoon activity, unless requested otherwise. The guide speaks English and the duration varies according to the fitness and interests of the guests. Water and sundowner drinks are provided.

## ETOSHA OBERLAND LODGE

Etosha Oberland Lodge, 10 km southeast of Anderson Gate, is located in a 5000 ha private game reserve which shares a 10 km border with famous Etosha National Park. The lodge's hallmarks are luxury and plenty of privacy. This remarkable place is superbly suited for safari excursions into Etosha.

## KALAHARI RED DUNES LODGE

Kalahari Red Dunes Lodge is found in the dune and savannah landscape of the western Kalahari, 200 km south of Namibia's capital city of Windhoek. It is a luxurious lodge which consists of 12 chalets with an abundance of space and privacy. The main building houses the restaurant, a cosy lounge with fireplace and a bar. Outside is a pool with sun terrace. The main complex is situated on an island in a vlei – a shallow depression that may fill with water after good rains.

## TEUFELSKRALLEN LODGE

The tent houses of Teufelskrallen Lodge are located on the first western Kalahari dune and offer its guests a panoramic view over the





endless vastness and the sprawling Kalahari dunes. The fully-furnished and comfortably-equipped tent houses come with a large view deck and their own bathroom. Each bathroom is connected to the tent by a short boardwalk. Reception, restaurant and swimming pool are located in the old farmhouse at a distance of 3km from the tents. During hikes and game drives, guests can experience the breathtaking beauty of the Kalahari with the 30m dunes and the rich wildlife stock.

### DISCOVER NAMIBIA

Kalahari Red Dunes Lodge and Teufelskrallen Lodge are both situated in Ondili Nature Reserve in a particularly beautiful part of the Kalahari. Whether you opt for a hike, a safari or a scenic flight to explore the surroundings – it will give you an impression of the seemingly endless expanse of this vast semi-arid desert and its wildlife. Among the characteristics are the red Kalahari dunes, some of which are up to 30 metres high.

### SOSSUSVLEI SAFARI

Join a guided tour of approximately six hours which includes Sossusvlei, Dead Vlei and the possibility to climb a mighty dune called Big Daddy.

The excursion starts before dawn at Desert Homestead Lodge or Desert Homestead Outpost with an early bird breakfast. We use closed body 4x4 vehicles to negotiate the challenging sandy sections in Namib-Naukluft National Park.

We arrive at Sossusvlei well before sunrise. The guides will tell you many fascinating details about the desert and its inhabitants. An unforgettable experience will be the red dunes of the Namib Sand Sea, a World Heritage Site. We return to the lodge early afternoon.

### TRANS KALAHARI WALK

Guided full day hike through the Kalahari with 2 over-nights. Hiking and spending the night in the vastness of the African savannah offers the most intense nature experience. The red sand dunes and the grass and tree planes of the Kalahari will captivate every traveller. Feel the hot desert wind on your skin. Watch antelope herds in the vast veld or spot giraffes feeding among the trees. Experience the sunset. Enjoy an African Braai at the campfire on a dune before listening to the sounds of the night, either in a cosy bungalow or even outside under the starry sky. In the morning, shortly before sunrise, grab a hot cup of coffee and watch gnus and zebras on the water hole before experiencing that magic moment when the sun comes up in glittering gold just behind the dunes. All of a sudden, the temperature turns comfortably warm, the night is over, a new day has begun. Africa. The Trans Kalahari Walk perfectly combines a comfortable stay at the lodge with exhausting but rewarding physical activities and campfire romanticism in the Kalahari dunes.

### NAMIB MOUNTAIN TRAIL

Guided hike from Lodge to Lodge in the Sossusvlei region. For experienced hikers. Only bookable in combination with two overnight stays at Desert Homestead Lodge / Desert Homestead Outpost. Before sunrise, the hike will start after an early-bird-breakfast. The first leg consists of crossing the local landmark mountain. We will follow a canyon to the mountain saddle. Light climbing will be necessary here. After one to one and a half hours, the saddle will be reached just as the sun comes up. Enjoy a first rest with breakfast while watching the sun rise over the red Namib dunes covering the horizon. On the other side of the mountain, the trail follows a dry river course. Sand-filled washouts and smoothened granite rocks bear witness of the amounts of water that must have plunged

down here during the rainy season for millions of years shaping this impressive landscape.

### NAMIB HORSE TRAILS

For the more adventurous of spirit, Desert Homestead offers a unique experience where guests can ride out onto our private reserve and sleep out in nature. The reserve is situated in between the majestic red sand see of the Namib Desert and the rugged Naukluft mountains. Leaving the stables and lodge behind, you will set off on an unforgettable journey through wide open plains riding over a varied terrain changing from soft, sandy, stretched open fields, to rockier mountain trails, through dry riverbeds, under Sociable Wearers nests and around Camel thorn trees. Your experienced guide will eagerly tell you more about the environment, fauna and flora. You are almost guaranteed to come across a herd or two of grazing Oryx, springbok, or Zebra and some varieties of smaller carnivores, such as Jackal and Bateared foxes.



### ONDILI LODGES & ACTIVITIES

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# TRANSPORT AND LOGISTICS

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*Namibia continues to make considerable progress to achieve the overall transport and logistics objective of having a safe and reliable, affordable and sustainable transport infrastructure and a world-class logistics hub connecting SADC to international markets by 2022. The transport sector was allocated 39% (N\$2,2 billion) of the N\$5,6 billion development budget of the 2021/2022 national budget to fund several large-scale road and railway projects.*



## AIRLINES HIT TURBULENCE

As elsewhere in the world, Covid-19 had a severe impact on passenger transport to and from Namibia after countries closed their borders to virtually all international flights for several months. International airlines that suspended flights to Namibia are expected to resume flights to the country once travel health regulations and passenger loads justify the resumption of flights.

Airlink operates several flights a week between Windhoek, Johannesburg and Cape Town in neighbouring South Africa. Westair, Namibia's first and currently only privately owned airline, has direct flights between Windhoek and Cape Town and also operates some domestic flights.

**T**he 20,3% contraction of the transport sector in 2020 was mainly caused by the closure of the country's airports and land borders except for the transportation of essential goods such as food and medical supplies for several months in 2020/2021 as a result of Covid-19.

Despite the inevitable delays caused by Covid-19, several major road construction projects are progressing well. Construction of the 19,5 km section of the dual carriageway between Windhoek and Dordabis is expected to be completed in May 2023. The N\$950 million project is co-funded by the government and the African Development Bank (AfDB). The final phase of the 23,5 km dual carriageway between the Dordabis interchange and just east of the Hosea Kutako International Airport will be funded through a grant from the Chinese government.

The remaining 21 km section of the dual carriageway between Windhoek and Okahandja is expected to be completed in 2022. It will be the first road classified as an A road in Namibia – a designation only applicable to dual carriage highways.

After considering several options to rescue the ailing national airline, Air Namibia ceased all operations as of midnight on 11 February 2020 and the airline was liquidated. The decision came after the airline had failed to be profitable despite bailouts of N\$8,3 billion between 1999 and 2019. Air Namibia had liabilities of N\$3 billion, while its assets were valued at N\$981 million. The cost of the liquidation of the airline was estimated at N\$2,5 billion.

## HOSEA KUTAKO REVAMP

The expansion of the Hosea Kutako International Airport is scheduled to be completed by the end of June 2021. The N\$250 million project will double the airport's handling capacity and is projected to accommodate the increased passenger arrivals and departures until 2030. Terminal 1 will serve for domestic flights, while Terminal 2 will be used for international flights. The congestion alleviation project included the improvement of check-in counters, passport control points, outbound luggage facilities, and security checkpoints.

The Namibia Airports Company (NAC) plans to spend over N\$1,3 billion to upgrade and improve all eight airports to international standards

between 2020 and 2025. The projects are aimed at improving compliance, operational efficiency and revenue generation, as well as attracting more international traffic to the Hosea Kutako International Airport.

## PORTS

The demand for services at the Walvis Bay port increased by about 8% within the first year after the commissioning of the new container terminal in August 2019. The AfDB stated in a report released in September 2020, that cargo volumes, revenues and income from other services (maritime, port berth and light dues and other storage) and handling fees were projected to increase by 8% in 2020 and that growth should reach 5% annually afterwards.

The waiting time for vessels at sea was reduced to less than eight hours while container transit time was reduced from 15,5 days to 9,5 days. The AfDB provided close to 70% of the cost of the nearly N\$3 billion loan.

Namport recorded a 30% increase in cargo handling (5561 999 mt) during the 2019/2020 financial year. The Trans-Kalahari, Trans-Oranje, Trans-Kunene and Ndo la-Lubumbashe development corridors accounted for 1 million tonnes of cargo. A total of 204 301 mt of manganese from the Northern Cape was exported through the port of Lüderitz along the Trans-Oranje Corridor – a shorter route than through any South African port.

## RAILWAYS

The upgrade of the railway line between Walvis Bay and Kranzberg commenced at the end of November 2020. This strategic route, which links the port of Walvis Bay with the interior, facilitates the transportation of goods to other parts of Namibia and Southern African Development Community countries.

Work on the 107,5 km rail rehabilitation project is expected to be completed by March 2023. It will enable freight trains to operate at a speed of up to 80 km/h and passenger trains at up to 100 km/h. The Namibian government is funding 56% of the project which is estimated to cost N\$1 029 billion, while the balance will be funded from an AfDB loan. The 1 067 gauge line was last upgraded in the 1960s.

## WALVIS BAY CORRIDORS

Namibia's road and rail networks are linked to South Africa, Angola, Botswana, Zambia and the Democratic Republic of Congo (DRC) by four Walvis Bay Corridors. The Trans-Kalahari Corridor extends from Walvis Bay to Windhoek and through Botswana to South Africa. The Trans-Cunene Corridor connects southern Angola to the port of Walvis Bay, while the Trans-Oranje Corridor connects the ports of Lüderitz and Walvis Bay to South Africa's Northern Cape province. The DRC and Zambia are linked to Walvis Bay by the Walvis Bay-Ndola-Lubumbashe Development Corridor.

“

*Despite the inevitable delays caused by Covid-19, several major road construction projects are progressing well.*

## LOGISTICS

The country's excellent transport infrastructure is served by an efficient logistics sector with international links, ensuring the efficient operation of the supply chains of local, regional and international customers. Services include, amongst others, warehousing, clearing and freight forwarding, cargo handling, stevedoring, cross-border and inter-modal freight.

## 2021 OUTLOOK

The Bank of Namibia has projected growth of 1,6% in 2021 and 4,0% in 2022 for the transport sector. The bank ascribed its positive outlook to the expected increase in the volume of minerals exported and the relaxation of travel restrictions and the Covid-19 vaccine rollout which is expected to result in increased air transport.

### TRANSPORT AND LOGISTICS AT A GLANCE

- Airports: two international airports (Hosea Kutako and Walvis Bay) and eight domestic airports managed by the Namibia Airports Company
- Road network: ranked best in Africa; 8 300 km of the country's 49 000 km network tarred, over 25 000 km standard gravel; remainder: earth gravel, sand and tracks.
- Ports: Walvis Bay on the central coast and Lüderitz in southern Namibia
- Railway network: 2 687 km linked to South Africa and southern Angola
- Walvis Bay Transport Corridors: Four corridors link the ports of Walvis Bay and Lüderitz to South Africa, Angola, Botswana, Zambia and the Democratic Republic of Congo.

## VITAL CONTACTS

### Air Namibia

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### Automobile Association of Namibia

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### NLA - Namibia Logistics Association

P O Box 90546, Windhoek  
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### RCC - Road Contractor Company

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www.rcc.com.na

### Trans Kalahari Corridor Secretariat

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www.tkcmc.com

### Walvis Bay Export Processing Zone Management Company

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### Roads Authority

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# FP du TOIT

## TRANSPORT GROUP



***FP du Toit Transport Group is DRIVEN to DELIVER. Our capabilities in cross-border transport, distribution and courier services provide customers with a multitude of competitive solutions. A network of 13 depots throughout Southern Africa with about one thousand employees, offers our customers superior service quality and local knowledge to satisfy their diverse supply chain requirements.***

Since **1968**, our recipe for success has remained unchanged: To provide excellent service to our customers.

Never complacent, FP du Toit Transport has become a brand acknowledged for innovative solutions and regional strength. At the heart of our success are our employees, who focus on the requirements of our customers and offer a wide range of customized solutions. These, together with our customers, have helped our company to evolve into the leading Namibian transport and logistics company - and we are still growing.

Over the last five decades, our company introduced several value-adding innovations. To avoid long delays at the borders due to customs-clearing procedures, the onsite presence of Namibian customs officers at our main Windhoek hub enables us to proceed through the border posts and process

the importation of goods at our depot. The company has always been at the forefront in vehicle trailer design and optimization. FP du Toit Transport also continues to invest in computer technology that ranges from the newest hardware in scanning technology and software (to improve track and trace in support of the operational environment) as well as client engagements through software integration.



### SERVICES OFFERED

**FP du Toit Transport:** Provides a line haul service of full truck loads via South Africa (Durban, Johannesburg and Cape Town) servicing nine SADC countries.

**Wesbank Transport:** Apart from providing all Walvis Bay Port activities including customs clearing, this business unit is an ISO 9001:2015 / SQAS certified service provider to the mining industry offering the largest Namibian fleet of cranes as well as line-haul and short-haul services. We are a licensed uranium and Hazchem transporter with competent staff to manage these high-risk consignments.

**Pro Parcel Distribution:** A distribution service able to deliver to all Namibian destinations, with the highest frequency of deliveries in Namibia. The operation is focused on pallet, bin and carton volumes and is responsible for the distribution of the biggest textile volumes in Namibia. It can offer the best service levels in terms of frequency of delivery by utilizing our strategically placed depot infrastructure across Namibia.

**JET.X Couriers:** JET.X is the couriers' courier since we do the national deliveries of sev-

eral well-known international couriers. Services offered include airfreight to and from Johannesburg, overnight services from Cape Town and Johannesburg, as well as a more economical two-day cross-border service to Windhoek. From our Windhoek hub, JET.X delivers to every Namibian destination on the next day. The service is available from Monday to Saturday.



### DRIVEN TO DELIVER

When it comes to the courier industry, service is of utmost importance. We make use of our comprehensive track-and-trace software system to not only determine the exact whereabouts of a parcel, but also to calculate our in-spec service level. Service is improved with our on-site forwarding and clearing team, and the presence of 15 Namibian customs officers at our Windhoek site for the effective importation of all goods. We are therefore able to proceed through the Namibian border posts, and do not incur the risk of delays of mixed cargo at borders.

Employees are one of our greatest investment, thus we place a great focus on recruiting and retaining competent staff, it is our belief that 'our people are what makes us', and a low staff turnover reflects this. To achieve this, the primary focus will always revolve around skill development and Health and Safety training.

Quality, reliability, service, integrity and relationships are the passions behind the huge success and exceptional track record of this homegrown logistics giant. In conclusion: 'The team at FP du Toit Transport are always driven to deliver!'



# DRIVEN TO DELIVER



## FP du TOIT

TRANSPORT

- Line Haul Cross Border
- Inter-City Line Haul RSA
- Central Africa Transport Division
- Refrigerated Transport
- Driver Training

## PRO PARCEL

DISTRIBUTION

- Priority
- Door-to-Door
- Terminal-to-Door
- Depot-to-Depot
- Palletized Part-Loads
- Economy

*More than 280 000 parcels delivered across Namibia monthly*

## JET.X

COURIERS

- Cross-Border
  - Overnight Road
  - Second Day Road
- International Air Express
- Domestic Courier
  - Same-Day Road
  - Overnight Road

*More than 90 000 parcels monthly. Delivery to every Namibian town Monday to Saturday*

## WESBANK

TRANSPORT

- Container Transport
- Material Handling
- Chemical Logistics
- National and SADC Transport
- Warehousing
- Cargo Handling & Crane Hire
- Operator Training

# MAN A SILVER LINING

## AMIDST THE CRISIS, STRONGER AND BETTER

### ADAPT TO THE NEW NORM

The world has changed through the current Covid crisis, crippling various sectors in the respective industries. The transport sector in general, has seen some of its most difficult years. The “temporary” has become the new “Norm” for day-to-day business. But, amongst the dark clouds come a silver lining for the MAN brand and franchises.

The current MAN TGS product range has consistently improved and proven a top contender against the various newly launched models from other manufacturers. It has become a popular choice in many fleets and is still gaining market share. Reliability, affordability, and efficiency has been some of the game-changers for this success. Furthermore, more competitive after-sales costs and enlarged dealer-network ensures a lower cost of operation for the end-user. The TGS range has proven itself as one of the lowest Total Cost of Ownership products in most of the sectors.

### PERFECT TIMING

MAN Southern Africa may be the last to launch their new product, the new TG3 range of vehicles, but it couldn't be at a better time! With the existing product already stirring the currently difficult market, the new one promises to be even better. Again, more improved efficiency and a stunning new look, whilst downtime is reduced with longer service intervals and faster after-sales support. The interiors have been revised to cater more to the driver's needs and comfortability, whilst the added

safety features ensure the safety of both the driver and your asset. It's exactly these features that just won the new MAN TGX range the 2021 International Truck Of The Year award.

### LOCAL FOOTPRINT

Autohaus Truck & Bus ensures the brand keeps growing within the Namibian territories, expanding the support network, and offering a “One-stop-Shop” solution. With 24/7 Roadside Assistance and flexible service solutions, MAN is fast becoming a home-name brand within the local market. The amazing product range is backed with high-level after-sales support and service, at a very competitive rate and excellent parts stock holding. The many new clients enjoy extremely low service or down times, whilst further saving with extremely good fuel efficiency. The dedicated team at Autohaus is passionate about the product and the industry. With a model perfect for every sector, it is easy to see why so many are now driving MAN.

### AUTOHAUS MAN TRUCK & BUS

Gert du Preez - Dealer Principal

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## Award Winning

## The New MAN TGX and TGS Tractor Range



### Autohaus MAN Truck & Bus

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Adriaan : 081 145 7106 / [adriaan.lacock@metjeziegler.com](mailto:adriaan.lacock@metjeziegler.com)







Coastal Couriers

# When time really matters

In 1998 our Founder and owner, Mr Deon Posthuma, identified a niche in the market for a reliable and dependable Courier Service on the Coastal Area - Windhoek route and started Coastal Couriers in Swakopmund. Since then we have grown and expanded to be one of the leaders in the Courier Industry in Namibia.

We currently accept items for delivery to any destination in both Namibia South Africa, Africa and the world. Since we have such a wide variety of freight options on our routes to choose from, rest assured that we have the right solution for you.

Our International Express service, provides a secure and reliable option to and from your overseas business associates and private correspondents.

We offer cost effective, reliable, timetabled courier delivery service, backed up by the latest computer technology and online parcel track and trace facilities, making Coastal Couriers the ideal choice for your private and business needs.

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#### **SHOP AROUND THE WORLD WITH ARAMEX GLOBAL SHOPPER**

Register at [aramexglobalshopper.com](http://aramexglobalshopper.com) and you will get 28 physical addresses where your online shopping will be received. We will then deliver your shopping to your door at reasonable rates.

To know more, please call us on +264 61 445 602 or e-mail us at [ALL\\_WDH\\_SNS@aramex.com](mailto:ALL_WDH_SNS@aramex.com) or [janeen@coastalcouriers.com.na](mailto:janeen@coastalcouriers.com.na)



# MVA FUND

## LENDING A HELPING HAND TO THE NATION

### MVA FUND AT A GLANCE

Established in 1991 under Act 30 of 1990, shortly after Namibia's independence, the Motor Vehicle Accident (MVA) Fund came into being in order to provide compensation to injured people in motor vehicle crashes and dependents of people killed in crashes. Today, following the MVA Fund Act no. 10 of 2007, the Fund is mandated to design, promote and implement crash and injury prevention measures, provide assistance and benefits to all people injured and the dependents of people killed in road crashes. Operating on a hybrid system, all people injured in motor vehicle crashes, regardless of who caused the crash, will receive fair and reasonable benefits.

### GEOGRAPHICAL FOOTPRINT

Primarily garnishing its efforts toward its customers, the Fund's main objective is to effectively respond to their evolving needs through superior enhanced service delivery. The vastness of our country poses one of the biggest challenges that hinder service delivery, resulting in customers traveling long distances to submit their claims. Therefore, in order to expand its footprint and ultimately bring services closer to the people, the Fund has to date established seven (7) service centres with an additional satellite office in Windhoek's Katutura suburb.

Service centres are located in the following strategic areas:

1. Windhoek
2. Keetmanshoop
3. Walvis Bay
4. Otjiwarongo
5. Rundu
6. Katima Mulilo
7. Ongwediva
8. Katutura

### SOURCE OF INCOME

Namibia inherited the fuel levy system which was introduced as third party insurance payable by every driver/owner of a motor vehicle when purchasing fuel, from neighbouring South Africa who had been using this system since 1942. Legislation was subsequently created for the benefit of persons injured and/or killed in motor vehicle crashes. The fuel levy system is also utilized by neighbouring countries such as Botswana, Swaziland and Lesotho. Namibia currently derives 47.7 cents per litre for fuel.

### STRATEGIC DIRECTION

The MVA Fund has refined its key performance areas to expand the successes reached over the past years. In alignment to our country's development agenda as inscribed in Vision 2030, National Development Plans and the Namibian Chapter of the Decade of Action for Road Safety, the Fund's 2019 - 2024 Strategic Plan "*Koinonia Strategy – the Principle of Partnership*", is pegged on five key strategic areas namely, 1) *enhance customer experience*, 2) *enhance employee experience*, 3) *effective internal process*, 4) *financial performance* and 5) *risk management*.

### VISION, MISSION & VALUES

#### OUR VISION

'Supporting your journey to independence'  
The vision defines the Fund's role in supporting injured people, or dependents of persons injured or killed in motor vehicle crashes, to economically and socially participate in the community. The vision requires the Fund to ensure that claimants are empowered to take ownership of their journey to recovery and independent living.



Rosalia Martins-Hausiku, CEO

#### OUR MISSION

'Enhance customer experience through tailored services and empower them to return to meaningful life.'

The mission describes the Fund's intent to tailor its services to meet its customers' needs, whether they are road users or people affected by road crashes. For injured people, the aim is to empower them to return to meaningful life.

#### OUR VALUES

The core values as outlined below serves as a platform to nurture desired behaviour in the Fund and further guides its practices on execution of the strategy.

#### PASSION

We are compassionate and understanding with fellow team members and most importantly our customers.

#### EXCELLENCE

We strive for quality, professionalism and superiority in our work in the manner in which we serve our customers.

#### TEAMWORK

We are committed to the same goal; trusting, supporting and holding each other accountable.

#### INTEGRITY

We uphold the highest ethical standards and act with honesty, respect, trust and fairness in our interactions with our customers and stakeholders.

## MVA FUND BENEFITS

The following may be claimed for:

### MEDICAL BENEFITS

A person involved in a motor vehicle crash is eligible for an undertaking amounting up to N\$1,500,000.00, which provides for medical treatment, injury management, rehabilitation and life enhancement.

### INJURY GRANT

The Fund provides an Injury Grant to the maximum value or limited to N\$100,000.00. This is a cash grant that serves as compensation for injury in respect of any injured person.

### FUNERAL GRANT

The Fund provides a Funeral Grant to the value of N\$7,000.00 in respect of any person who died in a road crash in Namibia.

### LOSS OF INCOME

Loss of Income may be claimed by a survivor of a road crash and is limited to N\$100,000.00 per annum, with certain limitations and exclusions.

### LOSS OF SUPPORT

Loss of Support may be claimed by a dependent of a deceased and is limited to N\$100,000.00, per annum, per family with certain limitations and exclusions.

### Who can lodge a claim with the Fund?

- Any person injured in a road crash
- A dependent of anyone killed in a road crash

### Can foreigners claim from the Fund?

Any person involved in a road crash within the borders of Namibia qualifies to claim from the Fund. However, in case of foreigners, these claims are limited to:

- Medical treatment and injury management for the period such a person is in Namibia;
- N\$7,000.00 Funeral Grant if the person is killed in the crash;
- A foreigner qualifies for all benefits if he/she has a valid work permit or a study permit at the time of the crash.

### What number to dial in case of a crash?

The Fund's emergency medical response is co-ordinated through its Call Centre, which operates 24-hours a day, 7 days a week to respond to all road crashes that occur across the country. On receipt of a call, an ambulance is dispatched to the crash scene whereby paramedics will provide emergency medical management to the injured persons and thereafter ensure that they are safely transported to the nearest state medical facility. Road users are thus encouraged to report all road crashes through the **MVA Fund** Call Centre using the **Accident Response Number: 9682**, in order to facilitate prompt medical attention.



### MVA FUND

+264 61 289 7000

info@mva fund.com.na

MVA Fund Service Centre

Church Street, Erf. No. 8730

P O Box 25158

WINDHOEK



# NAMIBIA AIRPORTS COMPANY

AT 31 YEARS OF NAMIBIA'S PROSPERITY

## HOSEA KUTAKO INTERNATIONAL AIRPORT UPGRADED FOR NAMIBIA'S PROSPERITY

The Namibia Airports Company (NAC) in October 2019 launched the Hosea Kutako International Airport (HKIA) expansion project aimed at easing congestion at Namibia's flagship airport, to much fanfare and expectations.

The project is including but not limited to the increase in check-in counters to a total of 18 counters with five additional self-service check-in kiosks and an increase in the departure security screening points from three to five, amongst others.

There will also be an increase in the departure immigration counters from the current three to seven counters while the departure hall will be increased in size to accommodate the growing passenger movement at the airport.

On arrival, the new departure hall, as an extension to the existing terminal will also see increased space for movement and 17

immigrations counters as compared to the current eight while the baggage reclaim hall will be expanded and be fitted with three modern carousels.

Once completed, HKIA would be able to comply with all Standards and Recommended Practices of the International Civil Aviation Organisation (ICAO) and also allow for separation between international and domestic passengers. It will also improve the level of service to passengers in accordance with the International Air Transport Association (IATA) "optimum" level of service.

### NAC CONTINUES:

- To contribute to the achievement of NDP5 in which Namibia will attain logistics hub status.
- To grow the aviation sector such that air travel becomes the norm for Namibian citizens.
- To play a central role in coordinating the activities of private and public sector players including GRN, tourism service providers, private airlines, financial services providers etc.





### OUR INFRASTRUCTURE PLAN

- NAC plans to invest over N\$1.3 billion in infrastructure development across all eight airports within the next five years aimed at improving compliance, operational efficiency and revenue generation.
- Immediate interventions include N\$250 million for the HKIA terminal congestion alleviation and N\$30 million for the Eros runway holding action. These are meant to address immediate safety and security concerns at the two airports as well as the congestion situation particularly at HKIA.
- Despite COVID-19 challenges, over N\$174 million has been invested in the Eros and HKIA projects within the 2019/20 and 2020/21 financial year, N\$154 million of which was spent on HKIA and N\$30 million on Eros.
- NAC is currently seeking to secure a further N\$143 million in funds for capital expenditure projects planned within the 2021/22 financial year.

### OTHER LINED UP PROJECTS PLANNED WITHIN THE FOLLOWING FINANCIAL YEAR INCLUDE:

- HKIA's Apron Expansion
- HKIA Common Use Terminal Equipment (CUTE) System
- Andimba Toivo Ya Toivo Airport Apron Rehabilitation
- Katima Mulilo Airport Runway Holding Action
- Walvis Bay International Airport Airside Boundary Wall
- Walvis Bay International Airport Electronic Equipment
- HKIA road upgrade



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Namibia

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Email: [communications@airports.com.na](mailto:communications@airports.com.na)





# ANCHORED IN THE PURSUIT OF NAMIBIA'S VISION.

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In today's world, we acknowledge that change is the only constant. That is why at the Namibian Ports Authority, our vision to be the **best performing seaports** in Africa is embedded in our passion to drive our mission and adhere to our values.

As we grow, we maintain our **commitment** to serve, our desire to **connect**, and most importantly, to **care** for our staff and wellbeing of all Namibians.

**NAMPORT.**  
**Africa's Ultimate Ports Experience.**





# TransNamib

2,682 km  
countrywide

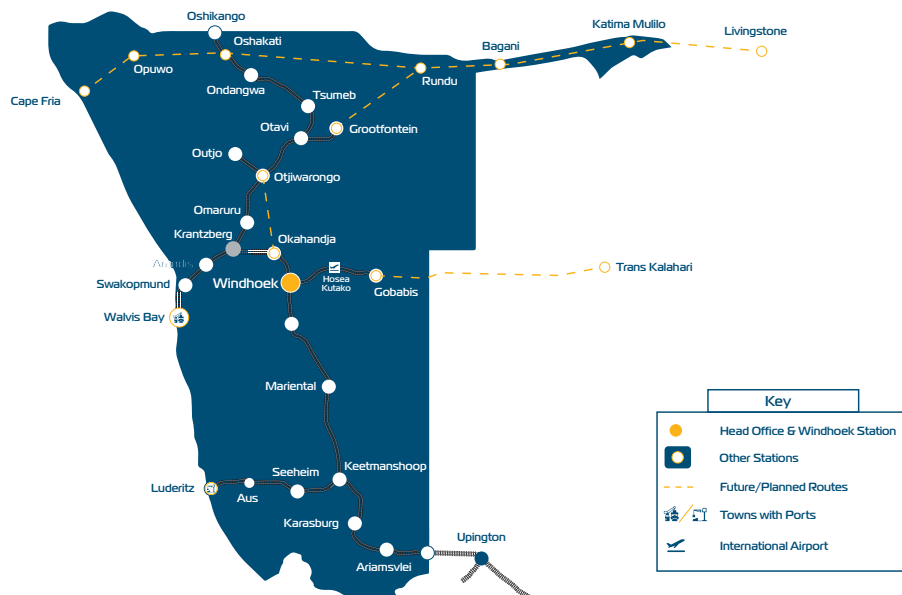
TransNamib is a state-owned enterprise with the Namibian government as its sole shareholder. We are a heavy haul freight rail company that specialises in the transportation of freight with the vision to be the preferred bulk transporter in Namibia.

1238  
employees

TransNamib has 1238 employees spread throughout the country. The company forms an integral part of the Namibian and Southern African economy, specialising in bulk freight. Our core business is to provide rail freight logistic solutions, designed for customers in industry-based business segments such as mining, heavy and light manufacturing, agriculture and building materials.

With railway lines that cover 2,682 kilometres countrywide, TransNamib is well positioned to serve all the major trade routes. Our network stretches from Ariansvlei in the South, to Oshikango, in the Northern part of our country and from the central parts of the country to the coastal towns of Swakopmund, Walvis Bay and Lüderitz. On the eastern and north-eastern side, the railway line stretches up to Gobabis and Grootfontein respectively, providing interconnections to neighbouring countries via the Trans-Zambezi and Trans-Kalahari highways.

## Railway Map



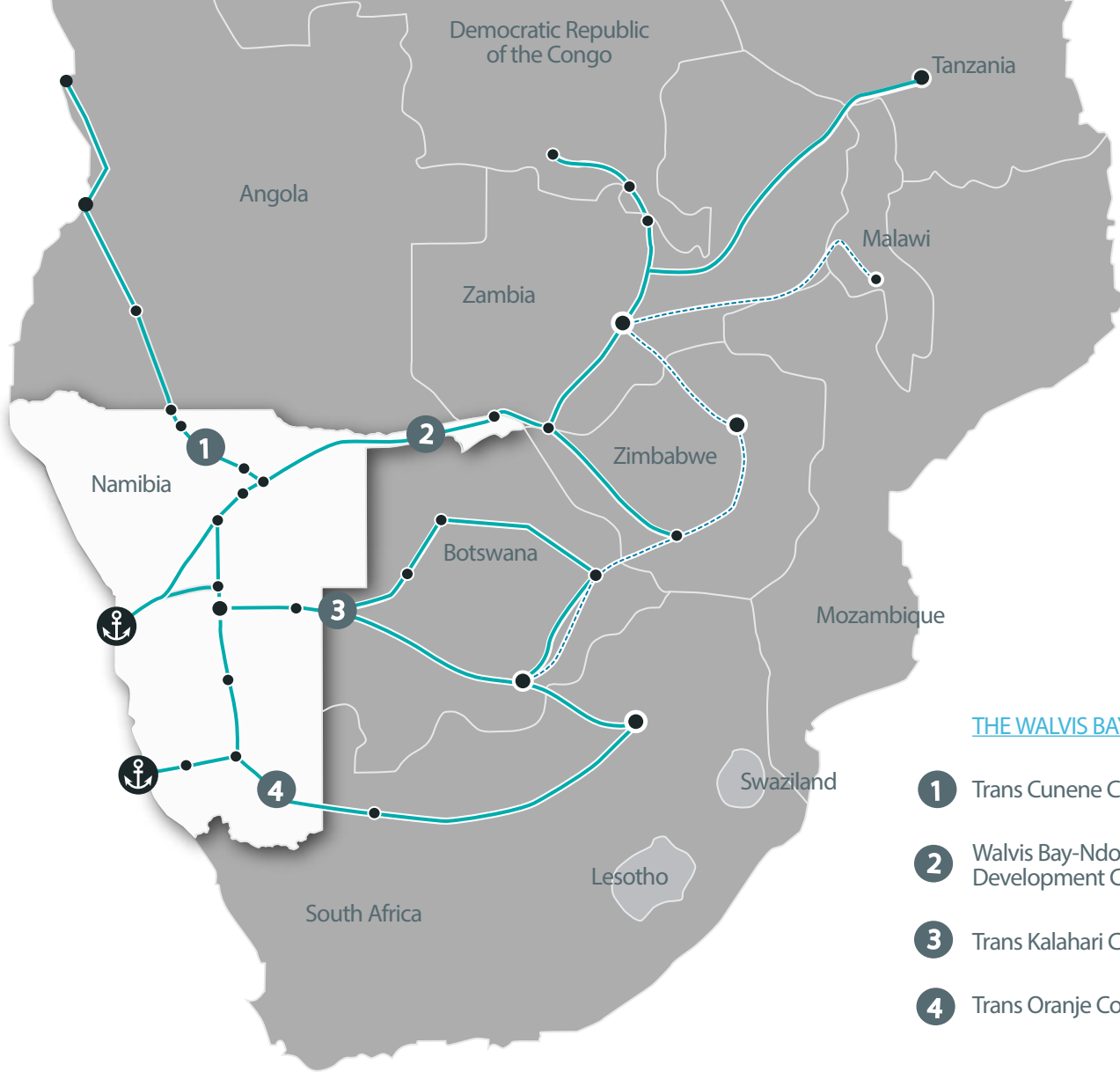
## Strategic Positioning

With the launch of TransNamib's Integrated Strategic Business Plan the company has positioned itself to become a profitable and sustainable freight railway business, assisting in driving the competitiveness of the Namibian economy. This plan, is the blueprint for a five-year period between 2019 and 2023. It is TransNamib's game-plan to support the company's development towards providing integrated rail transport logistics service solution.

The entire TransNamib – from the board to the executive team, management and staff, have committed to transforming and developing processes over the span of the five-year strategy, driven by the four pillars of the ISBP namely; Breakthrough Financial Performance, Trustworthy Customer Experience, Organisational Excellence, and Inspiring and Accountable Leadership.



With a range of services and products that we can offer, TransNamib is well positioned to cover your transportation needs. Wherever your products are headed, we can rail it there! To get customised transport solution contact the Manager: Sales & Marketing, Namvula Ankama at [Namvula.Ankama@transnamib.com.na](mailto:Namvula.Ankama@transnamib.com.na) or alternatively 081 1745 7796.



THE WALVIS BAY CORRIDORS:

- 1** Trans Cunene Corridor
- 2** Walvis Bay-Ndola-Lubumbashi Development Corridor
- 3** Trans Kalahari Corridor
- 4** Trans Oranje Corridor

## ***The Namibian Logistics Hub initiative***

Transforming Namibia into an International Logistics Hub for the Southern Africa region.



# WALVIS BAY CORRIDOR GROUP

## 21 YEARS OF BOOSTING NAMIBIA'S ECONOMY

The Walvis Bay Corridor Group (WBCG) is celebrating its 21st anniversary this year. It has become a Namibian success story and a key institution driving the agenda of the transport and logistics sector to the country's benefit.

Since its inception, the WBCG has been on a mission to grow cargo volumes on the Walvis Bay corridor by promoting imports and exports through the ports of Walvis Bay and Lüderitz for the southern African region.

The Walvis Bay corridor involves a network of transport routes linking Walvis Bay to the Southern African Development Community (SADC), and include the Trans-Kalahari Corridor connecting Botswana and South Africa (SA); the Walvis Bay-Ndola-Lubumbashi Development Corridor connecting Zambia, Zimbabwe, Malawi and the Democratic Republic of Congo (DRC); the Trans-Cunene Corridor connecting Angola; and the Trans-Oranje Corridor connecting SA with the port of Lüderitz.

### EVOLUTION

Group Communications & Marketing Manager Cindy-Lu Hasheela says after Namibia's independence, Walvis Bay was converted from a fishing port to a commercial port. "Cargo moving from the port along the corridors started from a zero base, as all the goods destined for Namibia were transported on road via South Africa," she says.

The Namibian Ports Authority (Namport) and Transnamib established the WBCG as a promotion and business development arm to assist in creating awareness of the new route in the regional and global logistics arena.

From the beginning the WBCG focused on marketing and promotion activities, and it soon became clear that continuous engagement in neighbouring countries was needed to secure cargo to and from these markets. This led to the introduction of business development offices in four key markets: Zambia, the Democratic Republic of Congo (DRC), South Africa, and Brazil.

### CHALLENGES

"Although the cargo volumes continue to grow on the route, challenges hinder repeat business, and so the need for a single point of coordination . . . to trade on the corridors arose," Hasheela says.

This resulted in the emergence of the WBCG as a Corridor Management Institution (CMI) to

promote and coordinate efficient corridor development and operations. As a CMI, the group attributes its success to its unique public-private partnership model.

"This collaboration is incredibly important for economic development within the region and for the growth of the private sector," Hasheela adds. Another persistent challenge has been the regional market's perception that the Walvis Bay route is more expensive than other routes, but the WBCG's extensive business-development and marketing efforts to convince potential customers to reroute have been successful with some customers.

### FACILITATION

The WBCG realised its need for key support functions to achieve its core business. The HIV/AIDS Help Desk was launched to address the disease in the transport sector. It started as an information-sharing platform and dispatched condoms, but is now considered a top-tier wellness partner to the Ministry of Health and Social Services.

The project currently has six roadside wellness clinics, with another 3 planned, as well as five mobile clinics operating countrywide. The service provides HIV/AIDS and other primary healthcare services to mobile populations. Most recently, the project supported the government's efforts to contain the spread of the coronavirus by making its clinics and staff available to screening and testing services.

Another key support function is the Namibia Logistics Hub initiative, emanating from the industry and the WBCG's lobbying, to have it added as one of the main economic priorities to Namibia's Fourth National Development Plan.

The group advocated the establishment of trans-boundary corridor management secretariats to regulate and oversee the development and implementation of seamless cross-border trade, transport, and passenger facilitation measures.

The first successful secretariat established was the Trans-Kalahari Corridor secretariat in 2007, followed by the Walvis Bay-Ndola-Lubumbashi Development Corridor secretariat. The WBCG currently hosts the African Corridor Management Alliance's secretariat. The objective of these secretariats is to reduce transport costs and transit periods along the corridors.

### TAKING STOCK

WBCG Chief Executive Officer Mbahupu Tjivikua says the past two decades have been a journey of continuous development, with volumes through Namibia's ports growing from zero to over a million tonnes per year.

In terms of major disruptions to global logistics and supply chains brought about by the pandemic, Tjivikua says governments and industries are compelled to forge closer working relations with their neighbours to facilitate the flow of cargo along routes.

This bodes well for the Africa Continental Free Trade Area agreement, which aims to harmonise policies and procedures across the continent, he says.

"Reducing transit time, removing bottlenecks and improving corridor efficiency through Public-Private Partnerships (PPPs) remain the cornerstone of the Walvis Bay corridor's strategy to reduce the cost of doing business in SADC," he says.

"The WBCG has established good working relationships over the years. We thank all our stakeholders who made this possible," Tjivikua says.

"We are increasingly establishing the WBCG as the preferred provider of transport and logistics solutions."

[Credit: written by Adam Hartman, published in the Namibian's Transport and Logistics supplement February 2021]

### WALVIS BAY CORRIDOR GROUP

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# Estd 1967

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[www.westair.com.na](http://www.westair.com.na)

# WESTAIR AVIATION

## A FULLY INTEGRATED AVIATION SERVICE PROVIDER

Westair Aviation is a fully integrated aviation service provider, based at Eros Airport, Windhoek. Starting out as only an aircraft maintenance facility 50 years ago, in 1967, Westair has grown to become the most diverse and experienced aviation company in Namibia. Currently the Westair fleet consists of more than 40 aircrafts, ranging from Cessna 182's to 50 seat Embraer ERJ 145's.

Westair's aviation infrastructure on offer is suitable for any mission, be it transporting freight to Europe, VIP charters across Africa, crew rotations for the mining sector or scheduled airline operations for the general Namibian public.

Our Workforce is highly qualified with world class flying experience and the company has experience operating across the African continent, Europe and North America.

Westair offers a diverse range of customized aviation services that includes:

- Aircraft leasing
- Cargo flights
- Scheduled passenger flights
- Scheduled freight operations
- Charter flights
- Geophysical survey flying
- 24 hours Emergency medical evacuation
- Flight & cabin crew training

### AFRICAN SERVICE PROVIDER

Westair has acquired extensive

experience in Africa over the past 20 years. In support of various mining, cargo and humanitarian activities, across the continent.

### AIRCRAFT LEASING

Westair offers competitive aircraft leasing options be it on a ACMI (Aircraft, Crew, Maintenance, Insurance) or AMI (Aircraft Maintenance Insurance) basis.

### GEOPHYSICAL SURVEY

Westair Aviation is one of the most experienced airborne geophysical survey operators in Africa.

Having completed successful surveys in more than 14 African countries, ranging from South Africa to Libya and Algeria. Our diverse fleet offers clients a wide range of options capable to conduct any survey in the most efficient, applicable, and cost-effective manner.

### EMERGENCY EVACUATION AND AIR AMBULANCE

Westair has conducted medical evacuations in Namibia for the past 23 years, having saved countless lives by responding to medical emergencies across the continent.

Westair offers an independent medical evacuation service and air ambulance services that is able to respond to medical emergencies across the Africa. Our aircraft are equipped with state-of-the-art medical equipment to handle even the most complex

medical cases. Westair has aircraft and crew on 24-hour standby to respond to any medical emergency in Africa.

### EMBRAER ERJ 145

Westair operates 6 Embraer ERJ 145 aircrafts, capable of seating up to 50 passengers. This aircraft is used to transport current mining clients to conduct crew changes from various outstations across Africa. Westair also utilizes this aircraft for our scheduled passenger services, FlyWestair.

Westair started the first privately owned Namibian scheduled passenger service, FlyWestair. FlyWestair started its operations in mid-2019 and has transported more than 20 000 passengers in the 9 months of operation, with a on-time departure of 98.8%, compared to a regional average of 86%.

### TRAINING

Westair offers a diverse range of training courses, with worldwide recognition, through its sister company Signa Aviation.

Signa Aviation is the first training institution in Namibia to offer training and soft courses ranging from flight and pilot development training, cabin crew training, aircraft maintenance engineer training and aeronautical service soft courses.

### AIRCRAFT MAINTENANCE

Westair is one of Namibia's

leading and most advanced aircraft maintenance, repair, and overhaul (MRO) companies, dedicated exclusively to providing the full range of support services to regional aircraft operators as well as General Aviation in Africa.

Westair specialize in the maintenance, sale, overhaul of aircraft, in logistics and support aircraft part.

### BARS ACCREDITED SERVICE PROVIDER

Westair has been awarded BARS (Basic Aviation Risk Standard) Gold status for three consecutive years, by the Flight Safety Foundation. Westair is the only Namibian aviation Company to hold such safety and quality recognition.



### WESTAIR AVIATION

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# VITAL CONTACTS

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Refer to website for additional listings  
[www.namibiabasedirectory.com](http://www.namibiabasedirectory.com)

## ARTS & CULTURE

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### **COTA - College of the Arts**

P O Box 2963, Windhoek  
Tel: +264 61 277 341  
[claasenj@cota.na](mailto:claasenj@cota.na)  
[www.cota.na](http://www.cota.na)

### **Franco Namibia Cultural Centre**

P O Box 11622, Windhoek  
Tel: +264 61 387 330  
[secgen@fncc.org.na](mailto:secgen@fncc.org.na)  
[www.fncc.org.na](http://www.fncc.org.na)

### **NACN - National Arts Council of Namibia**

P O Box 149, Windhoek  
Tel: +264 61 293 3311  
[artscouncilnamibia@gmail.com](mailto:artscouncilnamibia@gmail.com)  
[www.artscouncilnam.org](http://www.artscouncilnam.org)

### **NAGN- National Art Gallery of Namibia**

P O Box 994, Windhoek  
Tel: +264 61 23 1160  
[pro2@nagn.org.na](mailto:pro2@nagn.org.na)  
[www.nagn.org.na](http://www.nagn.org.na)

### **NTN - National Theatre Of Namibia**

P O Box 3794, Windhoek  
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[info@ntn.org.na](mailto:info@ntn.org.na)  
[www.ntn.org.na](http://www.ntn.org.na)

### **VAN - Visual Artists Namibia**

P O Box 149, Windhoek  
Tel: +264 61 293 3363  
[www.artscouncilnam.org](http://www.artscouncilnam.org)

### **The Potters' Association of Namibia**

P O Box 2585, Swakopmund  
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[pottersnamibia@gmail.com](mailto:pottersnamibia@gmail.com)  
[www.pan.iway.na](http://www.pan.iway.na)

## CHILDREN / YOUTH

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### **Directorate of Youth Development**

Private Bag 13391, Windhoek  
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[www.msyns.gov.na](http://www.msyns.gov.na)

### **Katutura Youth Enterprise Centre**

P O Box 5167, Ausspannplatz  
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[www.kayec.org](http://www.kayec.org)

### **Life Line/ Childline Namibia**

P O Box 5477, Windhoek  
Tel: +264 61 226 889  
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[www.lifelinechildline.org.na](http://www.lifelinechildline.org.na)

### **Michelle McLean Children Trust**

P O Box 97428, Windhoek  
Tel: +264 61 240 807  
[info@mmct.org.na](mailto:info@mmct.org.na)  
[www.mmct.org.na](http://www.mmct.org.na)

### **Namibia Planned Parenthood Association**

P O Box 10936, Windhoek  
Tel: +264 61 230 250  
[info@nappa.com.na](mailto:info@nappa.com.na)  
[www.nappa.com.na](http://www.nappa.com.na)

### **NYC - National Youth Council**

P O Box 60956, Windhoek  
Tel: +264 61 248 218/  
+264 81 160 0227  
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[www.nyc.org.na](http://www.nyc.org.na)

### **NYS - National Youth Service**

PO Box 32269, Pioneerspark  
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[info@nys.com.na](mailto:info@nys.com.na)  
[www.nys.com.na](http://www.nys.com.na)

### **SOS Children's Village**

Association of Namibia  
P O Box 23134, Windhoek  
Tel: +264 61 222 457  
[ifo@sos-namibia.org](mailto:ifo@sos-namibia.org)  
[www.sosnamibia.org.na](http://www.sosnamibia.org.na)

### **Youth Credit Scheme (YCS)**

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[www.fli-namibia.org](http://www.fli-namibia.org)

## CONSERVATION / ENVIRONMENTAL

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### **African Wilderness Restoration**

P O Box 6850, Windhoek  
Tel: +264 61 274 555  
[www.africanparks.org](http://www.africanparks.org)

### **Africat Foundation**

P O Box 1889, Otjiwarongo  
Tel: +264 67 304 566  
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[www.africat.org](http://www.africat.org)

### **Cheetah Conservation Fund**

P O Box 1755, Otjiwarongo  
Tel: +264 67 306 225  
[visit@ccfnamibia.org](mailto:visit@ccfnamibia.org)  
[www.cheetah.org](http://www.cheetah.org)

### **Coastal Environmental Trust Of Namibia**

P O Box 786, Walvis Bay  
Tel: +264 64 205 057  
[www.eia.met.gov.na](http://www.eia.met.gov.na)

### **Desert Research Foundation of Namibia**

P O Box 20232, Windhoek West  
Tel: +264 81 142 0666  
[drfn@drfn.org.na](mailto:drfn@drfn.org.na)  
[www.drfn.org.na](http://www.drfn.org.na)

### **Directorate of Parks and Wildlife Management**

Private Bag 13306, Windhoek  
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[www.met.gov.na](http://www.met.gov.na)

### **Enviro-Fill Namibia (Pty) Ltd**

P O Box 86580, Windhoek  
Tel: +264 61 248 279  
[www.enviro-fill.com.na](http://www.enviro-fill.com.na)

### **Environmental Investments Fund Namibia (EIF)**

P O Box 28157, Windhoek  
Tel: +264 61 431 7700  
[www.eif.org.na](http://www.eif.org.na)

### **Game Trust Product Fund**

P O Box 28157, Windhoek  
Tel: +264 61 431 7700  
[www.eif.org.na](http://www.eif.org.na)

### **Gobabeb Training and Research Centre**

P O Box 953, Walvis Bay  
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[www.gobabeb.org](http://www.gobabeb.org)

### **Habitat Centre for Research and Development**

P O Box 63036, Wanaheda  
Tel: +264 81 559 7890

### **Harnas Wildlife Foundation**

P O Box 90393, Gobabis  
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[bookings@harnas.org](mailto:bookings@harnas.org)  
[www.harnas.org](http://www.harnas.org)

### **Integrated Rural Development and Nature Conservation**

P O Box 24050, Windhoek  
Tel: +264 61 228 506/9  
[info@irdnc.org.na](mailto:info@irdnc.org.na)  
[www.irdnc.org.na](http://www.irdnc.org.na)

International dialling code: +264

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### Ministry of Environment and Tourism: Directorate of Environmental Affairs

Private Bag 13306, Windhoek  
Tel: +264 61 284 2335  
www.met.gov.na

### Namibia Animal Rehabilitation Research and Education Centre

P O Box 11232, Windhoek  
Tel: +264 61 264 256  
www.narrec.electric.com.na

### Namibia Nature Foundation

P O Box 245, Windhoek  
Tel: +264 61 248 345  
info@nnf.org.na  
www.nnf.org.na

### Namibian Environment and Wildlife Society(NEWS)

P O Box 3508, Windhoek  
Tel: +264 61 306 450  
www.news-namibia.org

### NCE - Namibian Chamber of Environment

P O Box 40723, Windhoek  
Tel: +264 61 240 140  
Mobile: +264 81 162 5807  
info@n-c-e.org  
www.n-c-e.org

### Namibian Environmental Education Network

P O Box 90825, Windhoek  
Tel: +264 61 284 2701  
info@neen.org.na  
www.neen.org.na

### NADEET - Namib Desert Environmental Education Trust

P O Box 8702, Swakopmund  
Tel: +264 81 367 5310  
admin@nadeet.org  
www.nadeet.org

### Namutoni Environmental Education Centre

Private Bag 2014, Tsumeb  
Tel: +264 67 229 200  
neec@mweb.com.na

### Nyae Nyae Development Foundation of Namibia

P O Box 9026, Eros  
Tel: +264 61 236 327  
nndfn@iafrica.com.na  
www.nndfn.org

### Poison Working Group of Endangered Wildlife Trust

P O Box 11232, Windhoek  
Tel: +264 61 264 409/ 264 256  
liz@narrec.schoolnet.na

### Save The Rhino Trust

P O Box 2159, Swakopmund  
Tel: +264 64 403 829  
srt@rhinotrust.org  
www.savetherhinotrust.org

### Wild Dog Project (Namibia Nature Foundation)

P O Box 245, Windhoek  
Tel: +264 61 248 345  
info@nnf.org.na  
www.nnf.org.na

### Wildlife Society of Namibia

P O Box 3508, Windhoek  
Tel: +264 61 248 345  
wildlife@iway.na  
www.wildlife.com

## CONSTRUCTION

### ACEN - Association of Consulting Engineers of Namibia

P O Box 25837, Windhoek  
Tel: +264 61 22 7672  
acen@acen.org.na  
www.acen.org.na

### CIF - Construction Industries Federation of Namibia

P O Box 1479, Windhoek  
Tel: +264 61 23 0028  
secretariat@cifnamibia.com  
www.cifnamibia.com

### NIA - Namibia Institute of Architects

P O Box 1478, Windhoek  
Tel: +264 61 23 1559  
admin@nia.org.na  
www.nia.org.na

### INQS - Institute of Namibia Quantity Surveyors

P O Box 9507, Windhoek  
Tel: +264 61 22 8970  
info@inqs.org.na  
www.inqs.org.na

## DEVELOPMENT

### Henties Bay Waterfront Company

Henties Bay Municipality  
P O Box 61, Henties Bay  
Tel: + 264 64 502 000  
frieda.neshuku@hbaymun.com.na

### Luderitz Waterfront Company (Proprietary) Limited

P O Box 78, Lüderitz  
Tel: + 264 63 202 702  
soraya@luderitzwaterfront.com.na

### Namibia Development Corporation (NDC)

Private Bag 13252, Windhoek  
No 11 Goethe Str  
Tel: + 264 61 206 2294  
info@nida.com.na  
www.nida.com.na

### Namibia Development Trust

P O Box 8226, Bachbrecht  
Tel: +264 61 238 002  
info@ndt.org.na

### Namibia Rural Development Project

P O Box 24886, Windhoek  
Tel: +264 61 237 279  
nrdp@iafrica.com.na

### ODC - Offshore Development Company

Private Bag 13397, Windhoek  
Tel: +264 61 283 7360  
odc@gov.com.na

### Zambezi Waterfront (Pty) Limited

P O Box 2171, Ngwze  
Katima Mulilo  
Ngoma Rd Katima Mulilo  
Tel: + 264 66 252366  
zwtp@iafricaonline.com.na

## DISABILITIES

### NDC - National Disability Council

P O Box 26047, Windhoek  
Tel: +264 61 225 913  
tjiuezatjombumbi@gmail.com

### Namibia National Association Of The Deaf

P O Box 21040, Windhoek  
Tel: +264 61 244 811  
nnad@iway.na

## GENDER EQUALITY

### Multimedia Campaign on Violence (Min of Industrialisation and Trade)

Private Bag 13347, Windhoek  
Tel: +264 61 222 246  
nic@mti.gov.na  
www.mti.gov.na

### NAWA - Namibia Women Association

P O Box 6901, Windhoek  
Tel: +264 61 262 021  
www.commonwealthofnations.org

### PAWO - Pan African Women's Organisation

P O Box 215, Windhoek  
Tel: +264 61 22 9640  
info@opfpawo.com  
www.peacewomen.org

### Women's Action for Development

P O Box 370, Windhoek  
Tel: +264 61 321 7667  
www.wad.org.na

### Young Women's Christian Association Of Namibia

P O Box 21445, Windhoek  
Tel: +264 61 263 484  
info.ywcanamibia@gmail.com  
www.ywca.wordpress.com

## HUMAN RIGHTS / HOME AFFAIRS

### IOM - International Organisation for Migration

Private Bag 13301, Windhoek  
Tel: +264 61 23 1639  
lshitaleni@iom.int  
www.iom.int

International dialling code: +264

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**NEF - Namibian Employers Federation**

P O Box 21250, Windhoek  
Tel: +264 61 244 089  
enquiries@nef.com.na  
www.nef.com.na

**Namibia Institute for Democracy**

P O Box 11956, Klein Windhoek  
Tel: +264 61 292 4850  
naitahoshoono@gmail.com  
www.nid.org.na

**National Society for Human Rights**

P O Box 23592, Windhoek  
Tel: +264 61 236 183  
nshr@iafrica.com.na  
www.globalhand.org

**SADC - Tribunal-Southern African Development Community**

P O Box 40624, Windhoek  
Tel: +264 61 38 3600  
registry@sadc.int  
www.sadc.int

**Working Group of Indigenous Monitors in Namibia**

P O Box 80733, Windhoek  
Tel: +264 61 236 183

**UNDP - United Nations Development Programme**

Private Bag 13329, Windhoek  
Tel: +264 81 213 1654  
namibia.rco@one.in.org  
www.na.undp.org

**UNPF - United Nations Population Fund**

Private Bag 13329, Windhoek  
Tel: +264 61 204 6336  
namibia.nfpa.org

**UNIC - United Nations Information Centre**

Private Bag 13329, Windhoek  
Tel: +264 61 23 3035  
unic.whk@unic.org  
www.namibia.un.org

**UNICEF - United Nations Children's Fund**

P O Box 1706, Windhoek  
Tel: +264 61 204 6111  
nmbregistry@unicef.org  
www.unicef.org

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**LEGAL****Legal Aid**

Private Bag 13370, Windhoek  
Tel: +264 61 420 200  
info.legalaid@moj.gov.na  
www.moj.gov.na

**Legal Assistance Centre**

P O Box 604, Windhoek  
Tel: +264 61 223 356  
info@lac.org.na  
www.lac.org.na

**Law Society Of Namibia**

P O Box 714, Windhoek  
Tel: +264 61 230 263/088  
www.lawsocietynamibia.org

**Office of the Attorney General**

Private Bag 13345, Windhoek  
Tel: +264 61 281 2908  
www.ag.gov.na

**Office of the Government Attorney**

Private Bag 13189, Windhoek  
Tel: +264 61 280 5111  
info@ag.gov.na  
www.ooga.gov.na

**Office of the Ombudsman Namibia**

Private Bag 13211  
Tel: +264 61 20 7311  
www.ombudsman.org.na

**Office of the Prosecutor General**

Private Bag 13191, Windhoek  
Tel: +264 61 374 200  
www.africanadvice.com

**Society of Advocates Namibia**

P O Box 1323, Windhoek  
Tel: +264 61 231 151  
socadv@mweb.com.na  
www.namibianbar.org

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**PROPERTY & UTILITY****Namibia Estate Agents Board**

P O Box 90091, Klein Windhoek  
Tel: +264 61 249 885  
supervisor@neab.co.na  
www.neab.co.na

**Namibia Housing Action Group Shack**

P O Box 21010, Windhoek West  
Tel: +264 61 239 398  
www.sdfn.weebly.com

**NHE - National Housing Enterprise**

P O Box 20192, Windhoek  
Tel: +264 61 292 7298  
info@nhe.com.na  
www.nhe.com.na

**Namibia Water Corporation (Namwater)**

Private Bag 13389, Windhoek  
Tel: +264 61 710 000  
info@namwater.com.na  
www.namwater.com.na

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**RESEARCH****Directorate of Scientific Services**

P O Box 13306  
Tel: +264 61 284 2529  
fdemas@mweb.com.na  
www.met.gov.na

**Institute of Public Policy Research**

P O Box 6566, Windhoek  
Tel: +264 61 240 514  
info@ippr.org.na  
www.ippr.org.na

**Labour Resource and Research Institute**

P O Box 62423, Windhoek  
Tel: +264 61 212 044  
info@larri-namibia.org  
www.larri-namibia.org

**National Commission Of Research, Science & Technology**

Private Bag 13253, Windhoek  
Tel: +264 61 431 7005  
info@ncrst.na  
www.ncrst.na

**NSS - Namibia Scientific Society**

P O Box 67, Windhoek  
Tel: +264 61 225372  
info@namscience.com  
www.namscience.com.na

**Social Sciences Division Multi- Disciplinary Research Centre**

Private Bag 13301, Windhoek  
Tel: +264 61 206 3052  
antesa@unam.n  
www.unam.edu.na

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**SPORTS****National Sports Commission Namibia**

P O Box 86573, Windhoek  
Tel: +264 61 246 105  
icolours@nmaibiasports.org  
www.nscportal.org

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**TRANSFORMATION, DEVELOPMENT, EMPOWERMENT****Centre for Research, Information and Action in Africa**

P O Box 23778, Windhoek  
Tel: +264 61 220 117  
www.climatenetwork.org

**Centre for Resources and Transformation**

P O Box 24897, Windhoek  
Tel: +264 61 221 179  
guina@iway.na

**Cohena**

P O Box 50295, Windhoek  
Tel: +264 61 237 908  
www.cohena.org

**Development Aid from People To People**

P O Box 135, Outapi  
Tel: +264 65 251 179  
dappzts@dapp.namibia.org  
www.dapp-namibia.org

**GIZ**

P O Box 8016, Windhoek  
Tel: +264 61 222 447  
albertina.haufiku@giz.de  
www.giz.de

International dialling code: +264

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**IPBF - Indigenous Peoples Business Forums**

P O Box 22402, Windhoek  
Tel: +264 61 400 862  
info@ipbf.com.na

**Konrad-Adenauer-Stiftung**

P O Box 1145, Windhoek  
Tel: +264 61 232 156  
zentrale@kas.de  
www.kas.de

**Lions Club Windhoek**

P O Box 3477, Windhoek  
Tel: +264 61 307 491  
bruni@iafrica.com.na  
www.lionsaltfesteste.com

**Namibia Association of Norway**

P O Box 24140, Windhoek  
Tel: +264 61 220 082  
namnorwa@mweb.com.na  
www.namibiaforeiningen.no

**Namibia Nationhood Programme Co-ordinating Committee (Spice and Scale World)**

P O Box 1657, Windhoek  
Tel: +264 61 263 021  
ssw@africaonline.com.na  
www.swacogroupnamibia.com

**NHC - National Heritage Council**

Private Bag 12043, Windhoek  
Tel: +264 61 244 375  
info@nhc-nam.org  
www.nhc-nam.org

**Rural People's Institute for Social Empowerment**

P O Box 50155, Windhoek  
Tel: +264 61 236 029

**MUNICIPALITIES / LOCAL AUTHORITIES****ALAN - Association for Local Authorities Namibia**

P O Box 2721, Windhoek  
Tel: +264 61 24 0915  
alan@iway.na  
www.alan.org.na

**ARC - Association of Regional Councils in Namibia**

P O Box 3379, Windhoek  
Tel: +264 61 22 9537/8  
arc@iway.com

**NALAO - Namibian Association of Local Authority Officers**

P O Box 2721, Windhoek  
Tel: +264 61 240 914  
alan@iway.na  
www.nalao.org

**CITY OF WINDHOEK EMERGENCY SERVICES****Windhoek Fire Station**

Tel: +264 61 211 111

**Maxuilili Fire Station**

Tel: +264 61 212 265

**Diaz Street Fire Station**

Tel: +264 61 250 084 /  
+264 61 250 446

**State Hospital**

Tel: +264 61 203 3111

**Namibian Police**

Tel: +264 61 10 111

**City Police**

Tel: +264 61 290 2239 /  
+264 61 290 2018 (All hours)  
Toll Free Number: +264 61 302 302

**Electricity Failures**

Tel: +264 61 290 2452/3/4 (All hours) / +264 61 222 658 (After hours)

**Water and Sewage**

Tel: +264 61 290 2402

**Receiver of Revenue**

Tel: +264 61 209 9111

**Civic Affairs**

Tel: +264 61 292 9111

**City of Traffic Management Services**

Tel: +264 61 290 2722 /  
+264 61 258 473

**MUNICIPAL SERVICES****Customer service officer**

Tel: +264 61 290 2690 /  
+264 61 290 2568

**ACCOUNTS ENQUIRIES****Town House**

Tel: +264 61 290 2105 /  
+264 61 290 2224

**Soweto Office**

Tel: +264 61 290 2766

**Wanaheda Office**

Tel: +264 61 290 2723

**Okuryangava Office**

Tel: +264 61 290 3145/6

**Khomasdal Office**

Tel: +264 61 290 2536/7/8

**Debt Management Division Credit Control**

Tel: +264 61 290 2069

**ANIMALS****Chief Health Services**

Tel: +264 61 290 2496

**BUILDING CONTROL****Building Control**

Tel: +264 61 290 2386

**Enquires Katutura**

Tel: +264 61 290 2772

**BUILDING PLANS****Chief Building Inspector**

Tel: +264 61 290 2386

**Bus services**

Tel: +264 61 290 2505 / +264 61 290 2528

**BUSINESS DEVELOPMENT RESEARCH****Analyst - Research & Information Management**

Tel: +264 61 290 2024

**BUSINESS PROMOTION AND LIAISON****Analyst - Investment Promotion, Business Development and Liaison**

Tel: +264 61 290 2577  
invest@windhoekcc.org.na

**COMMUNITY DEVELOPMENT DIVISION****Manager: Community Development**

Tel: +264 61 290 3152

**Project Coordinator: Youth Development and Training**

Tel: +264 61 290 3152

**Project Coordinator: Social Welfare**

Tel: +264 61 290 3510

**Project Coordinator: Settlement Development**

Tel: +264 61 290 3153

**Project Coordinator: Public Participation**

Tel: +264 61 290 2795

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## OTHER MUNICIPALITIES

### Arandis Municipality Mayor:

Cllr. Erastus Kandenge  
Private Bag 7002, Arandis  
Tel: +264 64 51 2400  
communications@atc.com.na  
www.arandistown.com

### Aranos Village Mayor:

Cllr. Marline Claasen  
P O Box 157, Aranos  
Tel: +264 63 27 2051  
info@aranostc.or  
www.aranostc.org

### Aroab Village Council Chairperson:

Mrs Elsa Laubsher  
P O Box 51, Aroab  
Tel: +264 63 28 0513  
aroabvc@iway.na  
elsa.laubsher55@gmail.com

### Berseba Village Council Chairperson:

Ms. Felicia Mutenga  
Private Bag 2043, Keetmanshoop  
Tel: +264 63 25 7033  
councilberseba@gmail.com

### Bethanie Village Council Chairperson:

Mr. Blokstaen  
P O Box 74  
Tel: +264 63 28 3006  
bethanievc@iway.na

### Eenhana Municipality Mayor:

Cllr. Mori-onn Kavandje  
Private Bag 88007, Eenhana  
Tel: +264 65 29 0600  
mueshi@eenhanatc.com.na

### Gibeon Village Council Chairperson:

Cllr. Paul Isaak  
Private Bag 1001, Gibeon  
Tel: +264 63 25 1014  
Silasmonica97@gmail.com

### Gobabis Municipality Mayor:

Mrs. Elzele Thelon  
P O Box 33, Gobabis  
Tel: +264 62 57 7300  
info@gobabis.org  
www.gobabis.org

### Gochas Village Council Chairperson:

Ms. Theresia Cloete  
P O Box 103, Gochas  
Tel: +264 63 25 0019  
gochasvc@gmail.com

### Grootfontein Municipality Mayor:

Cllr. A Haimene  
P O Box 23, Grootfontein  
Tel: +264 67 24 3101  
townclerk@grootfonteinmun.com.na  
www.grootfontein.com.na

### Helao Nafidi Municipality Mayor:

Cllr. Darius Shaalukeni  
Private Bag 503, Helao Nafidi  
Tel: +264 65 26 0000/1900  
martha@helaonafidi.org

### Henties Bay Municipality Mayor:

Mr. His Worship L.J Vermaak  
P O Box 61, Henties Bay  
Tel: +264 64 50 2000  
Mayor@hbaymun.com.na

### Kalkrand Village Council Chairperson:

Mr. Simeon Martin  
P O Box 5, Kalkrand  
Tel: +264 63 264 005  
Acckalkvc@iway.na

### Kamanjab Village Council Chairperson:

Ms. Elsie /Goagoses  
P O Box 81, Kamanjab  
Tel: +264 67 33 0051  
eveaebees@gmail.com

### Karasburg Municipality Mayor:

VACANT  
P O Box 33, Karasburg  
Tel: +264 63 27 0032  
karasburgm@iway.na

### Karibib Municipality Mayor:

Mr. Davey I.Q Van Wyk  
P O Box 19, Karibib  
Tel: +264 64 55 0016  
pa2ceo@karibibtown.org

### Katima Mulilo Municipality Mayor:

Hon. Lista Shamalaza  
Private Bag 5009, Katima Mulilo  
Tel: +264 66 26 1500  
ishamalaza@kmtc.org.na  
www.kmtc.org.na

### Keetmanshoop Municipality Mayor:

Cllr. Ms Marie Smit  
Private Bag 2125, Keetmanshoop  
Tel: +264 63 22 1211  
cms@keetmansmunicipality.org.na  
www.keetmansmunicipality.org.na

### Khorixas Municipality Mayor:

Cllr. Ms Lina Gaeses  
Private Bag 2005, Khorixas  
Tel: +264 67 331 057  
pa2kctc@gmail.com

### Köes Village Council Chairperson:

Mr. Willie Humphries  
P O Box 68, Köes  
Tel: +264 63 25 2747  
koesvc@iway.na

### Leonardville Village Council Chairperson:

Mr. Rudolf Shomonguula  
P O Box 56, Leonardville  
Tel: +264 62 56 9115  
leonard@iway.na

### Lüderitz Municipality Mayor:

Cllr. Anna Marie Hatzenberg  
P O Box 19, Lüderitz  
Tel: +264 63 207 600  
annemariehatzenberg@gmail.com  
www.luderitz-tc.com

### Maltahöhe Village Council Chairperson

Hon. Anna Swartbooi  
P O Box 98 Maltahöhe  
Tel: +264 63 29 3048  
maltacouncil@iway.na

### Mariental Municipality Mayor:

Cllr. Mr Adam Kuhlman  
P O Box 110, Mariental  
Tel: +264 63 24 5600  
bfortuin@marmun.org.na

### Nkurenkuru Municipality Mayor:

Cllr. Mr Josef Mutei  
P O Box 6004, Nkurenkuru  
Tel: +264 66 25 8089  
nkutown@iway.na

### Okahandja Municipality Mayor:

Cllr. Natasha Brinkman  
P O Box 15, Okahandja  
Tel: +264 62 50 5100  
mayor@okh.org.na  
www.okahandja.org.na

### Okahao Town Council Mayor:

Cllr. Hon Cornelia Iiyambula  
P O Box 699, Okahao  
Tel: +264 65 25 2204  
s.n.iuela@okahaotc.com.na  
www.okahao.com.na

### Okakarara Municipality Mayor:

Cllr. Olga Tjiurute  
P O Box 2104, Windhoek  
Tel: +264 67 31 7084  
okakararatc@gmail.com

### Omaruru Municipality Mayor:

Cllr. Roger Nautoro  
P O Box 14  
Tel: +264 64 57 0028  
rogernautoro1@gmail.com

### Otjiwarango Municipality Mayor:

Cllr. Bennes Haimbodi  
Private Bag 2209, Otjiwarango  
Tel: +264 67 30 2231  
enquiries@otjimun.org.na

### Rundu Municipality Mayor:

Cllr. Gabriel Kanyanga  
Private Bag 2128, Rundu  
Tel: +264 66 266 400  
Kanyanga@rundutown.org  
www.runducity.iway.na

### Swakopmund Municipality Mayor:

Cllr. Louisa N. Kativa  
PO Box 53, Swakopmund  
Tel: +264 410 4111  
lkativa@swkmun.com.na  
www.swkmun.com.na

### Usakos Municipality Mayor:

Cllr. Gustav G. !Hoeab  
P O Box 67, Usakos  
Tel: +264 64 53 0023  
usakos@iway.na

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**Walvis Bay Municipality Mayor:**

Cllr. Travino Forbes  
Private Bag 5017, Walvis Bay  
Tel: +264 64 201 3111  
pr@walvisbaycc.org.na  
www.walvisbaycc.org.na

## EMBASSIES & HIGH COMMISSIONS IN NAMIBIA

**Embassy of the People's Democratic Republic of Algeria****Ambassador:**

H.E. Mr. Sid Ali Abdelbari  
P O Box 3079, Windhoek  
Tel: +264 61 22 1507  
info@embassyofalgeria-namibia.org

**Embassy of the Republic of Angola****Ambassador:**

H.E. Ms. Jovelina A.A. Imperial e Costa  
Private Bag 1220  
Ausspannplatz, Windhoek  
Tel: +264 61 22 7535  
embaixada.namibia@mirex.gov.ao

**High Commission of the Republic of Botswana**

**High Commissioner:**  
H.E. Dr. Batlang Comma Serema  
P O Box 20359, Windhoek  
Tel: +264 61 22 1941/2/7  
botnam@gov.bw

**Embassy of the Federative Republic of Brazil**

**Ambassador:**  
H.E. Mr. Jose A. S. de Andrade Filho  
P O Box 24166, Windhoek  
Tel: +264 61 23 7368/9  
brasemb.windhoek@itamaraty.gov.br

**Embassy of the People's Republic of China**

**Ambassador:**  
H.E. Mr. Zhang Yiming  
P O Box 21350  
Tel: +264 61 40 2598  
chinaemb\_emb@mfa.gov.cn  
www.chineseembassy.org

**Embassy of the Democratic Republic of Congo****Ambassador:**

H.E. Mr. Anastas Kaboba  
Kasongo Wa-Kimba  
P O Box 9064, Windhoek  
Tel: +264 61 25 6287  
missiondrcwindhoekdeux@gmail.com

**Embassy of the Republic of Congo****Ambassador:**

H.E. Ms. Maryse Chantal Itoua-Apoloyo  
P O Box 22790, Windhoek  
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embcongo@iway.na

**Embassy of the Republic of Cuba****Ambassador:**

H.E. Mr. Sidenio Acosta Aday  
P O Box 23866, Windhoek  
Tel: +264 61 22 7072  
embajada@cubanembassy.net  
cubanembassy.net  
www.misiones.minrex.gob.cu/namibia

**Embassy of the Arab Republic of Egypt****Ambassador:**

H.E. Mr. Amr Abdelwareth  
P O Box 11853, Klein Windhoek  
Tel: +264 61 22 1501  
embassy.windhoek@mfa.gov.eg

**Delegation of the European Union****Ambassador:**

H.E. Ms. Sinikka Antila  
P O Box 24443, Windhoek  
Tel: +264 61 20 26000/20 26202  
delegation-namibia@eeas.europa.eu  
www.delnam.ec.europa.eu

**Embassy of Finland****Ambassador:**

H.E. Ms. Pirkko-Liisa Kyöstillä  
P O Box 3649  
Tel: +264 61 22 1355  
sanomat.win@formin.fi  
www.finland.org.na

**Embassy of the French Republic****Ambassador:**

H.E. Mr. Sebastien Minot  
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Tel: +264 61 27 6700  
cad.windhoek-amba@diplomatie.gouv.fr  
www.ambafrance-na.org

**Embassy of the Federal Republic of Germany****Ambassador:**

H.E. Mr. Herbert L. Beck  
P O Box 231, Windhoek  
Tel: +264 61 27 3100  
german@iway.na  
www.windhuk.diplo.de

**High Commission of the Republic of Ghana****High Commissioner:**

H.E. Ms. Elizabeth Salamatu Forgor  
P O Box 24165, Windhoek  
Tel: +264 61 22 1341/2  
ghmissio@mweb.com.na  
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# OMAKE MOMENTS

*Special achievements by NTN clients*

## PWC NAMIBIA DONATES TO SPES CHARITY



PwC Namibia donated office furniture to SPES Charity. Part of the firm's passion is to support education in Namibia.



SPES was established for the main purpose of serving the less fortunate children and youth in Namibia by helping them 'step out of poverty through encouragement, education and support'. [www.spescharity.com](http://www.spescharity.com)

## MANICA GROUP NAMIBIA INVESTS IN NEW ADVANCED EQUIPMENT



Innovation is key for any business to succeed. More so it is wonderful to see if it is practiced in Namibian businesses.

Manica Group Namibia has recently invested in an advanced mobile hopper and bagging system. See more on this plant and what it entails on Manica's Facebook page.

## PUBLIC DRIVE-THROUGH COVID TESTING FACILITY:



Namib Laboratories launched a new public drive-through #Covid testing facility



on 25 February 2021 at #Wanderers Sports Club after receiving official authorisation from the Ministry of Health to conduct COVID-19 testing. Namib Laboratories is an entity of Feedmaster and currently conducts all microbiological, serological and PCR related diagnostic tests for the Namib Mills Group. One of the rooms in the laboratory was converted into a fully functional PCR laboratory to assist the Ministry with Covid-19 testing and will be adept to analyse at least 94 tests per day with a 24-hour turnaround time for results.

## JUNIOR LEADERSHIP TEAM (JLT) CONTRIBUTES TOWARDS SHAPING PWC NAMIBIA



Excellent, quality and inspirational leadership is the cornerstone of any successful organisation. With the recognition to sustain the longevity of a successful organisation, participation of the 'next generation' is an integral part thereto. The JLT's intention is to assist the PwC Partnership in identifying challenges, providing solutions thereto and seeing the implementation of the solutions through.

## BANK OF NAMIBIA DONATES TOWARDS THE FIGHT AGAINST COVID-19



In solidarity with the Namibian nation fighting the second wave of the COVID-19 pandemic, the Bank of Namibia has donated medical equipment of about N\$3 Million worth to the Ministry of Health and Social Services in Namibia. The donation took place on Wednesday, 20 January 2021 at the Ministry of Health and Social Services in Windhoek.

## NAMIBIAN PORTS AUTHORITY - NAMPORT, WALVIS BAY ENSURES COMFORTABILITY DURING DIFFICULT TIMES



The presence of Namport as an entity has been felt through the outbreak of the COVID-19 pandemic as the company has without fail continued its unwavering financial support towards government's efforts in curbing the spread of the disease.

Since the outbreak of the pandemic, Namport has invested more than N\$1,5 million in the health, safety fraternity and at the temporary truck port.

**COW MAPS NOW ONLINE:**

The City of Windhoek has now made it possible to download maps and a list of all formal taxi stops and ranks in Windhoek from its website.

[www.windhoekcc.org.na](http://www.windhoekcc.org.na)

**KAAP AGRI OPENS IN OUTJO:**

Kaap Agri Namibia opened a new branch in Outjo. The grand opening took place on the 30th & 31st of October. Kaap Agri Namibia's products and services are spread across a relatively large geographical area, making access to high quality products and services easier for all.

**THIS IS NAMIBIA CAMPAIGN - A VENTURE MEDIA INITIATIVE**

The campaign launched in September 2020, promoting Namibia as a favourable tourism destination as part of a national tourism revival campaign. This campaign was proudly supported by RMB and FNB Namibia in collaboration with the Namibia Tourism Board. [www.thisisnamibia.com](http://www.thisisnamibia.com)

**EOS CAPITAL LAUNCHES AGRI FUND:**

Eos Capital launched the Euphrates Agri fund, a capital investment project that provides a diversified portfolio of Namibia's agricultural assets for the purpose of contributing to the economic development of the country, as well as to provide attractive returns to investors.



[www.eoscapital.com.na/euphrates-agri-fund](http://www.eoscapital.com.na/euphrates-agri-fund)

**SHIPWRECK LODGE WINS 5 ECO FLOWERS**

The Shipwreck Lodge, which is part of the Journeys Namibia portfolio, has received 5 Eco Flowers on its very first assessment. This is one of the 5 highest scores ever recorded on a first appraisal for an Eco Awards Assessment. Journeys Namibia specialises in helping lodge owners provide the best possible experience to their clients.



<https://journeysnamibia.com>

**CRAN APPOINTS FEMALE CEO**

The Communications Regulatory Authority of Namibia (CRAN) has appointed its first ever female Chief Executive Officer (CEO), Emilia Nghikembua. Namibia was recently ranked 12th out of 153 countries worldwide in the World Economic Forum, that have made improvements in closing the gender gap.

**NAMPOWER SIGNED MOA WITH CITY OF WINDHOEK**

The signing between NamPower and the City of Windhoek for the 'Project Development and Transfer Agreement' signalled the start of the 'Electrification Project' of peri-urban areas. The 'Electrification Project' is aligned to the City of Windhoek's 5 year Electrification Plan.

NamPower has committed itself to contribute to the improvement of the lives of communities living in peri-urban areas, in and around Windhoek, by providing electricity to 1000 households, as part of NamPower's corporate social investment. The project will be funded by NamPower to the value of N\$15.5 million.

**FIRSTRAND NAMIBIA BREATHES LIFE INTO THE ARTS**

The FirstRand Namibia Foundation has been instrumental in supporting platforms such as RMB Song Night as well as to assist the local orchestra and the National Art Gallery of Namibia. "We decided let's take it a step further and buy a local piece or two of art per year. This will not only support those artists, but also create a stage for them. This is the first step on a long journey that we hope to walk with Namibian artists." - Conrad Dempsey, CEO.

The purchase included a piece by Namibian artist Joe Kapena called 'Mother'.



## MTC INTRODUCES INNOVATIVE CUSTOMER ENGAGEMENT SOLUTIONS



In keeping with the #DigitalTransformationTrends, MTC Namibia introduced an innovative customer engagement solution that now delivers better, faster and easier customer care service by connecting via MTC Whatsapp, website and Facebook Messenger.

## ONE AFRICA TV CELEBRATES ITS #LEARNONONE DAYTIME TV EDUCATIONAL PLATFORM WITH REFRESHED BRANDING:



One Africa TV celebrates its #LearnOnOne daytime TV educational platform with refreshed branding. Having broadcasted over 2,600 lessons since 13 April when schools remained closed while the country was in lockdown, #LearnOnOne continues to enable Namibian children and adults to #LearnON.

While initially offering only senior secondary school material, the platform has expanded its offering to now include Early Childhood Development (ECD) and Primary School lessons from Grade 0 to 7.

## OUR NAMIBIAN ROADS - BEST IN AFRICA



During 2019 the Roads Authority Namibia announced that according to the World Economic Forum's Quality of Road Infrastructure Report of 2019, Namibia's road infrastructure was ranked the best in Africa for the fourth consecutive year.

## UNIQUE 2019 DBN INNOVATION AWARD WINNER MAKES STRIDES



Winner of the Development Bank of Namibia (DBN) 2019 Innovation Award, Pulsar Electronics, is making strides with a DBN enterprise development and support package that is securing the future of its award winning business proposal.

Pulsar's innovative product, known as GridX, offers the twofold benefits of an electricity management device that enables enterprises and households to manage their electricity usage remotely, as well as being a Wi-Fi router.



## PETROLEUM COMPANIES DONATES FOR COVID-19



NAMCOR in collaboration with Puma, Total Namibia, as well as Vivo Energy donated a combined amount of N\$300,000 towards the Taxi Sanitizing Campaign.

## ALI CELEBRATES ITS 100TH GROUP OF LEADER GRADUATES



FNB, through the FirstRand Namibia Foundation and the African Leadership Institute recently celebrated the 100th group of leaders who completed their training and received their NQA accredited Certificate in Transformational Leadership. Dr. Chrisna Von Gericke-Fourie, from ALI, stated that through the intervention at ALI, individuals are inspired and enabled to lead powerful transformation in the personal life, character and emotional intelligence, in their relationships at home and work as well as in their performance in the workplace and communities.



## NAMCOR



The National Petroleum Corporation of Namibia (Namcor) has now successfully taken charge of the country's multi-million-dollar National Oil Storage Facility, which consists of a tanker jetty, multiple product pipelines and a terminal consisting of seven tanks with a capacity of 75 million litres. The construction of the facility commenced in January 2015 and was officially handed over to Namcor on 1 March 2021, by the Ministry of Mines and Energy.

## MULTICHOICE NAMIBIA DONATES PPE IN THE FIGHT AGAINST COVID-19



868.70 to the Ministry of Health and Social Services intended for frontline health workers in support towards the fight against the coronavirus pandemic.

## NASDAQ WELCOMES BANK WINDHOEK TO THE SUSTAINABLE BOND NETWORK:



On Monday, 7 June 2021, the National Association of Securities Dealers Automated Quotations (Nasdaq) Sustainable Bond Network in New York welcomed Bank Windhoek as its newest member. Nasdaq shared the announcement on its official website, social media platforms, and the main billboard in Times Square, New York City.

## OLD MUTUAL LAUNCHES NEW CUSTOMISED INSURANCE PROPOSITION



Old Mutual Namibia launched its new personal cover solution, which allows each customer to build their cover to suit their lifestyle and their budget.

The evolution of Old Mutual offerings and engagements with customers is centred around targeted solutions where the needs, aspirations and behaviour of customers take centre stage.

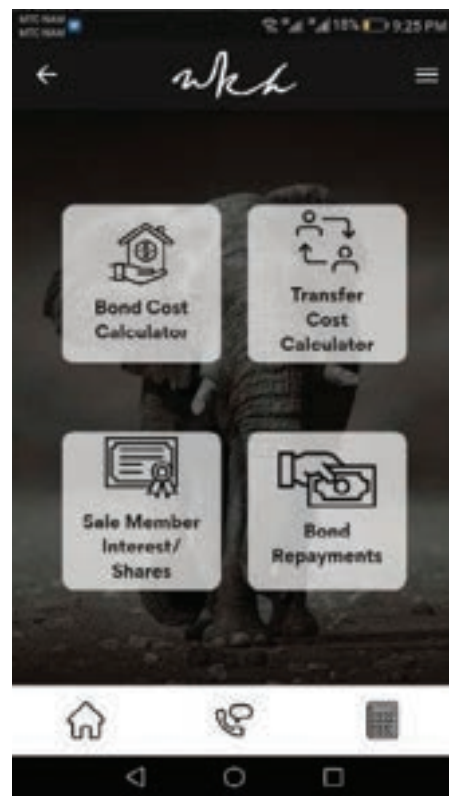
## PPP CONFERENCE



The Ministry of Finance hosted the 6th Annual Public Private Partnership (PPP) Conference under the Theme "PPP as a recipe for economic recovery and infrastructure development". This Public-Private Partnership involves Government and Businesses that work together to complete infrastructure projects and/or other services. Over the past 18 months, the PPP Unit and Committee have made significant strides to develop Namibia's PPP framework.

The conference was held to show the Solid Foundation established upon which the Public and Private sectors can build a thriving and sustainable economy for all Namibians.

## DR WEDER, KAUTA & HOVEKA INC LAUNCHES MOBILE APPLICATION



Dr. Weder, Kauta & Hoveka is synonymous with property in Namibia and launching the application is yet another tool which the firm has implemented to ensure that property transactions are dealt with quickly, professionally and cost effectively. Dr. WKH is the first Law Firm to enable clients to digitally complete the FIA (KYC) process, by onboarding them through our online platform, powered by IdentityToday, which is accessed through the app. They provide the ability to download a range of property related agreements and the contact details of all their branches are also available on the app.

## GLOBAL FINANCE ANNOUNCES FIRST NATIONAL AS BEST BANK IN NAMIBIA:



Global Finance magazine announced its 27th annual awards for the World's Best Banks, and FNB was awarded as the best bank in Namibia.



# A trade and manufacturing basket filled with opportunities

With easy market access through beneficial relationships among SADC countries and beyond, Namibia is strategically located to provide competitive and efficient trade facilitation. Through the Port of Walvis Bay we move goods with ease by intermodal linkages to conveniently serve markets, including Angola, Botswana, South Africa, Zambia and Zimbabwe.

The direct access to the major road corridors, the air and sea anchorages of Walvis Bay give the best strategic positioning to Namibia as a transport hub for regional and international trade between SADC countries, Europe, the Americas and yonder.



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